

empowering
MUSCIE
empowering
Iives

Sarcomere directed therapies







# Forward-Looking Statements

This Presentation contains forward-looking statements for purposes of the Private Securities Litigation Reform Act of 1995 (the "Act"). Cytokinetics disclaims any intent or obligation to update these forward-looking statements and claims the protection of the Act's Safe Harbor for forward-looking statements. Examples of such statements include, but are not limited to, statements express or implied related Cytokinetics' research and development and commercial readiness activities, including the initiation, conduct, design, enrollment, progress, continuation, completion, timing and results of clinical trials, projections regarding growing prevalence, low survival rates and market opportunity in heart failure, hypertrophic cardiomyopathy (HCM) or amyotrophic lateral sclerosis (ALS); projections regarding the size of the addressable patient population for omecamtiv mecarbil, aficamten or reldesemtiv; Cytokinetics' commercial readiness for omecamtiv mecarbil; the likelihood and/or timing of regulatory approval for our new drug application for omecamtiv mecarbil or any future new drug application for any of our other drug candidates; the timing of a second interim analysis of COURAGE-ALS, the timing of commencement of a second phase 3 clinical trial of aficamten as a monotherapy in patients with obstructive HCM, the timing of commencement of a phase 3 clinical trial of aficamten in nonobstructive HCM, our ability to fully enroll or to announce the results of any of our clinical trials by any particular date; Cytokinetics' cash expenditures or runway; the results of any of our interactions with the FDA or any other regulatory authority regarding omecamtiv mecarbil or any of our other drug candidates; the properties, potential benefits and commercial potential of aficamten, omecamtiv mecarbil, reldesemtiv and Cytokinetics' other drug candidates. Such statements are based on management's current expectations; but actual results may differ materially due to various risks and uncertainties, including, but not limited to, potential difficulties or delays in the development, testing, regulatory approvals for trial commencement, progression or product sale or manufacturing, or production of Cytokinetics' drug candidates that could slow or prevent clinical development or product approval, including risks that current and past results of clinical trials or preclinical studies may not be indicative of future clinical trial results, patient enrollment for or conduct of clinical trials may be difficult or delayed, Cytokinetics' drug candidates may have adverse side effects or inadequate therapeutic efficacy, the FDA or foreign regulatory agencies may delay or limit Cytokinetics' ability to conduct clinical trials, and Cytokinetics may be unable to obtain or maintain patent or trade secret protection for its intellectual property; Cytokinetics may incur unanticipated research, development and other costs or be unable to obtain financing necessary to conduct development of its products; standards of care may change, rendering Cytokinetics' drug candidates obsolete; and competitive products or alternative therapies may be developed by others for the treatment of indications Cytokinetics' drug candidates and potential drug candidates may target. These forward-looking statements speak only as of the date they are made, and Cytokinetics undertakes no obligation to subsequently update any such statement, except as required by law. For further information regarding these and other risks related to Cytokinetics' business, investors should consult Cytokinetics' filings with the Securities and Exchange Commission (the "SEC").



# **Our Mission**

To bring forward new medicines to improve the healthspan of people with devastating cardiovascular and neuromuscular diseases of impaired muscle function.

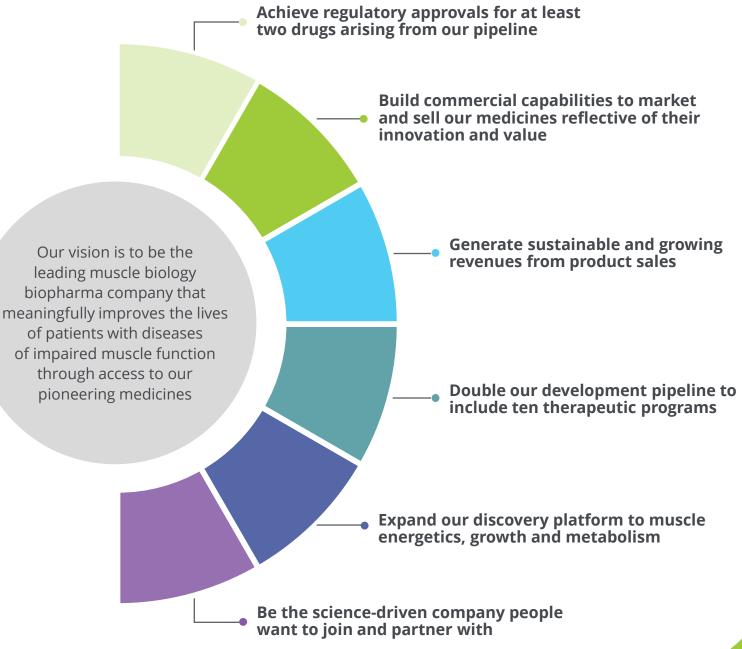


# VISI()I` 2025

Leading with Science,

# **Delivering for Patients**

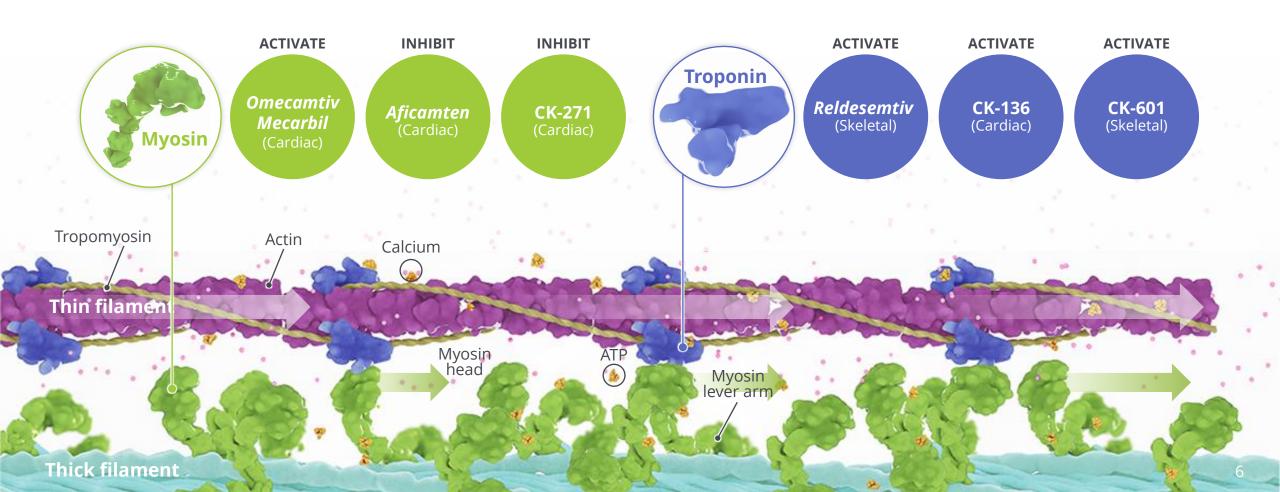
As always, we will support disease advocacy groups elevating the patient voice and live by our values of integrity, fairness and compassion in all that we do.



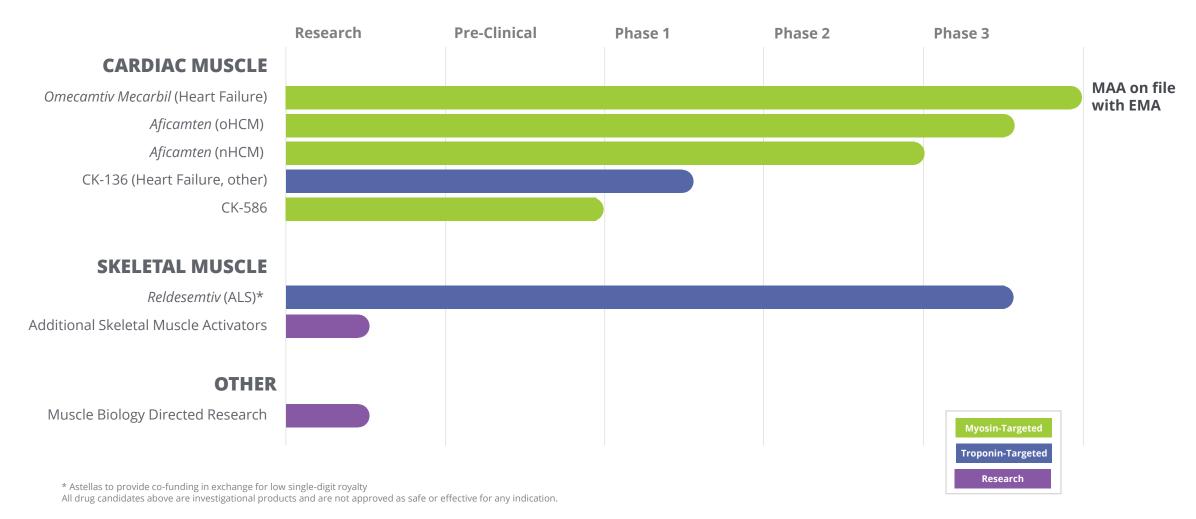


# Sarcomere Directed Drug Development

The sarcomere is a molecular structure found in skeletal and cardiac muscle that enables myocytes to contract and generate force



# Pipeline of Novel Muscle-Directed Drug Candidates





# Key Priorities in 2023

Continue execution of SEQUOIA-HCM and advance broad development program and go-to-market strategy for *aficamten* 

Request meeting with FDA regarding CRL for *omecamtiv mecarbil* 

Continue execution of **COURAGE-ALS** and OLE

Advance development of **CK-586** 

**Expand research** beyond contractility to muscle energetics, growth and metabolism



Sarcomere Directed Drug Development

# Cardiac Muscle

Aficamten Omecamtiv Mecarbil



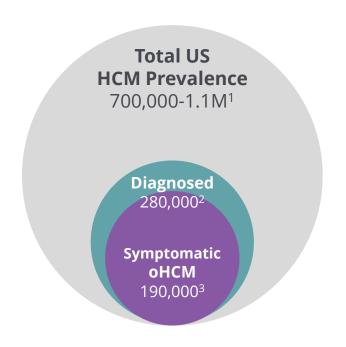
# Aficamten



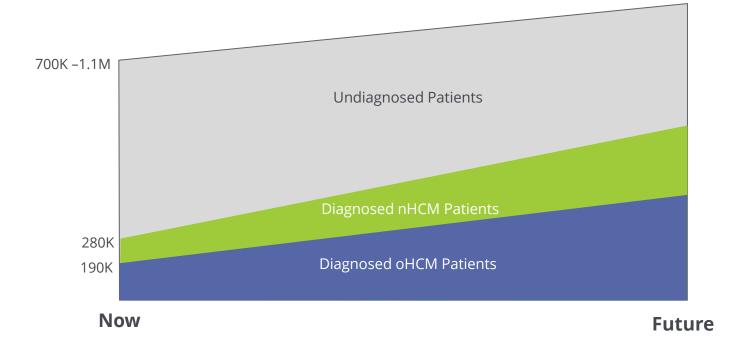
# In US, Large HCM Population With Many Undiagnosed

280K Diagnosed HCM Patients; Estimated 400-800K Undiagnosed

#### **Current US HCM Prevalence**



### **Growing HCM Prevalence**



nHCM: non-obstructive HCM: oHCM: obstructive HCM

- 1. CVrg: Heart Failure 2020-2029, p 44; Maron et al. 2013 DOI: 10.1016/S0140-6736(12)60397-3; Maron et al 2018 10.1056/NEJMra1710575
- Symphony Health 2016-2021 Patient Claims Data DoF;
- Maron MS, Hellawell JL, Lucove JC, Farzaneh-Far R, Olivotto I. Occurrence of Clinically Diagnosed Hypertrophic Cardiomyopathy in the United States. Am J Cardiol. 2016; 15;117(10):1651-1654.



# Aficamten: Aspirational Target Profile

## Potential next-in-class cardiac myosin inhibitor





Symptom relief as early as within 2 weeks initiation and dose adjustment possible biweekly if indicated



### **Precise Dosing**

Echo guided dose titration allows both dose increases and decreases at the patient visit



## **Simplicity of Use**

No off-target effects and use in combination with β-blockers, CCB, Disopyramide, and/or Ranolazine



### **Rapid Reversibility**

Washout of pharmacodynamic effect within 2 weeks

Aficamten is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.

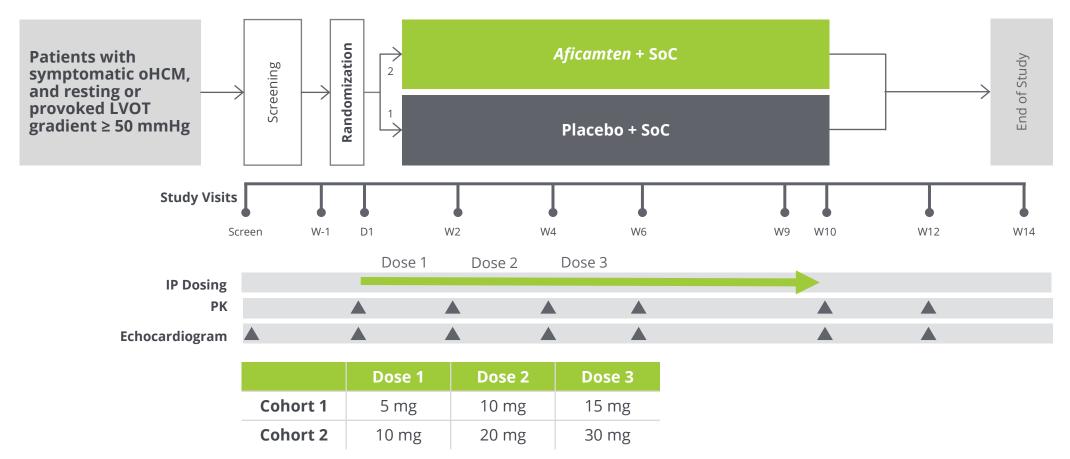


## REDWOOD-HCM: Cohorts 1 & 2



### Patients with symptomatic oHCM on background therapy excluding disopyramide

## Two sequential dose-finding cohorts



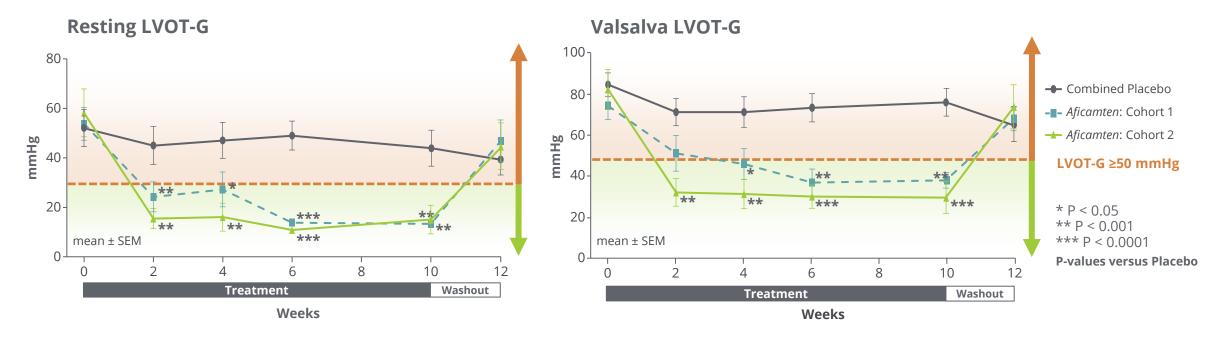


# REDWOOD-HCM: Efficacy

### Cohorts 1 & 2



## Results published in JACC in January 2023



Dose finding study Cohort 1 (n=21), Cohort 2 (n=20)

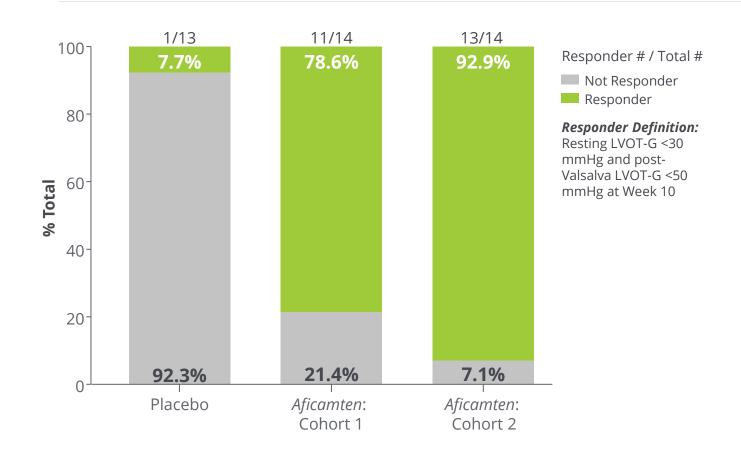
Maron M, et. al. Phase 2 Study of Aficamten in Patients With Obstructive Hypertrophic Cardiomyopathy. JACC. January 2023.



# Response Rates on Treatment with *Aficamten*



### Cohorts 1 & 2



- Consistent, clinically meaningful reductions in LVOT gradients within two weeks
- No treatment interruptions or discontinuations
- No treatment-related SAEs
- Reversibility of drug effect demonstrated
- Statistically significant reductions in NT-proBNP
- Improvement in NYHA class

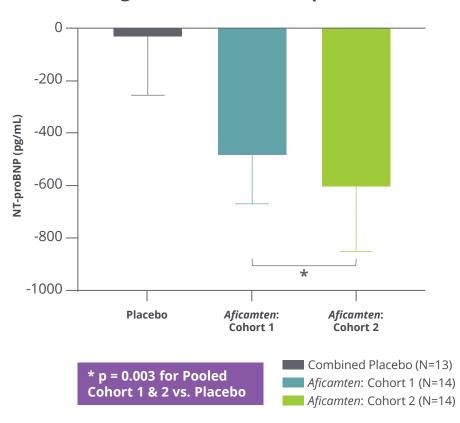
Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy" Aficamten is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.



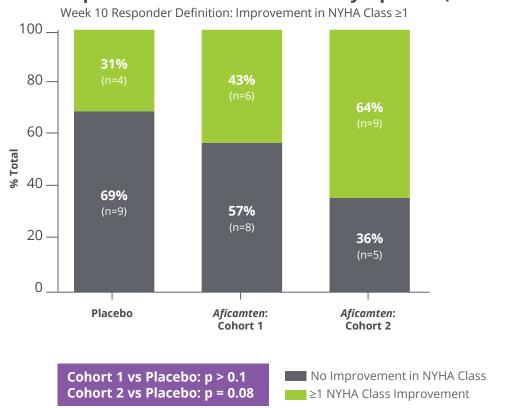
## Change from Baseline in NT-proBNP & NYHA Class Cohorts 1 & 2



#### **Change from Baseline NT-proBNP to Week 10**



#### Improvement in Heart Failure Symptoms (NYHA Class)



Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy"



# Improved Cardiac Structure and Diastolic Function



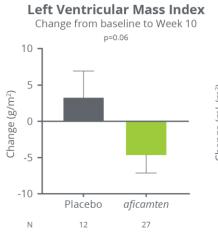
Cohorts 1 & 2: Early signs of improvement in cardiac structure and myocardial relaxation

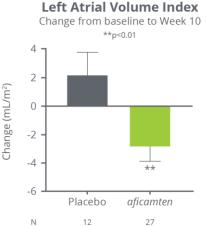
Treatment with *aficamten* for 10 weeks resulted in:

- Significant reduction in left atrial volume index
- Trend towards a reduction in LV mass index
- Improved diastolic function
  - reduction in lateral E/e' (p<0.01)</li>
  - increase in lateral e' (p<0.05))

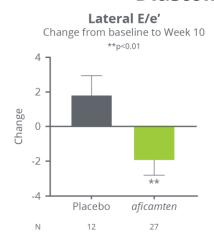
#### Abraham T. et al. "Early Cardiac Structural and Functional Reverse Remodeling in Obstructive Hypertrophic Cardiomyopathy after 10 Weeks of Aficamten Therapy: Analyses from REDWOOD-HCM"

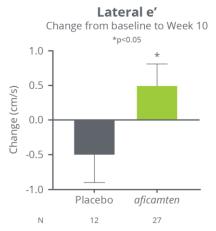
#### **Cardiac Structure**





#### **Diastolic Function**





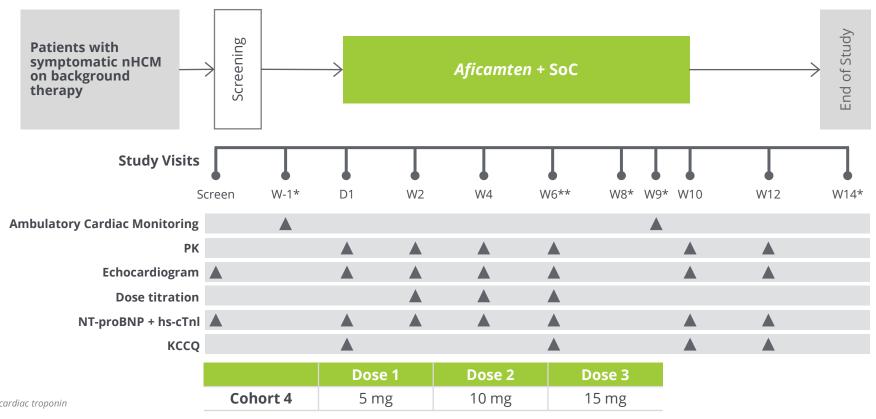


## REDWOOD-HCM: Cohort 4

# REDWOOD HCM

## Patients with symptomatic nHCM on background therapy

## Initial results presented at ACC.23; additional data expected in 1H 2023



hs-cTnl: high- sensitivity cardiac troponin

\*Telephone visits

<sup>\*\*</sup>Patient can only be down-titrated at Week 6



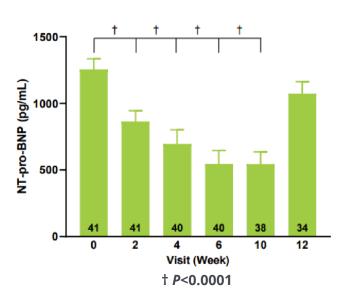
# Significant Improvements in Symptoms & Biomarkers Cohort 4



### 85% of patients achieved 15 mg dose; no discontinuations due to adverse events

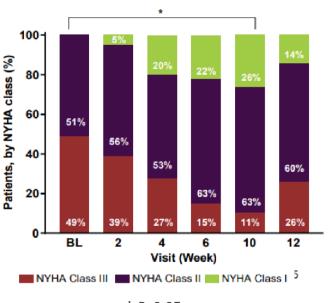
#### **Change from Baseline NT-proBNP**

Average decrease of 66% with P<0.0001



#### **Improvement in NYHA Class**

54% of patients experienced a change of >1 NYHA class



## compared to baseline *P*<0.05

10

39

12

34

Change in Baseline hs-cTroponin I

Visit (Week)

Significant decrease at each study visit





# FOREST-HCM: Open Label Extension

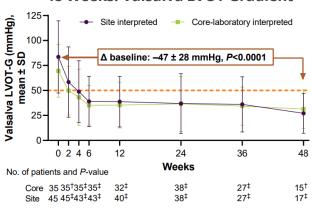


## Long-term treatment shows sustained improvement in LVOT-G, NYHA class, KCCQ

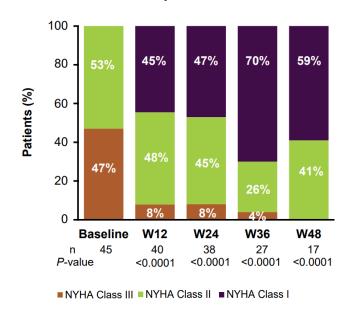
## Treatment with aficamten eliminated SRT eligibility in all patients eligible at baseline

#### **48 Weeks: Resting LVOT Gradient** Site interpreted Core-laboratory interpreted $\Delta$ baseline: -32 ± 28 mmHg, P=0.0002 12 0 2 4 6 24 Weeks No. of patients and P-value Core 3535<sup>‡</sup>35<sup>‡</sup>35<sup>‡</sup> 32<sup>‡</sup> 38<sup>‡</sup> 15<sup>†</sup> 26<sup>‡</sup> Site 45 45<sup>‡</sup>43<sup>‡</sup>43<sup>‡</sup> $17^{\dagger}$

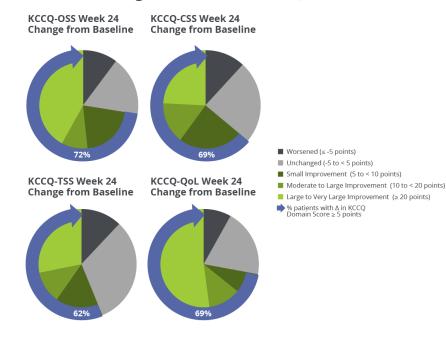
#### 48 Weeks: Valsalva LVOT Gradient



#### 48 Weeks: Improvement in NYHA Class



#### 24 Weeks: Change from Baseline KCCQ Scores





# Safety Data: Phase 2 & OLE





- 2 SAEs reported in 41 *aficamten*-treated → none were related to *aficamten* treatment
- No treatment interruptions or discontinuations
- Transient and asymptomatic decrease in LVEF < 50% occurred</li> in 2 of 41 aficamten-treated patients

#### nHCM → Cohort 4: 10-weeks of treatment

- Well tolerated 85% achieved maximal dose (15 mg)
- Transient and asymptomatic decrease in LVEF < 50% occurred</li> in 3 of 41 *aficamten*-treated patients
- One death unrelated to *aficamten* treatment sudden cardiac death (SCD) in patient with history of aborted SCD x 2 prior to participation. Two days before event, LVEF was normal, NTproBNP was lower and plasma concentration of aficamten was within the expected range



- OHCM → FOREST-HCM: 45 patients and up-to 12-months of treatment
  - No SAE's related to *aficamten* treatment
- One treatment interruption in the setting of alcoholrelated atrial fibrillation with a transient decrease in LVEF to <50%

There have been no reported cases of LVEF <40% in **any** patients within the development program

There have been no treatment related dose interruptions or discontinuations



# SEQUOIA-HCM: Phase 3 Trial



## More than two-thirds of patients enrolled; on track to complete enrollment in Q2

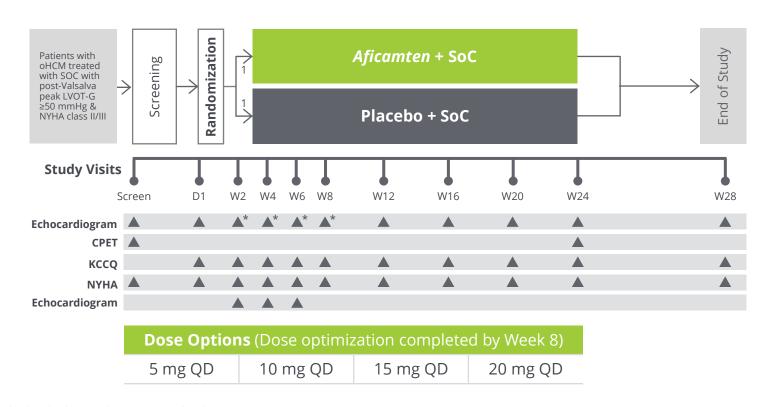
Primary endpoint: Change in pVO<sub>2</sub> by **CPET from baseline to Week 24** 

Secondary objectives include measuring change in KCCQ & improvement in NYHA class at week 12 and 24

Enrolling 270 patients treated with standard of care with:

- resting LVOT-G ≥30 mmHg,
- post-Valsalva LVOT-G ≥50 mmHg,
- NYHA Class II or III.
- exercise performance <80% predicted

Individualized dose up-titration based on echocardiography: LVEF ≥55%, post-Valsalva LVOT-G ≥30 mmHg



SOC: standard of care

<sup>\*\*</sup> Plan to enroll in US, Italy, France, Germany, Czech Republic, Denmark, Hungary, Netherlands, Poland, Portugal, Spain, UK, Israel & China



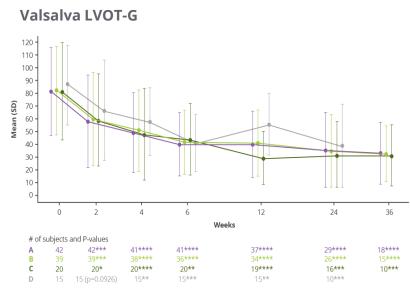
<sup>\*</sup> Focused echocardiogram

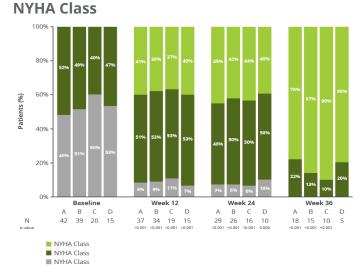
# Monotherapy Trial, Supported by FOREST-HCM

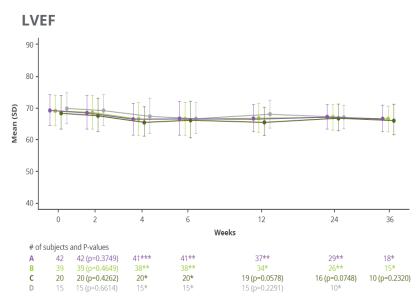


Initial FOREST-HCM data on reduction/withdrawal of background medications supports monotherapy trial

#### **Reduction or Withdrawal of Standard of Care Therapies**







Masri M, et al. "Withdrawal of Background Standard of Care Medical Therapy in Patients with Obstructive Hypertrophic Cardiomyopathy Treated with Aficamten in REDWOOD-HCM OLE

A: All patients

**B:** On background therapy (BT)

C: Patients with background therapy reduction/withdrawal (BTR/W) attempt

D: Patients on BT without BTR/W attempt

\*\*\*\* = p < 0.0001\*\*\* = p < 0.001\*\* p = < 0.005\* = p < 0.05



# MAPLE-HCM: Phase 3 Monotherapy Trial



## **Opening to enrollment in Q2**

Active-comparator trial of *aficamten* as monotherapy vs. *metoprolol* in patients with oHCM

- Trial to enroll approximately 170 patients
- Primary endpoint: change in peak VO2, assessed by CPET from baseline to Week 24
- Secondary endpoints: change in NYHA class, KCCQ, NT-proBNP, and measures of structural remodeling



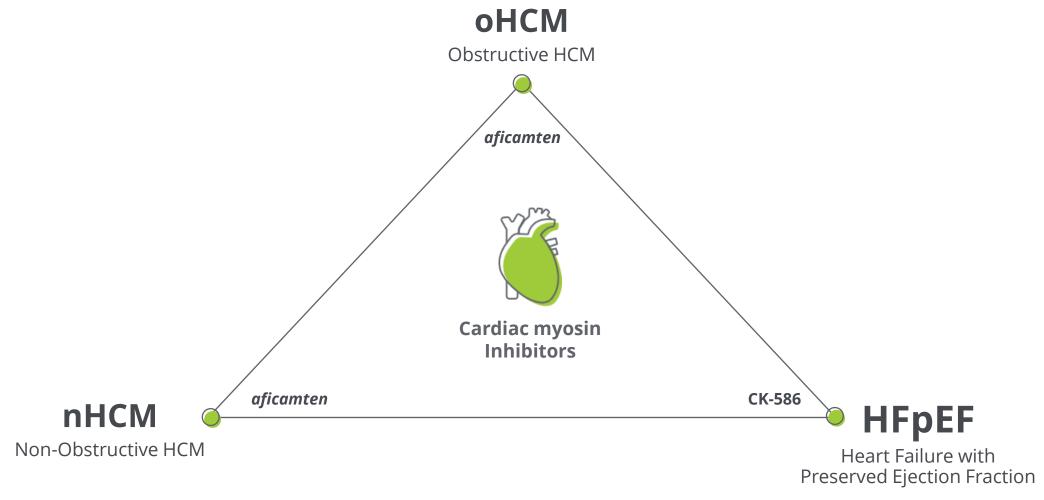


# Aficamten: Clinical Development Plan for HCM

#### MAPLE-HCM to begin in Q2 2023; pivotal Phase 3 trial in nHCM beginning 2H 2023 Phase 2 Phase 1 Phase 3 Safety, PK & PD **Pivotal Studies** Proof of Concept, Dose Finding SAD & MAD **REDWOOD-HCM Cohorts 1-3 SEOUOIA-HCM** Healthy obstructive HCM obstructive HCM NDA **IND Filed** Volunteers Placebo controlled; echocardiography endpoints Exercise endpoint (peak VO2) Potential for approval based Well tolerated dose Improved LVOT gradient on results from with desired PD effects **MAPLE-HCM** SEQUOIA-HCM obstructive HCM Expected to start in Q2 2023 Aficamten as monotherapy vs. metoprolol **FOREST-HCM** obstructive & non-obstructive HCM **KEY** Extension study for long-term safety & efficacy Complete **REDWOOD-HCM Cohort 4** Pivotal study in nHCM expected to start in 2H 2023 non-obstructive HCM Not yet started non-obstructive HCM



## Novel Approach May Address Multiple Unmet Patient Needs





# Aficamten: Targeting Patients with Unmet Need

## **Positive HCP Anticipation** for *Aficamten*

Majority of KOLs see aficamten as an improvement to standard-of-care given the unique MOA; particularly interested in:

- Rapid and sustained LVOT-G reduction
- Rapid improvement in symptoms
- Reduction in septal wall thickness

## **Characteristics of the Ideal US HCM Patient for Aficamten**

 Symptomatic, uncontrolled (nonresponsive, refractory) to standardof-care

or

Contra-indication for standard-ofcare or other cardiac myosin inhibitors

or

Newly diagnosed patients

Cogent Primary Mkt Research, USA 2022 (n = 150)

Aficamten is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.



# Aficamten: Brand Strategy

### Aspirational Brand Goal: Establish *aficamten* as foundational therapy for HCM patients



#### COMPETE: In HCM Market

 Differentiate on product attributes of value to patients and physicians



# **EXPAND:** Customer Base

- Leverage differentiated safety profile and limited drug-drug interactions
- Leverage CV franchise infrastructure, market understanding, and relationships



# MAINTAIN: Patient on Therapy

- Ensure access through patient support services
- Provide patient support tools to manage dosing regimens and persistence



# GROW: Undiagnosed

 Invest in disease education and genetic testing programs



# Aficamten: Market Access Strategy





- Learn from first to market access experience
- Leverage existing access relationships
- Secure profitable access to support efficient, desired prescribing position
- Devise distribution network to complement product strategy



# Clear pricing based on benefit

- Relative pricing position to be supported by market research
- Pricing strategy consistent with product strategy



# Develop value proposition and value story

- Driven by clinical benefit and utility relative to alternatives
- Generate, disseminate and communicate health economics & outcomes research supporting value of differentiated treatment



## Gated Build of Commercial Infrastructure

### Re-deployment of cardiovascular franchise commercial team to aficamten

### **Activities initiated upon key de-risking events**

#### **Underway Pre-NDA filing**



Market access Pricing strategy Distribution approach Payer engagement Brand strategy Sales force planning

#### To be initiated upon NDA acceptance

Launch campaign Commercial training PIE deployment (payers) Technology build Omnichannel execution

To be initiated upon FDA approval Media purchases

Patient support programs

### Headquarters team in place

- Commercial leadership
- Marketing
- HEOR
- Patient services
- Access & distribution
- Sales team leads
- First line field managers
- Sales operations
- Commercial learning & development



# Omecamtiv Mecarbil



## Omecamtiv Mecarbil: Current Status

No plans to conduct additional clinical trial of omecamtiv mecarbil

Received CRL from FDA Feb 28, 2023

GALACTIC-HF not sufficiently persuasive to establish substantial evidence of effectiveness for reducing the risk of heart failure events and cardiovascular death in adults with chronic HFrEF

2023

- Engage with FDA to understand what may be required to support potential approval of omecamtiv mecarbil
- Continue to pursue international approvals of omecamtiv mecarbil
  - MAA on file with EMA
- Continue to seek partnerships in Europe and Japan



Sarcomere Directed Drug Development

# Skeletal Muscle

Reldesemtiv



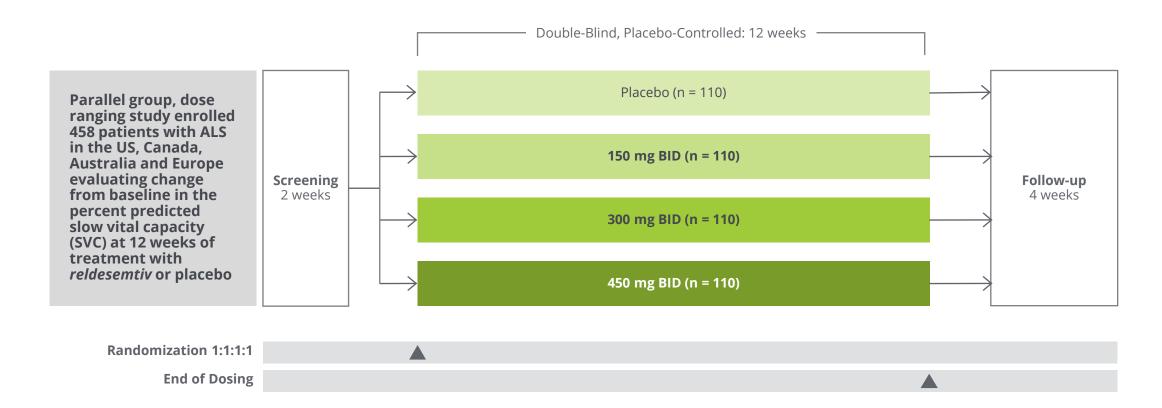
# Reldesemtiv



## Phase 2 Clinical Trial in ALS



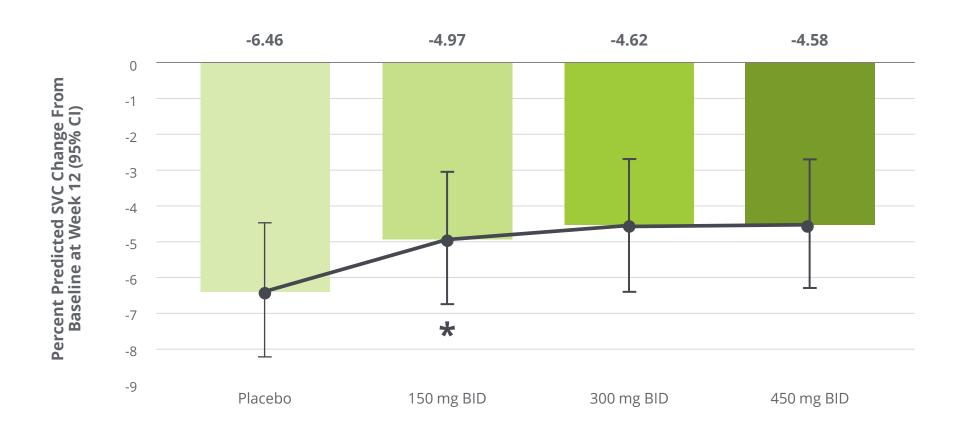
## Results presented at American Academy of Neurology 2019 Annual Meeting





# Primary Endpoint: SVC

## Change from baseline in percent predicted SVC at week 12



**Primary Analysis\*** 

P = 0.11for weighted dose-response relationship

\*Based on Mixed Model for Repeated Measures (MMRM) with the contrasts of (-5, -1, 3, 3) for placebo, reldesemtiv 150 mg, 300 mg and 450 mg BID, respectively

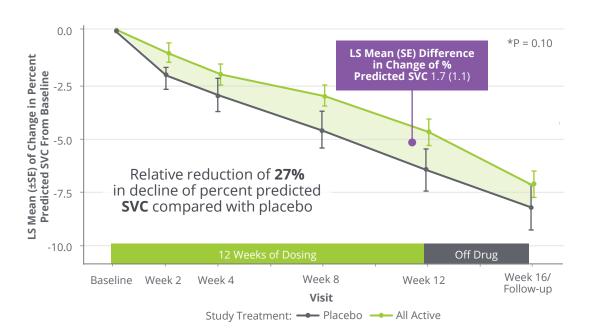


## Phase 2 Clinical Trial

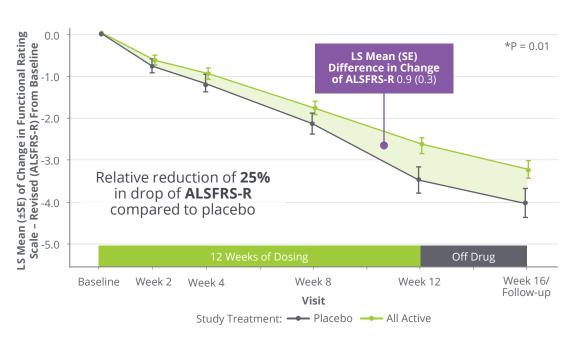


Primary analysis not statistically significant; patients on all doses of *reldesemtiv* declined less than patients on placebo\*

#### **SVC Change From Baseline** (All Active vs Placebo)



#### **ALSFRS-R Change From Baseline** (All Active vs Placebo)



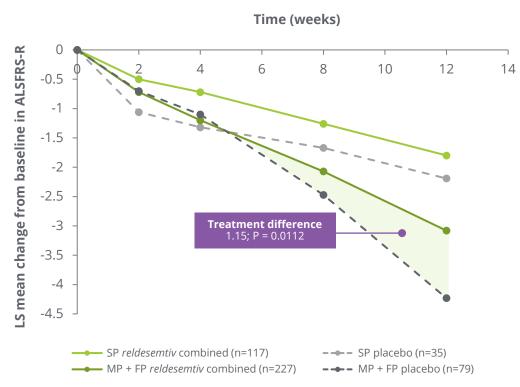
\*post hoc analysis FORTITUDE-ALS did not achieve statistical significance, but patients on all dose groups of reldesemtiv declined less than patients on placebo



# Post-Hoc Analyses Inform Phase 3 Design



#### **Change From Baseline in ALSFRS-R** by Progressor Tertiles



#### Majority of Patients Who Meet 24/44 Criteria Have Short or Intermediate Predicted Survival

24/44 criteria: symptoms for ≤24 months; baseline ALSFRS-R total score ≤44 All patients in COURAGE-ALS must meet the 24/44 criteria

Risk Group (Predicted Survival) n (%)	Met 24/44 Criteria (n=272)	Did not meet 24/44 criteria (n=184)	P value
G1 (very short)	38 (14.0)	0 (0)	<0.0001
G2 (short)	81 (29.8)	8 (4.3)	<0.0001
G3 (intermediate)	80 (29.4)	26 (14.1)	0.0002
G4 (long)	61 (22.4)	68 (37.0)	0.0007
G5 (very long)	12 (4.4)	82 (44.6)	<0.0001

FP, fast progressing; MP, medium progressing; SP, slow progressing

FORTITUDE-ALS did not achieve statistical significance, but patients on all dose groups of reldesemtiv declined less than patients on placebo

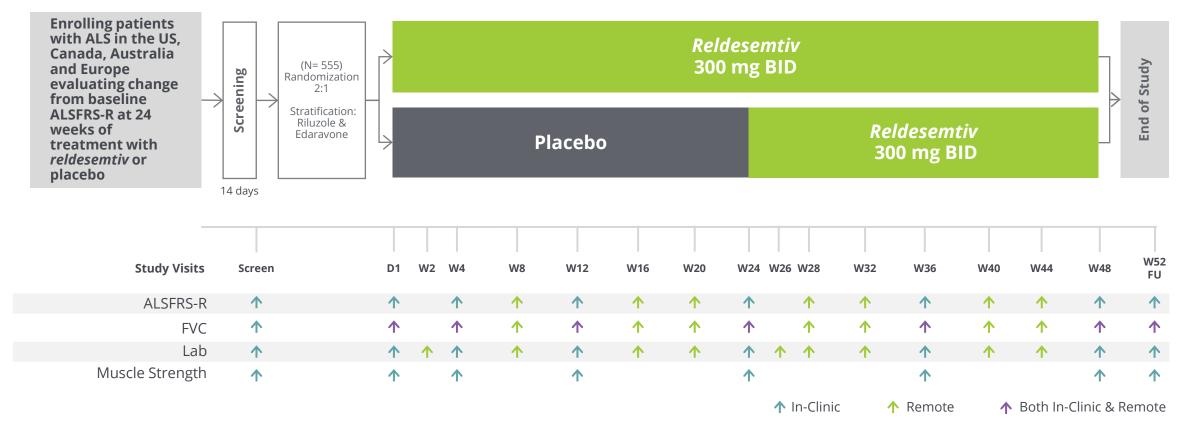


# Phase 3 Clinical Trial Design



>75% of patients enrolled; on track to complete enrollment in Q2

Second interim analysis expected in 1H 2023 (futility & potential fixed increase in enrollment)





Sarcomere Directed Therapies

# Corporate Profile



# Robust Pipeline, Solid Financial Position

**Pipeline** 

**Potential** commercial launch in 2024

**Programs in** Phase 3 trials **Potential FDA** approvals by 2025 **Clinical stage** programs

Development programs by

**Programs** 

**HCM** 

#### **Aficamten**

- o 1 ongoing Phase 3 trial in oHCM
- o Add'l Phase 3 trial in oHCM starting Q2
- o Phase 3 trial in nHCM starting 2H
- o Ongoing OLE

## **Heart Failure**

#### Omecamtiv mecarbil

- Engaging with FDA
- Pursuing international approvals

#### **CK-136**

o Results from Phase 1 2H

#### CK-586

Starting Phase 1 study 1H

## **ALS**

#### Reldesemtiv

 Complete enrollment in Phase 3 trial in O2

## **Ongoing** R&D

Additional research in muscle biology,

energetics & metabolism

**Foundations** 



~415

Full time employees As of March 2023

~\$830M At Q4 2022

>2 years

**Cash runway** based on 2023 Financial Guidance

Timelines and milestones reflect Cytokinetics' current expectations and beliefs



## Balance Sheet & Financial Guidance

## >2 years cash runway based on 2023 guidance

#### **2022 Condensed Balance Sheet**

As of 12/31/2022 Total Cash and investments \$829.3 Accounts receivable \$0.1 \$80.5 PPE Leased assets \$82.7 \$22.2 Other assets **Total Assets** \$1,014.8 Convertible Debt \$545.0 Liability related to sale of future royalties \$300.5 Deferred Revenue \$0 \$139.7 Lease liability Other liabilities \$137.5 Total Liabilities \$1,122.7 Working capital \$710.6 Accumulated deficit (\$1,586.0) Stockholders' deficit (\$107.9)**Wtd Avg Basic Shares Outstanding** 89.8

#### 2023 Financial Guidance

	Total
Cash Revenue	\$5*
Cash Operating Expenses	\$420-450
Net	~ \$350-375

<sup>\*</sup> Expect to receive \$50M from Royalty Pharma upon the start of the Phase 3 clinical trial of aficamten in nHCM



<sup>1.</sup> Cytokinetics internal planning data. Outside services spend for clinical trials, CMC and toxicology studies

# Expected 2023 Milestones

#### Aficamten



Begin MAPLE-HCM, second Phase 3 trial of *aficamten* in oHCM in Q2



Present results from Cohort 4 of REDWOOD-HCM at ACC.23 in Q1



**Engage with FDA** regarding CRL for omecamtiv mecarbil

**Omecamtiv Mecarbil** 





Expect **second interim analysis**from COURAGE-ALS
in Q2





Phase 1 study of CK-136 in 2H



Complete **enrollment in SEQUOIA-HCM** in Q2
2023; results
expected in Q4



Begin Phase 3 trial of aficamten in nHCM in 2H



Pursue **international approvals** for *omecamtiv mecarbil* 



in COURAGE-ALS in Q2, subject to second interim analysis



Advance **CK-586** into clinical development in 1H





# Thank You

Sarcomere directed therapies





