



empowering  
**muscle**  
empowering  
**lives**

*Sarcomere directed therapies*



*Jillian, diagnosed with HCM*



*Chuck, diagnosed with ALS*



*Nefertari, diagnosed with heart failure*

# Forward-Looking Statements

This Presentation contains forward-looking statements for purposes of the Private Securities Litigation Reform Act of 1995 (the “Act”). Cytokinetics disclaims any intent or obligation to update these forward-looking statements and claims the protection of the Act's Safe Harbor for forward-looking statements. Examples of such statements include, but are not limited to, statements express or implied related Cytokinetics' research and development and commercial readiness activities, including the initiation, conduct, design, enrollment, progress, continuation, completion, timing and results of clinical trials, projections regarding growing prevalence, low survival rates and market opportunity in heart failure, hypertrophic cardiomyopathy (HCM) or heart failure with preserved ejection fraction (HFpEF); projections regarding the size of the addressable patient population for *omecamtiv mecarbil*, *aficamten*, CK-136, CK-586 or any of our other drug candidates; Cytokinetics' commercial readiness for *omecamtiv mecarbil*; the likelihood and/or timing of regulatory approval for our new drug application for *omecamtiv mecarbil* or any future new drug application for any of our other drug candidates; the timing of commencement of a second phase 3 clinical trial of *aficamten* as a monotherapy in patients with obstructive HCM, the timing of commencement of a phase 3 clinical trial of *aficamten* in nonobstructive HCM, the efficacy or safety of *omecamtiv mecarbil*, *aficamten*, CK-136, CK-586 or any of our other drug candidates, our ability to fully enroll or to announce the results of any of our clinical trials by any particular date; Cytokinetics' cash expenditures or runway; the results of any of our interactions with the FDA or any other regulatory authority regarding *omecamtiv mecarbil* or any of our other drug candidates; the properties, potential benefits and commercial potential of *aficamten*, *omecamtiv mecarbil*, CK-136, CK-586 or any of Cytokinetics' other drug candidates. Such statements are based on management's current expectations; but actual results may differ materially due to various risks and uncertainties, including, but not limited to, potential difficulties or delays in the development, testing, regulatory approvals for trial commencement, progression or product sale or manufacturing, or production of Cytokinetics' drug candidates that could slow or prevent clinical development or product approval, including risks that current and past results of clinical trials or preclinical studies may not be indicative of future clinical trial results, patient enrollment for or conduct of clinical trials may be difficult or delayed, Cytokinetics' drug candidates may have adverse side effects or inadequate therapeutic efficacy, the FDA or foreign regulatory agencies may delay or limit Cytokinetics' ability to conduct clinical trials, and Cytokinetics may be unable to obtain or maintain patent or trade secret protection for its intellectual property; Cytokinetics may incur unanticipated research, development and other costs or be unable to obtain financing necessary to conduct development of its products; standards of care may change, rendering Cytokinetics' drug candidates obsolete; and competitive products or alternative therapies may be developed by others for the treatment of indications Cytokinetics' drug candidates and potential drug candidates may target. These forward-looking statements speak only as of the date they are made, and Cytokinetics undertakes no obligation to subsequently update any such statement, except as required by law. For further information regarding these and other risks related to Cytokinetics' business, investors should consult Cytokinetics' filings with the Securities and Exchange Commission (the “SEC”).

# Our Mission

To bring forward new medicines to improve the healthspan of people with devastating cardiovascular and neuromuscular diseases of impaired muscle function.

# VISION 2025

Leading with Science,  
**Delivering for Patients**

As always, we will support disease advocacy groups elevating the patient voice and live by our values of integrity, fairness and compassion in all that we do.

Our vision is to be the leading muscle biology biopharma company that meaningfully improves the lives of patients with diseases of impaired muscle function through access to our pioneering medicines

Achieve regulatory approvals for at least two drugs arising from our pipeline

Build commercial capabilities to market and sell our medicines reflective of their innovation and value

Generate sustainable and growing revenues from product sales

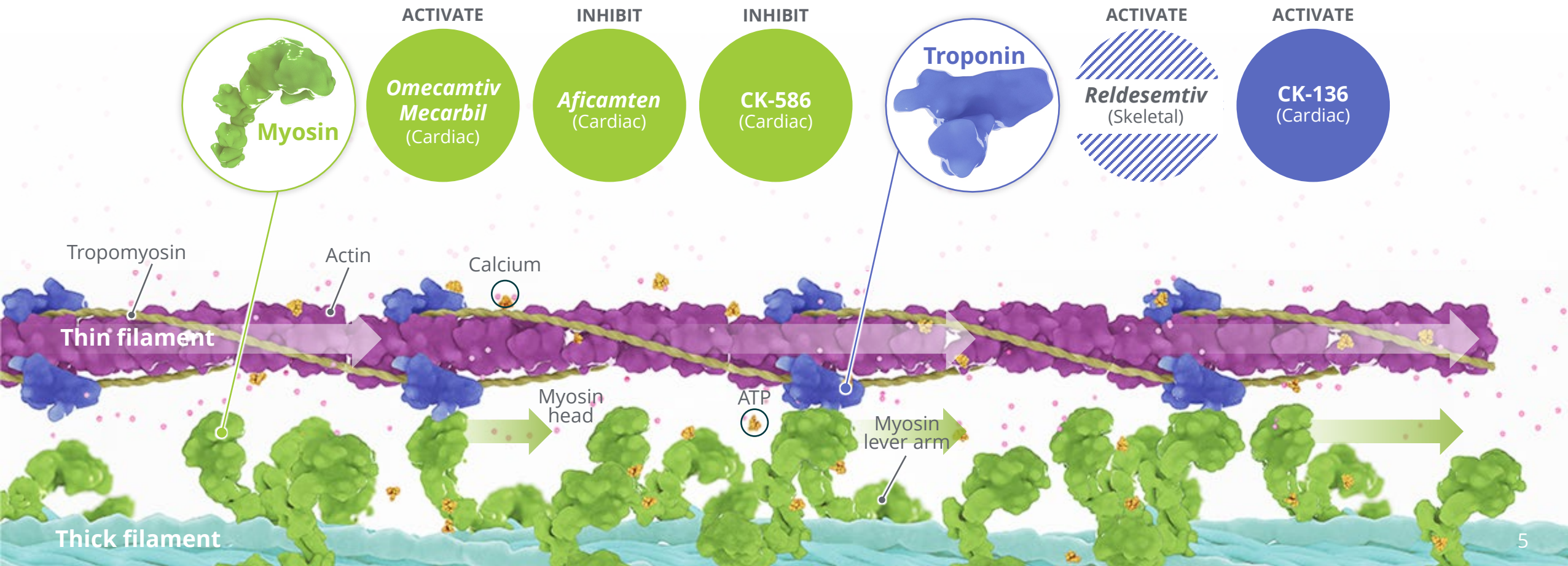
Double our development pipeline to include ten therapeutic programs

Expand our discovery platform to muscle energetics, growth and metabolism

Be the science-driven company people want to join and partner with

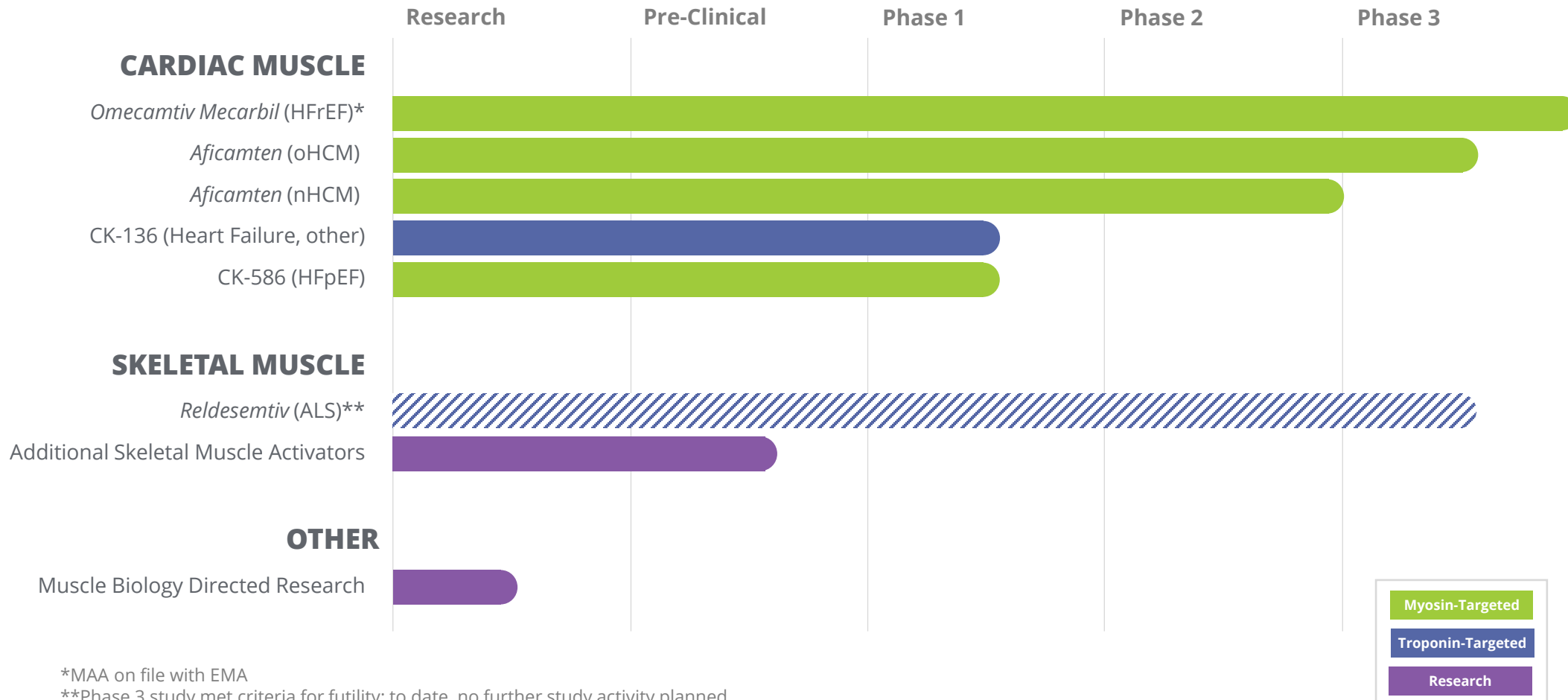
# Sarcomere Directed Drug Development

The sarcomere is a molecular structure found in skeletal and cardiac muscle that enables myocytes to contract and generate force





# Pipeline of Novel Muscle-Directed Drug Candidates



\*MAA on file with EMA

\*\*Phase 3 study met criteria for futility; to date, no further study activity planned

All drug candidates above are investigational products and are not approved as safe or effective for any indication.

*Sarcomere Directed Drug Development*

# Specialty Cardiovascular Portfolio

*Aficamten*

*Omecamtiv Mecarbil*

Emerging Pipeline – CK-136 & CK-586

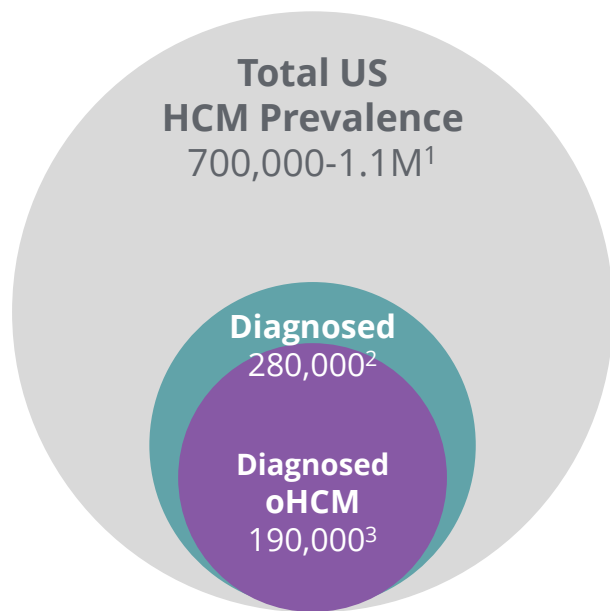
# ***Aficamten***



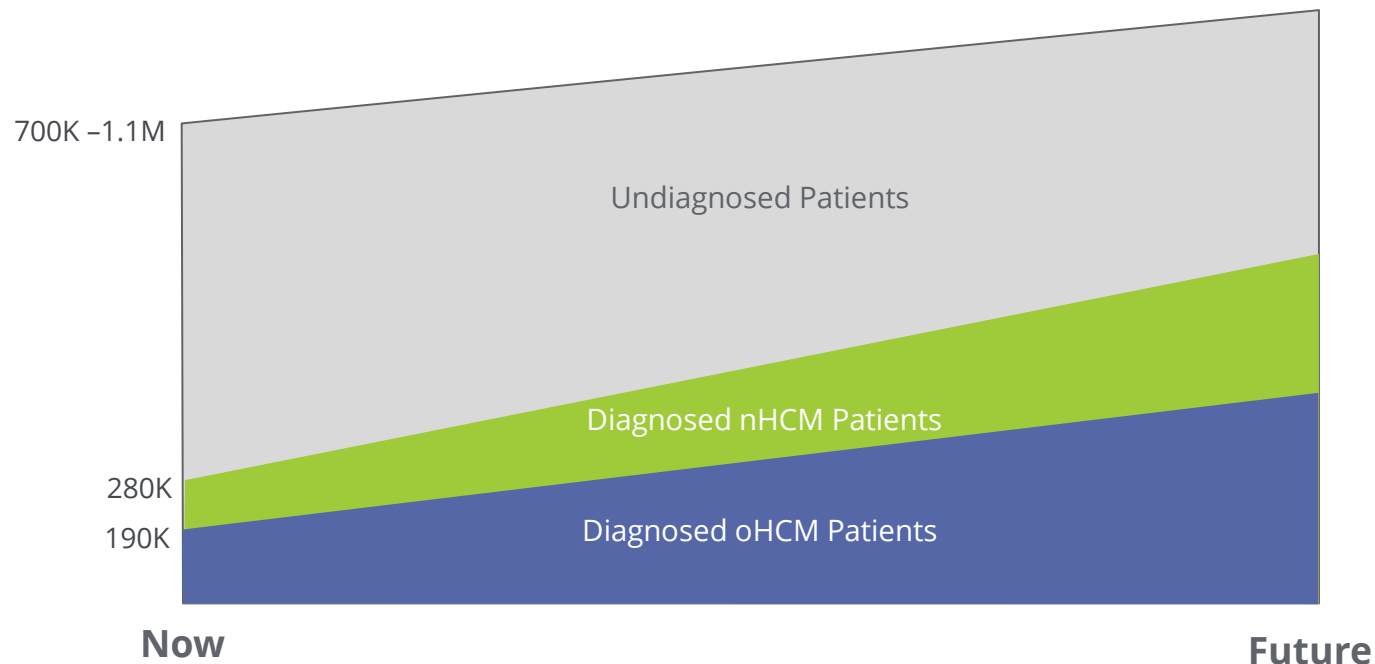
# In US, Large HCM Population With Many Undiagnosed

## 280K Diagnosed HCM Patients; Estimated 400-800K Undiagnosed

### Current US HCM Prevalence



### Growing HCM Prevalence



nHCM: non-obstructive HCM; oHCM: obstructive HCM

1. CVrg: Heart Failure 2020-2029, p 44; Maron et al. 2013 DOI: 10.1016/S0140-6736(12)60397-3; Maron et al 2018 10.1056/NEJMra1710575

2. Symphony Health 2016-2021 Patient Claims Data DoF;

3. Maron MS, Hellawell JL, Lucove JC, Farzaneh-Far R, Olivetto I. Occurrence of Clinically Diagnosed Hypertrophic Cardiomyopathy in the United States. Am J Cardiol. 2016; 15;117(10):1651-1654.

# Aficamten: Aspirational Target Profile

Potential next-in-class cardiac myosin inhibitor



## Rapid Onset

Symptom relief as early as within 2 weeks initiation and dose adjustment possible biweekly if indicated



## Precise Dosing

Echo guided dose titration allows both dose increases and decreases at the patient visit



## Simplicity of Use

No off-target effects and use in combination with  $\beta$ -blockers, CCB, Disopyramide, and/or Ranolazine



## Rapid Reversibility

Washout of pharmacodynamic effect within 2 weeks

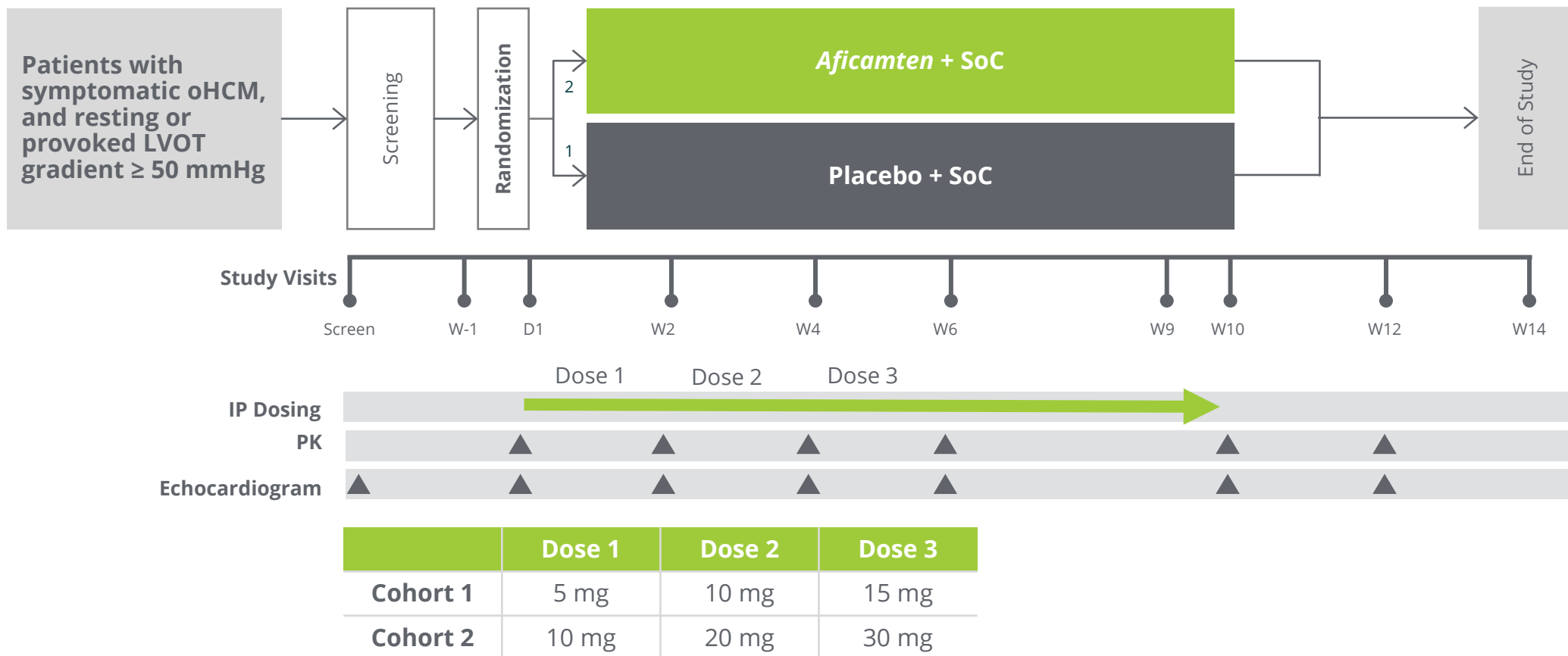
*Aficamten is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.*

# REDWOOD-HCM: Cohorts 1 & 2

Patients with symptomatic oHCM on background therapy excluding *disopyramide*



Two sequential dose-finding cohorts



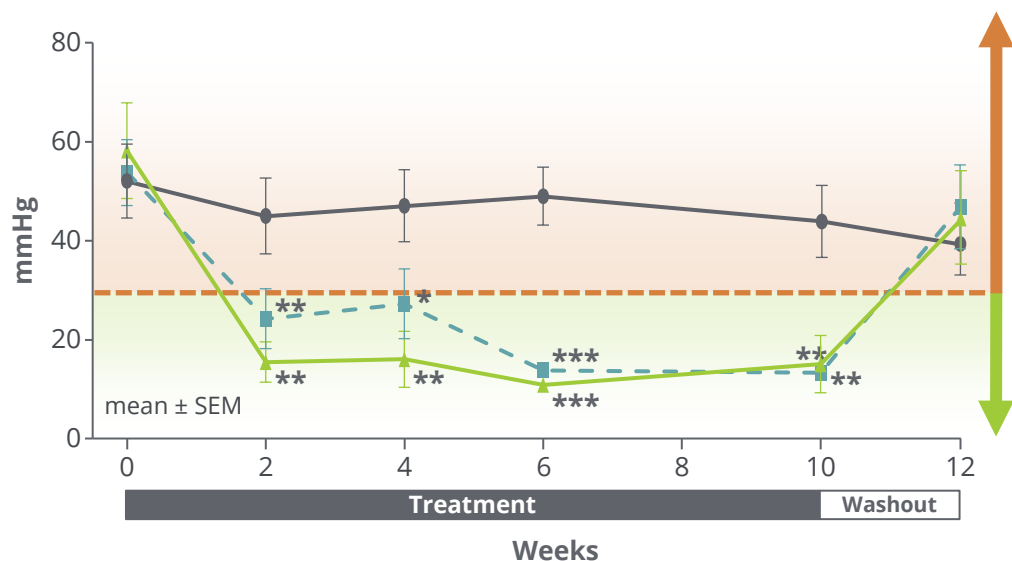
# REDWOOD-HCM: Efficacy

## Cohorts 1 & 2

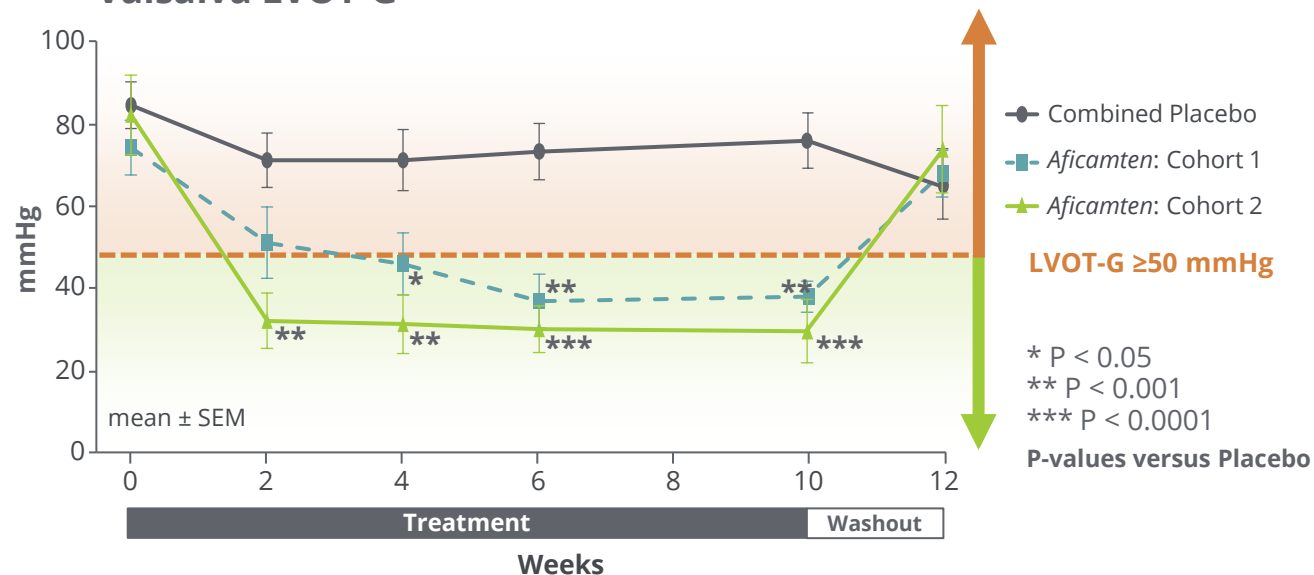


Results published in *JACC* in January 2023

### Resting LVOT-G



### Valsalva LVOT-G

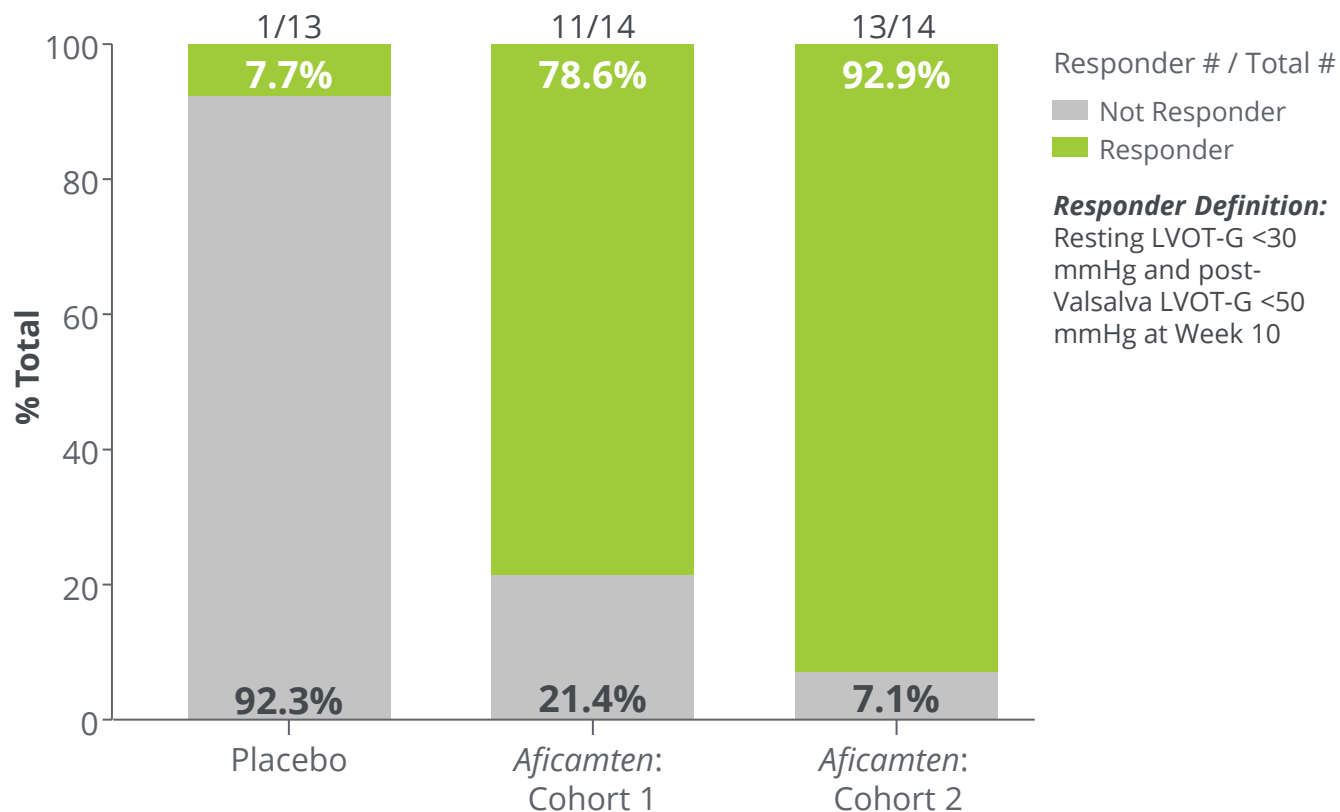


Dose finding study  
Cohort 1 (n=21), Cohort 2 (n=20)

Maron M, et. al. Phase 2 Study of *Aficamten* in Patients With Obstructive Hypertrophic Cardiomyopathy. *JACC*. January 2023.

# Response Rates on Treatment with *Aficamten*

## Cohorts 1 & 2



- Consistent, **clinically meaningful reductions in LVOT gradients** within two weeks
- **No treatment interruptions** or discontinuations
- No treatment-related SAEs
- **Reversibility of drug effect** demonstrated
- Statistically significant reductions in NT-proBNP
- Improvement in NYHA class

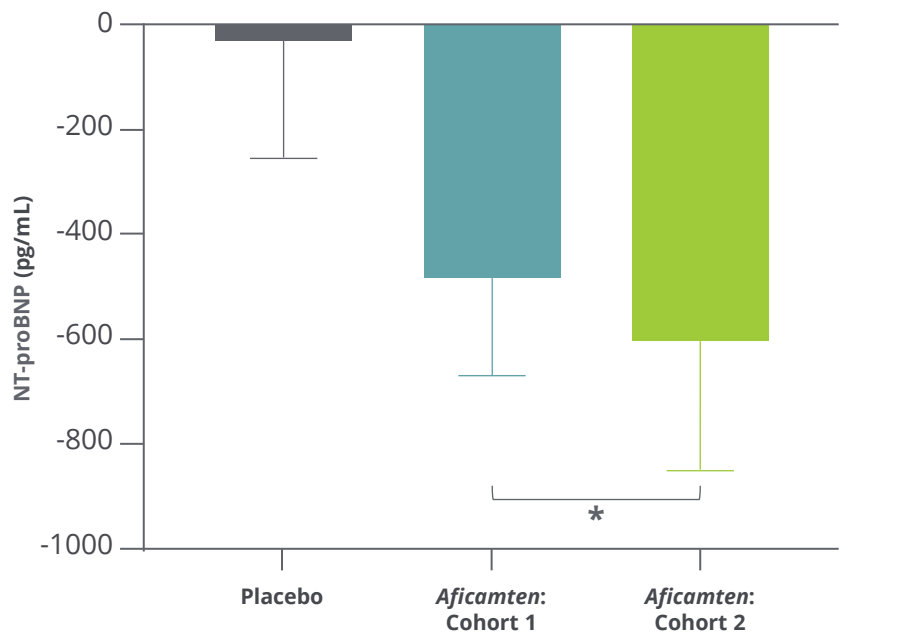
Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, *Aficamten*, In Obstructive Hypertrophic Cardiomyopathy" *Aficamten* is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.

# Change from Baseline in NT-proBNP & NYHA Class

## Cohorts 1 & 2



### Change from Baseline NT-proBNP to Week 10

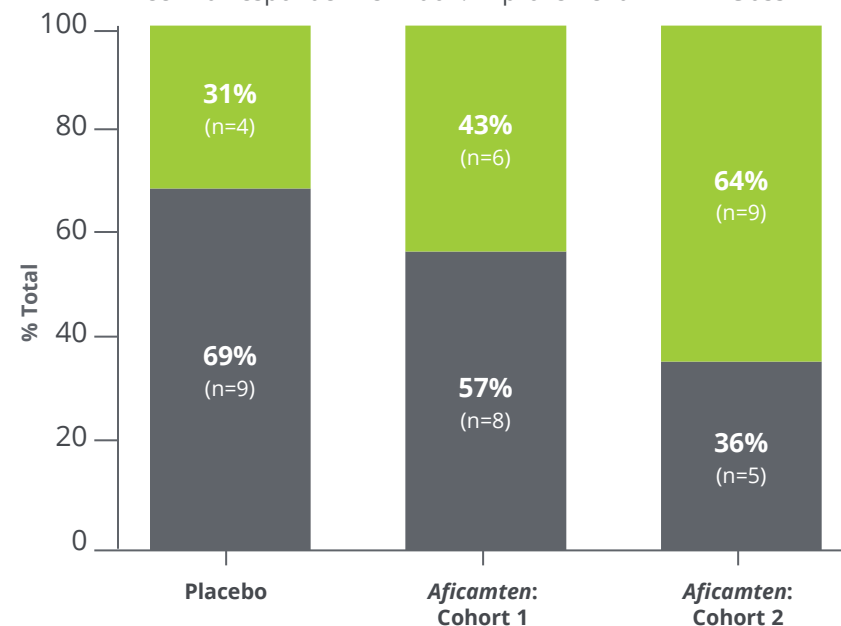


\*  $p = 0.003$  for Pooled Cohort 1 & 2 vs. Placebo

■ Combined Placebo (N=13)  
■ Aficamten: Cohort 1 (N=14)  
■ Aficamten: Cohort 2 (N=14)

### Improvement in Heart Failure Symptoms (NYHA Class)

Week 10 Responder Definition: Improvement in NYHA Class  $\geq 1$



Cohort 1 vs Placebo:  $p > 0.1$   
Cohort 2 vs Placebo:  $p = 0.08$

■ No Improvement in NYHA Class  
■  $\geq 1$  NYHA Class Improvement

Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy"



# Improved Cardiac Structure and Diastolic Function

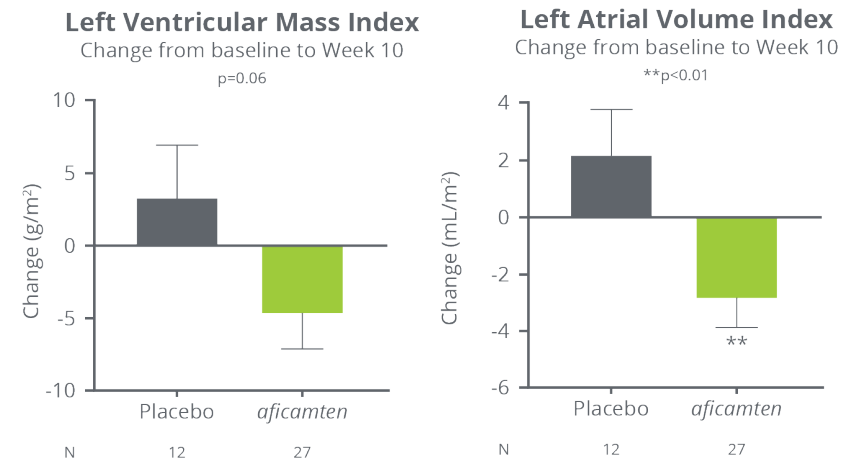
Cohorts 1 & 2: Early signs of improvement in cardiac structure and myocardial relaxation



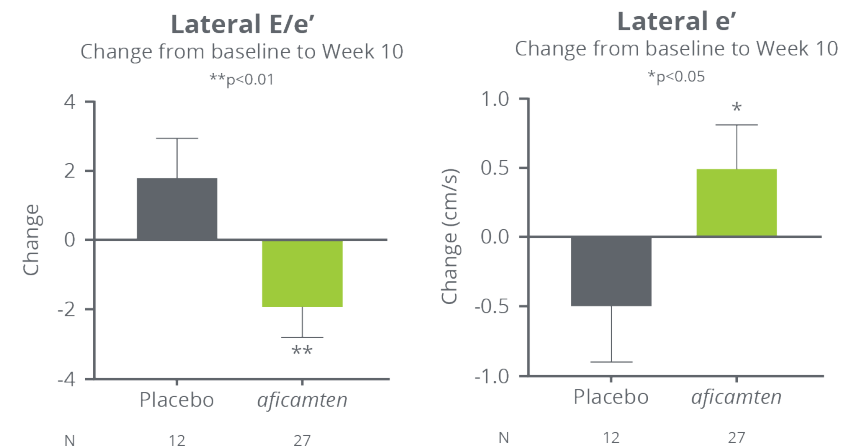
Treatment with *aficamten* for 10 weeks resulted in:

- **Significant reduction in left atrial volume index**
- Trend towards a **reduction in LV mass index**
- **Improved diastolic function**
  - reduction in lateral E/e' ( $p < 0.01$ )
  - increase in lateral e' ( $p < 0.05$ )

## Cardiac Structure



## Diastolic Function



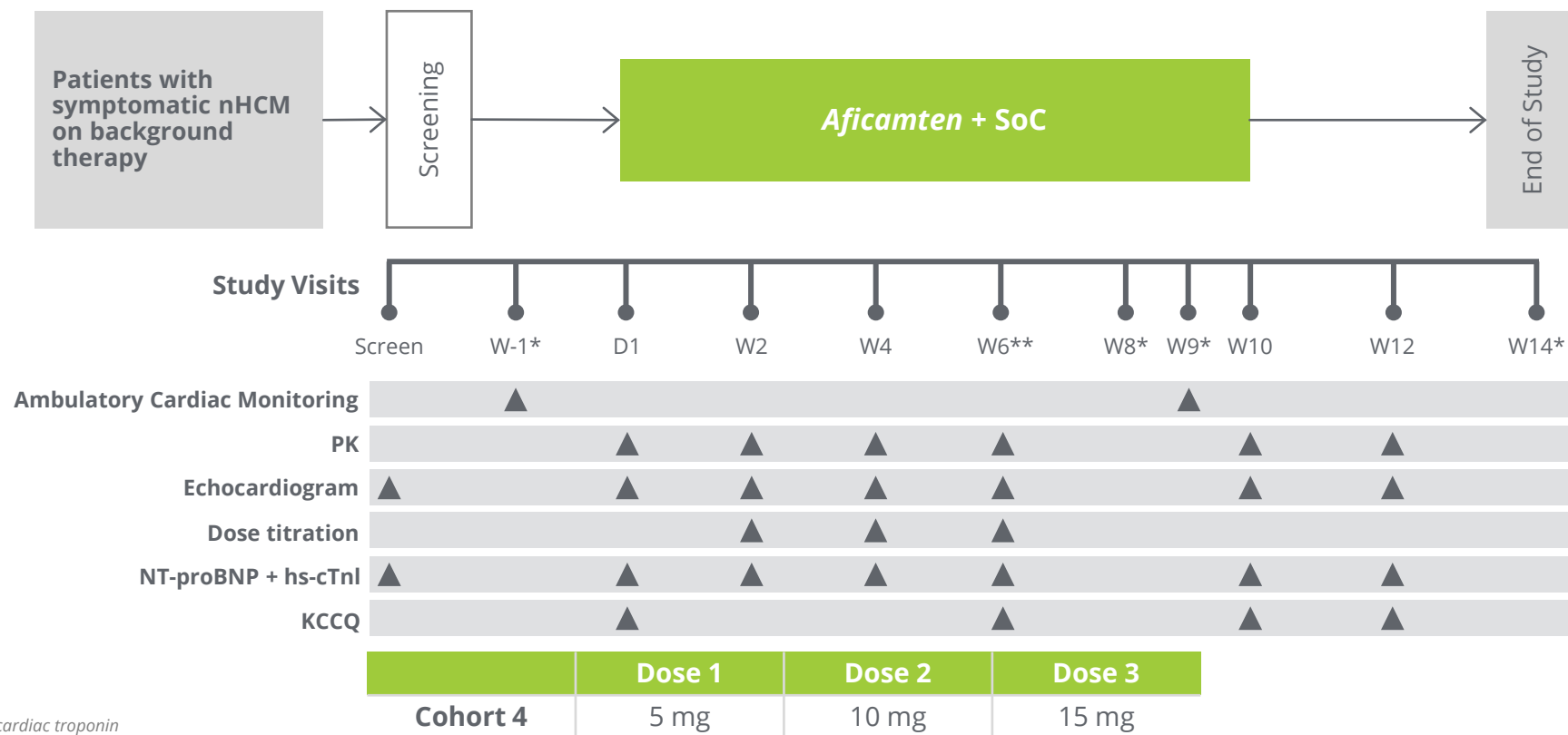
Abraham T. et al. "Early Cardiac Structural and Functional Reverse Remodeling in Obstructive Hypertrophic Cardiomyopathy after 10 Weeks of *Aficamten* Therapy: Analyses from REDWOOD-HCM"

# REDWOOD-HCM: Cohort 4

Patients with symptomatic nHCM on background therapy



Initial results presented at ACC.23; additional data to be presented at ESC Heart Failure



hs-cTnI: high-sensitivity cardiac troponin

\*Telephone visits

\*\*Patient can only be down-titrated at Week 6

# Significant Improvements in Symptoms & Biomarkers

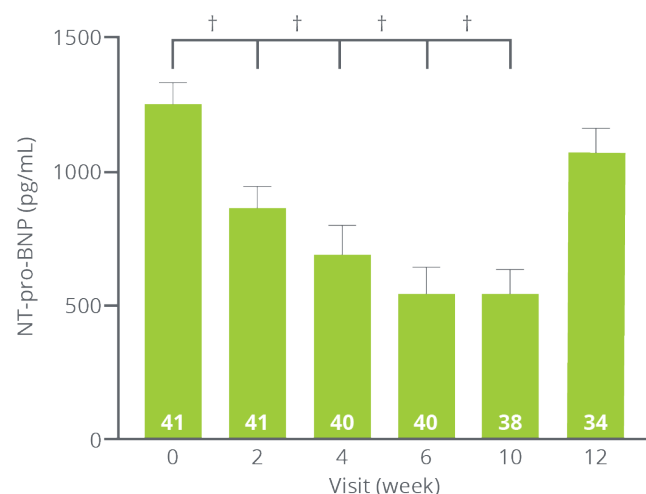
## Cohort 4



85% of patients achieved 15 mg dose; no discontinuations due to adverse events

### Change from Baseline NT-proBNP

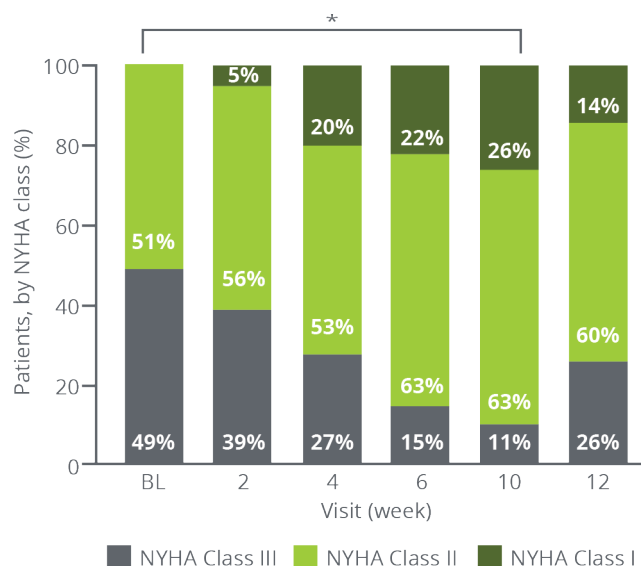
Average decrease of 66% with  $P < 0.0001$



† $P < 0.001$

### Improvement in NYHA Class

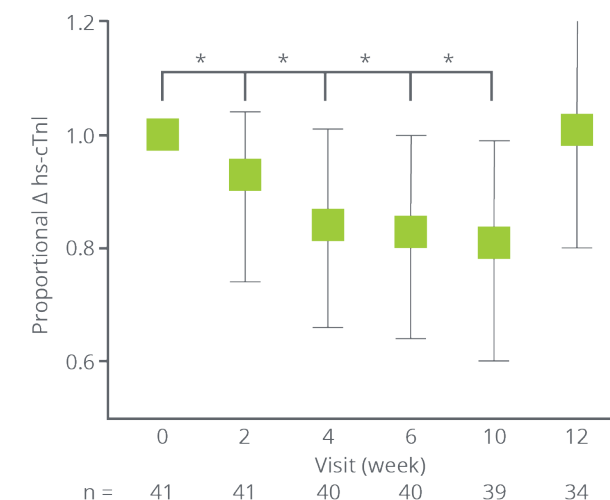
54% of patients experienced a change of  $\geq 1$  NYHA class



\* $P < 0.05$

### Change in Baseline hs-cTroponin I

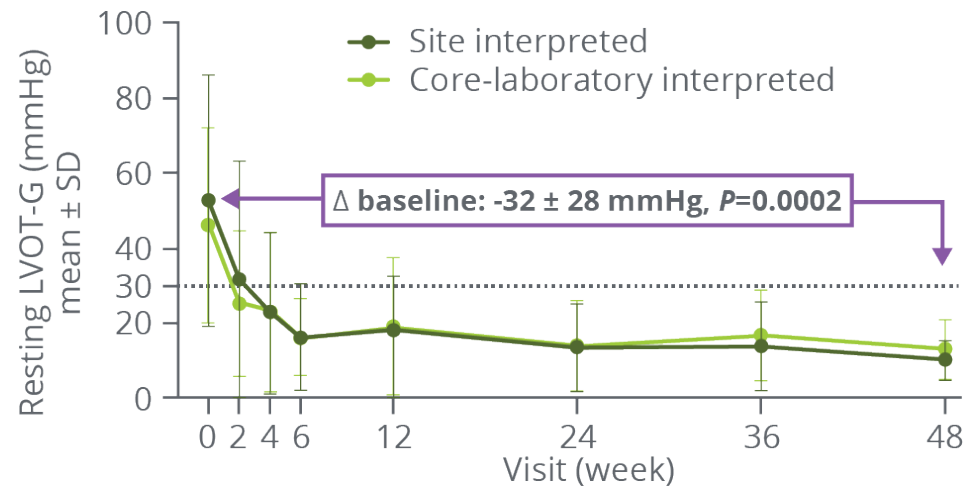
Significant decrease at each study visit compared to baseline  $P < 0.05$



# FOREST-HCM: Open Label Extension

Long-term treatment shows sustained improvement in LVOT-G

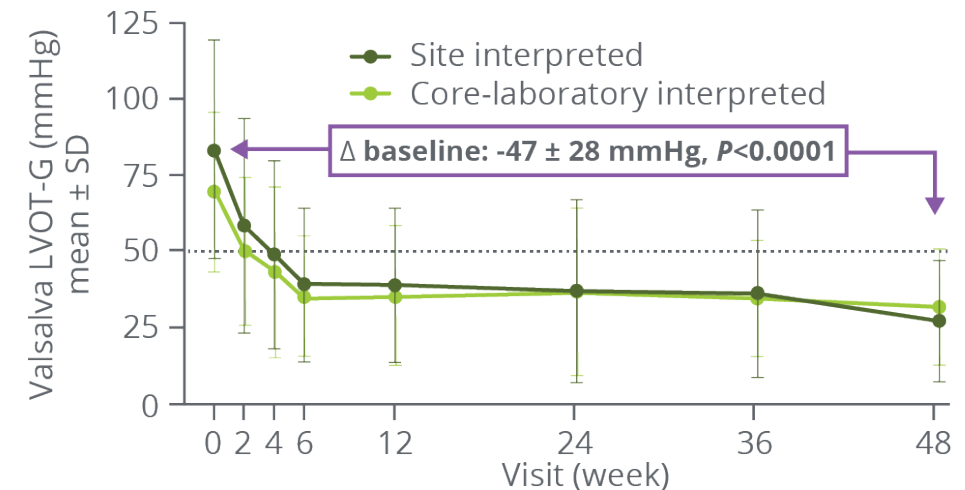
## 48 Weeks: Resting LVOT Gradient



No. of patients and  $P$ -value

Core	35 <sup>†</sup>	35 <sup>†</sup>	35 <sup>†</sup>	35 <sup>†</sup>	32 <sup>†</sup>	38 <sup>†</sup>	26 <sup>†</sup>	15 <sup>†</sup>
Site	45 <sup>†</sup>	45 <sup>†</sup>	43 <sup>†</sup>	43 <sup>†</sup>	40 <sup>†</sup>	38 <sup>†</sup>	27 <sup>†</sup>	17 <sup>†</sup>

## 48 Weeks: Valsalva LVOT Gradient



No. of patients and  $P$ -value

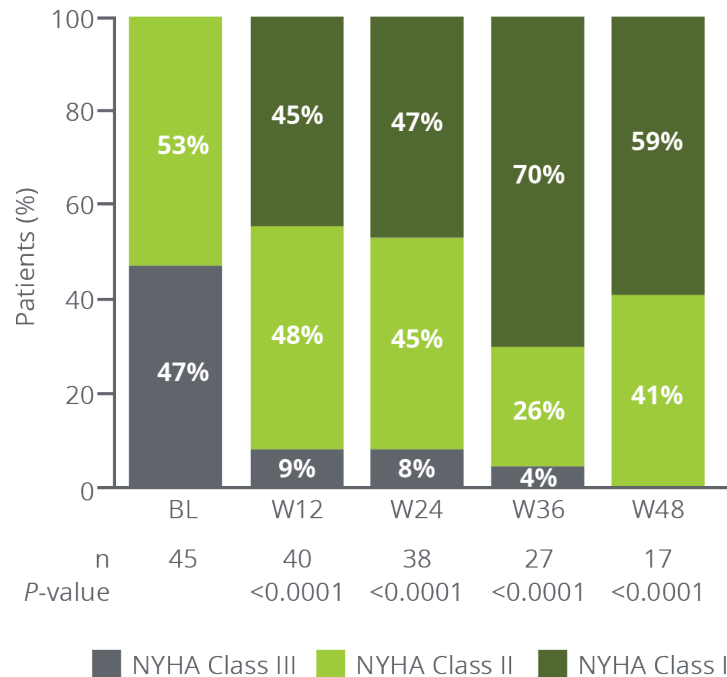
Core	35 <sup>†</sup>	35 <sup>†</sup>	35 <sup>†</sup>	35 <sup>†</sup>	32 <sup>†</sup>	38 <sup>†</sup>	27 <sup>†</sup>	15 <sup>†</sup>
Site	45 <sup>†</sup>	45 <sup>†</sup>	43 <sup>†</sup>	43 <sup>†</sup>	40 <sup>†</sup>	38 <sup>†</sup>	27 <sup>†</sup>	17 <sup>†</sup>

<sup>†</sup> $P<0.001$ ;  $\dagger P<0.0001$

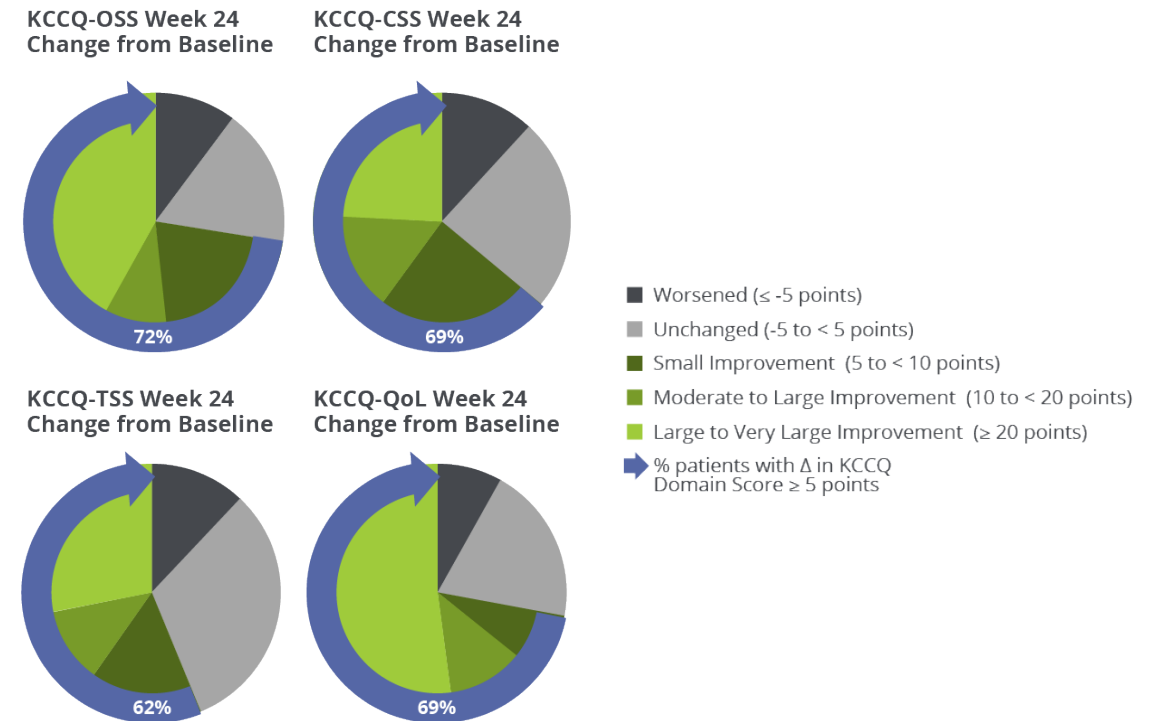
# FOREST-HCM: Open Label Extension

Long-term treatment shows sustained improvement NYHA class and KCCQ

48 Weeks: Improvement in NYHA Class



24 Weeks: Change from Baseline KCCQ Scores



# Safety Data: Phase 2 & OLE



- **oHCM** → **Cohorts 1, 2, & 3: After 10-weeks of treatment**
  - 2 SAEs reported in 41 *aficamten*-treated → none were related to *aficamten* treatment
  - No treatment interruptions or discontinuations
  - Transient and asymptomatic decrease in LVEF < 50% occurred in 2 of 41 *aficamten*-treated patients
- **nHCM** → **Cohort 4: After 10-weeks of treatment**
  - Well tolerated - 85% achieved maximal dose (15 mg)
  - Transient **and** asymptomatic decrease in LVEF < 50% **occurred** in 3 of 41 *aficamten*-treated patients
  - One death unrelated to *aficamten* treatment - sudden cardiac death (SCD) in patient with history of aborted SCD x 2 prior to participation. Two days before event, LVEF was normal, NT-proBNP was lower and plasma concentration of *aficamten* was within the expected range



- **oHCM** → **FOREST-HCM: 45 patients and up-to 12-months of treatment (as of Q1 2023)**
  - No SAE's related to *aficamten* treatment
- **One treatment interruption in the setting of alcohol-related atrial fibrillation with a transient decrease in LVEF to <50% (as of Q1 2023)**

There have been no reported cases of LVEF <40% in **any** patients within the development program

There have been no treatment related dose interruptions or discontinuations (as of Q1 2023)



# SEQUOIA-HCM: Phase 3 Trial



Currently completing enrollment; expect results Q4 2023

Primary endpoint: **Change in pVO<sub>2</sub> by CPET from baseline to Week 24**

Secondary objectives include measuring **change in KCCQ & improvement in NYHA class at week 12 and 24**

Enrolling 270 patients treated with standard of care with:

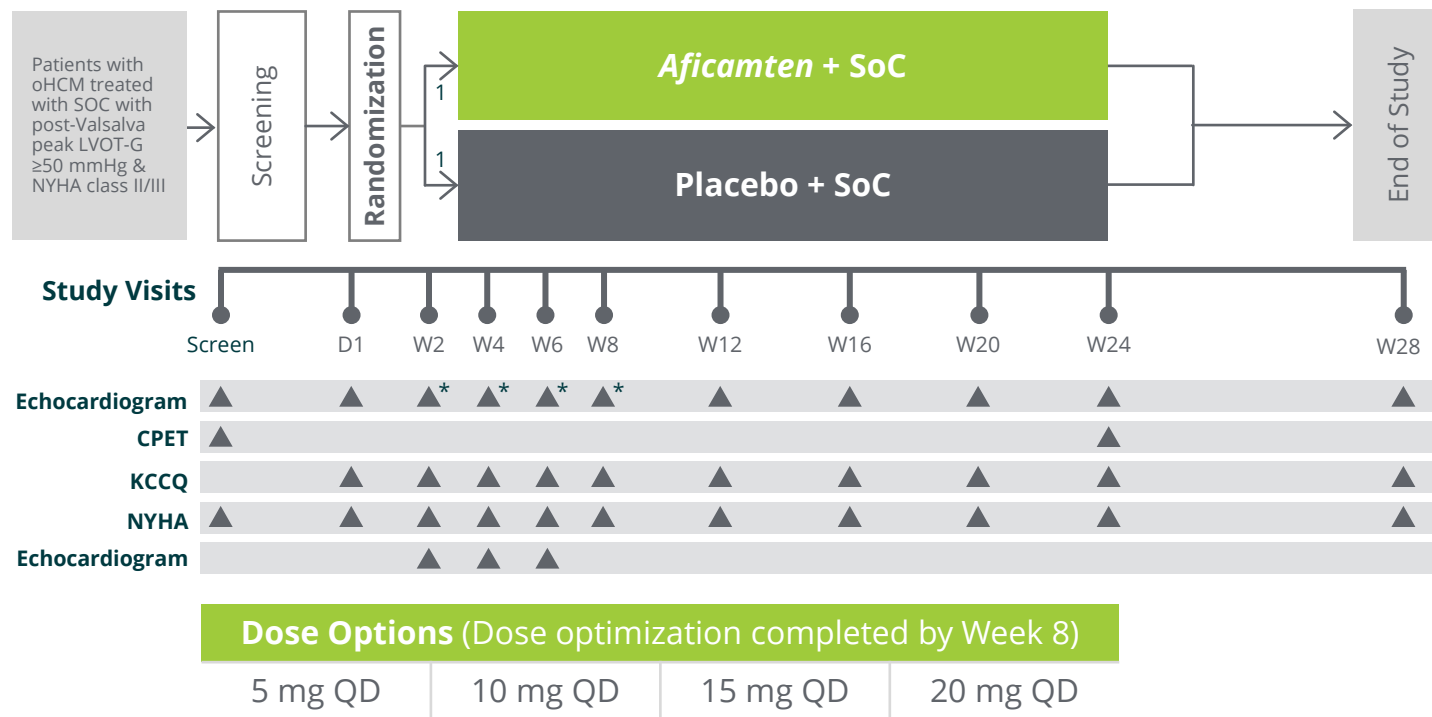
- **resting LVOT-G  $\geq 30$  mmHg,**
- **post-Valsalva LVOT-G  $\geq 50$  mmHg,**
- **NYHA Class II or III,**
- **exercise performance  $< 80\%$  predicted**

Individualized dose up-titration based on echocardiography: LVEF  $\geq 55\%$ , post-Valsalva LVOT-G  $\geq 30$  mmHg

SOC: standard of care

\* Focused echocardiogram

\*\* Plan to enroll in US, Italy, France, Germany, Czech Republic, Denmark, Hungary, Netherlands, Poland, Portugal, Spain, UK, Israel & China



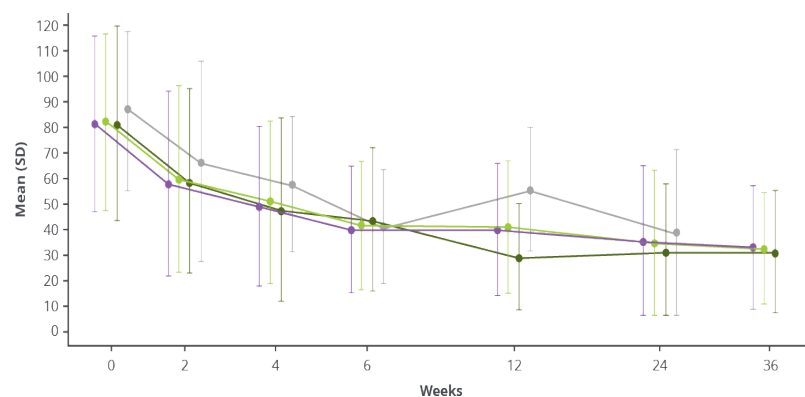
# Monotherapy Trial, Supported by FOREST-HCM



Initial FOREST-HCM data on reduction/withdrawal of background medications supports monotherapy trial

## Reduction or Withdrawal of Standard of Care Therapies

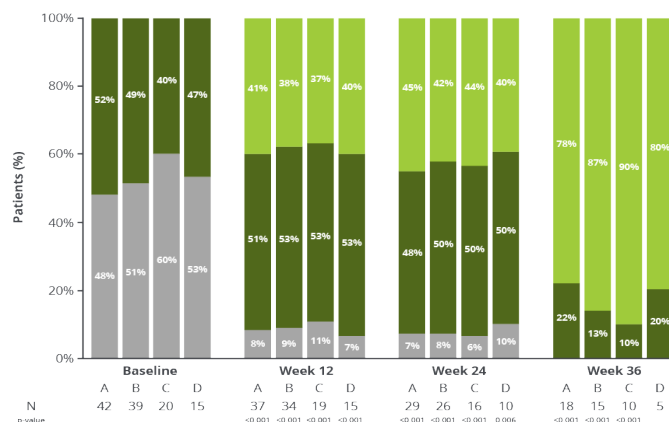
### Valsalva LVOT-G



# of subjects and P-values

	A	B	C	D
0	42	39	20	15
2	42***	39***	20*	15 (p=0.0926)
4	41***	38***	20***	15**
6	41***	36***	20**	15***
12	37***	34***	19***	15**
24	29***	26***	16***	10***
36	18***	15***	10***	

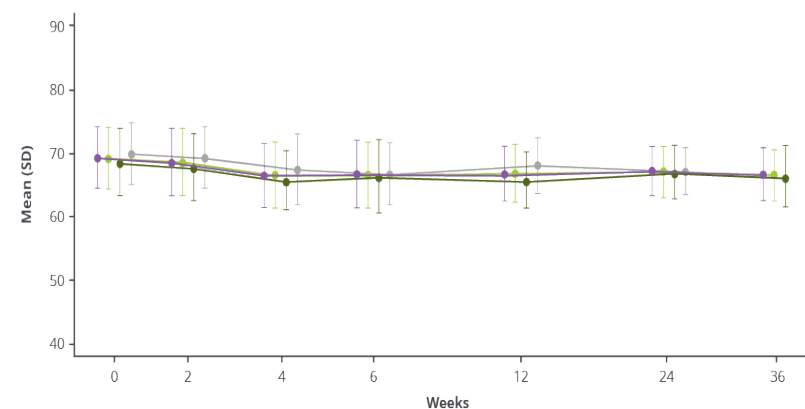
### NYHA Class



**A: All patients**  
**B: On background therapy (BT)**  
**C: Patients with background therapy reduction/withdrawal (BTR/W) attempt**  
**D: Patients on BT without BTR/W attempt**

\*\*\*\* = p < 0.0001  
 \*\*\* = p < 0.001  
 \*\* = p < 0.005  
 \* = p < 0.05

### LVEF



# of subjects and P-values

	A	B	C	D
0	42	39	20	15
2	42 (p=0.3749)	39 (p=0.4649)	20 (p=0.4262)	15 (p=0.6614)
4	41***	38**	20*	15*
6	41**	38**	20*	15*
12	37**	34*	19 (p=0.0578)	15 (p=0.2291)
24	29**	26**	16 (p=0.0748)	10*
36	18*	15*	10 (p=0.2320)	

Masri M, et al. "Withdrawal of Background Standard of Care Medical Therapy in Patients with Obstructive Hypertrophic Cardiomyopathy Treated with Aficamten in REDWOOD-HCM OLE

# MAPLE-HCM: Phase 3 Monotherapy Trial

Opening to enrollment in Q2



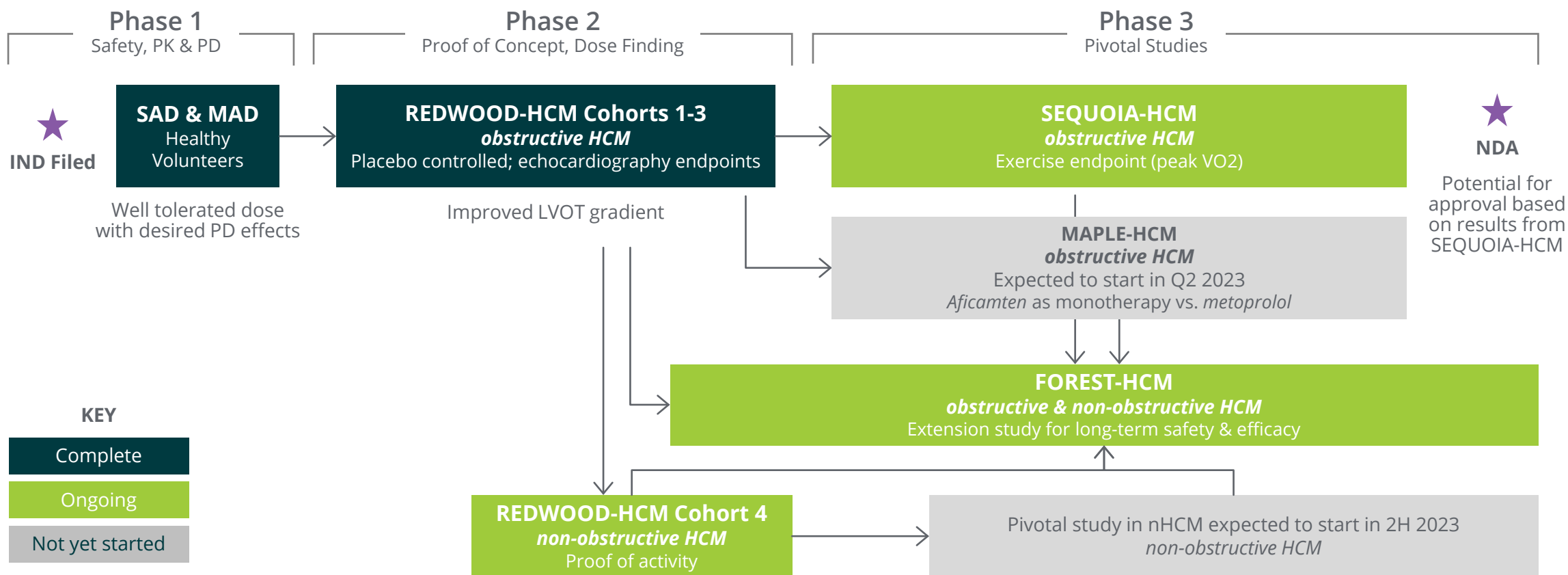
Active-comparator trial of *aficamten* as monotherapy vs. *metoprolol* in patients with oHCM

- Trial to enroll approximately **170 patients**
- Primary endpoint: **change in peak VO<sub>2</sub>, assessed by CPET from baseline to Week 24**
- Secondary endpoints: **change in NYHA class, KCCQ, NT-proBNP, and measures of structural remodeling**

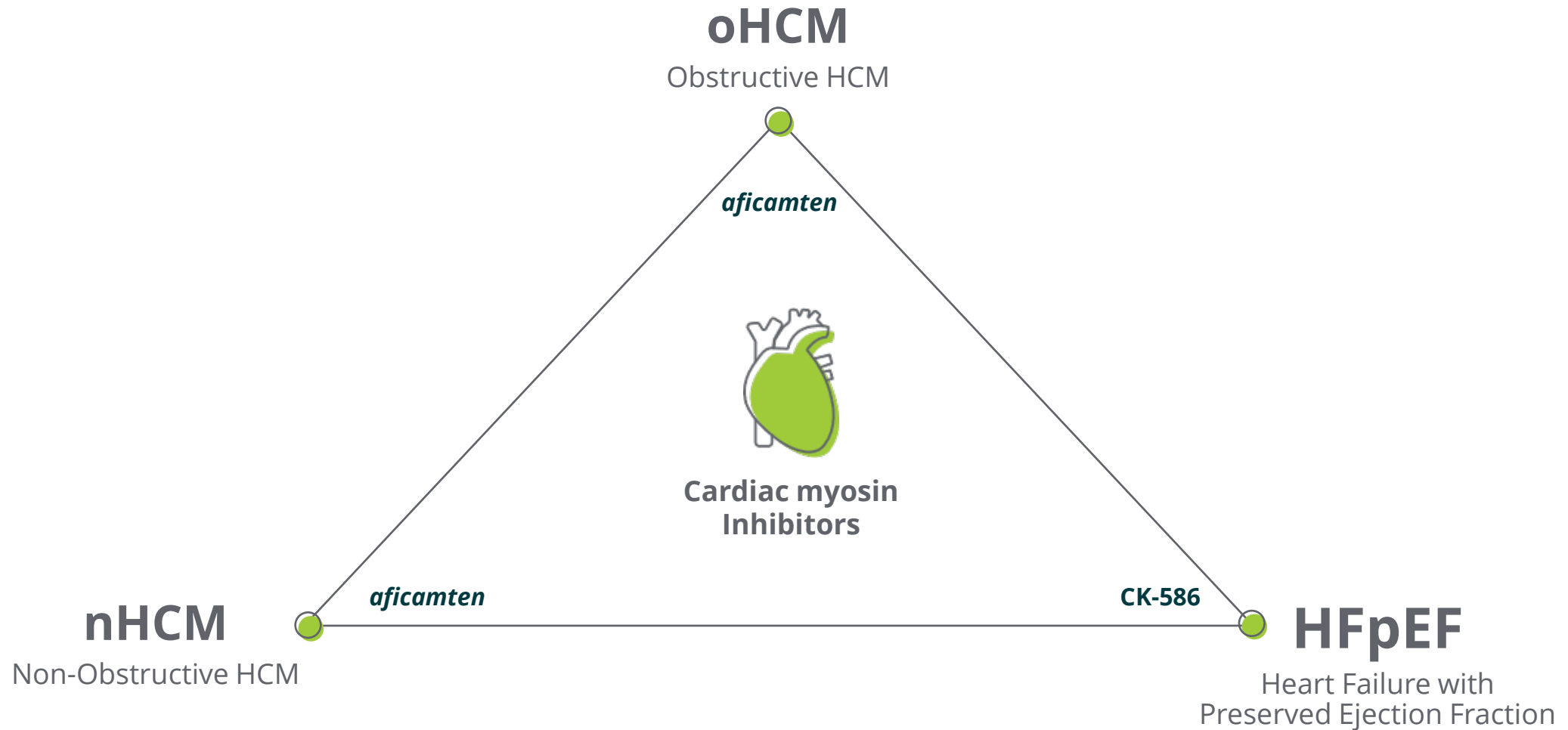


# Aficamten: Clinical Development Plan for HCM

MAPLE-HCM to begin in Q2 2023; pivotal Phase 3 trial in nHCM beginning 2H 2023



# Novel Approach May Address Multiple Unmet Patient Needs



# Aficamten: Targeting Patients with Unmet Need

## Positive HCP Anticipation for *Aficamten*

Significant number of KOLs see *aficamten* as an improvement to standard-of-care given the unique MOA; particularly interested in:

- Rapid and sustained LVOT-G reduction
- Rapid improvement in symptoms
- Reduction in septal wall thickness

## Characteristics of the Ideal US HCM Patient for *Aficamten*

- Symptomatic, uncontrolled (non-responsive, refractory) to standard-of-care  
or
- Contra-indication for standard-of-care or other cardiac myosin inhibitors  
or
- Newly diagnosed patients

Cogent Primary Mkt Research, USA 2022 (n = 150)

*Aficamten* is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.



# Aficamten: Brand Strategy

Aspirational Brand Goal: Establish *aficamten* as foundational therapy for HCM patients



## COMPETE: In HCM Market

- Differentiate on product attributes of value to patients and physicians



## EXPAND: Customer Base

- Leverage differentiated safety profile and limited drug-drug interactions
- Leverage CV franchise infrastructure, market understanding, and relationships



## MAINTAIN: Patient on Therapy

- Ensure access through patient support services
- Provide patient support tools to manage dosing regimens and persistence



## GROW: Undiagnosed

- Invest in disease education and genetic testing programs

# Aficamten: Market Access Strategy



## Get rapid and parity access

- Learn from first to market access experience
- Leverage existing access relationships
- Secure profitable access to support efficient, desired prescribing position
- Devise distribution network to complement product strategy



## Clear pricing based on benefit

- Relative pricing position to be supported by market research
- Pricing strategy consistent with product strategy



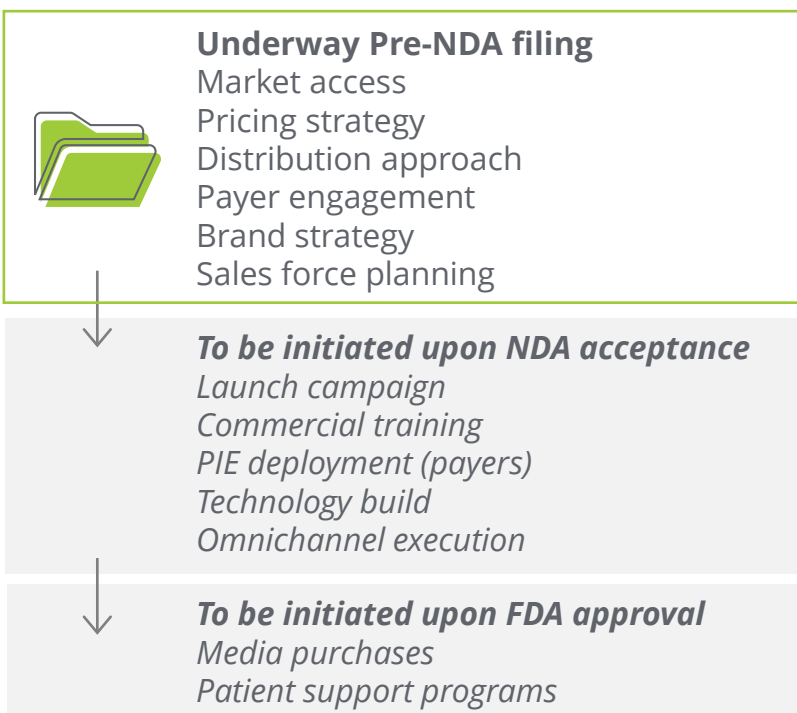
## Develop value proposition and value story

- Driven by clinical benefit and utility relative to alternatives
- Generate, disseminate and communicate health economics & outcomes research supporting value of differentiated treatment

# Gated Build of Commercial Infrastructure

Re-deployment of cardiovascular franchise commercial team to *aficamten*

## Activities initiated upon key de-risking events



## Headquarters team in place

- Commercial leadership
- Marketing
- HEOR
- Patient services
- Access & distribution
- Sales team leads
- First line field managers
- Sales operations
- Commercial learning & development

# ***Omecamtiv Mecarbil***

# Omecamtiv Mecarbil: Current Status

No plans to conduct additional clinical trial of *omecamtiv mecarbil*

## Received CRL from FDA

Feb 28, 2023

GALACTIC-HF not sufficiently persuasive to establish substantial evidence of effectiveness for reducing the risk of heart failure events and cardiovascular death in adults with chronic HFrEF

2023

- **Engage with FDA** to understand what may be required to support potential approval of *omecamtiv mecarbil*
- Continue to pursue **international approvals** of *omecamtiv mecarbil*
  - MAA on file with EMA
  - NDA on file with NMPA's CDE
- Continue to seek partnerships in Europe and Japan

# Emerging Cardiovascular Pipeline

## CK-136 & CK-586

# Early Development Supports Cardiovascular Portfolio

## CK-136

**Cardiac troponin activator** for the potential treatment of patients with heart failure with reduced ejection fraction (HFrEF) and other types of heart failure, such as right ventricular failure, resulting from impaired cardiac contractility

## CK-586

**Cardiac myosin inhibitor** designed to potentially reduce the hypercontractility associated with heart failure with preserved ejection fraction (HFpEF)

## Additional Research

Advancing pre-clinical research in the mechanics of muscle contractility as well as energetics, growth and metabolism

*Sarcomere Directed Drug Development*

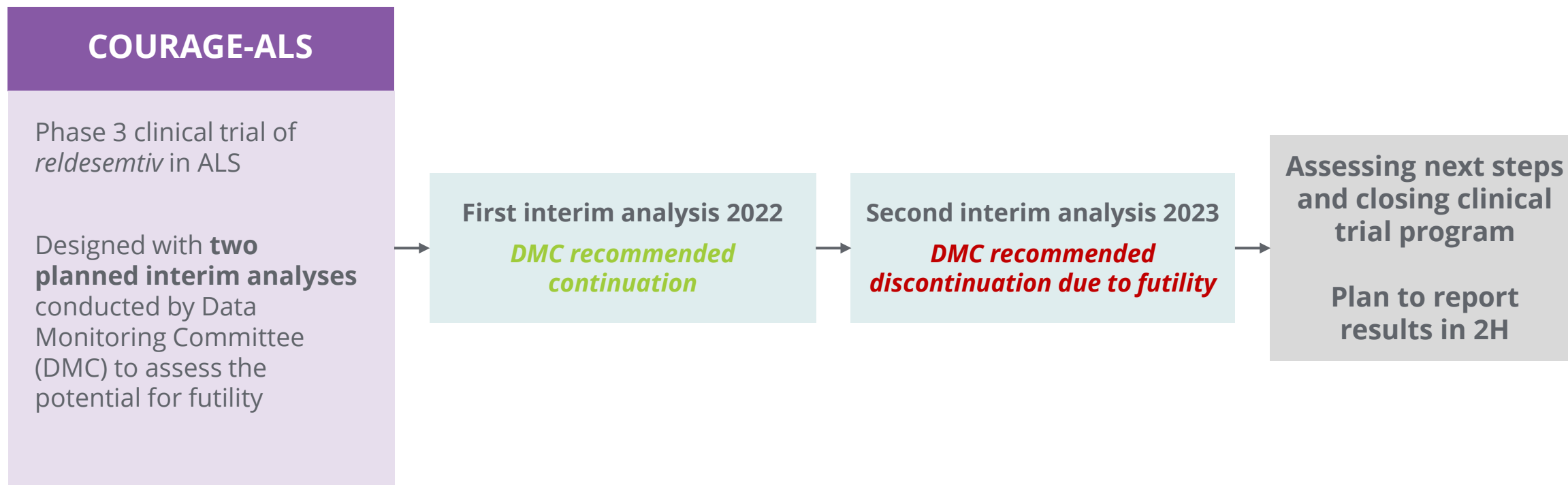
# **Skeletal Muscle**

*Reldesemtiv*



# ***Reldesemtiv***



# *Reldesemtiv* Development Program: Current Status



*Sarcomere Directed Therapies*

# Corporate Profile

# Robust Pipeline, Solid Financial Position

Pipeline	1-2 Potential commercial launches in 2025		5 Clinical stage programs	10 Development programs by 2025
	<b>HCM</b> <b>Aficamten</b> <ul style="list-style-type: none"> <li>SEQUOIA-HCM ongoing (Phase 3 trial in oHCM)</li> <li>MAPLE-HCM starting Q2 (Phase 3 monotherapy trial in oHCM)</li> <li>Phase 3 trial in nHCM starting 2H</li> <li>FOREST-HCM (OLE) ongoing</li> </ul>		<b>Heart Failure</b> <b>Omecamtiv mecarbil</b> <ul style="list-style-type: none"> <li>Engaging with FDA</li> <li>Pursuing international approvals</li> </ul>	<b>CK-136</b> <ul style="list-style-type: none"> <li>Results from Phase 1 2H</li> </ul> <b>CK-586</b> <ul style="list-style-type: none"> <li>Conduct Phase 1 study of CK-586</li> </ul>
	<b>Ongoing R&amp;D</b>  <p>Additional research in muscle biology, energetics &amp; metabolism</p>			
Programs				
Foundations	 <b>~415</b> <b>Full time employees</b> As of May 2023		<b>~\$700M</b> <b>At Q1 2023</b>	<b>&gt;2 years</b> <b>Cash runway</b> <b>based on 2023 Financial Guidance</b> As of March 2023

Timelines and milestones reflect Cytokinetics' current expectations and beliefs

# Balance Sheet & Financial Guidance

>2 years cash runway based on 2023 guidance

## 2023 Condensed Balance Sheet

As of 3/31/2023

*in millions*

	Total
Cash and investments	\$704.4
Accounts receivable	\$1.0
PPE	\$78.9
Leased assets	\$81.8
Other assets	\$23.7
<b>Total Assets</b>	<b>\$889.8</b>
Convertible Debt	\$545.0
Liability related to sale of future royalties	\$306.8
Lease liability	\$139.6
Other liabilities	\$127.4
<b>Total Liabilities</b>	<b>\$1,118.8</b>
Working capital	\$605.4
Accumulated deficit	(\$1,717.3)
Stockholders' deficit	(\$229.0)
<b>Wtd Avg Basic Shares Outstanding</b>	<b>95.2</b>

## 2023 Financial Guidance

*in millions*

	Total
Cash Revenue	\$5
Cash Operating Expenses	\$420-450
<b>Net</b>	<b>~ \$350-375</b>

1. Cytokinetics internal planning data. Outside services spend for clinical trials, CMC and toxicology studies

# Expected 2023 Milestones

## *Aficamten*

Begin **MAPLE-HCM**,  
second Phase 3 trial  
of *aficamten* in  
oHCM in Q2

Present additional results  
from **Cohort 4 of**  
**REDWOOD-HCM** at  
ESC Heart Failure

Complete **enrollment**  
in **SEQUOIA-HCM** in Q2  
2023; results  
expected in Q4

Begin **Phase 3 trial**  
of *aficamten* in  
**nHCM** in 2H

## *Omecamtiv Mecarbil*

Engage with FDA  
regarding CRL for  
*omecamtiv mecarbil*

Pursue **international**  
**approvals** for  
*omecamtiv mecarbil*

## Emerging Pipeline

Expect data from  
**Phase 1 study of**  
**CK-136** in 2H

Conduct Phase 1  
study of **CK-586**



# Thank You

*Sarcomere directed therapies*



*Jillian, diagnosed with HCM*



*Chuck, diagnosed with ALS*



*Nefertari, diagnosed with heart failure*