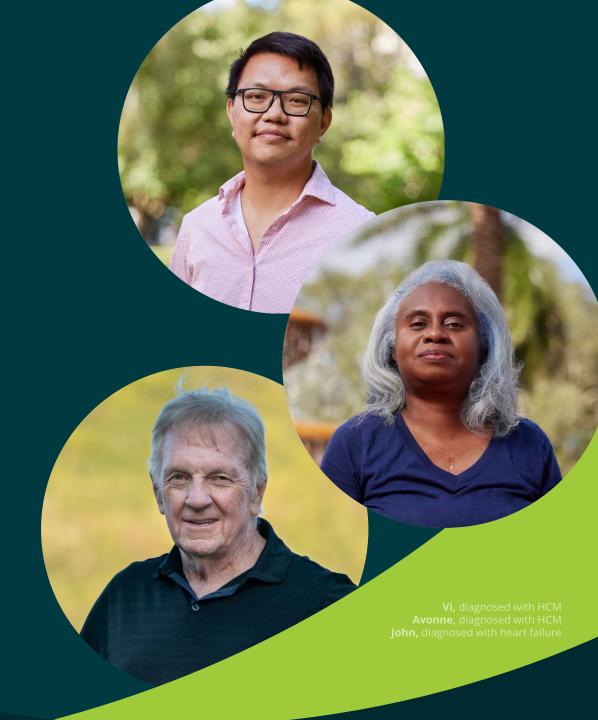


**EMPOWERING** 

# muscle

**EMPOWERING** 

# lives



# Forward-Looking Statements

This Presentation contains forward-looking statements for purposes of the Private Securities Litigation Reform Act of 1995 (the "Act"). Cytokinetics disclaims any intent or obligation to update these forward-looking statements and claims the protection of the Act's Safe Harbor for forward-looking statements. Examples of such statements include, but are not limited to, statements express or implied related Cytokinetics' research and development and commercial readiness activities, including the initiation, conduct, design, enrollment, progress, continuation, completion, timing and results of clinical trials, projections regarding growing prevalence, low survival rates and market opportunity in heart failure, hypertrophic cardiomyopathy (HCM) or heart failure with preserved ejection fraction (HFpEF); projections regarding the size of the addressable patient population for aficamten, omecamtiv mecarbil, CK-136, CK-586 or any of our other drug candidates; Cytokinetics' commercial readiness for *aficamten* or *omecamtiv mecarbil*; the likelihood and/or timing of regulatory approval for our planned new drug application for aficamten, omecamtiv mecarbil or any future new drug application for any of our other drug candidates or the anticipated timing of any interactions with FDA, EMA or any other regulatory authorities in connection thereto; the timing of completion of MAPLE-HCM, ACACIA-HCM or any of our other clinical trials, the efficacy or safety of aficamten, omecamtiv mecarbil, CK-136, CK-586 or any of our other drug candidates, our ability to fully enroll or to announce the results of any of our clinical trials by any particular date; Cytokinetics' cash expenditures or runway; the results of any of our interactions with the FDA or any other regulatory authority regarding omecamtiv mecarbil or any of our other drug candidates; the properties, potential benefits and commercial potential of aficamten, omecamtiv mecarbil, CK-136, CK-586 or any of Cytokinetics' other drug candidates. Such statements are based on management's current expectations; but actual results may differ materially due to various risks and uncertainties, including, but not limited to, potential difficulties or delays in the development, testing, regulatory approvals for trial commencement, progression or product sale or manufacturing, or production of Cytokinetics' drug candidates that could slow or prevent clinical development or product approval, including risks that current and past results of clinical trials or preclinical studies may not be indicative of future clinical trial results, patient enrollment for or conduct of clinical trials may be difficult or delayed, Cytokinetics' drug candidates may have adverse side effects or inadequate therapeutic efficacy, the FDA or foreign regulatory agencies may delay or limit Cytokinetics' ability to conduct clinical trials, and Cytokinetics may be unable to obtain or maintain patent or trade secret protection for its intellectual property; Cytokinetics may incur unanticipated research, development and other costs or be unable to obtain financing necessary to conduct development of its products; standards of care may change, rendering Cytokinetics' drug candidates obsolete; and competitive products or alternative therapies may be developed by others for the treatment of indications Cytokinetics' drug candidates and potential drug candidates may target. These forward-looking statements speak only as of the date they are made, and Cytokinetics undertakes no obligation to subsequently update any such statement, except as required by law. For further information regarding these and other risks related to Cytokinetics' business, investors should consult Cytokinetics' filings with the Securities and Exchange Commission (the "SEC").



# **Our Mission**

To bring forward new medicines to improve the healthspan of people with devastating cardiovascular and neuromuscular diseases of impaired muscle function.



# **2025**

**Delivering for Patients** 

Leading with Science,

As always, we will support disease advocacy groups elevating the patient voice and live by our values of integrity, fairness and compassion in all that we do.

**Achieve regulatory approvals for at least** two drugs arising from our pipeline **Build commercial capabilities to market** and sell our medicines reflective of their innovation and value Generate sustainable and growing Our vision is to be the revenues from product sales leading muscle biology biopharma company that meaningfully improves the lives of patients with diseases of impaired muscle function through access to our Double our development pipeline to include ten therapeutic programs pioneering medicines **Expand our discovery platform to muscle** energetics, growth and metabolism Be the science-driven company people want to join and partner with



# A Great Place to Work; Uncommon Continuity of Team

#### **VALUES**







we > me



make it happen

#### RETENTION



Turnover rate of leadership; low attrition

#### **AWARDS**













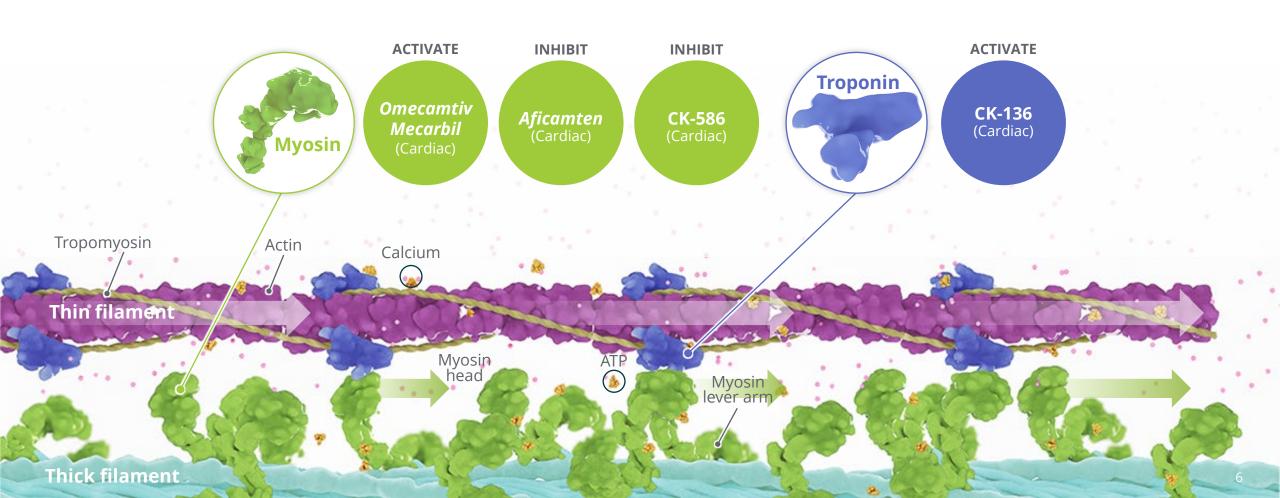


Average tenure of leadership; high continuity



# Sarcomere Directed Drug Development

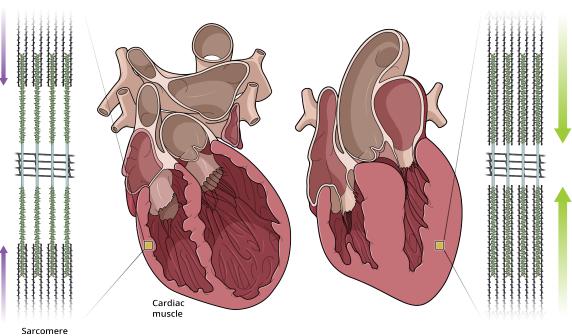
The sarcomere is a molecular structure found in skeletal and cardiac muscle that enables myocytes to contract and generate force



# Contractile Dysfunction Underlies Cardiac Diseases

# Decreased Cardiac Contractility

- Heart Failure with Reduced Ejection Fraction (HFrEF)
- Genetic Dilated Cardiomyopathy
- Pulmonary Hypertension with Right Ventricular Heart Failure

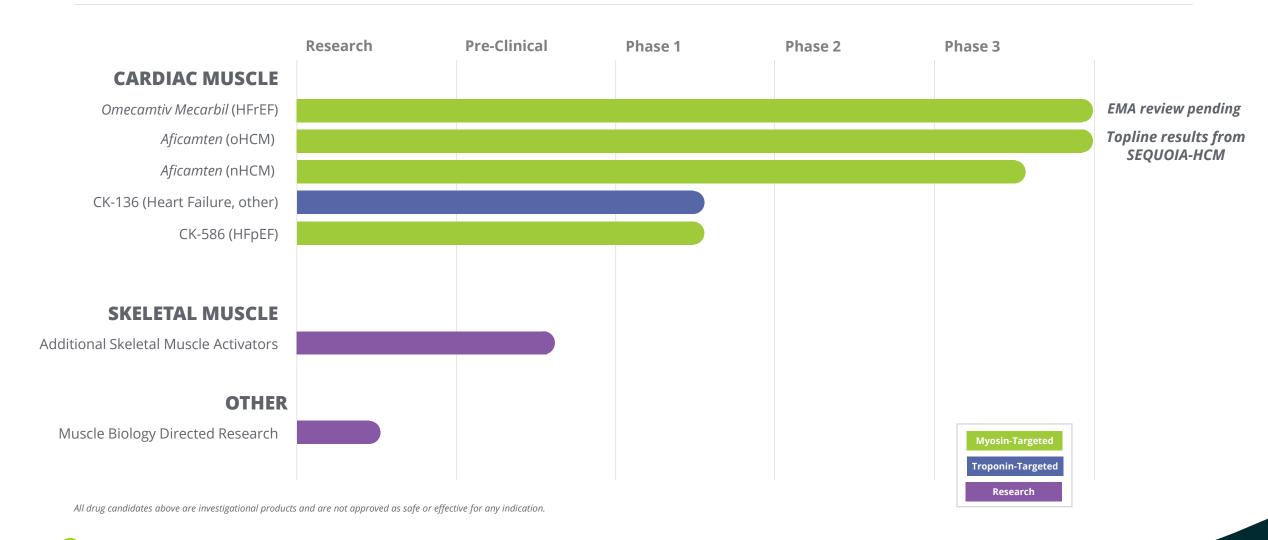


# Increased / Preserved Cardiac Contractility

- Non-obstructive Hypertrophic Cardiomyopathy (nHCM)
- Obstructive Hypertrophic Cardiomyopathy (oHCM)
- Heart Failure with Preserved Ejection Fraction (certain HFpEF subsets)



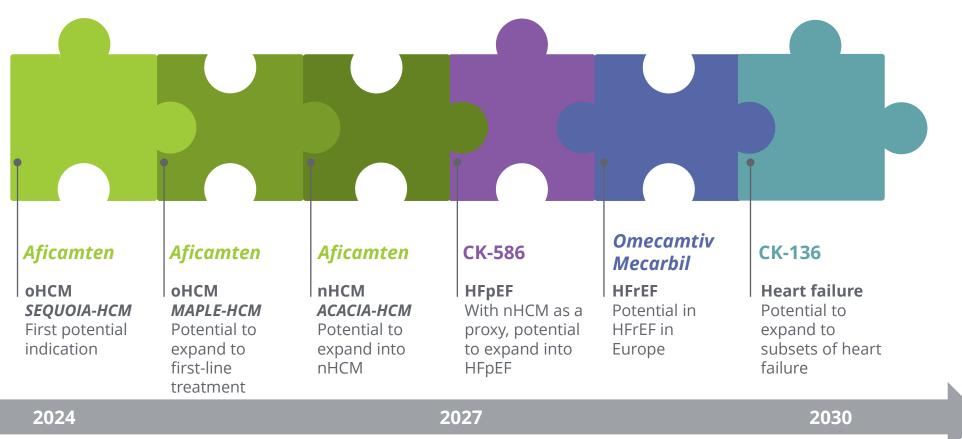
# Pipeline of Novel Muscle-Directed Drug Candidates





# Building a Specialty Cardiology Franchise Anchored by *Aficamten*Addressing severely ill and underserved populations in need of new therapies

Strategic expansion of clinical development program to various patient populations fuels leadership in cardiology



Aficamten, CK-586, omecamtiv mecarbil, and CK-136 are investigational drugs and have not been approved. Their safety and efficacy have not been established.



# **Specialty Cardiovascular Portfolio**

Aficamten
Omecamtiv Mecarbil
Emerging Pipeline – CK-586 & CK-136

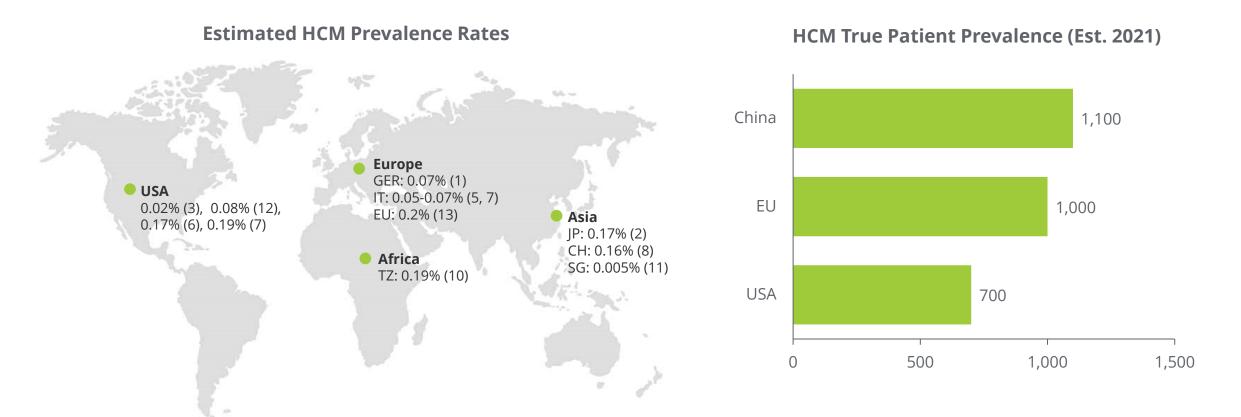


# **Aficamten**



# HCM Prevalence: Significant and Growing Globally

HCM prevalence estimates vary across geography and over time

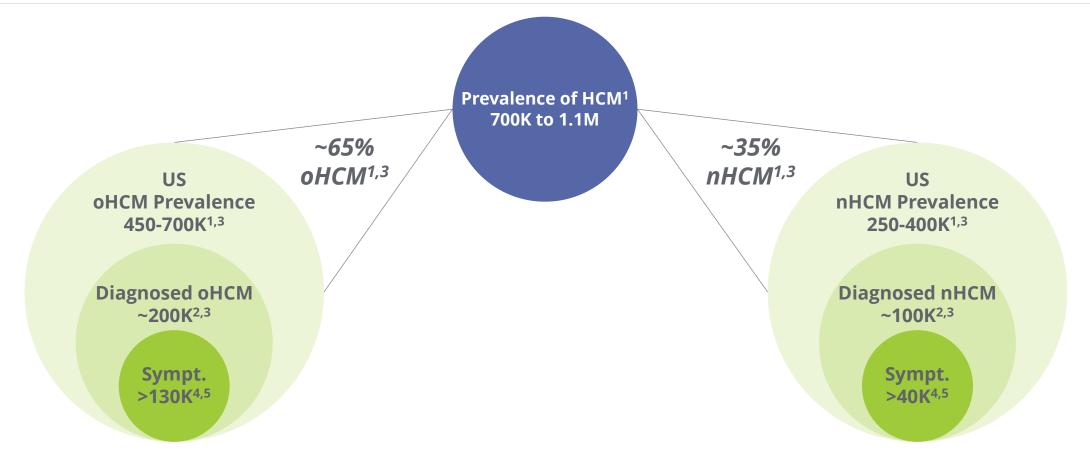


Sources: 1. Husser et al 2018 doi.org/10.1371/journal.pone.0196612; 2. Hada et al 10.1016/s0002-9149(87)80107-8; 3. Codd 1989 10.1161/01.cir.80.3.564; 4. Maron et al 1995 10.1161/01.cir.92.4.785; 5. Corrado et al 1998 10.1056/NEJM199808063390602; 6. Maron et all 1999 10.1001/jama.281.7.650; 7. Nistri et al 2003 10.1016/s0002-9149(03)00132-2; 8. Zou et al 2004 10.1093/aje/kwh090; 9. Maron 2004 https://doi.org/10.1016/j.amjmed.2003.10.012; 10. Maro 2006 10.1258/004947506778604904; 11. Ng et al 2011 10.1093/europace/eur051; 12. Butzner et al 2021 10.1016/j.amjcard.2021.08.024; 13. Cardim et al 2011 10.1016/j.repc.2011.09.005



# Opportunity for CMIs in Diagnosed, Symptomatic HCM Patients

Potential for nearly 200K patients eligible for CMIs in 2025



Projections and forecasts for illustration.

<sup>2.</sup> DoF: SHA; Symphony PTD (Patient Transaction Data): Includes patients diagnosed since 2016 and having any HC transaction in the claims data universe in the last year June 2022-May 2023);
3. Lu DY et al: Clinical Outcomes in Patients With Nonobstructive, Labile, and Obstructive Hypertrophic Cardiomyopathy. J. Am. Heart Assoc.2018;7:1-11 4) DoF: SHA Symphony PTD (Patient Transaction Data) includes any patients with symptoms in the last 2 years: angina, dyspnea, fatigue, palpitations, syncope, tachycardia; and/or treatments in the past 2 years: bb, ccb, dyso, ralo, Camzyos; 5) DoF Primary market research: 443 HCPs treating HCM - % of nHCM patients not considered under control with current SOC.

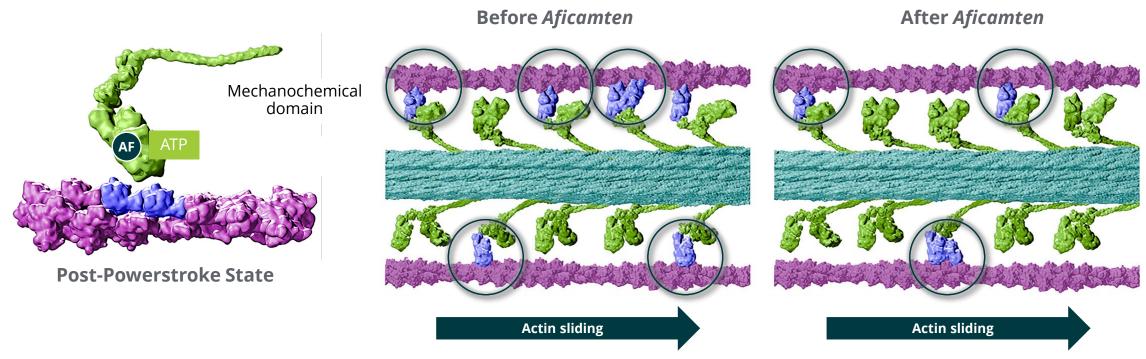


<sup>1.</sup> Cardiovascular Research Group: CVrg Market Strategies: Heart Failure, p 48, Q4 2022; Maron BJ: et al.: Prevalence of Hypertrophic Cardiomyopathy In A General Population of Young Adults, Circulation 1995;92;785-789; Semsarian C. et al: New Perspectives on the Prevalence of Hypertrophic Cardiomyopathy, J. Am, Coll. Cardiol. 2015; 65: 1249-1254;

# Aficamten: Proposed Mechanism of Action

Aficamten stabilizes myosin in the released post-powerstroke state unable to hydrolyze ATP

#### "Fewer hands pulling on the rope"





# Aficamten: Aspirational Target Profile Potential next-in-class cardiac myosin inhibitor



Rapid onset



Rapid reversibility



**Speed to** optimal dose



**Predictable** dose response



No teratogenicity



No clinically meaningful **P450 liabilities** 

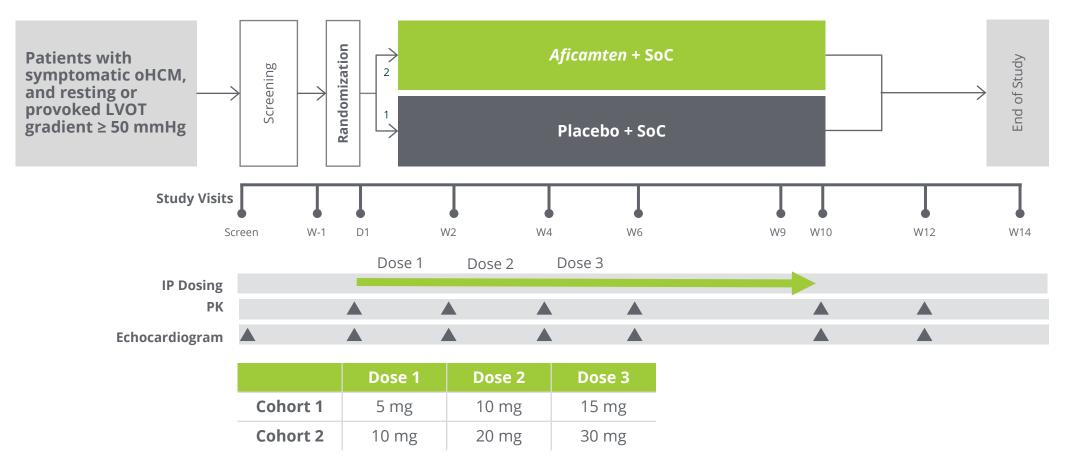


### REDWOOD-HCM: Cohorts 1 & 2



Patients with symptomatic oHCM on background therapy excluding disopyramide

#### Two sequential dose-finding cohorts



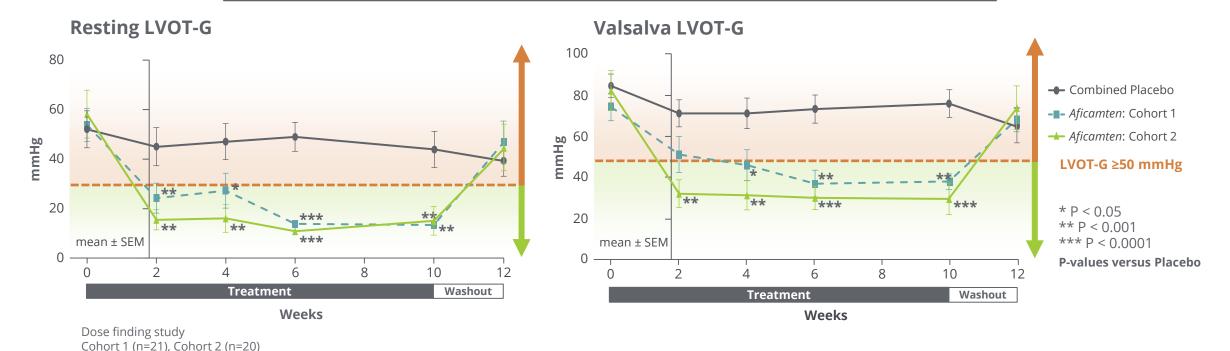


### REDWOOD-HCM: Robust Reduction of LVOT Gradients



Cohorts 1 & 2

Consistent, **clinically meaningful reductions in LVOT gradients** within two weeks **No treatment interruptions** or discontinuations **Reversibility of drug effect** demonstrated



Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

Maron M, et. al. Phase 2 Study of Aficamten in Patients With Obstructive Hypertrophic Cardiomyopathy. JACC. January 2023.

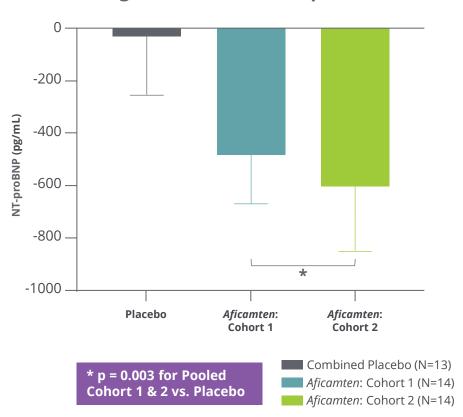


# Change from Baseline in NT-proBNP & NYHA Class

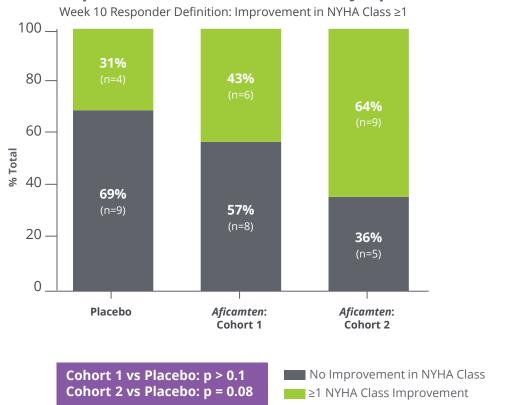


#### Cohorts 1 & 2

#### **Change from Baseline NT-proBNP to Week 10**



#### Improvement in Heart Failure Symptoms (NYHA Class)



Aficamten is an investigational agent and is not approved by any regulatory agency. Its safety and efficacy have not been established.

Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy". HFSA 2021.



### Improved Cardiac Structure and Diastolic Function



Cohorts 1 & 2: Early signs of improvement in cardiac structure and myocardial relaxation

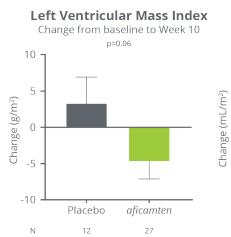
Treatment with *aficamten* for 10 weeks resulted in:

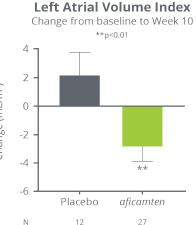
- Significant reduction in left atrial volume index
- Trend towards a reduction in LV mass index
- Improved diastolic function
  - reduction in lateral E/e' (p<0.01)</li>
  - increase in lateral e' (p<0.05))

Aficamten is an investigational agent and is not approved by any regulatory agency. Its safety and efficacy have not been established. Abraham T. et al. "Early Cardiac Structural and Functional Reverse Remodeling in Obstructive Hypertrophic Cardiomyopathy after 10 Weeks of Aficamten Therapy: Analyses from REDWOOD-HCM". ASE 2022.

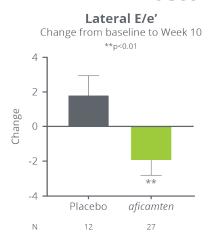
# Cytokinetics\*

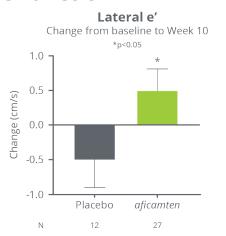
#### **Cardiac Structure**





#### **Diastolic Function**

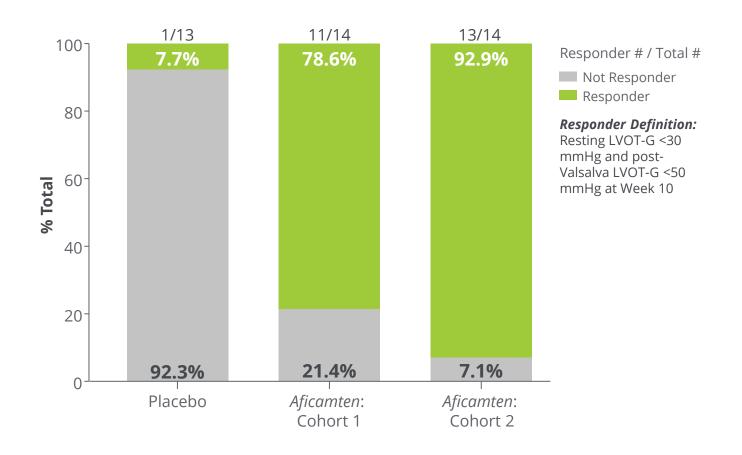




# Response Rates on Treatment with Aficamten



#### Cohorts 1 & 2



- Consistent, clinically meaningful reductions in LVOT gradients within two weeks
- No treatment interruptions or discontinuations
- No treatment-related SAEs
- Reversibility of drug effect demonstrated
- Statistically significant reductions in NT-proBNP
- Improvement in NYHA class

Aficamten is an investigational agent and is not approved by any regulatory agency. Its safety and efficacy have not been established.

Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy". HFSA 2021.

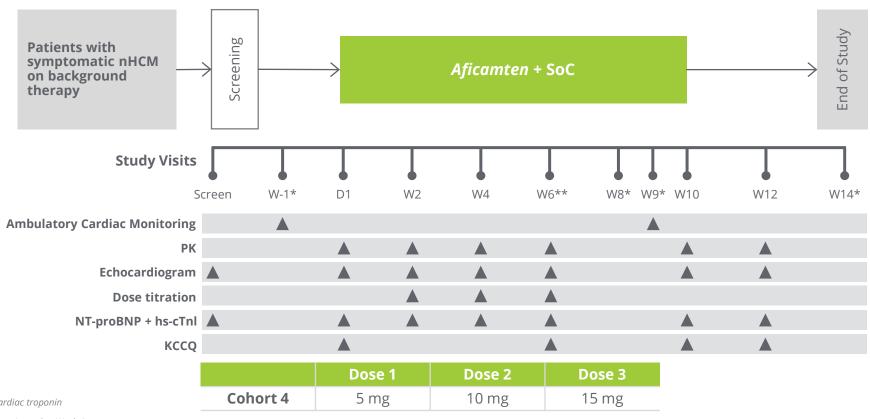


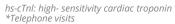
### REDWOOD-HCM: Cohort 4

# REDWOOD HCM

#### Patients with symptomatic nHCM on background therapy

#### Results presented at ESC Heart Failure 2023





\*\*Patient can only be down-titrated at Week 6



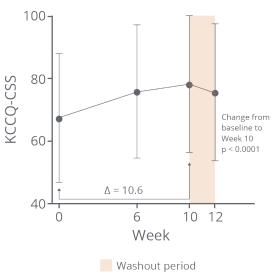
# Significant Improvements in KCCQ & NYHA Class Cohort 4



#### 85% of patients achieved 15 mg dose; no discontinuations due to adverse events

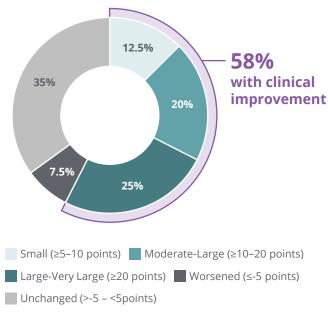
#### **Kansas City Cardiomyopathy Questionnaire**Mean improvement in KCCO of 10.6 points

#### All nHCM Patients (N = 41)



#### Data presented as mean and standard deviation

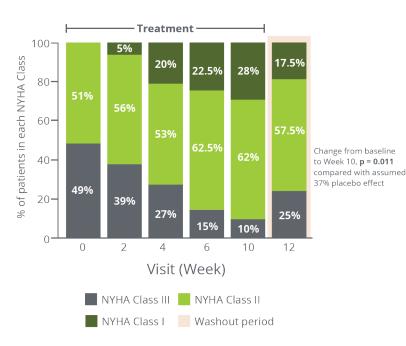
#### **Categorical Changes at Week 10 in KCCQ-CSS**



### Aficamten is an investigational agent and is not approved by any regulatory agency. Its safety and efficacy have not been established. Masri A. et al. "Aficamten in Patients with Symptomatic Non-Obstructive Hypertrophic Cardiomyopathy (REDWOOD-HCM Cohort 4)". ESC HF 2023.

#### NYHA Functional Class

56% of patients improved by ≥1 NYHA class





# Change in Baseline in Biomarkers & Angina Frequency Cohort 4



### **Proportional Change from Baseline in Cardiac Biomarkers**

Mean reduction in high-sensitivity cardiac troponin of 21% Mean reduction in NT-proBNP of 55%



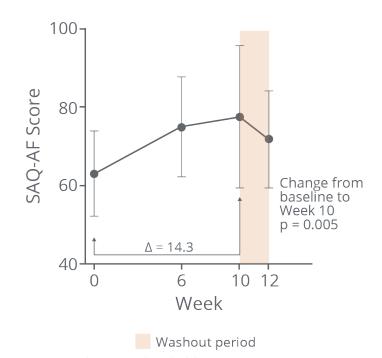
Data presented as the mean proportional change and 95% CI

Aficamten is an investigational agent and is not approved by any regulatory agency. Its safety and efficacy have not been established.

Masri A. et al. "Aficamten in Patients with Symptomatic Non-Obstructive Hypertrophic Cardiomyopathy (REDWOOD-HCM Cohort 4)". ESC HF 2023.

### **Seattle Angina Questionnaire Angina Frequency (SAQ-AF)**

Reduction in frequency of angina from daily or weekly, to weekly or monthly



Data presented as mean and standard deviation



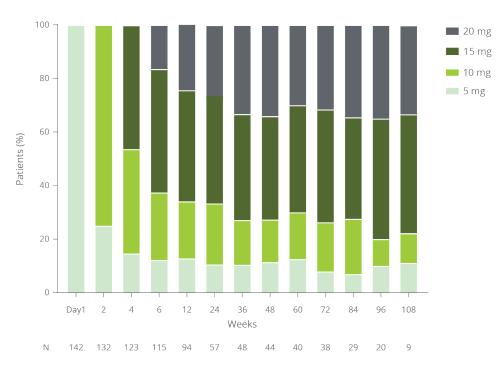
### FOREST-HCM: Baseline Characteristics



#### Baseline characteristics indicate substantial disease burden; ~2/3 patients achieving 15 or 20 mg

* Data cut Sept 15, 2023	FOREST-HCM oHCM N=143*
Age (Years), Mean (SD)	60.4 (13.2)
Female, n (%)	65 (45.5)
BMI (kg/m2), Mean (SD) [Range]	29.2 (4.5)
NYHA Class, n (%)	
Class II	82 (58)
Class III	60 (42)
Familial HCM, n (%)	40 (28.0)
Beta Blocker Use, n (%)	90 (62.9)
Calcium Channel Blocker Use, n (%)	14 (9.8)
Disopyramide Use, n (%)	27 (18.9)
LVEF* at Screening (%), Mean (SD)	69 (5)
LVOT-G*, Rest at Screening (mmHg), Mean (SD)	56.8 (33.2)
LVOT-G*, Valsalva at Screening (mmHg), Mean (SD)	93.1 (37.9)

#### Dose of *Aficamten*





# Few Dose Reductions During Maintenance

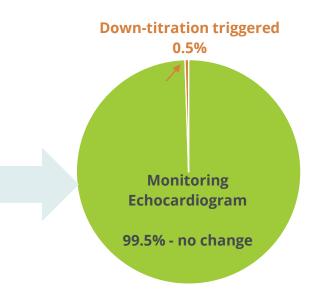


#### **Dose Titration Phase**

- No treatment-related LVEF <50% during the titration period
- Of the 94 patients having completed the titration period, ~2/3 are receiving 15 and 20 mg qd
- Approximately 30% of patients have reduced doses or discontinued background therapy at the discretion of the treating physician and/or request from the patient

#### **Maintenance Phase**

- 579 monitoring echocardiograms completed\* in oHCM patients
- None with LVEF <40% requiring treatment interruption
- 3 patients (0.5%) with LVEF <50%
  - Two asymptomatic patients (LVEF of 47% and 49%) resulting in per-protocol dose reduction
  - One patient with atrial fibrillation (unrelated) and LVEF of 47%
  - All 3 patients are currently receiving *aficamten* with apparent relief from obstruction, symptoms & improved biomarkers



Target dose defined as achieved if Valsalva LVOT-G ≤ 30 mmHg or no dose change for 2 consecutive visits

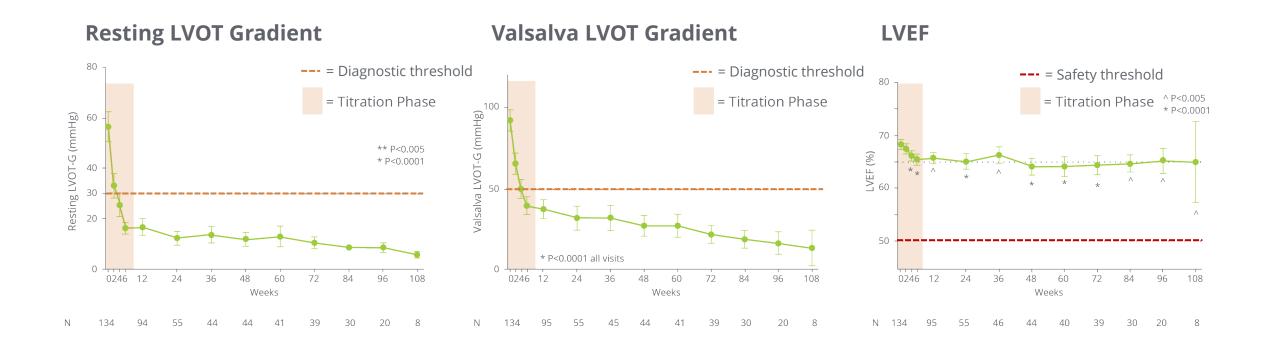


### Observed Durable Effects of *Aficamten* on LVOT-G & LVEF



FOREST-HCM data cut as of September 15, 2023

Resting & provoked gradients remain below diagnostic threshold for >2 years, LVEF remains flat after titration



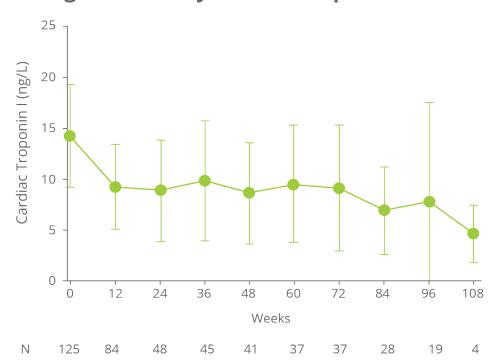


# Observed Durable Effects of *Aficamten* on Biomarkers FOREST-HCM data cut as of September 15, 2023

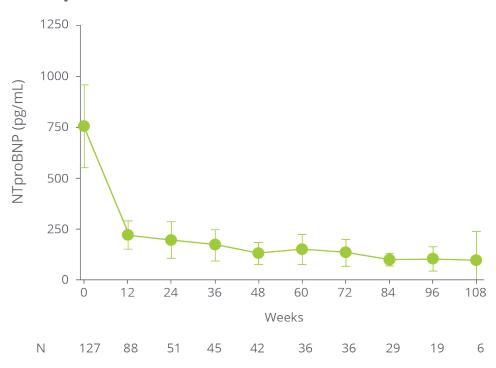


Sustained relative reductions in high-sensitivity Troponin I (~30%) & NT-proBNP (~70%) observed

#### **High-Sensitivity Cardiac Troponin I**



#### **NT-proBNP**





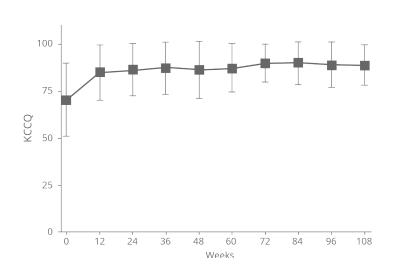
# Observed Durable Effects of *Aficamten* on Clinical Endpoints



#### **FOREST-HCM** data cut as of September 15, 2023

#### **KCCQ-CSS**

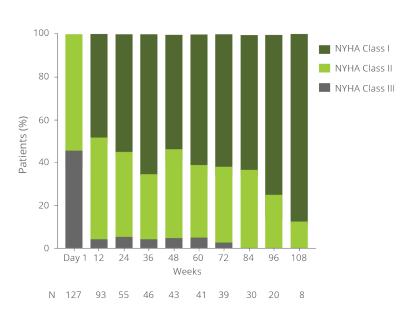
71% of patients had ≥ 5-point KCCQ-CSS increase 30% of patients had ≥ 10-point KCCQ-CSS increase



#### **NYHA Class**

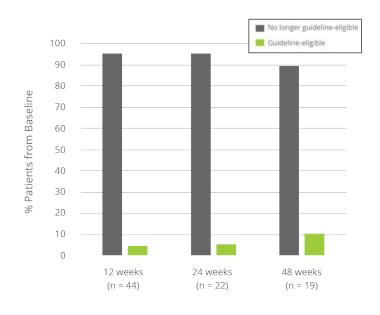
~50% of patients were asymptomatic at 1 year

>80% of patients improved ≥1 NYHA Class at every visit after initiation of *aficamten* 



#### **Guideline-Eligible for SRT**

90% of SRT-eligible patients at baseline are no longer SRT-eligible





# Safety Data: Phase 2 & OLE



#### oHCM → Cohorts 1, 2, & 3: After 10-weeks of treatment

- 2 SAEs reported in 41 *aficamten*-treated → none were related to *aficamten* treatment
- No treatment interruptions or discontinuations
- Transient and asymptomatic decrease in LVEF < 50% occurred in 2 of 41 aficamten-treated patients

#### nHCM → Cohort 4: After 10-weeks of treatment

- Well tolerated 85% achieved maximal dose (15 mg)
- Transient and asymptomatic decrease in LVEF < 50% occurred in 3 of 41 aficamten-treated patients
- One death unrelated to aficamten treatment sudden cardiac death (SCD) in patient with history of aborted SCD x 2 prior to participation. Two days before event, LVEF was normal, NT-proBNP was lower and plasma concentration of aficamten was within the expected range



- Almost all eligible patients choose to participate in the OLE
- Echocardiography-guided dose titration of aficamten is managed entirely by the treating physicians
- 2/3 of patients achieve **higher doses**; no low LVEF events requiring treatment interruption
- 94 patients have completed the titration period none have experienced LVEF <50%</li>
- 99.5% of monitoring echocardiograms have not led to a dose reduction
- Clinical, hemodynamic & biochemical markers of efficacy continue to indicate sustained efficacy following exposures for > 2-years
- Of the patients that are guideline-eligible for septal reduction therapies at baseline, **~90% are no longer eligible** after dose titration
- Aficamten has been generally well-tolerated, with 60% of patients experiencing at least one treatment emergent adverse event (TEAE) but there were no treatment-related serious adverse events (SAEs) as assessed by investigators, and no patient deaths



### SEQUOIA-HCM: Phase 3 Trial



#### Announced positive results in December 2023; full results to be presented in 2024

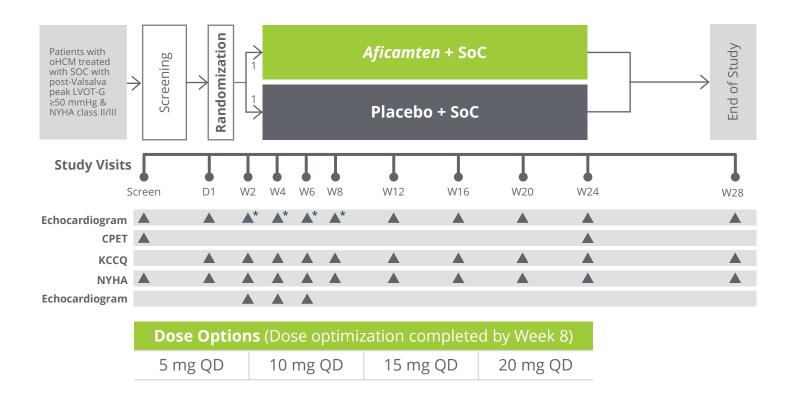
Primary endpoint: Change in pVO<sub>2</sub> by **CPET from baseline to Week 24** 

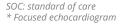
Secondary objectives include measuring change in KCCQ & improvement in NYHA class at week 12 and 24

Enrolled 282 patients treated with standard of care with:

- resting LVOT-G ≥30 mmHg,
- post-Valsalva LVOT-G ≥50 mmHg,
- NYHA Class II or III.
- exercise performance <80% predicted

Individualized dose up-titration based on echocardiography: LVEF ≥55%, post-Valsalva LVOT-G ≥30 mmHg







# SEQUOIA-HCM: Efficacy & Safety Summary



#### **Efficacy**

- Primary endpoint and all 10 pre-specified secondary endpoints were clinically meaningful and statistically significant (<u>all p-values < 0.0001</u>)
- Treatment with aficamten increased pVO<sub>2</sub> by a least square mean difference of 1.74 mL/kg/min (p=0.000002)
  - No evidence of subgroup heterogeneity
  - No attenuation of effect in patients treated with beta-blockers
- Aficamten improved heart failure symptoms based on improvement in both KCCQ-CSS and NYHA functional class

#### Safety

- Aficamten was safe and well-tolerated with an overall incidence of adverse events similar to that of placebo
  - Serious AEs were more frequent with placebo
- There was a **low incidence** of core laboratory reported LVEF <50% with *aficamten* (n=5); **none of these patients experienced coincident heart failure AEs**
- There were **no treatment interruptions for low LVEF**



# SEQUOIA-HCM: Probability Values (p-value)



Endpoints	p-value	
Primary Endpoint		
pVO <sub>2</sub> change from baseline to Week 24	<0.0001	
Secondary Endpoints		
KCCQ-CSS change from baseline to Week 24	<0.0001	
NYHA Class Improvement by at least 1 class at Week 24	<0.0001	
Valsalva LVOT-G change from baseline to Week 24	<0.0001	
% Valsalva LVOT-G < 30 mmHg at Week 24	<0.0001	
Duration of SRT Eligible during 24 Weeks of Treatment	<0.0001	
KCCQ-CSS change from baseline to Week 12	<0.0001	
NYHA Class Improvement by at least 1 class at Week 12	<0.0001	
Valsalva LVOT-G change from baseline to Week 12	<0.0001	
% Valsalva LVOT-G < 30 mmHg at Week 12	<0.0001	
Total workload change from baseline to Week 24	<0.0001	



### SEQUOIA-HCM: Baseline Characteristics



#### Baseline characteristics reflect highly symptomatic patient population with reduced exercise capacity

- Significant symptom burden despite background therapy
- 61% of patients on **beta-blockers**
- Baseline pVO2 reflects patient population with reduced exercise capacity

a Unless otherwise indicated.
b >100% total due to overlap in ethnicity and race.
c NYHA FC III and any LVOTO ≥50 mmHg
d Combines hypertension and essential hypertension.
e Combines T2DM, T1DM, and DM
CCB, calcium channel blocker; DM, diabetes mellitus, including types 1 and 2; IQR, interquartile range

Baseline Characteristics (N=282)	n (%) or Mean (SD) <sup>a</sup>
Demographics	
Age, years	59.1 (12.9)
Female	114 (40.4)
Race/ethnicity <sup>b</sup>	
White	222 (78.7)
Black	3 (1.1)
Asian	53 (18.8)
Hispanic	9 (3.2)
Other	4 (1.4)
Region	
United States	94 (33.3)
China	46 (16.3)
Europe and Israel	142 (50.4)
Vital Signs	
Weight, kg	81.6 (15.7)
Body mass index, kg/m²	28.1 (3.7)
Systolic blood pressure, mmHg	125.3 (16.1)
Diastolic blood pressure, mmHg	74.4 (10.6)
Heart rate, bpm	65.6 (11.2)
HCM History	
History of known HCM-causing	48 (17.0)
gene mutation	
Positive family history of HCM	71 (25.2)
Time since initial HCM diagnosis,	5.9 (1.7 – 8.5)
median (IQR), years	

Baseline Characteristics (N=282)	n (%) or Mean (SD)ª
HCM Medical Therapies	
Beta-blocker	172 (61.0)
Non-dihydropyridine calcium channel blocker	75 (26.6)
Disopyramide	36 (12.8)
HCM Symptoms	
KCCQ-CSS	74.7 (18.0)
NYHA class II/III/IV	214 (75.9)
	67 (23.8)
	1 (0.4)
SRT guideline eligible	68 (24.1)
Comorbidities	
Hypertension <sup>d</sup>	136 (48.2)
Diabetes <sup>e</sup>	24 (8.5)
Permanent atrial fibrillation	1 (0.4)
Paroxysmal atrial fibrillation	40 (14.2)
CPET Metrics	
Treadmill	155 (55.0)
Peak VO <sub>2</sub> , mL/kg/min	18.5 (4.5)
Peak VO <sub>2</sub> , % of predicted maximum <sup>f</sup>	56.9 (11.8)
Total workload, watts	122.4 (41.2)
Biomarker	
hs-cTnI median (IQR), ng/L	21.1 (7.7 – 27.3)



# Preparing for Regulatory Interactions with FDA, EMA



Positive Results from SEQUOIA-HCM

 Meeting with FDA to review results from SEQUOIA-HCM in Q1 2024

Pre-NDA meeting with FDA in Q1 2024

Meetings with EMA in 1H 2024

 Expect to submit NDA to FDA and MAA to EMA in 2H 2024: development of all modules underway and manufacturing activities on track





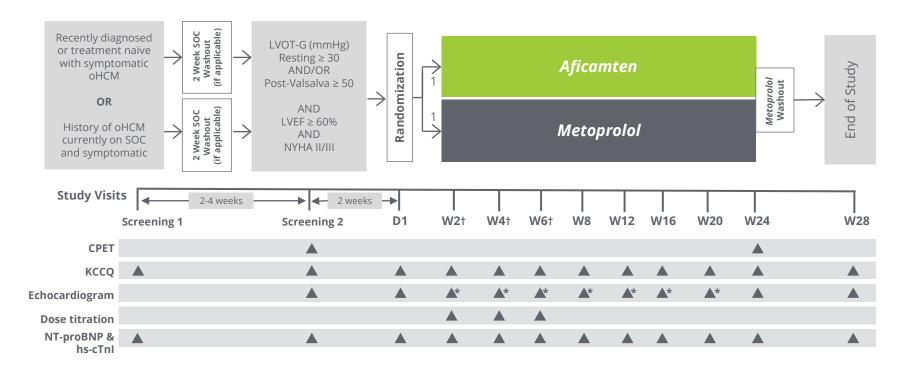
# MAPLE-HCM: Phase 3 Monotherapy Trial



#### **Currently enrolling**

#### Active-comparator trial of *aficamten* as monotherapy vs. *metoprolol* in patients with oHCM

- Trial to enroll approximately170 patients
- Primary endpoint: change in peak VO2, assessed by CPET from baseline to Week 24
- Secondary endpoints: change in NYHA class, KCCQ, NT-proBNP, and measures of structural remodeling



SOC: standard of care \* Focused echocardiogram

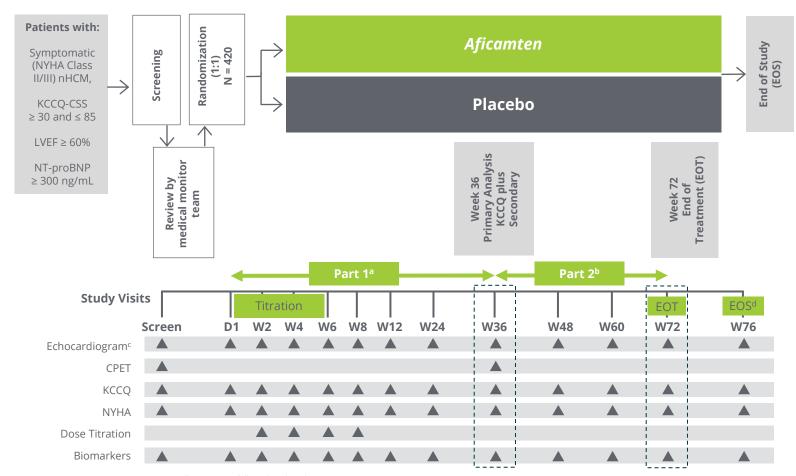


### ACACIA-HCM: Pivotal Phase 3 Trial in nHCM



#### **Currently enrolling**

- Trial to enroll approximately
   420 symptomatic nHCM
   patients
- Primary endpoint: change in KCCQ Clinical Summary Score from baseline to Week 36
- **5-20 mg doses**; 6-week titration period
- Secondary endpoints:
  - Change in pVO2, Ve/VCO2,
  - Left atrial volume index (LAVI)
  - NT-proBNP
  - Proportion of patients with ≥1 class improvement in NYHA from baseline to Week 36
  - Time to first cardiovascular event



<sup>&</sup>lt;sup>a</sup> Part 1: All participants followed until week 36

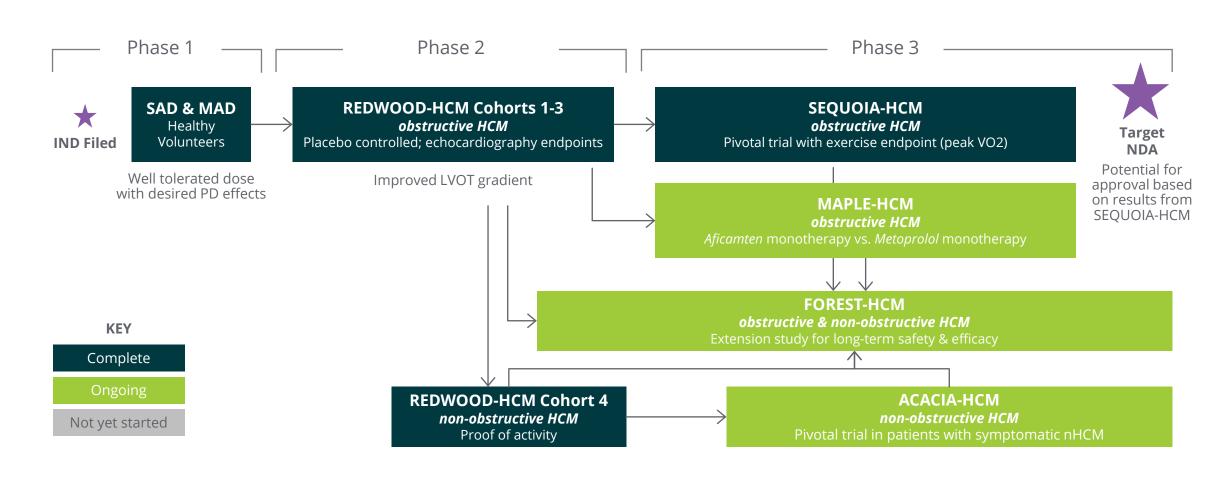


<sup>&</sup>lt;sup>b</sup> Part 2: Participants completing Week 36 continue until either Week 72 (followed by EOS at Week 76) OR the last randomized participant in Part 1 completes Week 36. <sup>c</sup> Site-read focused echocardiogram for titration visit (sole criterion). *Aficamten* dose range 5-20 mg.

site-read rocused ecrocardiogram for titration visit (sole criterion). Africamen dose range s

d 4-week follow up after last dose

### Aficamten: Clinical Development Plan for HCM



Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



### Aficamten: Planned Commercial Approach

Driven by a relentless focus on our North Star: the HCM patient

#### Learn

Leverage **deep understanding** of
patients, HCPs, payers,
and community

#### Design

Engage with all stakeholders to design an optimal customer experience

#### Build

Tap into deep functional experience to build operational excellence across launch functions

**Our Focus to Date** 

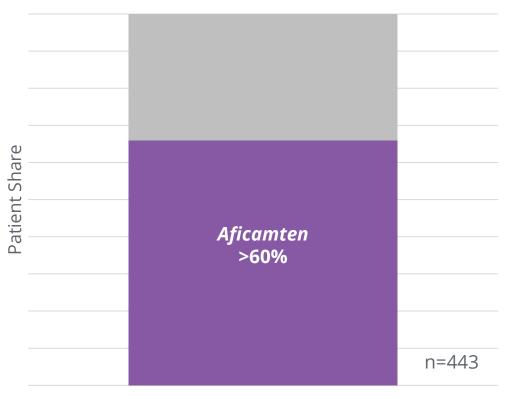
Our 2024 Focus

Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



### Market Research Shows Aficamten May Achieve High Share & Grow Category

## **OHCM CMI Preference Shares in Eligible Patient Population\***



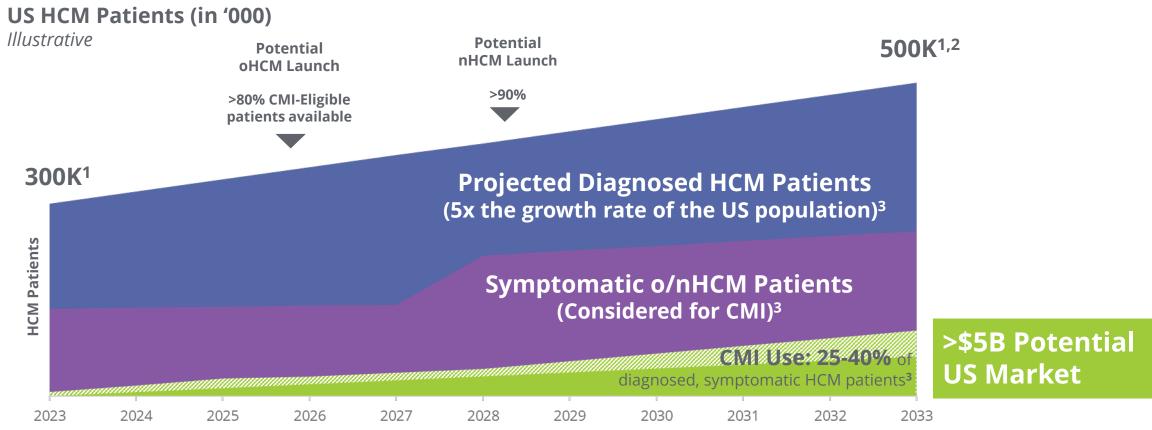
- Potential target product profile for aficamten interest creates share opportunity in newly treated CMI patients
- Aficamten is also expected to expand the total CMI market
- Key attributes that may drive preference include the potential for:
  - LVOT gradient reduction
  - Change in NYHA Functional Class
  - Pharmacodynamics/LVEF maintenance
  - Change in KCCQ
  - Absence of DDI

Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established. \*Source: Aficamten Impact of Product Attributes on Product Preference Share n=443 cardiologists, Quantitative research including conjoint - Cogent



### If Aficamten is Approved, Expect Majority of CMI-Eligible Patients Available at Launch

#### Diagnosis of HCM anticipated to grow 5x the rate of the general population



Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established. Projections and forecasts for illustration

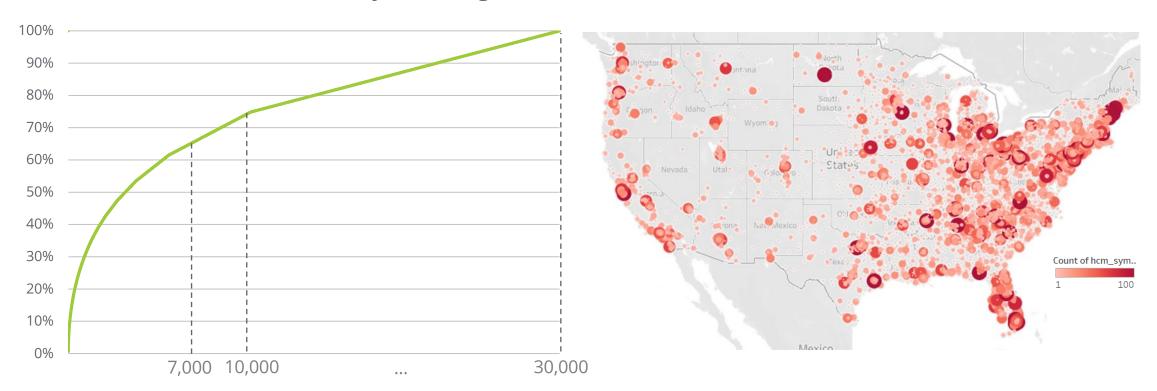
Source: 1) DoF: SHA; Symphony PTD (Patient Transaction Data): Includes patients diagnosed since 2016 and having any HC transaction in the claims data universe in the last year June 2022-May 2023);
2) Butzner et al 2021 estimated a 8% growth rate in diagnosed HCM patients between 2013-2019 <a href="https://www.ajconline.org/article/S0002-9149(21)00783-9/fulltext">https://www.ajconline.org/article/S0002-9149(21)00783-9/fulltext</a>; CYTK is forecasting an average growth rate of 5% over the coming decade; 3) Internal forecasts



## Cardiologists Located in Concentrated Geographic Clusters Across the US 75% of the HCM patient volume is treated by 10,000 cardiologists

#### **HCM Patient Concentration by Cardiologist**

#### **Geographic Distribution of HCM Patients**



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Note: includes only patients who are treated by a cardiologist - not all patients see a cardiologist; sample of 67K HCM patients

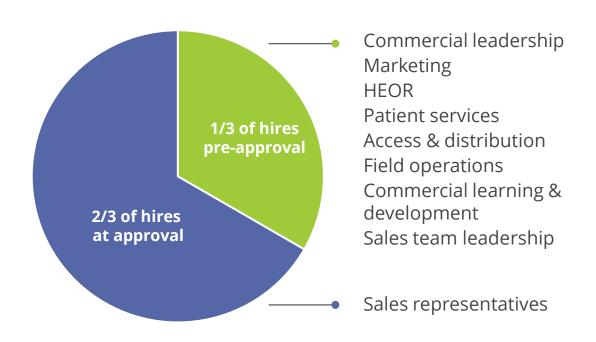
Source: Symphony PTD (Patient Transaction Data); mapping of HCPs to HCOs using Definitive Healthcare Data 2023 and 7/2023 mapping; Patient volume by dominant Cardiologist Location 7/2023



### Gated Build of Commercial Infrastructure

#### Majority of spending to occur closer to approval in 2025

#### 2/3 of hiring to occur at-approval













#### **Key activities after SEQUOIA-HCM readout**

Continued insight generation
Market access strategy validation
Pricing strategy finalization
Distribution approach
Payer engagement
Brand strategy evolution
Customer account identification
Launch campaign development
Customer Experience
Payer Pre-approval Information Exchange
Sales force planning
Data & Technology Infrastructure build

**Initiated upon FDA approval** 

Market development rollout

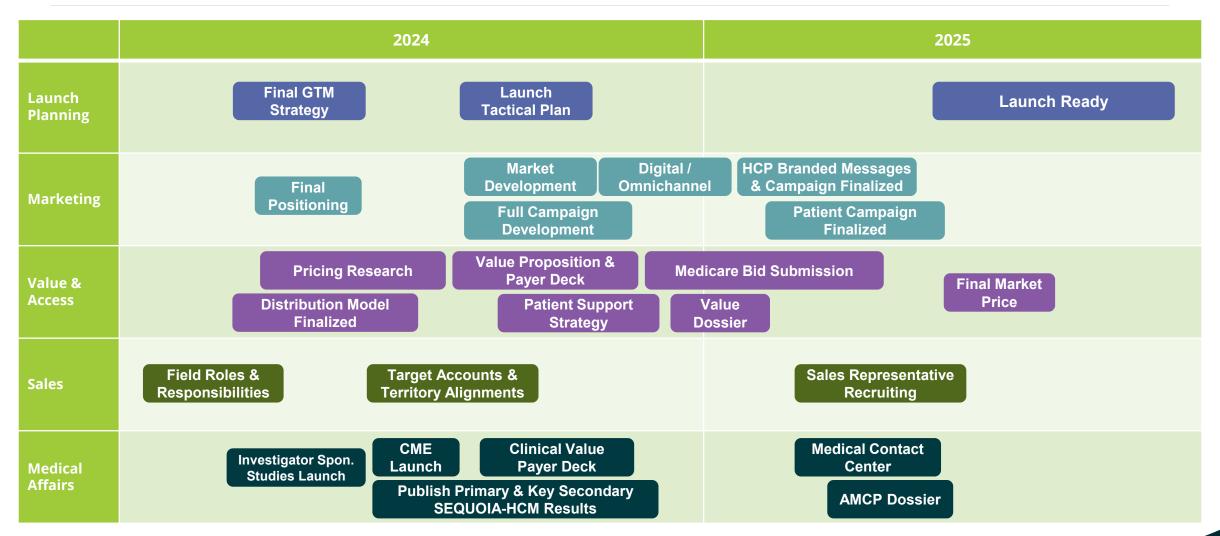
Media purchases
Patient support programs
Peer to peer engagement
HCP Omnichannel launched

Omnichannel execution

Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



## US Commercial Readiness Milestones for *Aficamten*





## Omecamtiv Mecarbil



### Omecamtiv Mecarbil: Current Status

#### No current plans to conduct additional clinical trial of *omecamtiv mecarbil*

### Received CRL from FDA Feb 28, 2023

GALACTIC-HF not sufficiently persuasive to establish substantial evidence of effectiveness for reducing the risk of heart failure events and cardiovascular death in adults with chronic HFrEF

2023/2024

- Submitted Formal Dispute Resolution Request to the FDA
- Continue to pursue approval of omecamtiv mecarbil in Europe

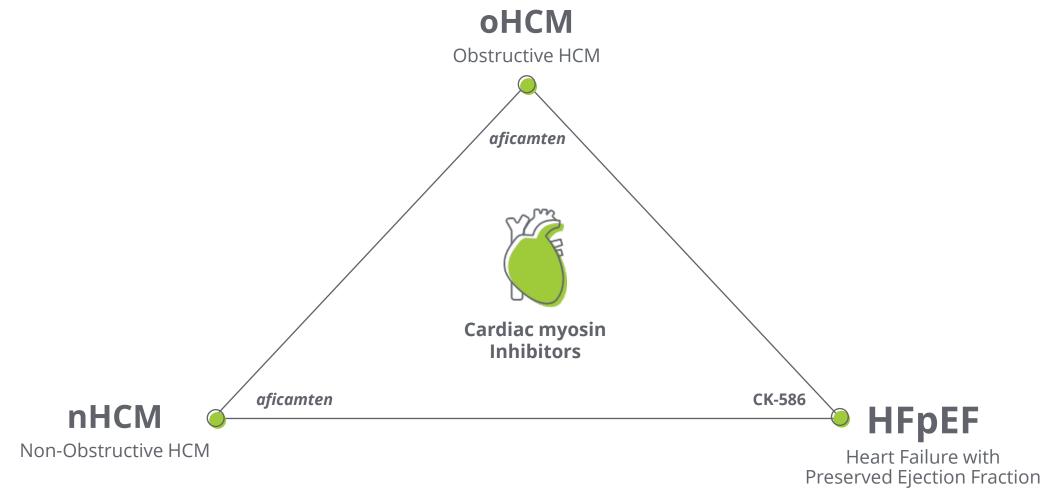


## **Emerging Cardiovascular Pipeline**

CK-136 & CK-586



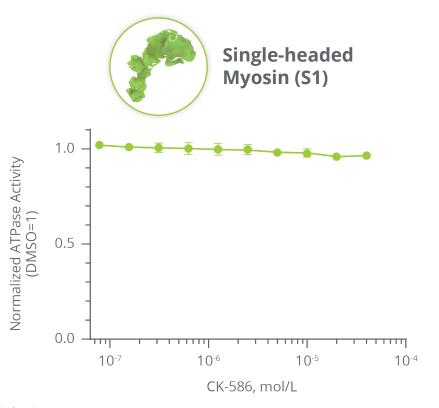
### Novel Approach May Address Multiple Unmet Patient Needs

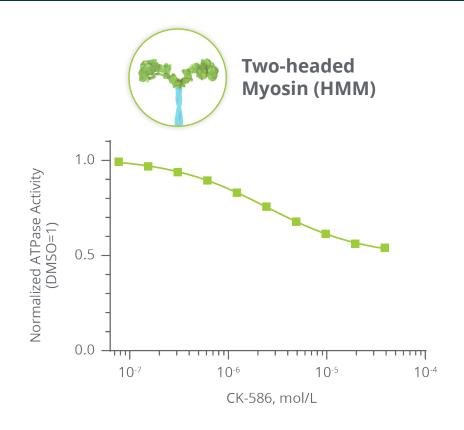




### CK-586: Distinct Mechanism of Action from Aficamten

#### CK-586 inhibits actin-activated ATPase of HMM only; aficamten inhibits both S1 and HMM





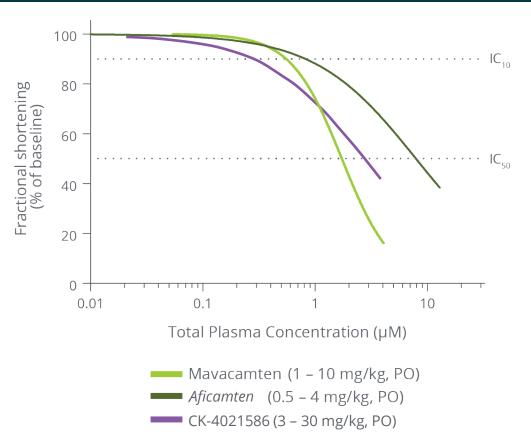
Based on preclinical testing

CK-586 is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



### CK-586: Shallow In Vivo Concentration-Response

#### CK-586 is predicted to have a shorter half-life in humans than *aficamten*



Pharmacodynamic window Fractional shortening IC <sub>50</sub> /IC <sub>10</sub> ratio			
mavacamten	2.8x		
aficamten	9.9x		
CK-586	9.3x		

 $IC_{10}$ : plasma concentration at 10% relative reduction in fractional shortening  $IC_{50}$ : plasma concentration at 50% relative reduction in fractional shortening

Compound half-life in humans	Actual	Predicted	
aficamten	~3 days	2.8 days	
CK-586	TBD	15 hours	

CK-586 is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

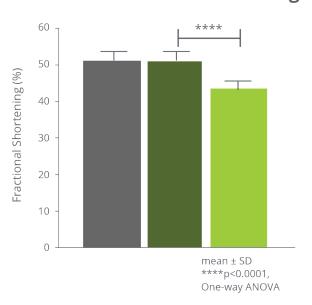


### CK-586 is Efficacious in ZSF1 Obese Rat Model of HFpEF

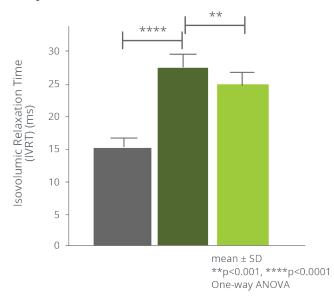
#### Model is representative of hypertensive, diabetic, metabolic aspects of HFpEF

#### 10 weeks of treatment improved diastolic function and reduced cardiac fibrosis

#### **Reduced Fractional Shortening**



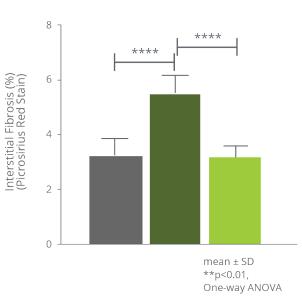
#### **Improved Diastolic Function**



ZSF1 Obese + Vehicle

#### **Reduced Fibrosis**

ZSF1 Obese + CK-586 (10 mg/kg, PO QD)



CK-586 is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

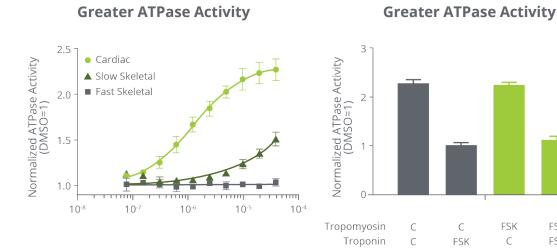
ZSF1 Lean + Vehicle

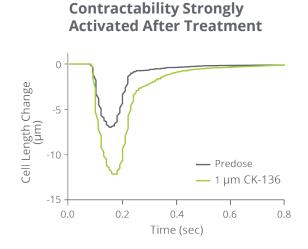


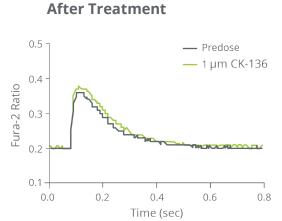
### CK-136: Mechanism of Action

#### **Key biochemical and cellular features**

#### The first selective cardiac troponin activator







**Calcium Transients Unchanged** 

<sup>1</sup>PD Window = Maximum Tolerated Concentration (MTC) / 10% increase in Fractional Shortening (FS)

CK-136 is an investigational agent and has not been approved for use by any regulatory agency. Its safety and efficacy have not been established.

FSK

FSK

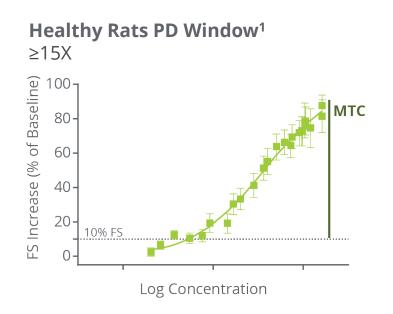


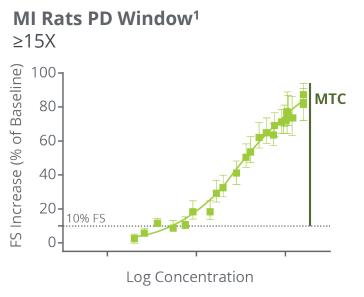
### CK-136: Exposure Response Relationship

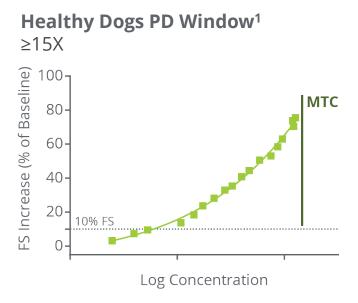
Exposure-response of troponin activator is shallower than myosin activator

#### Analyzing single ascending dose data from Phase 1 study

#### **Animal Models of Cardiac Function**







<sup>1</sup>PD Window = Maximum Tolerated Concentration (MTC) / 10% increase in Fractional Shortening (FS)

CK-136 is an investigational agent and has not been approved for use by any regulatory agency. Its safety and efficacy have not been established.



## **Corporate Profile**



### Robust Pipeline, Solid Financial Position

**Pipeline** 

Potential commercial launches in 2025

Clinical stage programs

10

Development programs by 2025

**Programs** 

#### **HCM**

#### **Aficamten**

- o **SEQUOIA-HCM:** Positive Phase 3 results
- MAPLE-HCM: Phase 3 monotherapy trial in oHCM ongoing
- o **ACACIA-HCM:** Phase 3 trial in nHCM ongoing
- o **FOREST-HCM:** OLE ongoing

#### **Heart Failure**

#### Omecamtiv mecarbil

- o Engaging with FDA
- Pursuing approval In Europe

#### CK-586

 Proceeding to MAD cohorts of Phase 1 study

#### **CK-136**

 Analyze SAD data from Phase 1 study

## Ongoing R&D



Additional research in muscle biology, energetics & metabolism

**Foundations** 



~\$555M\*

At Q3 2023

### Approximately 2 years

of cash runway based on 2023 Financial Guidance

Timelines and milestones reflect Cytokinetics' current expectations and beliefs
\*As of Q3 2023 10-Q filing on 11/03/2023; not inclusive of net proceeds of \$80.3 million from the issuance of 2,454,618 shares of our common stock under the Amended ATM Facility during the period October 1, 2023 through and inclusive of November 3, 2023



### Cytokinetics: Uniquely Positioned for Success



**Leadership** in muscle biology

Pioneer in CMI space

Multiple drug candidates arising from our research

Core research engine



**Depth** in cardiology

Late-stage HCM program
HFrEF opportunity in Europe

Bridge to HFpEF

Expand to advanced HF



**Relationships** with stakeholders

Seasoned commercial team

Strong existing payer relationships

Strong relationships with cardiologists and institutions



**Access** to capital

Strong cash runway based on 2023 financial guidance

Access to capital through Royalty Pharma transaction, subject to satisfaction of certain conditions

CMI: cardiac myosin inhibitor



### Balance Sheet & Financial Guidance

#### **Approximately 2 years of cash runway based on 2023 guidance**

#### **2023 Condensed Balance Sheet**

As of 9/30/2023	in millions	
	Total	
Cash and investments	\$554.7*	
Accounts receivable	\$2.5	
PPE	\$75.6	
Leased assets	\$79.9	
Other assets	\$27.9	
Total Assets	\$740.6	
Convertible Debt	\$545.0	
Liability related to sale of future royalties	\$370.0	
Lease liability	\$122.2	
Other liabilities	\$142.2	
Total Liabilities	\$1,179.4	
Working capital	\$662.9	
Accumulated deficit	(\$1,975.3)	
Stockholders' deficit	(\$438.8)	
Wtd Avg Basic Shares Outstanding (million)	96.1*	

#### 2023 Financial Guidance

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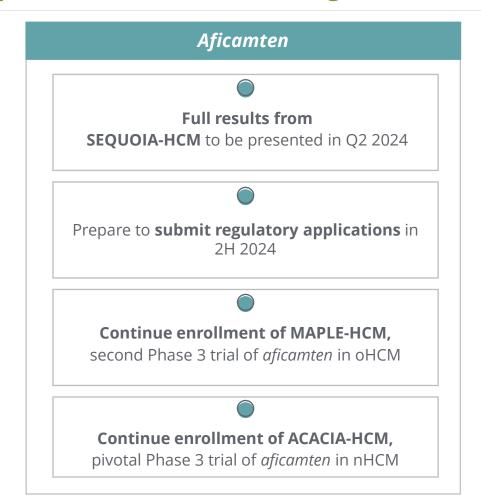
	Total
Cash Revenue	\$5
Cash Operating Expenses	\$390-410
Net	~ \$310-320

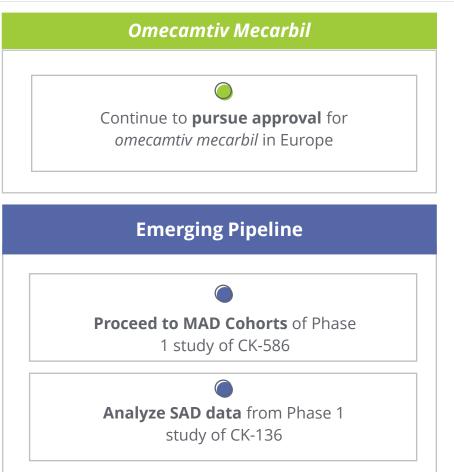
Cytokinetics internal planning data. Outside services spend for clinical trials, CMC and toxicology studies
\*As of Q3 2023 10-Q filing on 11/03/2023; not inclusive of net proceeds of \$80.3 million from the issuance of 2,454,618 shares of our common stock under the Amended ATM Facility during the period October 1, 2023 through and inclusive of November 3, 2023



### Expected 2024 Milestones

#### To be updated with Q4 2023 earnings





Aficamten, omecamtiv mecarbil, CK-586 and CK-136 are investigational drugs and have not been approved. Their safety and efficacy have not been established.





# thank you

