



EMPOWERING  
**muscle**  
EMPOWERING  
**lives**



Vi, diagnosed with HCM  
Avonne, diagnosed with HCM  
John, diagnosed with heart failure

# Forward-Looking Statements

This Presentation contains forward-looking statements for purposes of the Private Securities Litigation Reform Act of 1995 (the “Act”). Cytokinetics disclaims any intent or obligation to update these forward-looking statements and claims the protection of the Act's Safe Harbor for forward-looking statements. Examples of such statements include, but are not limited to, statements express or implied related Cytokinetics’ research and development and commercial readiness activities, including the initiation, conduct, design, enrollment, progress, continuation, completion, timing and results of clinical trials, projections regarding growing prevalence, low survival rates and market opportunity in heart failure, hypertrophic cardiomyopathy (HCM) or heart failure with preserved ejection fraction (HFpEF); projections regarding the size of the addressable patient population for *aficamten*, *omecamtiv mecarbil*, CK-136, CK-586 or any of our other drug candidates; Cytokinetics’ commercial readiness for *aficamten* or *omecamtiv mecarbil*; our ability to submit a new drug application for *aficamten* with FDA in the third quarter 2024 or a marketing authorization application with EMA in the fourth quarter 2024, the likelihood and/or timing of regulatory approval for our planned new drug application for *aficamten*, *omecamtiv mecarbil* or any future new drug application for any of our other drug candidates or the anticipated timing of any interactions with FDA, EMA or any other regulatory authorities in connection thereto; the timing of completion of MAPLE-HCM, ACACIA-HCM or any of our other clinical trials, the efficacy or safety of *aficamten*, *omecamtiv mecarbil*, CK-136, CK-586 or any of our other drug candidates, our ability to fully enroll or to announce the results of any of our clinical trials by any particular date; Cytokinetics’ cash expenditures or runway; the properties, potential benefits and commercial potential of *aficamten*, *omecamtiv mecarbil*, CK-136, CK-586 or any of Cytokinetics’ other drug candidates. Such statements are based on management's current expectations; but actual results may differ materially due to various risks and uncertainties, including, but not limited to, potential difficulties or delays in the development, testing, regulatory approvals for trial commencement, progression or product sale or manufacturing, or production of Cytokinetics’ drug candidates that could slow or prevent clinical development or product approval, including risks that current and past results of clinical trials or preclinical studies may not be indicative of future clinical trial results, patient enrollment for or conduct of clinical trials may be difficult or delayed, Cytokinetics’ drug candidates may have adverse side effects or inadequate therapeutic efficacy, the FDA or foreign regulatory agencies may delay or limit Cytokinetics’ ability to conduct clinical trials, and Cytokinetics may be unable to obtain or maintain patent or trade secret protection for its intellectual property; Cytokinetics may incur unanticipated research, development and other costs or be unable to obtain financing necessary to conduct development of its products; standards of care may change, rendering Cytokinetics’ drug candidates obsolete; and competitive products or alternative therapies may be developed by others for the treatment of indications Cytokinetics’ drug candidates and potential drug candidates may target. These forward-looking statements speak only as of the date they are made, and Cytokinetics undertakes no obligation to subsequently update any such statement, except as required by law. For further information regarding these and other risks related to Cytokinetics’ business, investors should consult Cytokinetics’ filings with the Securities and Exchange Commission (the “SEC”).

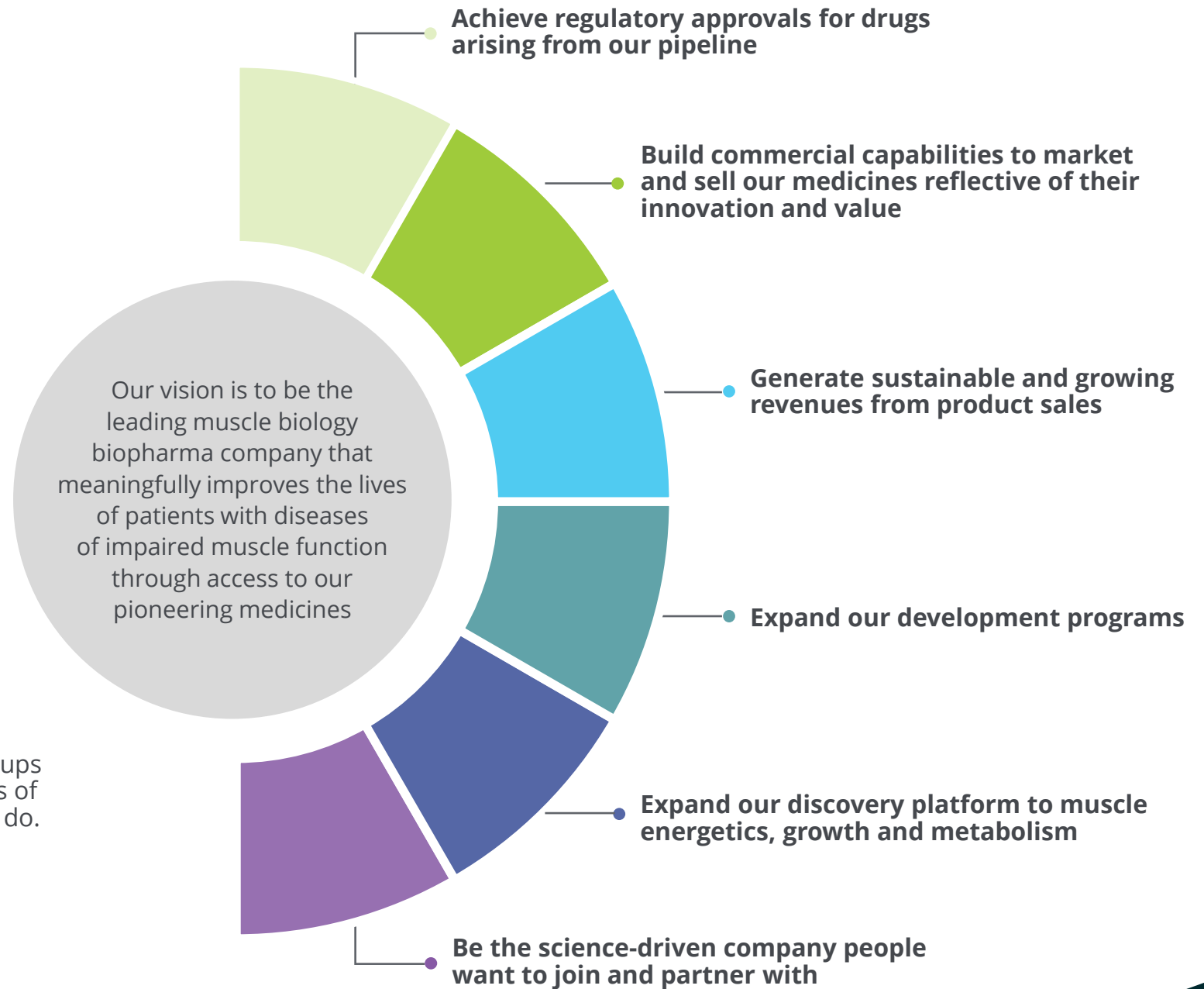
# Our Mission

To bring forward new medicines to improve the healthspan of people with devastating cardiovascular and neuromuscular diseases of impaired muscle function.

# VISION 2025

Leading with Science,  
Delivering for Patients

As always, we will support disease advocacy groups elevating the patient voice and live by our values of integrity, fairness and compassion in all that we do.



# A Great Place to Work; Uncommon Continuity of Team

## VALUES



patients are  
our North Star



science is  
in our soul

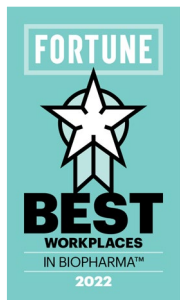


we > me

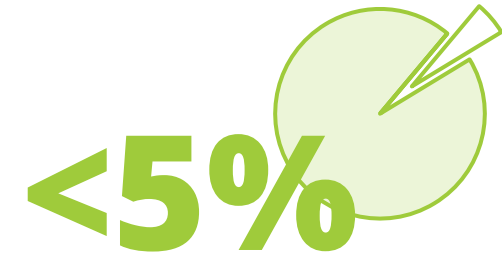


make it  
happen

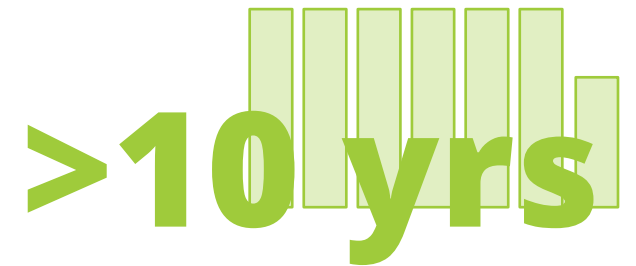
## AWARDS



## RETENTION



Turnover rate of leadership;  
low attrition

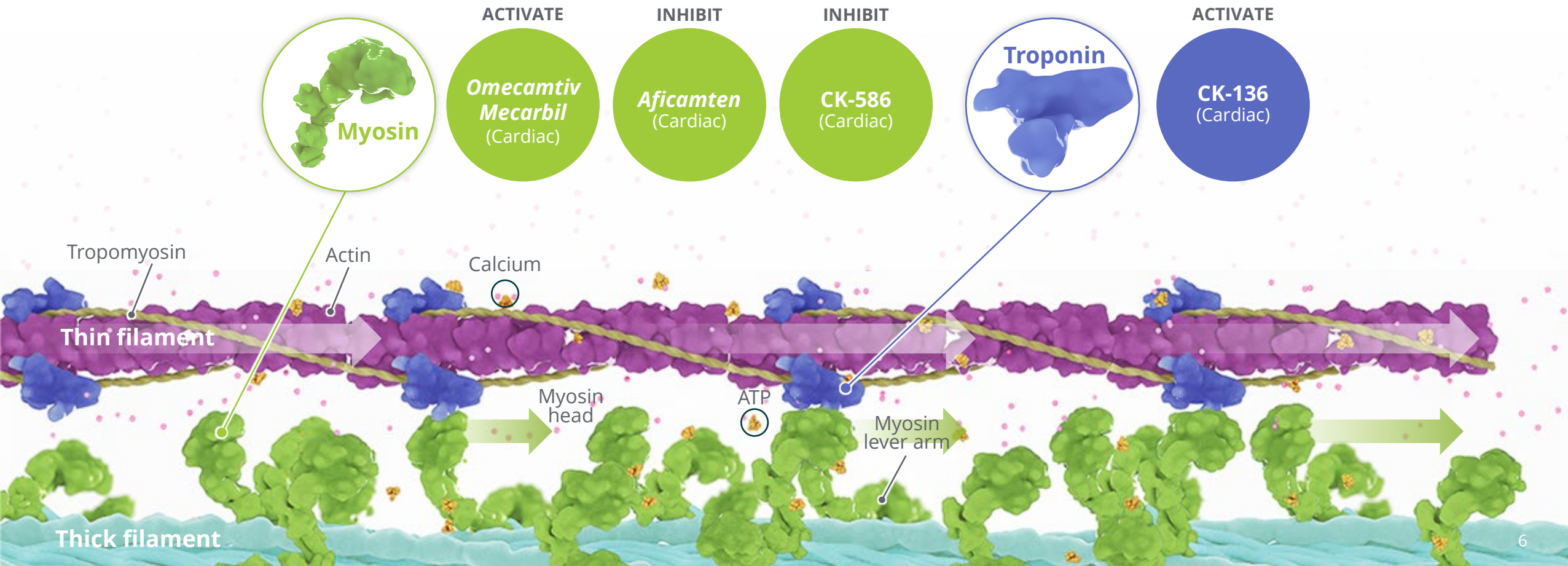


Average tenure of leadership;  
high continuity



# Sarcomere Directed Drug Development

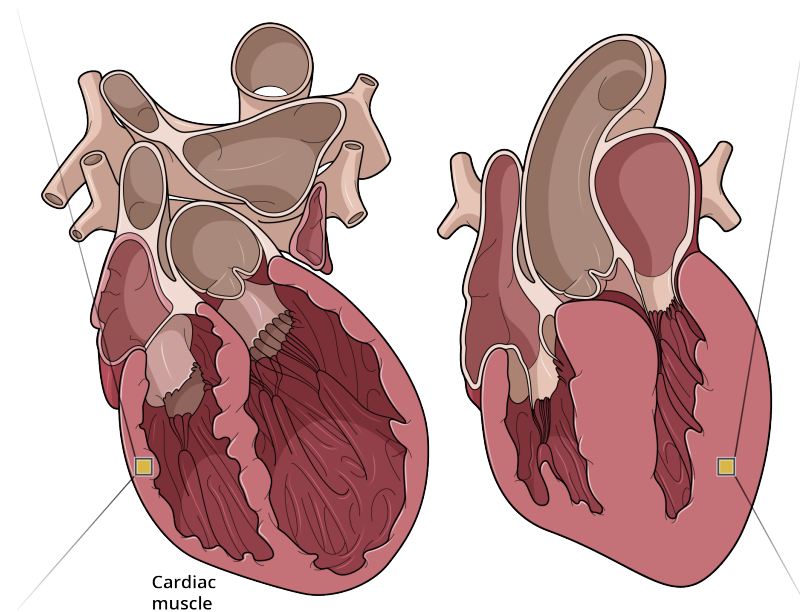
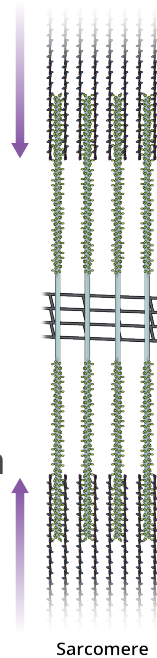
The sarcomere is a molecular structure found in skeletal and cardiac muscle that enables myocytes to contract and generate force



# Contractile Dysfunction Underlies Cardiac Diseases

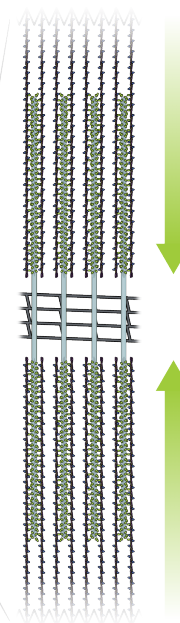
## Decreased Cardiac Contractility

- Heart Failure with Reduced Ejection Fraction (HFrEF)
- Genetic Dilated Cardiomyopathy
- Pulmonary Hypertension with Right Ventricular Heart Failure



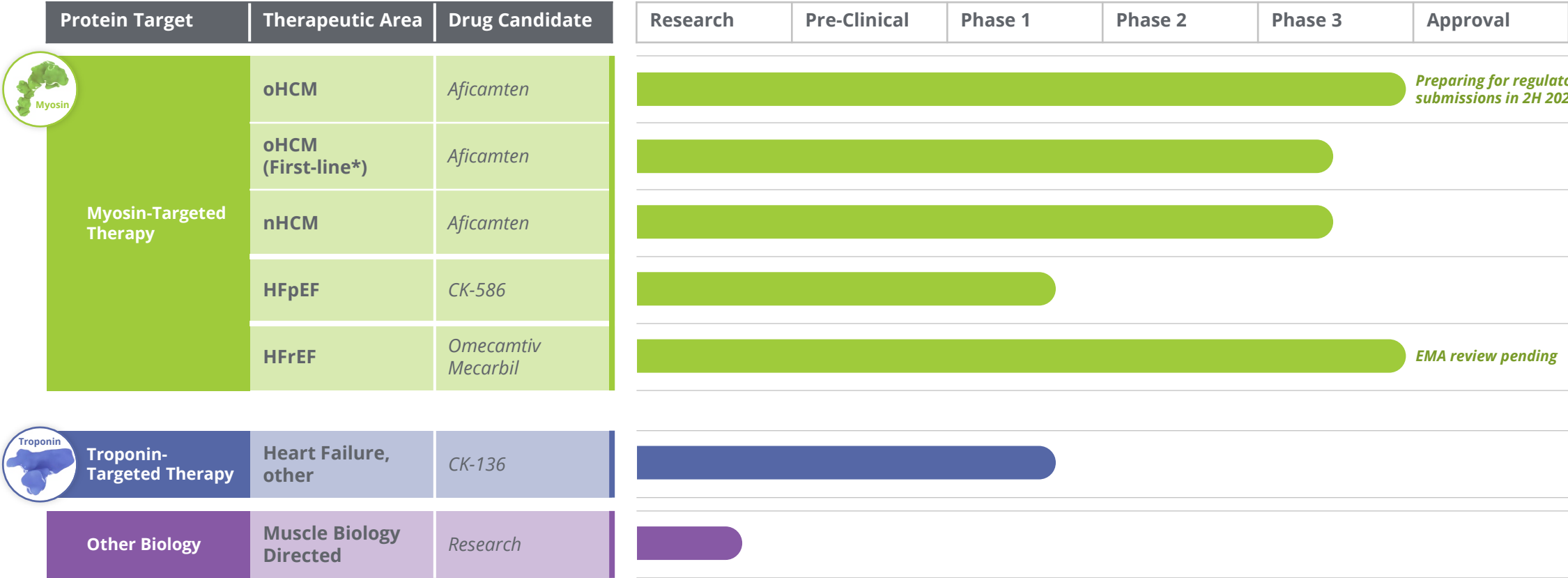
## Increased / Preserved Cardiac Contractility

- Non-obstructive Hypertrophic Cardiomyopathy (nHCM)
- Obstructive Hypertrophic Cardiomyopathy (oHCM)
- Heart Failure with Preserved Ejection Fraction (certain HFpEF subsets)



# A Commitment to Muscle-Directed Cardiac Medicines

## Building a specialty cardiology franchise anchored by *aficamten*

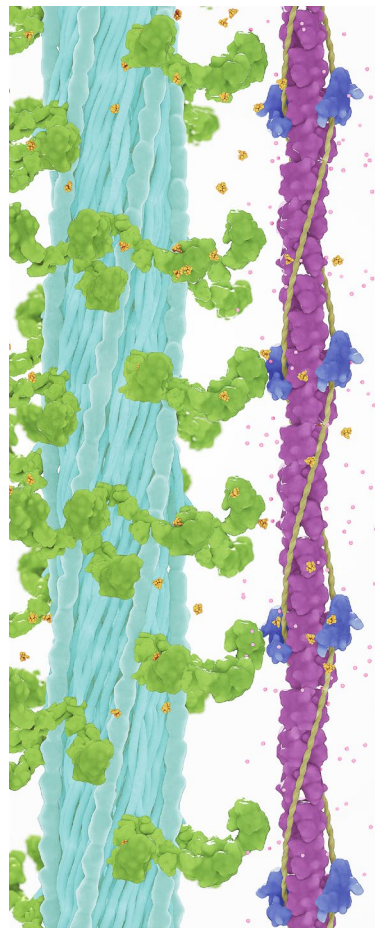


\*Pending results from MAPLE-HCM, an ongoing Phase 3 clinical trial evaluating for the potential superiority of aficamten as monotherapy compared to metoprolol as monotherapy in patients with obstructive HCM.  
All drug candidates above are investigational products and are not approved as safe or effective for any indication.

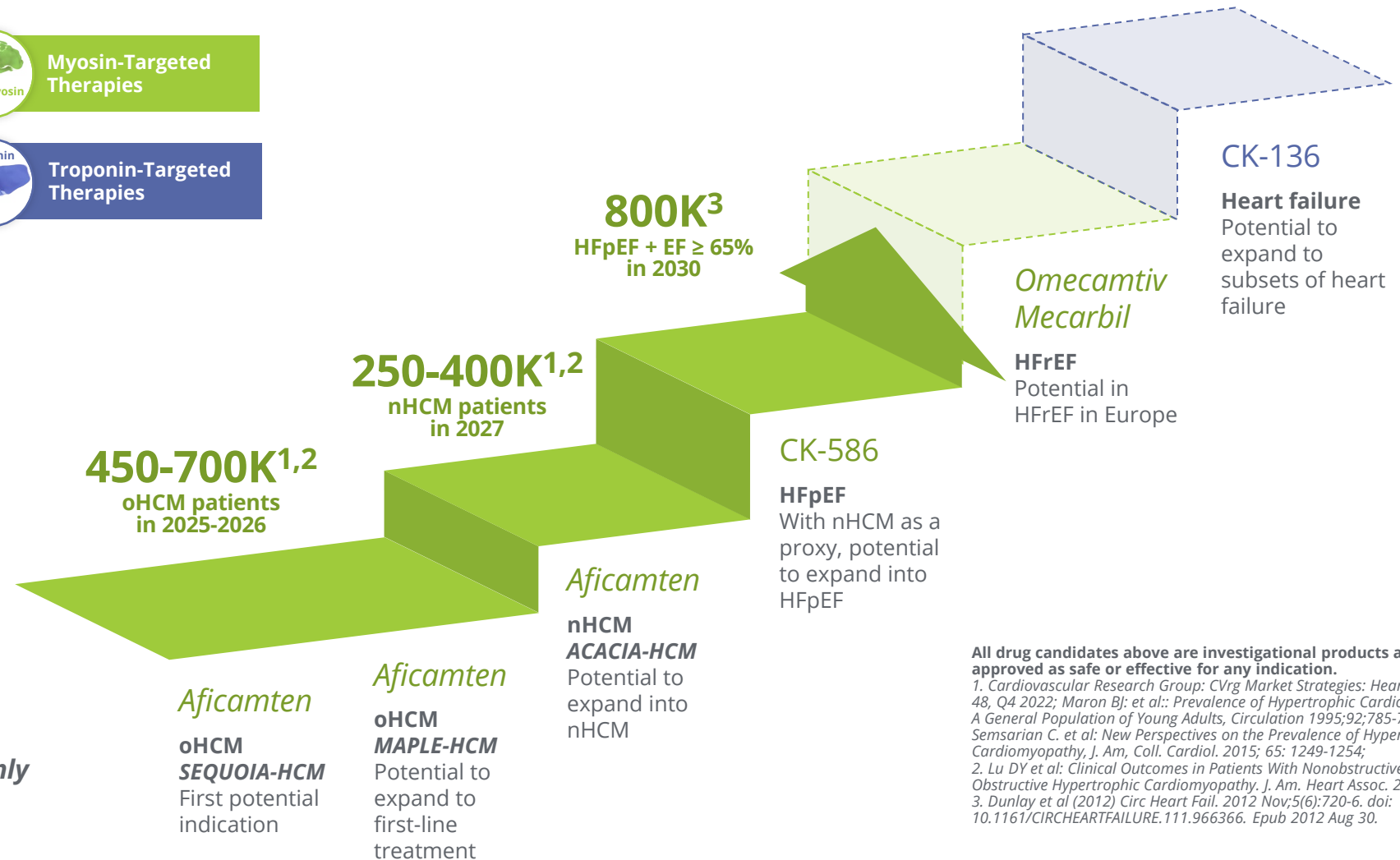


# Building a Specialty Cardiology Franchise Anchored by *Aficamten*

## Growing addressable patient market through specialty cardiology franchise strategy



US only



All drug candidates above are investigational products and are not approved as safe or effective for any indication.

1. Cardiovascular Research Group: CVrg Market Strategies: Heart Failure, p 48, Q4 2022; Maron BJ: et al.: Prevalence of Hypertrophic Cardiomyopathy In A General Population of Young Adults, *Circulation* 1995;92:785-789; Semsarian C. et al: New Perspectives on the Prevalence of Hypertrophic Cardiomyopathy, *J. Am. Coll. Cardiol.* 2015; 65: 1249-1254;

2. Lu DY et al: Clinical Outcomes in Patients With Nonobstructive, Labile, and Obstructive Hypertrophic Cardiomyopathy. *J. Am. Heart Assoc.* 2018;7:1-11

3. Dunlay et al (2012) *Circ Heart Fail.* 2012 Nov;5(6):720-6. doi: 10.1161/CIRCHEARTFAILURE.111.966366. Epub 2012 Aug 30.

# Specialty Cardiovascular Portfolio

*Aficamten*

*Omecamtiv Mecarbil*

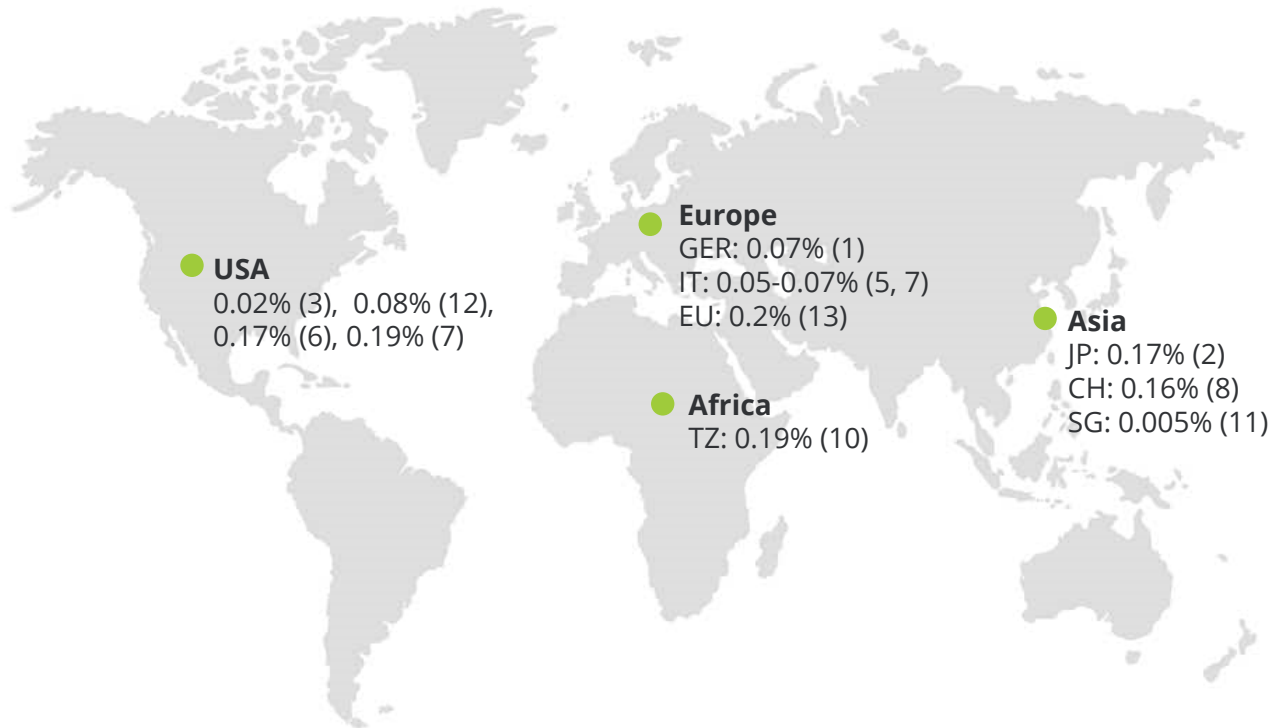
Emerging Pipeline – CK-586 & CK-136

# Aficamten

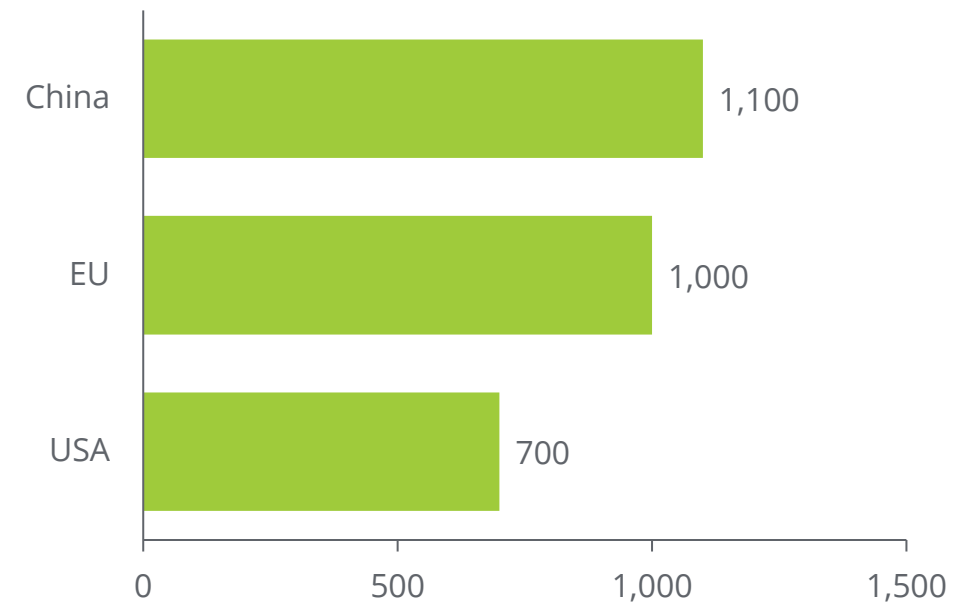
# HCM Prevalence: Significant and Growing Globally

## HCM prevalence estimates vary across geography and over time

Estimated HCM Prevalence Rates



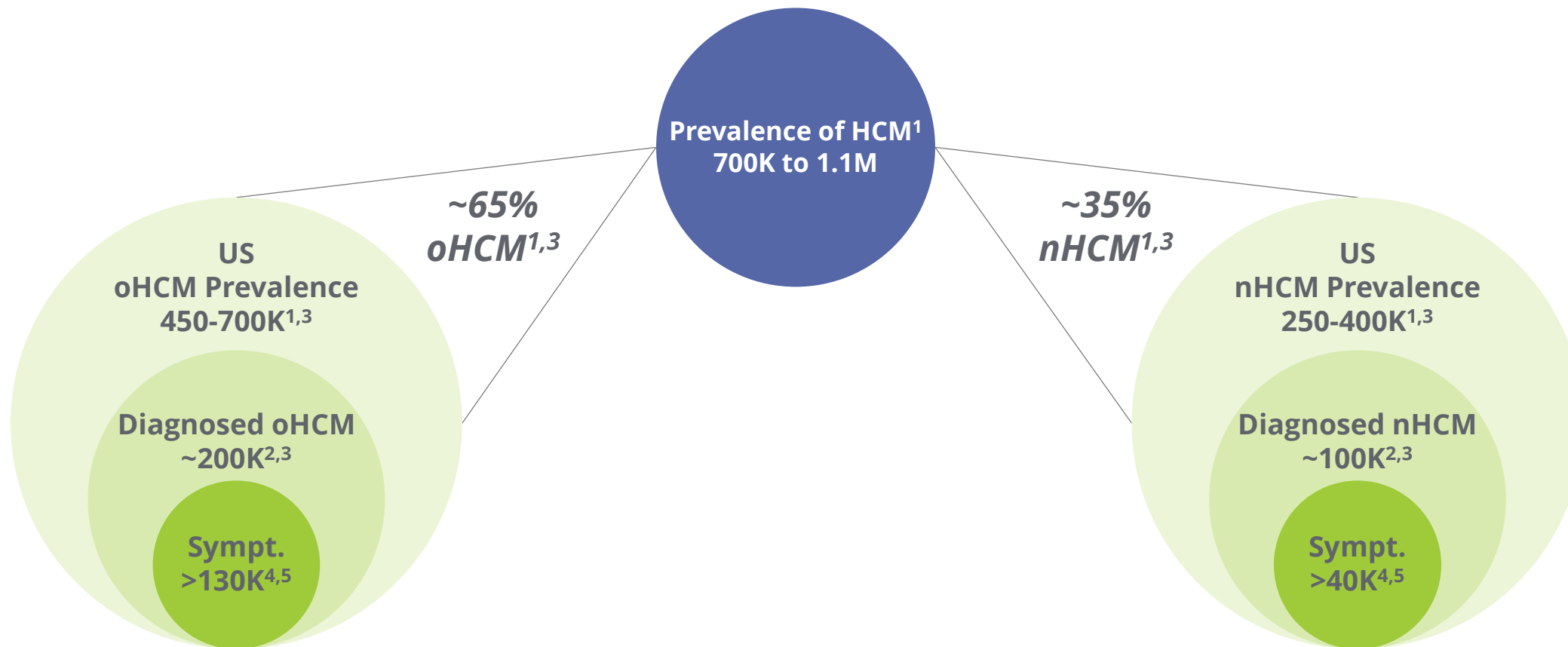
HCM True Patient Prevalence (Est. 2021)



Sources: 1. Husser et al 2018 [doi.org/10.1371/journal.pone.0196612](https://doi.org/10.1371/journal.pone.0196612); 2. Hada et al [10.1016/s0002-9149\(87\)80107-8](https://doi.org/10.1016/s0002-9149(87)80107-8); 3. Codd 1989 [10.1161/01.cir.80.3.564](https://doi.org/10.1161/01.cir.80.3.564); 4. Maron et al 1995 [10.1161/01.cir.92.4.785](https://doi.org/10.1161/01.cir.92.4.785); 5. Corrado et al 1998 [10.1056/NEJM199808063390602](https://doi.org/10.1056/NEJM199808063390602); 6. Maron et al 1999 [10.1001/jama.281.7.650](https://doi.org/10.1001/jama.281.7.650); 7. Nistri et al 2003 [10.1016/s0002-9149\(03\)00132-2](https://doi.org/10.1016/s0002-9149(03)00132-2); 8. Zou et al 2004 [10.1093/aje/kwh090](https://doi.org/10.1093/aje/kwh090); 9. Maron 2004 <https://doi.org/10.1016/j.amjmed.2003.10.012>; 10. Maro 2006 [10.1258/004947506778604904](https://doi.org/10.1258/004947506778604904); 11. Ng et al 2011 [10.1093/europace/eur051](https://doi.org/10.1093/europace/eur051); 12. Butzner et al 2021 [10.1016/j.amjcard.2021.08.024](https://doi.org/10.1016/j.amjcard.2021.08.024); 13. Cardim et al 2011 [10.1016/j.repc.2011.09.005](https://doi.org/10.1016/j.repc.2011.09.005)

# Opportunity for CMIs in Diagnosed, Symptomatic HCM Patients

## Potential for nearly 200K patients eligible for CMIs in 2025



### Projections and forecasts for illustration.

1. Cardiovascular Research Group: CVrg Market Strategies: Heart Failure, p 48, Q4 2022; Maron BJ: et al.: Prevalence of Hypertrophic Cardiomyopathy In A General Population of Young Adults, Circulation 1995;92;785-789; Semsarian C. et al: New Perspectives on the Prevalence of Hypertrophic Cardiomyopathy, J. Am. Coll. Cardiol. 2015; 65: 1249-1254;

2. DoF: SHA; Symphony PTD (Patient Transaction Data): Includes patients diagnosed since 2016 and having any HC transaction in the claims data universe in the last year June 2022-May 2023);

3. Lu DY et al: Clinical Outcomes in Patients With Nonobstructive, Labile, and Obstructive Hypertrophic Cardiomyopathy. J. Am. Heart Assoc.2018;7:1-11

4. DoF: SHA Symphony PTD (Patient Transaction Data) includes any patients with symptoms in the last 2 years: angina, dyspnea, fatigue, palpitations, syncope, tachycardia; and/or treatments in the past 2 years: bb, ccb, dyso, ralo, Camzyos;

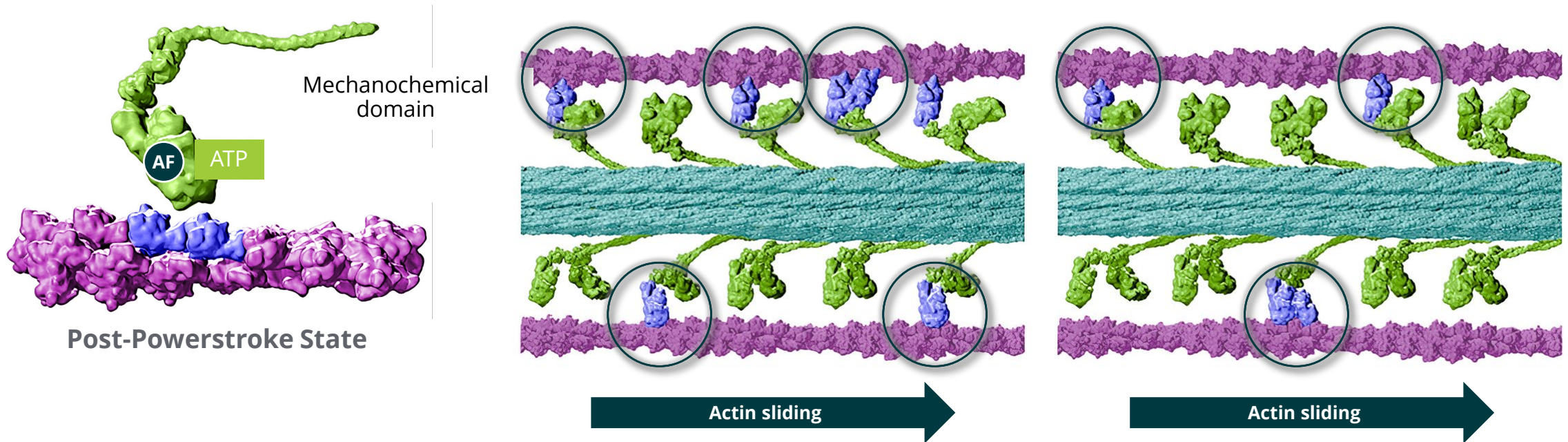
5. DoF Primary market research: 443 HCPs treating HCM - % of nHCM patients not considered under control with current SOC.



# Aficamten: Proposed Mechanism of Action

*Aficamten* stabilizes myosin in the released post-powerstroke state unable to hydrolyze ATP

“Fewer hands pulling on the rope”



*Aficamten is an investigational agent and is not approved by any regulatory agency. Its safety and efficacy have not been established.*

# Aficamten: Aspirational Target Profile

## Potential next-in-class cardiac myosin inhibitor

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**Rapid  
onset**



**Rapid  
reversibility**



**Speed to  
optimal dose**



**Predictable  
dose response**



**No  
teratogenicity**



**No clinically  
meaningful  
P450 liabilities**

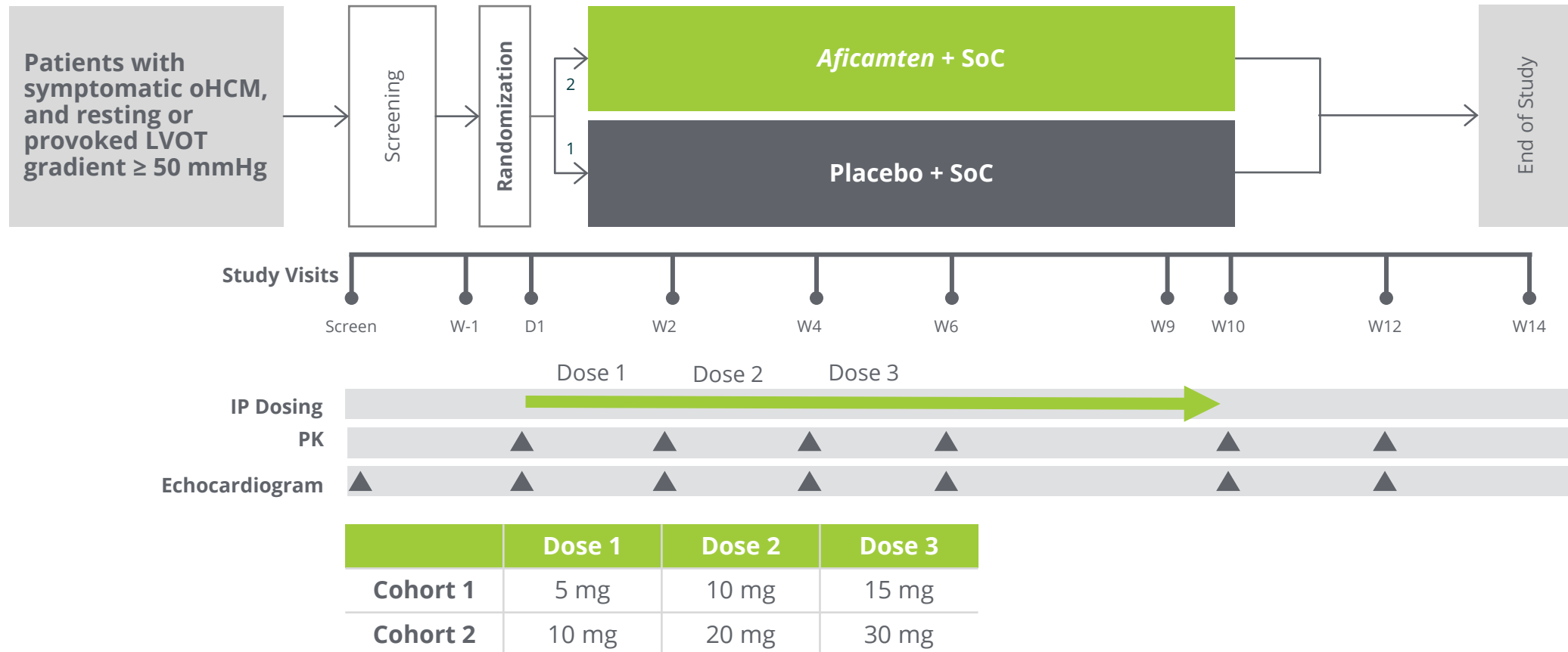
*Aspirational information. Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.*

# REDWOOD-HCM: Cohorts 1 & 2

Patients with symptomatic oHCM on background therapy excluding *disopyramide*



Two sequential dose-finding cohorts

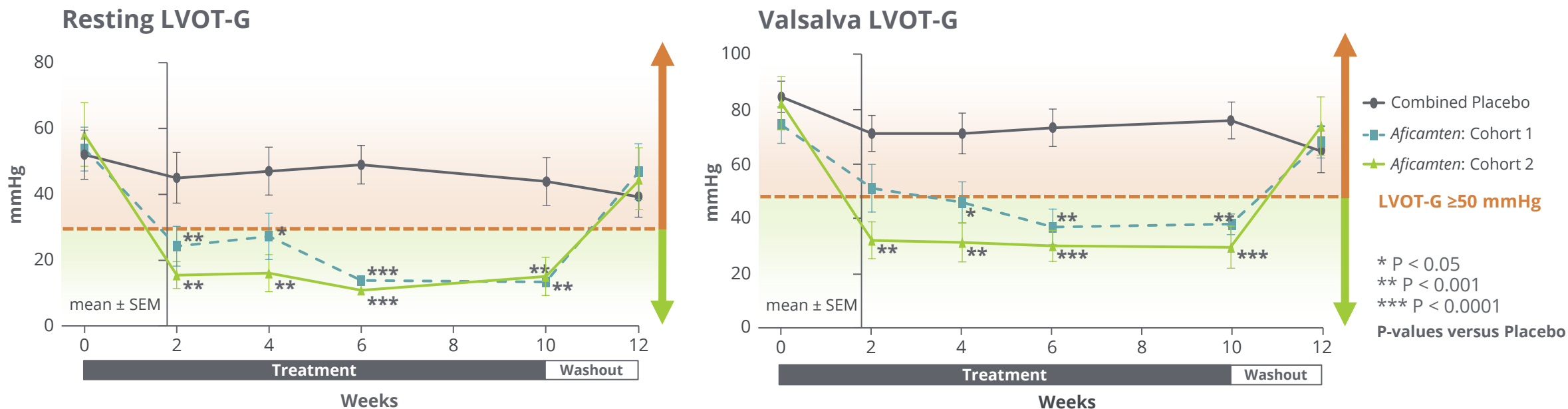


# REDWOOD-HCM: Robust Reduction of LVOT Gradients

## Cohorts 1 & 2



Consistent, **clinically meaningful reductions in LVOT gradients** within two weeks  
**No treatment interruptions** or discontinuations  
**Reversibility of drug effect** demonstrated



Dose finding study  
Cohort 1 (n=21), Cohort 2 (n=20)

*Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.*

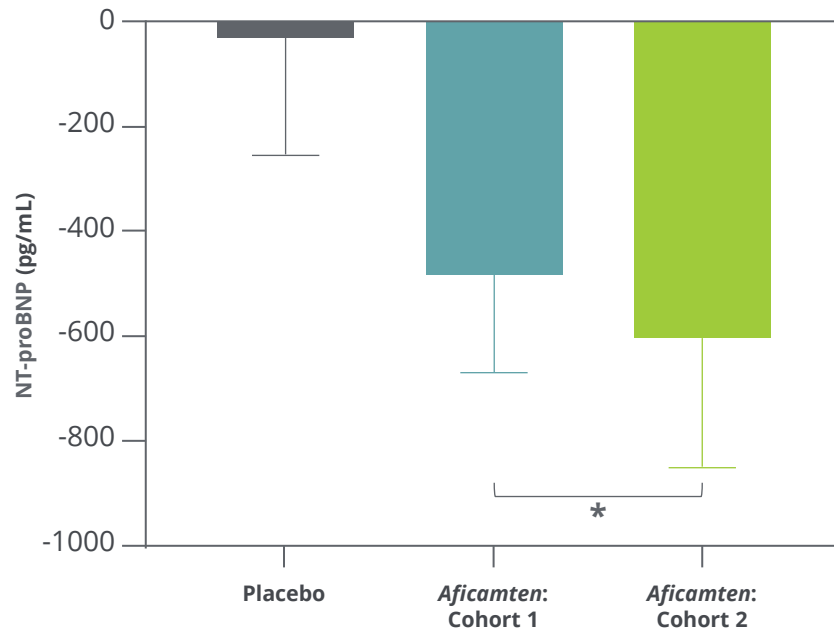
Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy". HFSA 2021.

# Change from Baseline in NT-proBNP & NYHA Class

## Cohorts 1 & 2



### Change from Baseline NT-proBNP to Week 10

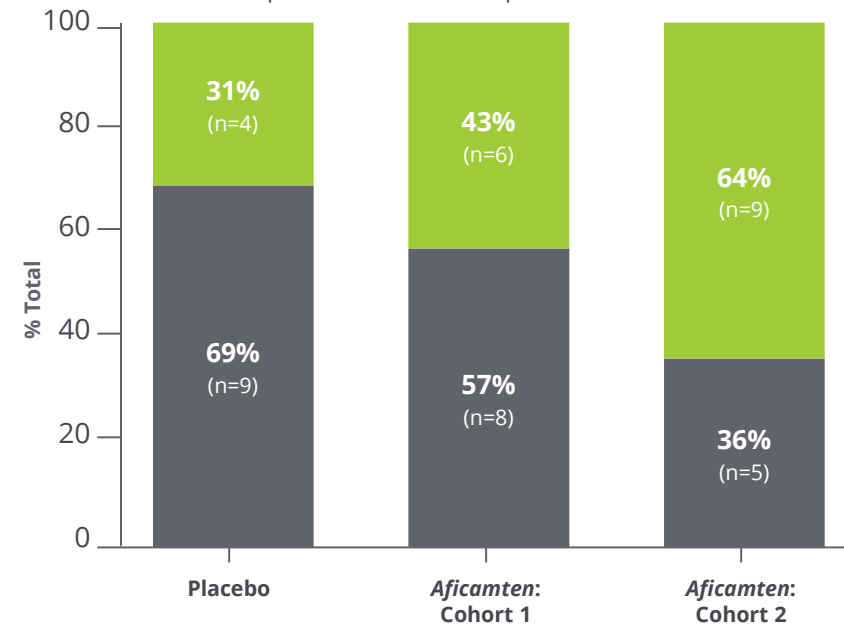


**\*p = 0.003 for Pooled Cohort 1 & 2 vs. Placebo**

■ Combined Placebo (N=13)  
■ Aficamten: Cohort 1 (N=14)  
■ Aficamten: Cohort 2 (N=14)

### Improvement in Heart Failure Symptoms (NYHA Class)

Week 10 Responder Definition: Improvement in NYHA Class  $\geq 1$



**Cohort 1 vs Placebo: p > 0.1  
Cohort 2 vs Placebo: p = 0.08**

■ No Improvement in NYHA Class  
■  $\geq 1$  NYHA Class Improvement

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*Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy". HFSA 2021.*



# Improved Cardiac Structure and Diastolic Function

Cohorts 1 & 2: Early signs of improvement in cardiac structure and myocardial relaxation

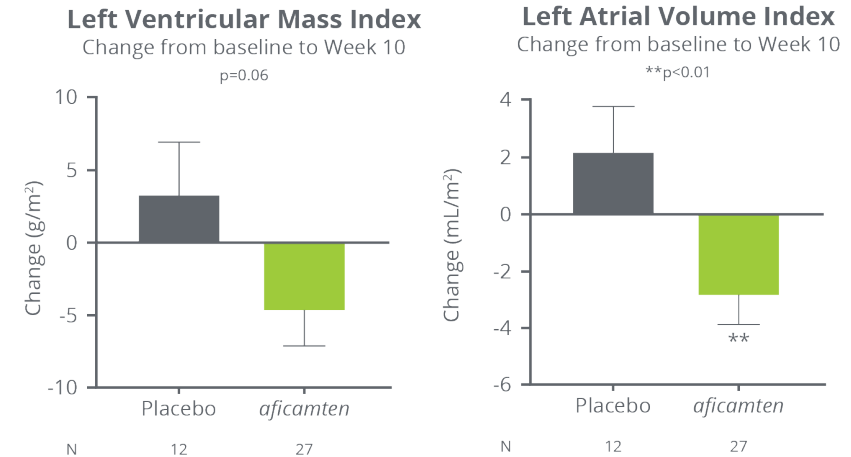


Treatment with *aficamten* for 10 weeks resulted in:

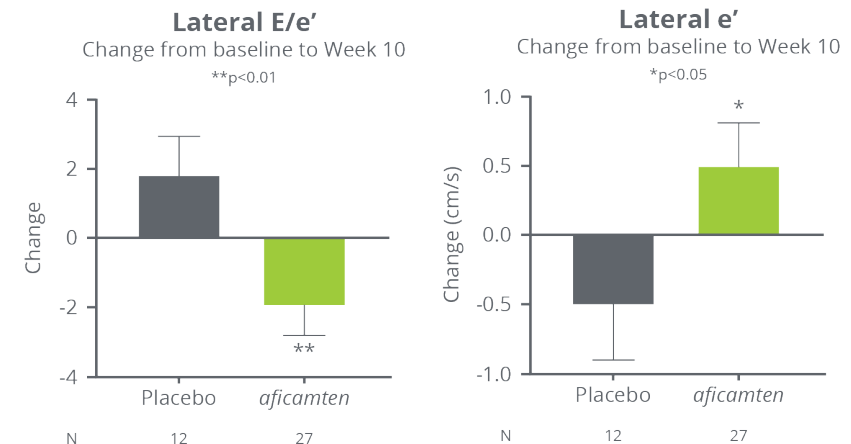
- **Significant reduction in left atrial volume index**
- Trend towards a **reduction in LV mass index**
- **Improved diastolic function**
  - reduction in lateral E/e' ( $p < 0.01$ )
  - increase in lateral e' ( $p < 0.05$ )

*Aficamten is an investigational agent and is not approved by any regulatory agency. Its safety and efficacy have not been established.*  
Abraham T. et al. "Early Cardiac Structural and Functional Reverse Remodeling in Obstructive Hypertrophic Cardiomyopathy after 10 Weeks of Aficamten Therapy: Analyses from REDWOOD-HCM". ASE 2022.

## Cardiac Structure

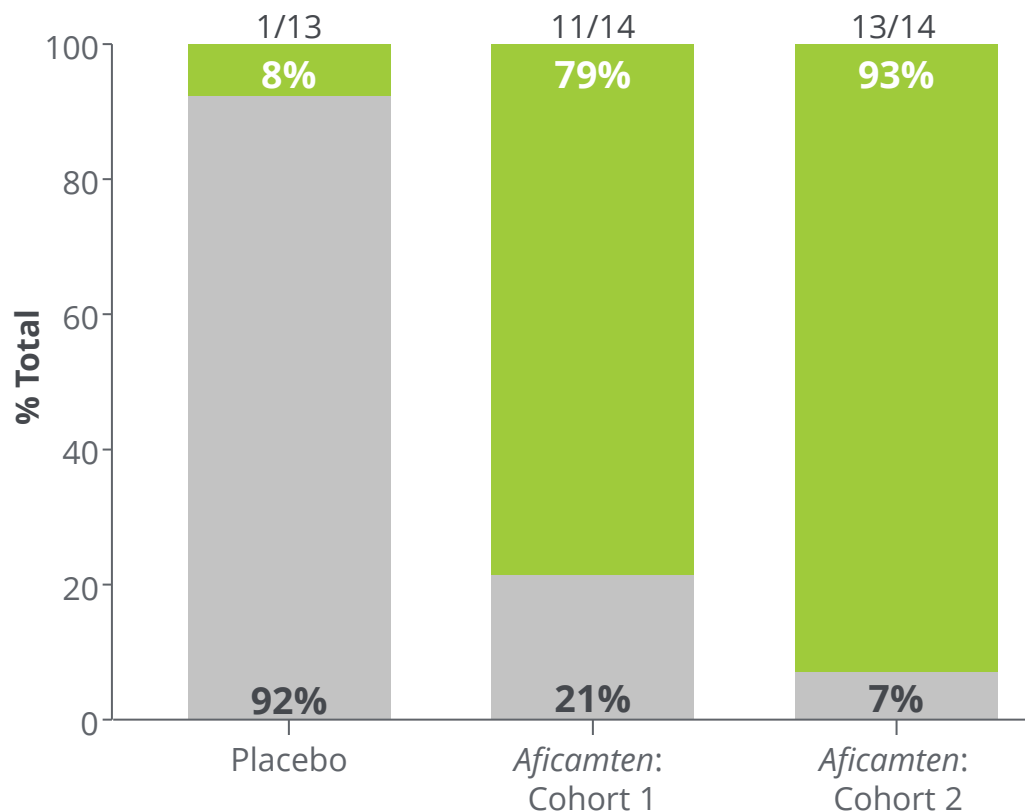


## Diastolic Function



# Response Rates on Treatment with *Aficamten*

## Cohorts 1 & 2



Responder # / Total #

■ Incomplete LVOT-G response

■ Complete LVOT-G response

**Responder Definition:**

Resting LVOT-G <30 mmHg and post-Valsalva LVOT-G <50 mmHg at Week 10

- Consistent, **clinically meaningful reductions in LVOT gradients** within two weeks
- **No treatment interruptions** or discontinuations
- No treatment-related SAEs
- **Reversibility of drug effect** demonstrated
- Statistically significant reductions in NT-proBNP
- Improvement in NYHA class

*Aficamten is an investigational agent and is not approved by any regulatory agency. Its safety and efficacy have not been established.*

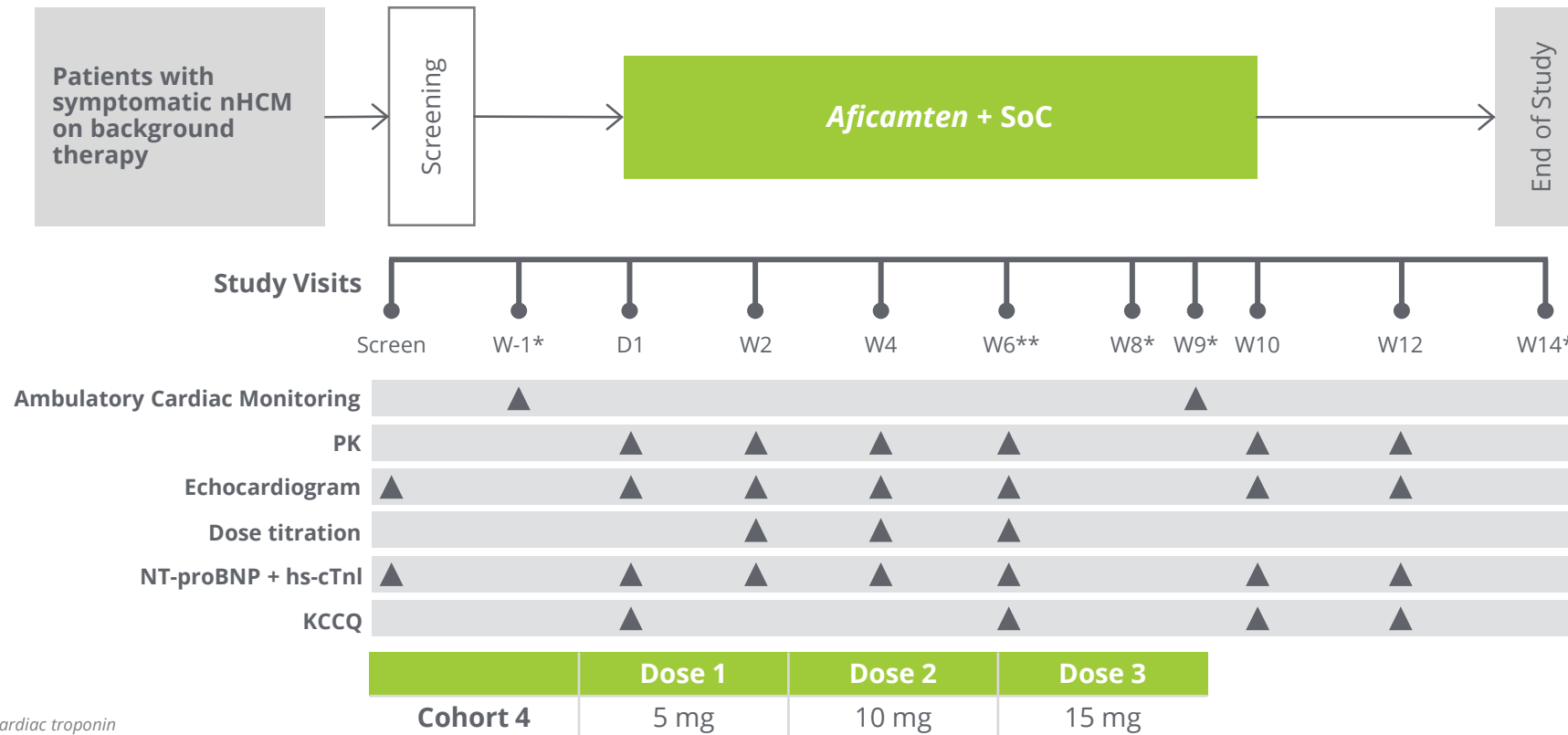
*Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy". HFSA 2021.*

# REDWOOD-HCM: Cohort 4

Patients with symptomatic nHCM on background therapy



Results presented at Heart Failure 2023



hs-cTnI: high-sensitivity cardiac troponin

\*Telephone visits

\*\*Patient can only be down-titrated at Week 6

# Significant Improvements in KCCQ & NYHA Class

## Cohort 4

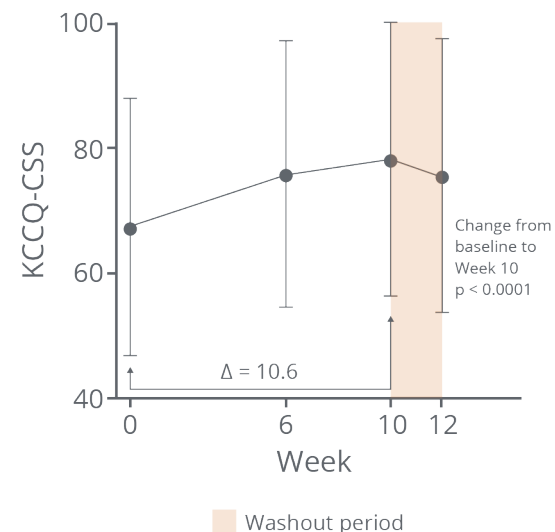


85% of patients achieved 15 mg dose; no discontinuations due to adverse events

### Kansas City Cardiomyopathy Questionnaire

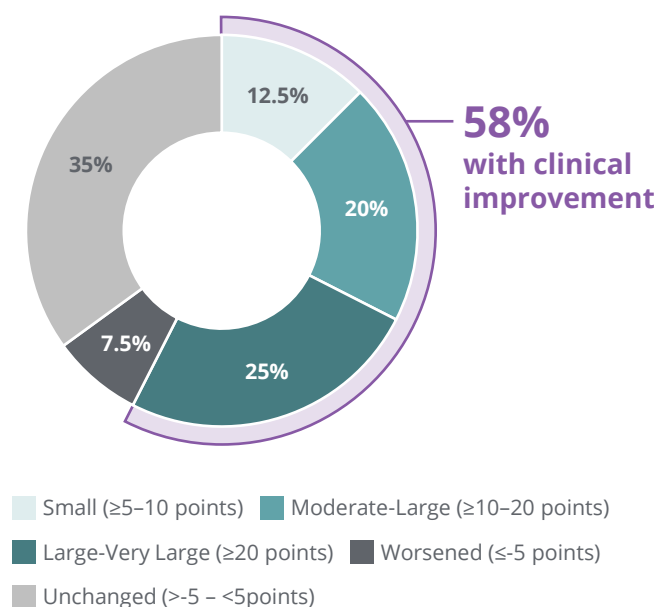
Mean improvement in KCCQ of 10.6 points

All nHCM Patients (N = 41)



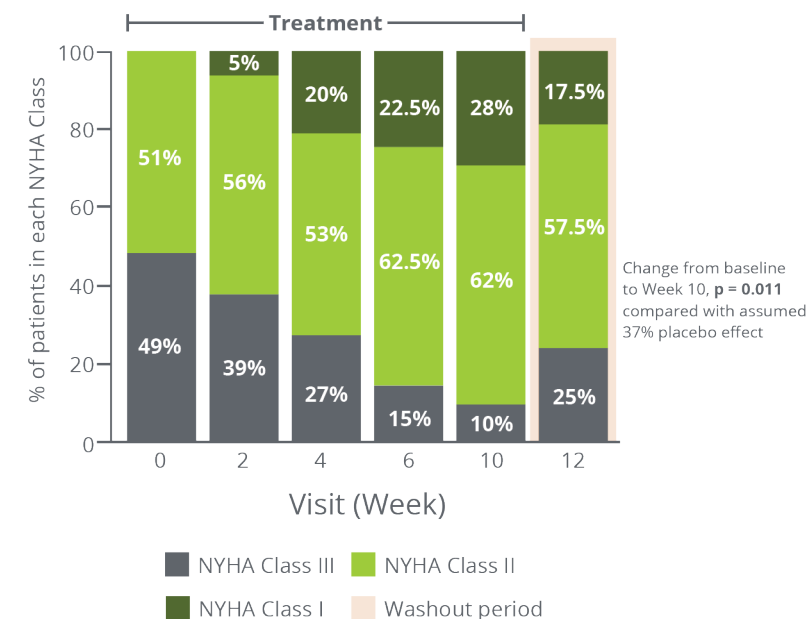
Data presented as mean and standard deviation

### Categorical Changes at Week 10 in KCCQ-CSS



### NYHA Functional Class

56% of patients improved by  $\geq 1$  NYHA class



**Aficamten is an investigational agent and is not approved by any regulatory agency. Its safety and efficacy have not been established.**  
Masri A. et al. "Aficamten in Patients with Symptomatic Non-Obstructive Hypertrophic Cardiomyopathy (REDWOOD-HCM Cohort 4)". ESC HF 2023.

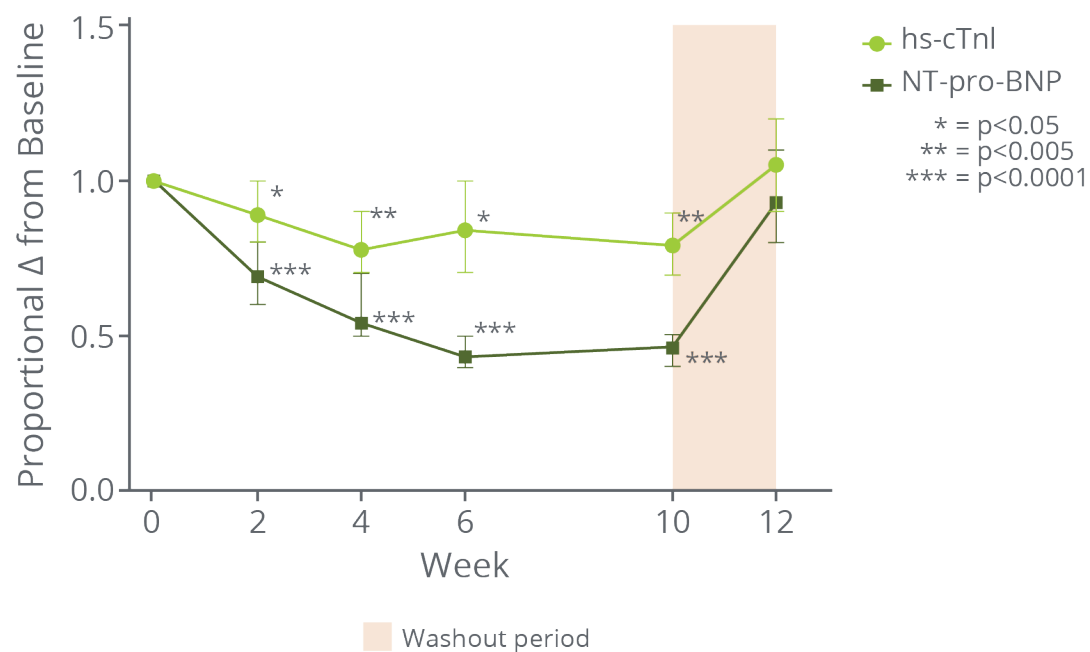
# Change in Baseline in Biomarkers & Angina Frequency

## Cohort 4



### Proportional Change from Baseline in Cardiac Biomarkers

Mean reduction in high-sensitivity cardiac troponin of 21%  
Mean reduction in NT-proBNP of 55%

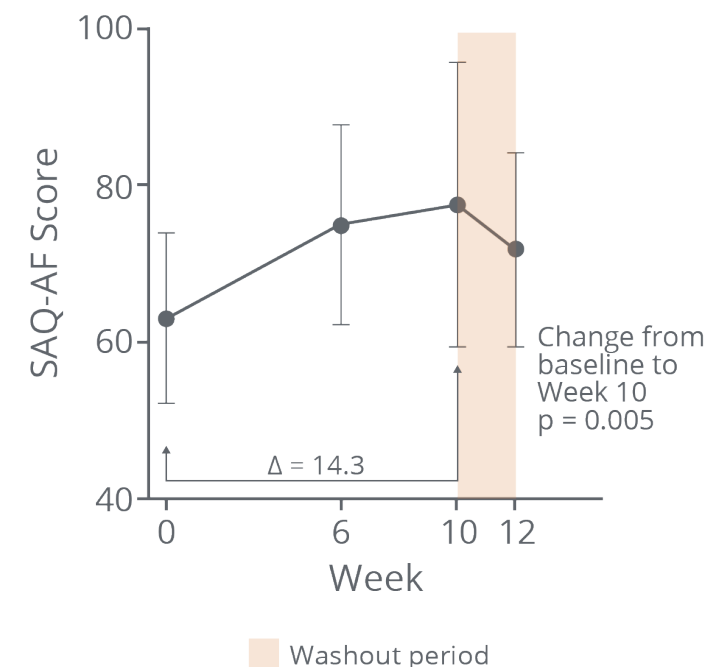


Data presented as the mean proportional change and 95% CI

**Aficamten is an investigational agent and is not approved by any regulatory agency. Its safety and efficacy have not been established.**  
Masri A. et al. "Aficamten in Patients with Symptomatic Non-Obstructive Hypertrophic Cardiomyopathy (REDWOOD-HCM Cohort 4)". ESC HF 2023.

### Seattle Angina Questionnaire Angina Frequency (SAQ-AF)

Reduction in frequency of angina from daily or weekly, to weekly or monthly



Data presented as mean and standard deviation



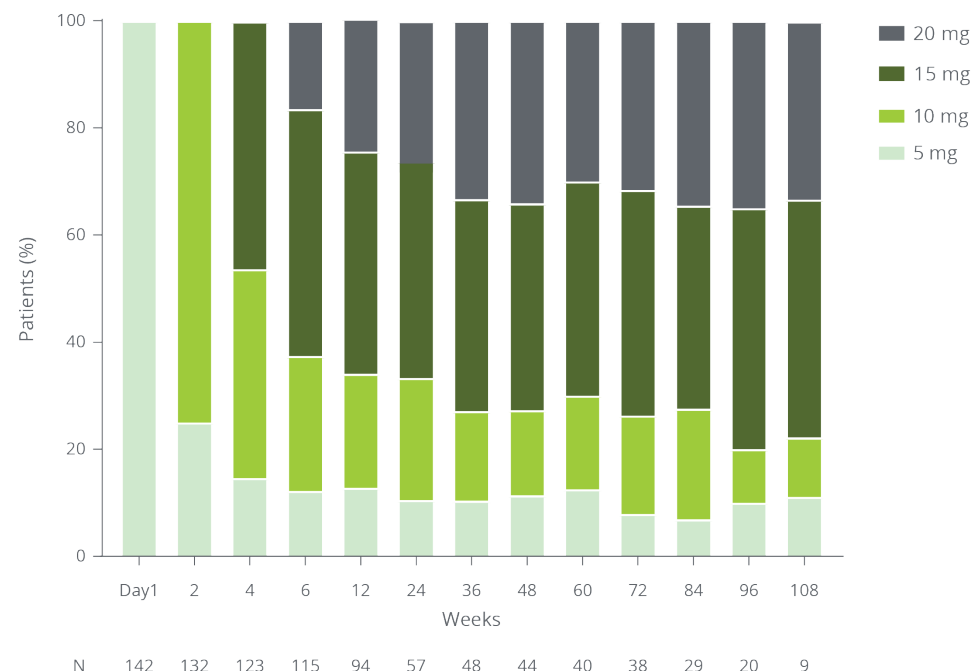
# FOREST-HCM: Baseline Characteristics



Baseline characteristics indicate substantial disease burden; ~2/3 patients achieving 15 or 20 mg

	FOREST-HCM oHCM N=143*
<b>* Data cut Sept 15, 2023</b>	
Age (Years), Mean (SD)	60.4 (13.2)
Female, n (%)	65 (45.5)
BMI (kg/m <sup>2</sup> ), Mean (SD) [Range]	29.2 (4.5)
NYHA Class, n (%)	
Class II	82 (58)
Class III	60 (42)
Familial HCM, n (%)	40 (28.0)
Beta Blocker Use, n (%)	90 (62.9)
Calcium Channel Blocker Use, n (%)	14 (9.8)
Disopyramide Use, n (%)	27 (18.9)
LVEF* at Screening (%), Mean (SD)	69 (5)
LVOT-G*, Rest at Screening (mmHg), Mean (SD)	56.8 (33.2)
LVOT-G*, Valsalva at Screening (mmHg), Mean (SD)	93.1 (37.9)

**Dose of Aficamten**



*Aficamten* is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

# Few Dose Reductions During Maintenance

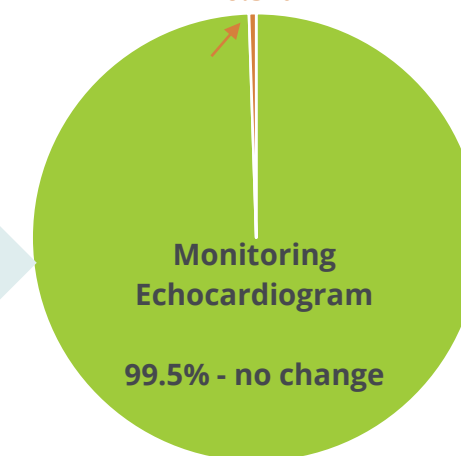
## Dose Titration Phase

- No treatment-related LVEF <50% during the titration period
- Of the 94 patients having completed the titration period, **~2/3 are receiving 15 and 20 mg qd**
- Approximately 30% of patients have **reduced doses or discontinued background therapy** at the discretion of the treating physician and/or request from the patient

## Maintenance Phase

- 579 monitoring echocardiograms completed\* in oHCM patients
- **None with LVEF <40%** requiring treatment interruption
- 3 patients (0.5%) with LVEF <50%
  - Two asymptomatic patients (LVEF of 47% and 49%) resulting in per-protocol dose reduction
  - One patient with atrial fibrillation (unrelated) and LVEF of 47%
- All 3 patients are currently receiving *aficamten* with apparent relief from obstruction, symptoms & improved biomarkers

Down-titration triggered  
0.5%



Target dose defined as achieved if Valsalva LVOT-G  $\leq$  30 mmHg or no dose change for 2 consecutive visits

*Aficamten* is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

\* As of Sept 15, 2023.

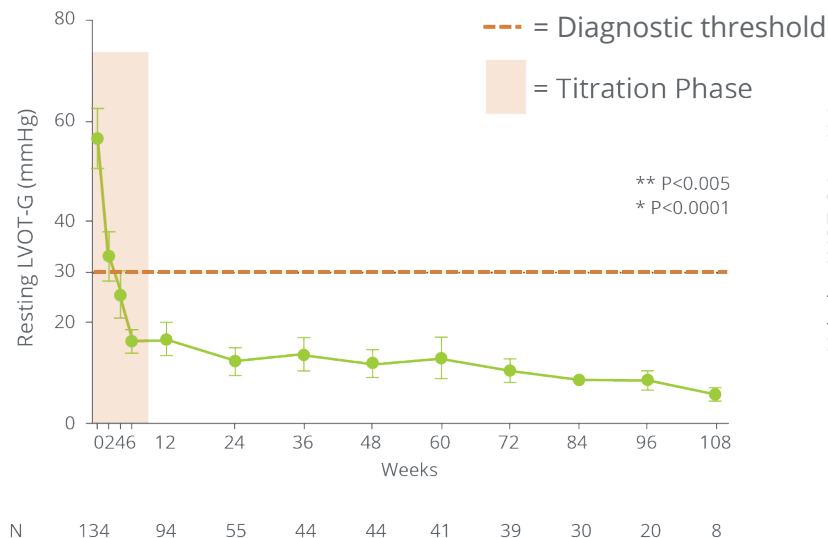
# Observed Durable Effects of *Aficamten* on LVOT-G & LVEF

## FOREST-HCM data cut as of September 15, 2023

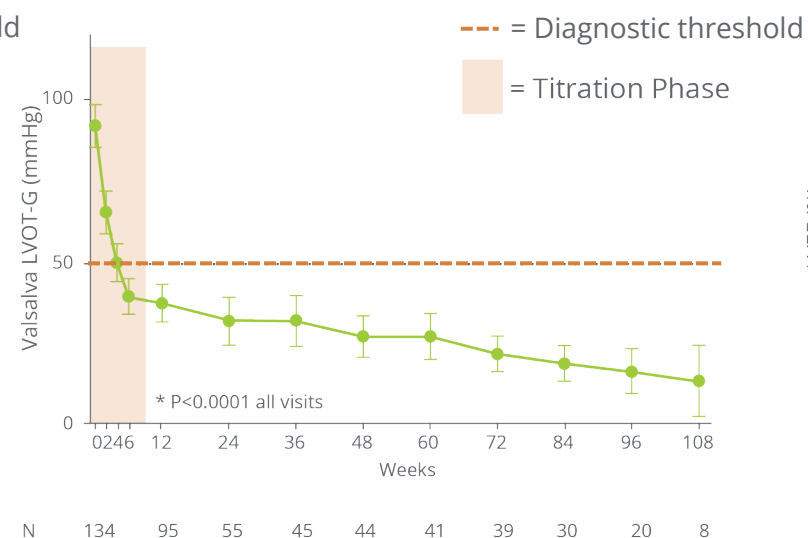


Resting & provoked gradients remain below diagnostic threshold for >2 years, LVEF remains flat after titration

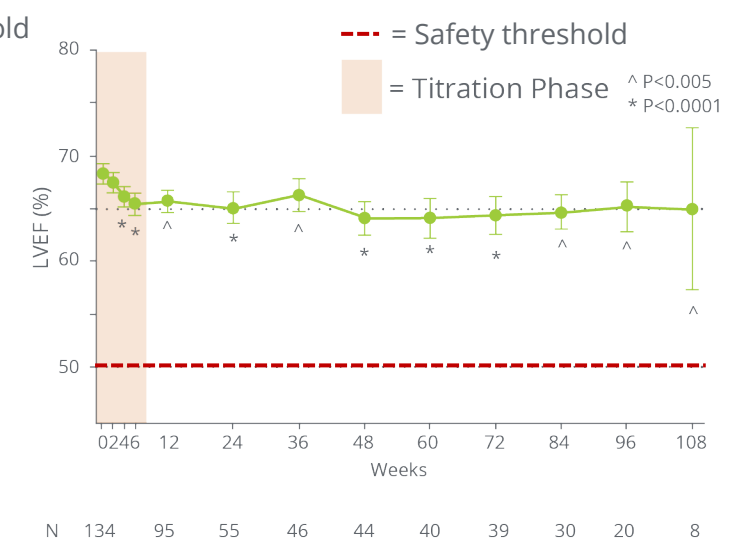
### Resting LVOT Gradient



### Valsalva LVOT Gradient



### LVEF



*Aficamten* is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

# Observed Durable Effects of *Aficamten* on Biomarkers

**FOREST-HCM data cut as of September 15, 2023**

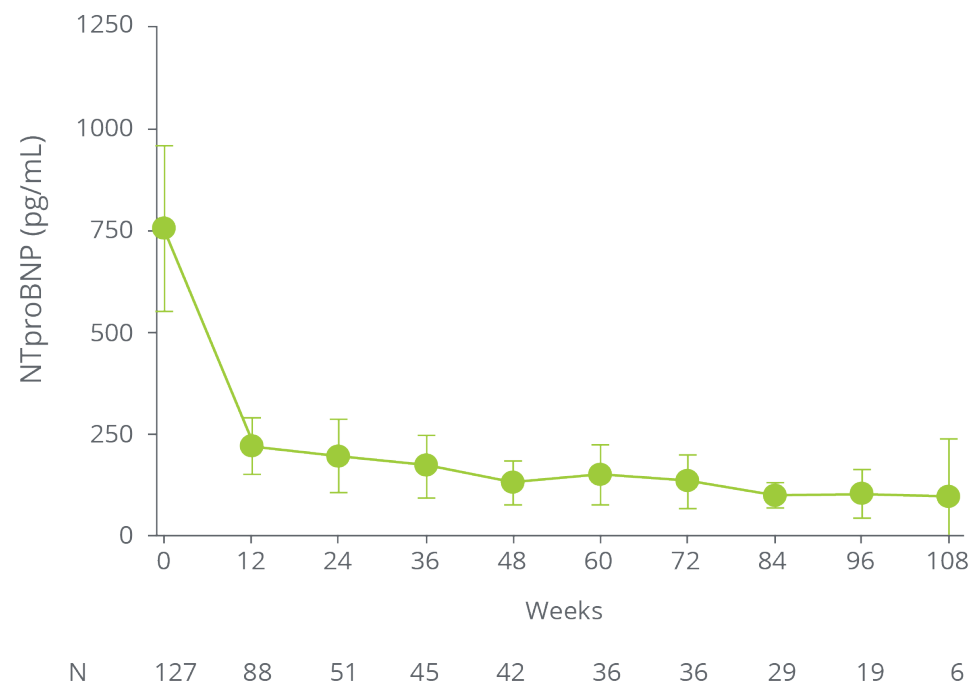


Sustained relative reductions in high-sensitivity Troponin I (~30%) & NT-proBNP (~70%) observed

## High-Sensitivity Cardiac Troponin I



## NT-proBNP



*Aficamten* is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

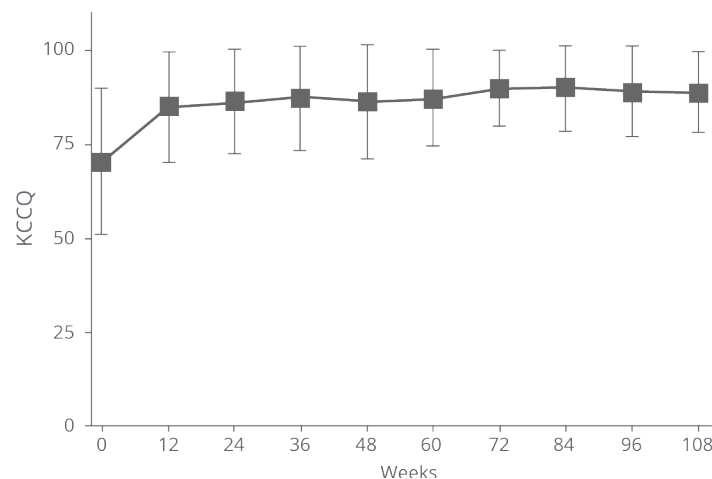
# Observed Durable Effects of *Aficamten* on Clinical Endpoints

**FOREST-HCM data cut as of September 15, 2023**



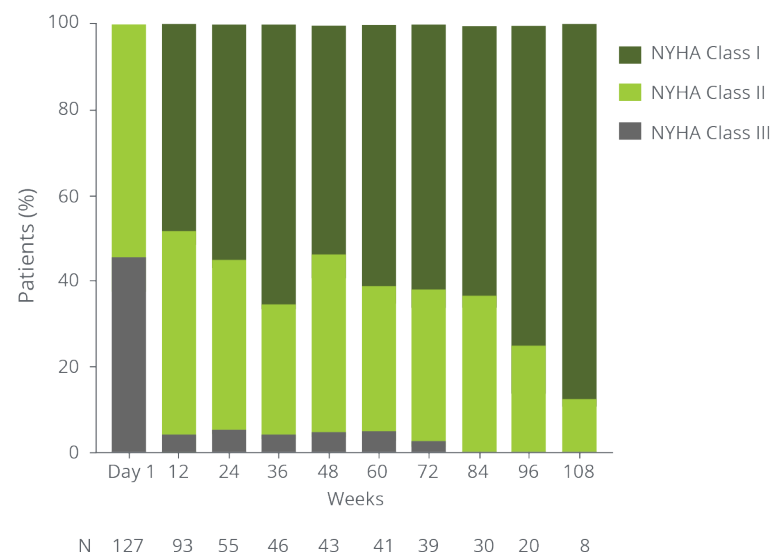
## KCCQ-CSS

71% of patients had  $\geq 5$ -point KCCQ-CSS increase  
30% of patients had  $\geq 10$ -point KCCQ-CSS increase



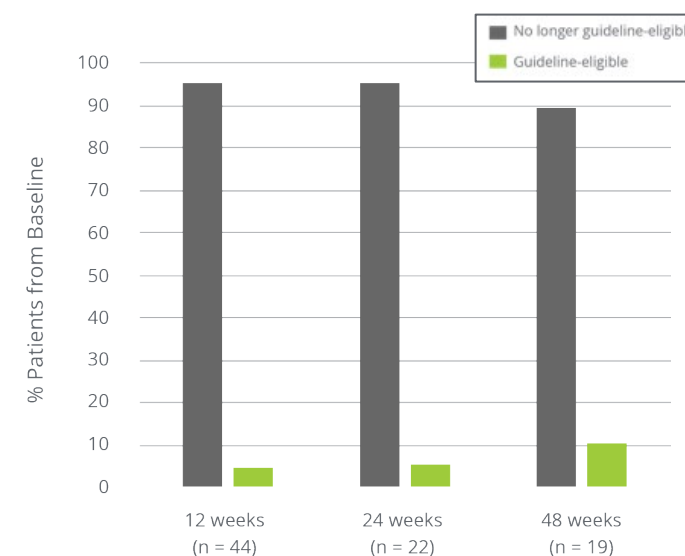
## NYHA Class

~50% of patients were asymptomatic at 1 year  
>80% of patients improved  $\geq 1$  NYHA Class at every visit after initiation of *aficamten*



## Guideline-Eligible for SRT

90% of SRT-eligible patients at baseline are no longer SRT-eligible



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# Safety Data: Phase 2 & OLE



## **oHCM** → **Cohorts 1, 2, & 3: After 10-weeks of treatment**

- 2 SAEs reported in 41 *aficamten*-treated → none were related to *aficamten* treatment
- No treatment interruptions or discontinuations
- Transient and asymptomatic decrease in LVEF < 50% occurred in 2 of 41 *aficamten*-treated patients

## **nHCM** → **Cohort 4: After 10-weeks of treatment**

- Well tolerated - 85% achieved maximal dose (15 mg)
- Transient and asymptomatic decrease in LVEF < 50% **occurred** in 3 of 41 *aficamten*-treated patients
- One death unrelated to *aficamten* treatment - sudden cardiac death (SCD) in patient with history of aborted SCD x 2 prior to participation. Two days before event, LVEF was normal, NT-proBNP was lower and plasma concentration of *aficamten* was within the expected range



- **Almost all eligible patients choose to participate** in the OLE
- Echocardiography-guided dose titration of *aficamten* is **managed entirely by the treating physicians**
- 2/3 of patients achieve **higher doses**; no low LVEF events requiring treatment interruption
- 94 patients have **completed the titration period** - none have experienced LVEF < 50%
- **99.5% of monitoring echocardiograms have not led to a dose reduction**
- Clinical, hemodynamic & biochemical markers of efficacy continue to indicate **sustained efficacy** following exposures for > 2-years
- Of the patients that are guideline-eligible for septal reduction therapies at baseline, **~90% are no longer eligible** after dose titration
- *Aficamten* has been **generally well-tolerated**, with 60% of patients experiencing at least one treatment emergent adverse event (TEAE) but there were no treatment-related serious adverse events (SAEs) as assessed by investigators, and no patient deaths

# SEQUOIA-HCM: Phase 3 Trial



Announced positive topline results in December 2023; expect to present primary results in Q2 2024

Primary endpoint: **Change in pVO<sub>2</sub> by CPET from baseline to Week 24**

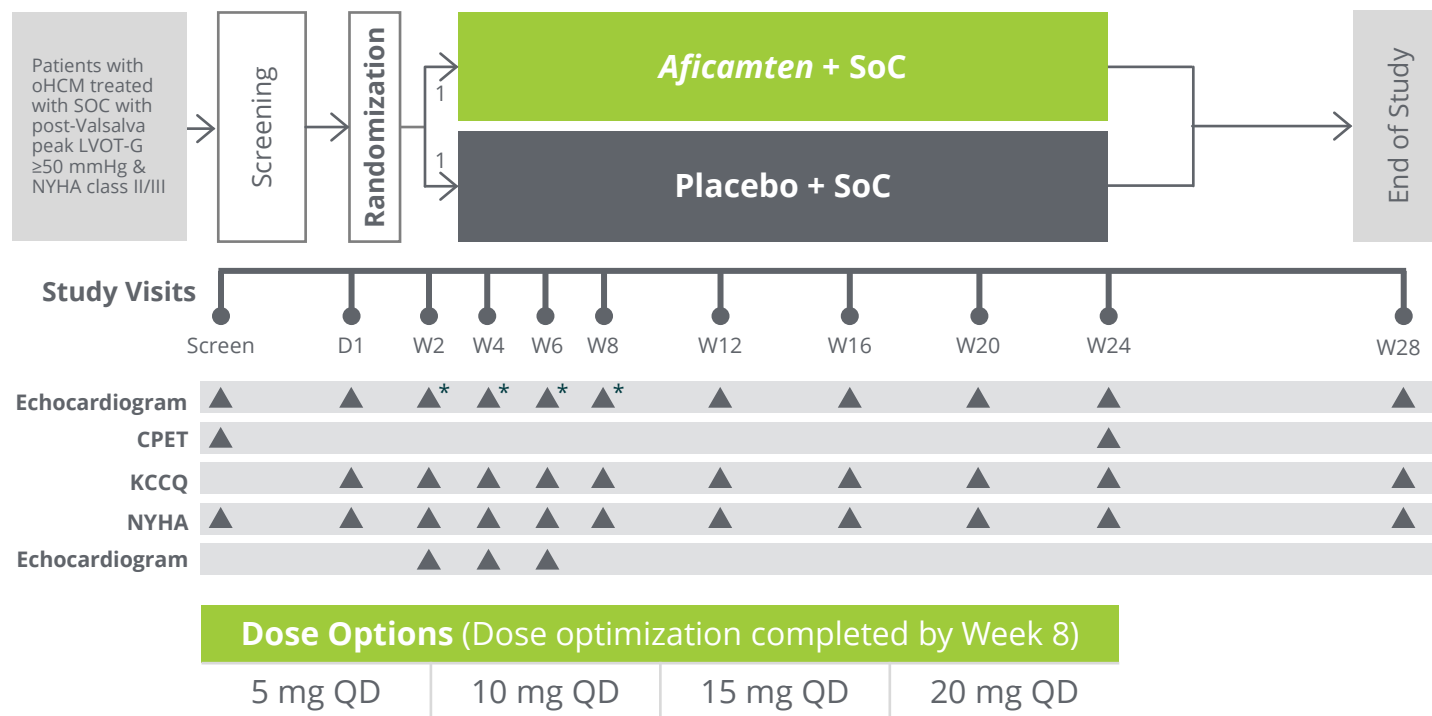
Secondary objectives include measuring **change in KCCQ & improvement in NYHA class at week 12 and 24**

Enrolled 282 patients treated with standard of care with:

- **resting LVOT-G  $\geq 30$  mmHg,**
- **post-Valsalva LVOT-G  $\geq 50$  mmHg,**
- **NYHA Class II or III,**
- **exercise performance  $< 80\%$  predicted**

Individualized dose up-titration based on echocardiography: LVEF  $\geq 55\%$ , post-Valsalva LVOT-G  $\geq 30$  mmHg

SOC: standard of care  
\* Focused echocardiogram



# SEQUOIA-HCM: Efficacy & Safety Summary



## Efficacy

- **Primary endpoint and all 10 pre-specified secondary endpoints** were clinically meaningful and statistically significant (all p-values < 0.0001)
- Treatment with *aficamten* **increased pVO<sub>2</sub> by a least square mean difference of 1.74 mL/kg/min (p=0.000002)**
  - No evidence of subgroup heterogeneity
  - No attenuation of effect in patients treated with beta-blockers
- *Aficamten* **improved heart failure symptoms** based on improvement in both KCCQ-CSS and NYHA functional class

## Safety

- *Aficamten* was **safe and well-tolerated** with an overall incidence of adverse events similar to that of placebo
  - Serious AEs were more frequent with placebo
- There was a **low incidence** of core laboratory reported LVEF <50% with *aficamten* (n=5); **none of these patients experienced coincident heart failure AEs**
- There were **no treatment interruptions for low LVEF**

# SEQUOIA-HCM: Probability Values (p-value)



Endpoints	p-value
<i>Primary Endpoint</i>	
pVO <sub>2</sub> change from baseline to Week 24	<0.0001
<i>Secondary Endpoints</i>	
KCCQ-CSS change from baseline to Week 24	<0.0001
NYHA Class Improvement by at least 1 class at Week 24	<0.0001
Valsalva LVOT-G change from baseline to Week 24	<0.0001
% Valsalva LVOT-G < 30 mmHg at Week 24	<0.0001
Duration of SRT Eligible during 24 Weeks of Treatment	<0.0001
KCCQ-CSS change from baseline to Week 12	<0.0001
NYHA Class Improvement by at least 1 class at Week 12	<0.0001
Valsalva LVOT-G change from baseline to Week 12	<0.0001
% Valsalva LVOT-G < 30 mmHg at Week 12	<0.0001
Total workload change from baseline to Week 24	<0.0001

# SEQUOIA-HCM: Baseline Characteristics



Baseline characteristics reflect highly symptomatic patient population with reduced exercise capacity

- Significant **symptom burden** despite background therapy
- 61% of patients on **beta-blockers**
- Baseline pVO<sub>2</sub> reflects patient population with **reduced exercise capacity**

Baseline Characteristics (N=282)	n (%) or Mean (SD) <sup>a</sup>	Baseline Characteristics (N=282)	n (%) or Mean (SD) <sup>a</sup>
<i>Demographics</i>		<i>HCM Medical Therapies</i>	
Age, years	59.1 (12.9)	Beta-blocker	172 (61.0)
Female	114 (40.4)	Non-dihydropyridine calcium channel blocker	75 (26.6)
<i>Race/ethnicity<sup>b</sup></i>		Disopyramide	36 (12.8)
White	222 (78.7)	<i>HCM Symptoms</i>	
Black	3 (1.1)	KCCQ-CSS	74.7 (18.0)
Asian	53 (18.8)	NYHA class II/III/IV	214 (75.9)
Hispanic	9 (3.2)		67 (23.8)
Other	4 (1.4)		1 (0.4)
<i>Region</i>		SRT guideline eligible	68 (24.1)
United States	94 (33.3)	<i>Comorbidities</i>	
China	46 (16.3)	Hypertension <sup>d</sup>	136 (48.2)
Europe and Israel	142 (50.4)	Diabetes <sup>e</sup>	24 (8.5)
<i>Vital Signs</i>		Permanent atrial fibrillation	1 (0.4)
Weight, kg	81.6 (15.7)	Paroxysmal atrial fibrillation	40 (14.2)
Body mass index, kg/m <sup>2</sup>	28.1 (3.7)	<i>CPET Metrics</i>	
Systolic blood pressure, mmHg	125.3 (16.1)	Treadmill	155 (55.0)
Diastolic blood pressure, mmHg	74.4 (10.6)	Peak VO <sub>2</sub> , mL/kg/min	18.5 (4.5)
Heart rate, bpm	65.6 (11.2)	Peak VO <sub>2</sub> , % of predicted maximum <sup>f</sup>	56.9 (11.8)
<i>HCM History</i>		Total workload, watts	122.4 (41.2)
History of known HCM-causing gene mutation	48 (17.0)	<i>Biomarker</i>	
Positive family history of HCM	71 (25.2)	hs-cTnI median (IQR), ng/L	12.1 (7.7 – 27.3)
Time since initial HCM diagnosis, median (IQR), years	4.3 (1.7 – 8.5)		

<sup>a</sup> Unless otherwise indicated.

<sup>b</sup> >100% total due to overlap in ethnicity and race.

<sup>c</sup> NYHA FC III and any LVOTO ≥50 mmHg

<sup>d</sup> Combines hypertension and essential hypertension.

<sup>e</sup> Combines T2DM, T1DM, and DM

CCB, calcium channel blocker; DM, diabetes mellitus, including types 1 and 2; IQR, interquartile range

# Preparing for Regulatory Submissions to FDA, EMA

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**Positive Results from  
SEQUOIA-HCM**

**2024**

- **Met with FDA to review results from SEQUOIA-HCM and held pre-NDA meeting**
- **Meetings with EMA in Q2 2024**
- **Expect to submit NDA to FDA in Q3 2024 and MAA to EMA in Q4 2024: development of all modules underway and manufacturing activities on track**

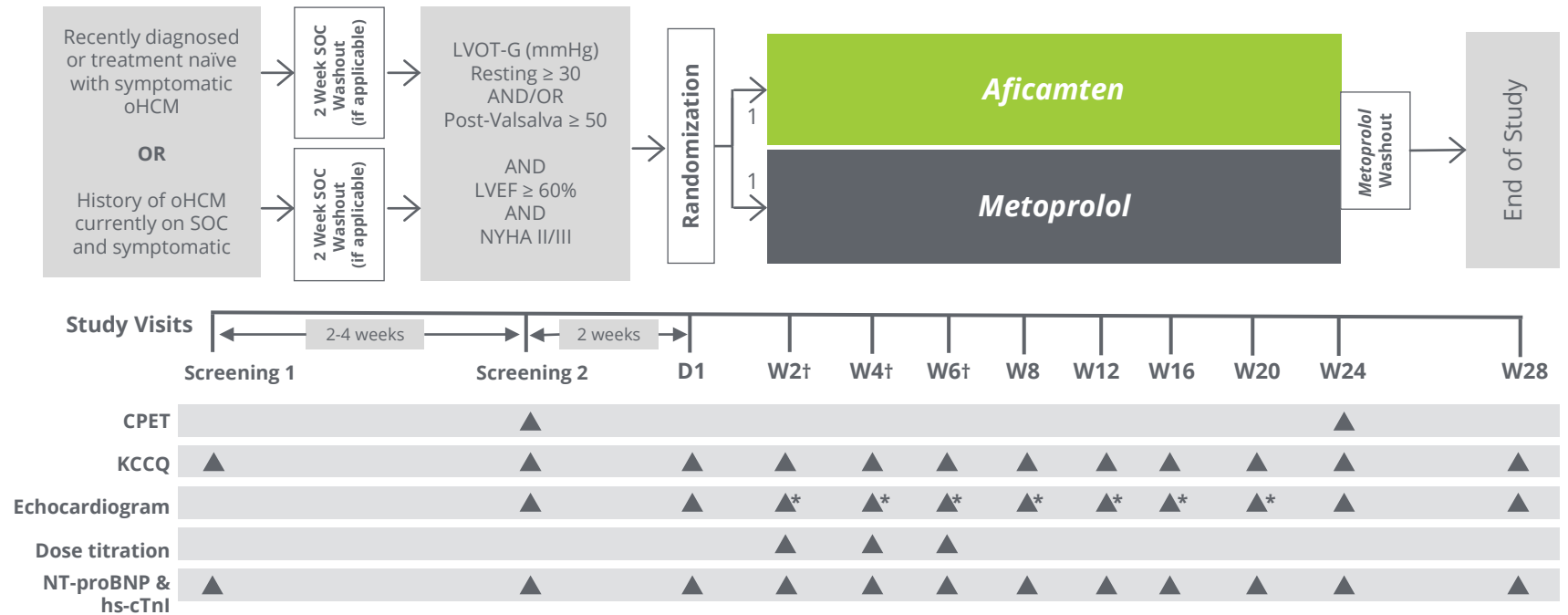
# MAPLE-HCM: Phase 3 Monotherapy Trial

Currently enrolling



Active-comparator trial of *aficamten* as monotherapy vs. *metoprolol* in patients with oHCM

- Trial to enroll approximately **170 patients**
- Primary endpoint: **change in peak VO<sub>2</sub>, assessed by CPET from baseline to Week 24**
- Secondary endpoints: **change in NYHA class, KCCQ, NT-proBNP, and measures of structural remodeling**



SOC: standard of care  
\* Focused echocardiogram

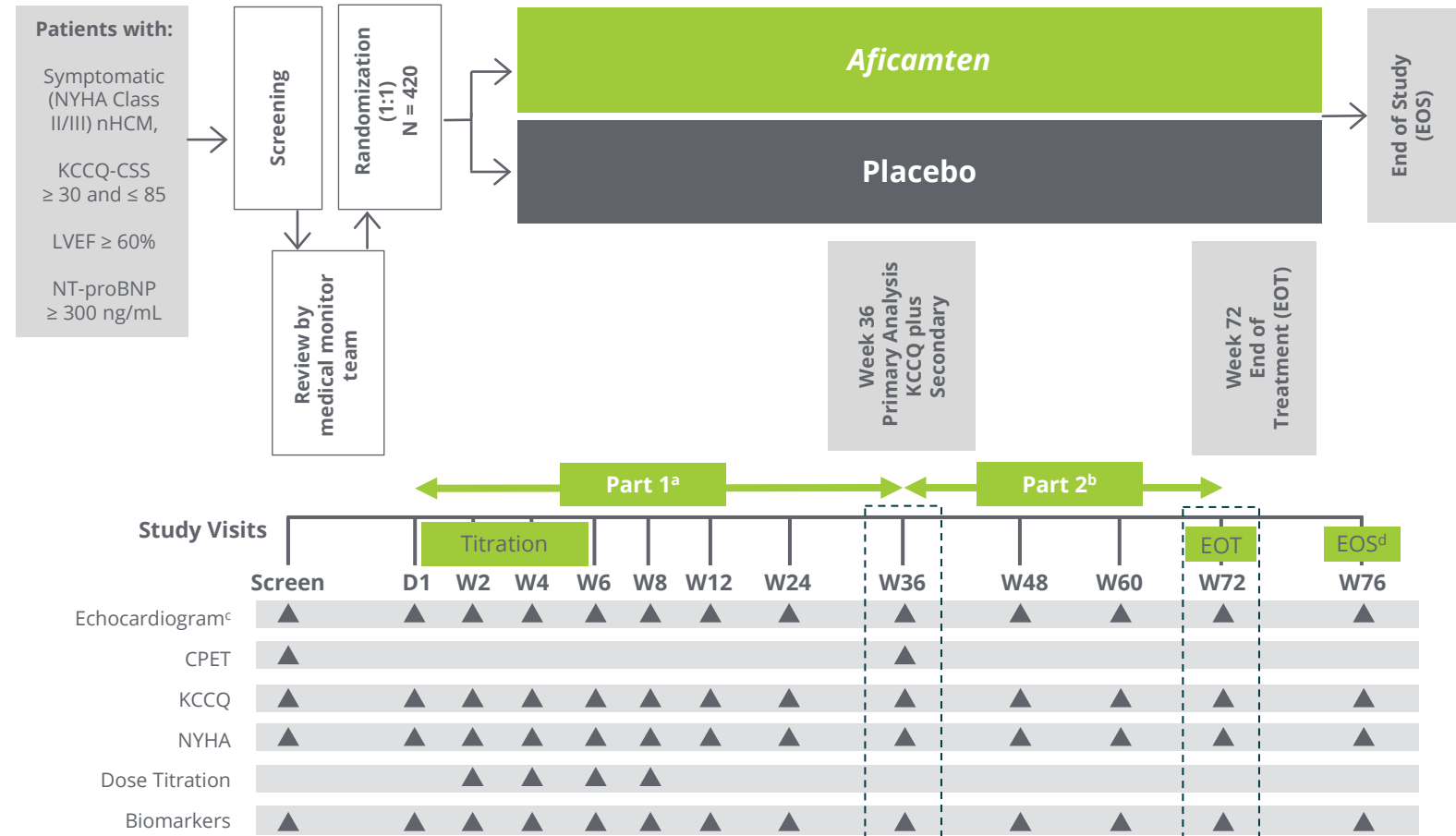


# ACACIA-HCM: Pivotal Phase 3 Trial in nHCM

## Currently enrolling



- Trial to enroll approximately **420 symptomatic nHCM patients**
- Primary endpoint: **change in KCCQ Clinical Summary Score** from baseline to Week 36
- **5-20 mg doses**; 6-week titration period
- Secondary endpoints:
  - Change in pVO<sub>2</sub>, Ve/VCO<sub>2</sub>,
  - Left atrial volume index (LAVI)
  - NT-proBNP
  - Proportion of patients with ≥1 class improvement in NYHA from baseline to Week 36
  - Time to first cardiovascular event



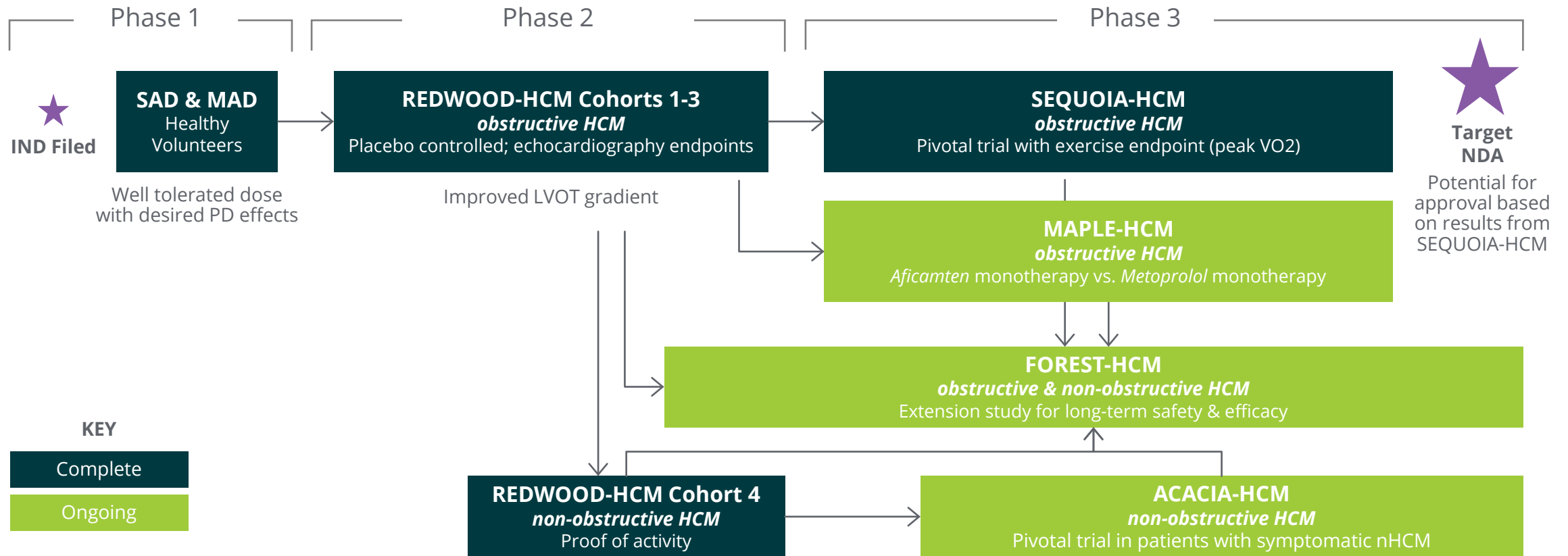
<sup>a</sup> Part 1: All participants followed until week 36

<sup>b</sup> Part 2: Participants completing Week 36 continue until either Week 72 (followed by EOS at Week 76) OR the last randomized participant in Part 1 completes Week 36.

<sup>c</sup> Site-read focused echocardiogram for titration visit (sole criterion). Aficamten dose range 5-20 mg.

<sup>d</sup> 4-week follow up after last dose

# Aficamten: Clinical Development Plan for HCM



Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

# Aficamten: Planned Commercial Approach

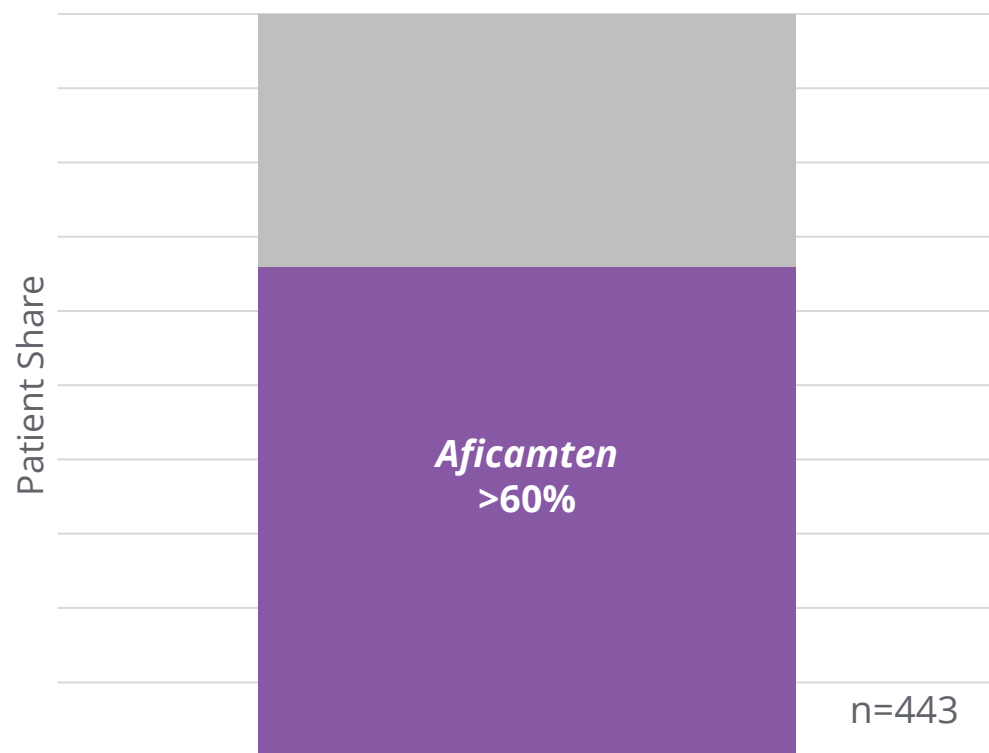
Driven by a relentless focus on our North Star: the HCM patient



Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

# Market Research Shows *Aficamten* May Achieve High Share & Grow Category

## oHCM CMI Preference Shares in Eligible Patient Population\*



- Potential target product profile for *aficamten* interest creates **share opportunity** in newly treated CMI patients
- *Aficamten* is **also expected to expand the total CMI market**
- Key attributes that may drive preference include the potential for:
  - LVOT gradient reduction
  - Change in NYHA Functional Class
  - Pharmacodynamics/LVEF maintenance
  - Change in KCCQ
  - Absence of DDI

*Aficamten* is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

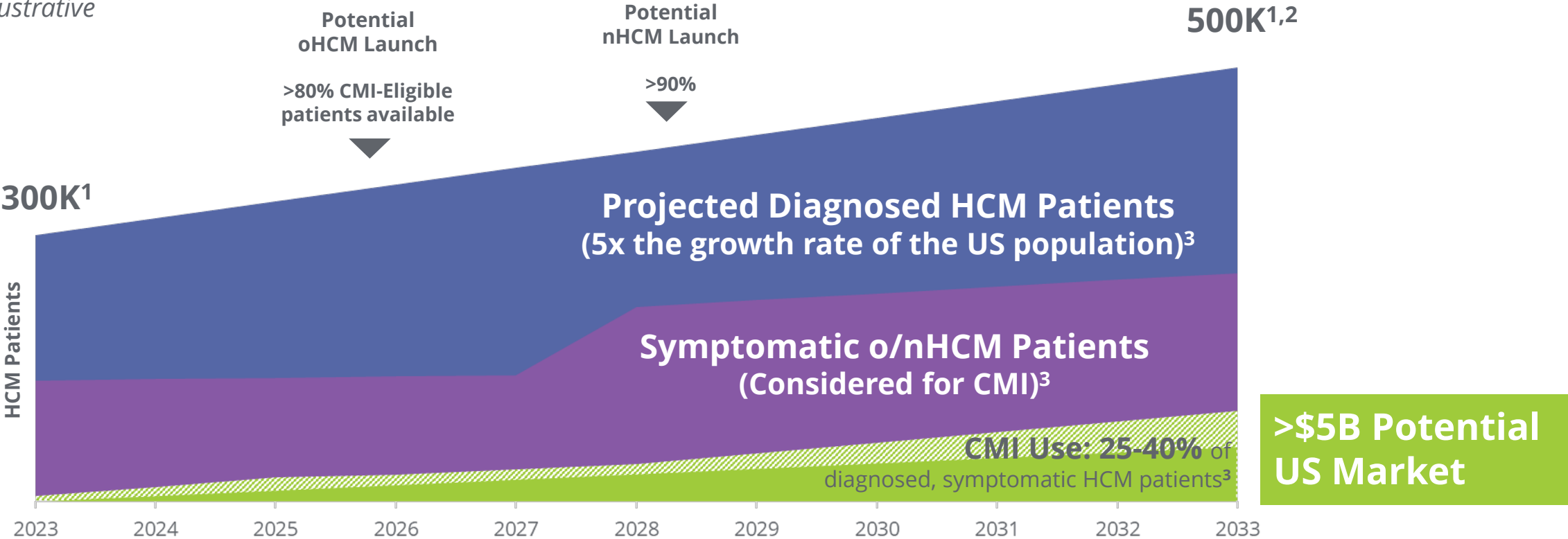
\*Source: *Aficamten* Impact of Product Attributes on Product Preference Share n=443 cardiologists, Quantitative research including conjoint - Cogent

If *Aficamten* is Approved, Expect Majority of CMI-Eligible Patients Available at Launch

**Diagnosis of HCM anticipated to grow 5x the rate of the general population**

US HCM Patients (in '000)

*Illustrative*



*Aficamten* is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

Projections and forecasts for illustration

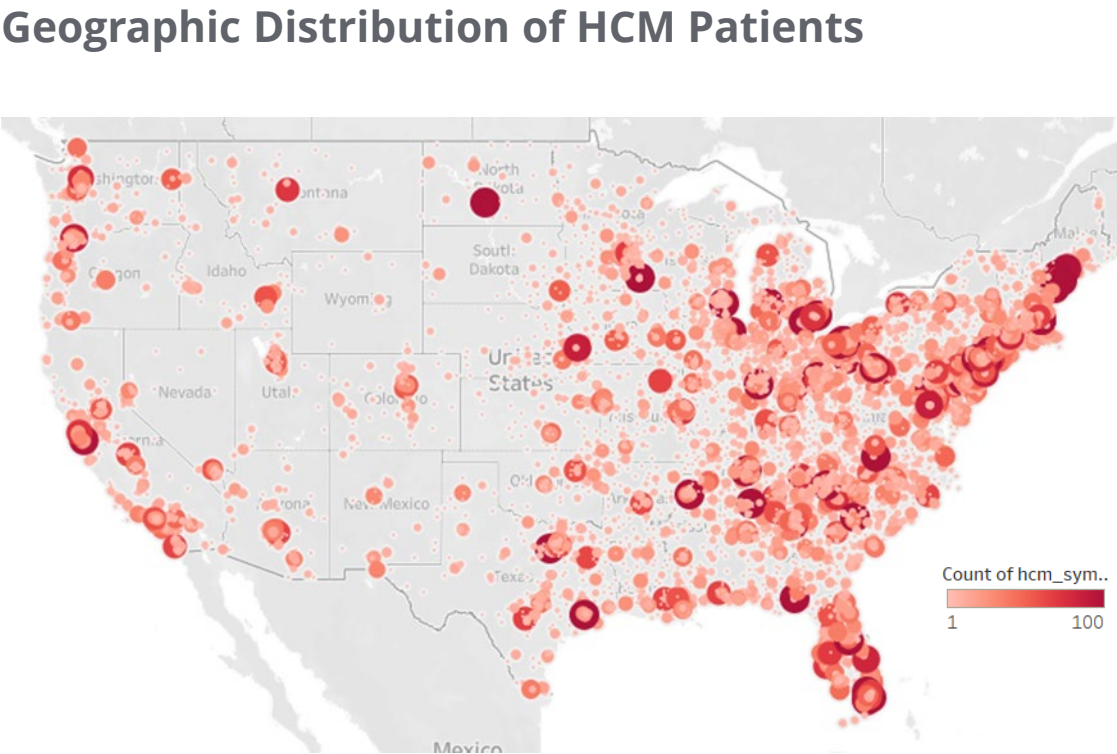
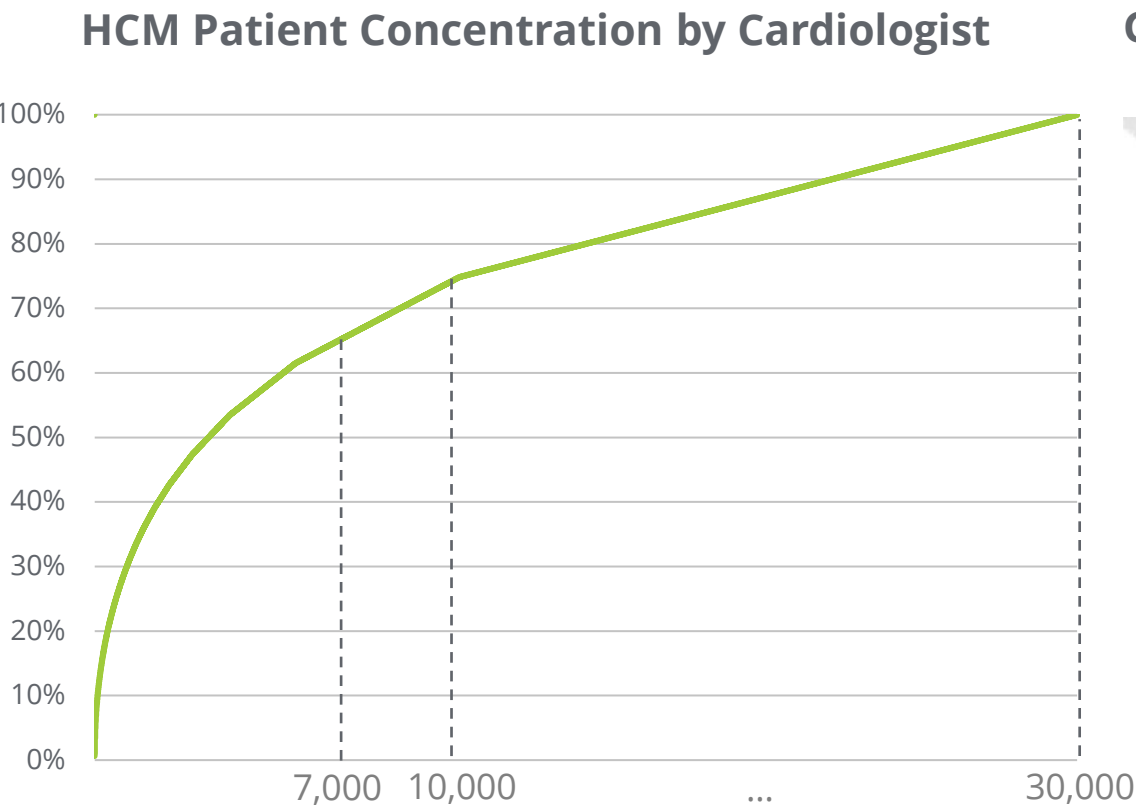
1. DoF: SHA; Symphony PTD (Patient Transaction Data): Includes patients diagnosed since 2016 and having any HC transaction in the claims data universe in the last year June 2022-May 2023);

2. Butzner et al 2021 estimated a 8% growth rate in diagnosed HCM patients between 2013-2019 [https://www.ajconline.org/article/S0002-9149\(21\)00783-9/fulltext](https://www.ajconline.org/article/S0002-9149(21)00783-9/fulltext); CYTK is forecasting an average growth rate of 5% over the coming decade;

3. Internal forecasts

# Cardiologists Located in Concentrated Geographic Clusters Across the US

75% of the HCM patient volume is treated by 10,000 cardiologists

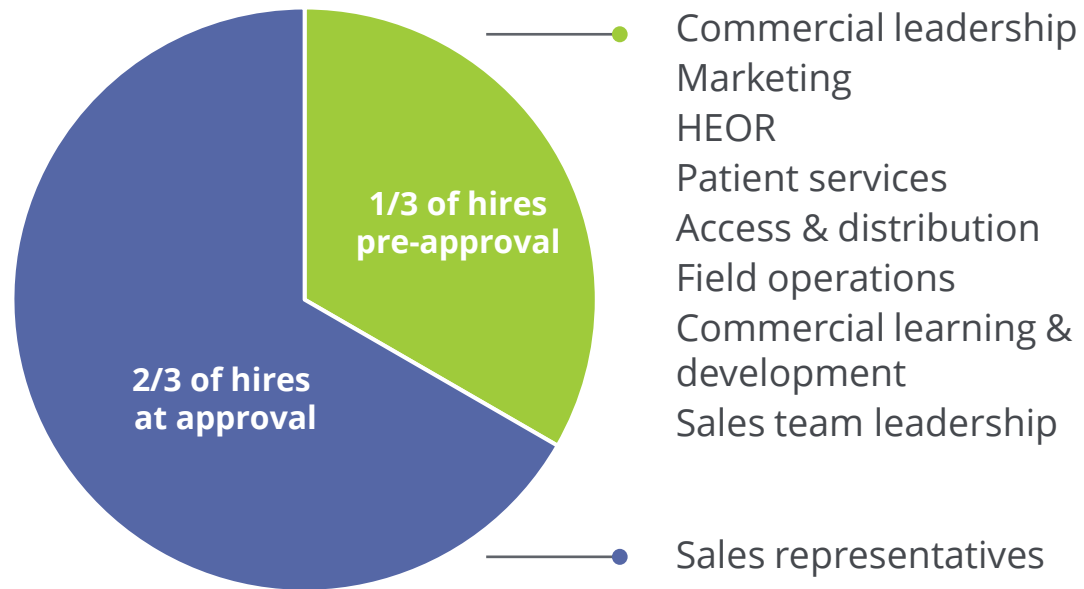


Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.  
Note: includes only patients who are treated by a cardiologist - not all patients see a cardiologist; sample of 67K HCM patients  
Source: Symphony PTD (Patient Transaction Data); mapping of HCPs to HCOs using Definitive Healthcare Data 2023 and 7/2023 mapping; Patient volume by dominant Cardiologist Location 7/2023


# Gated Build of Commercial Infrastructure

Majority of spending to occur closer to approval in 2025




2/3 of hiring to occur at-approval




## Key activities after SEQUOIA-HCM readout



Continued insight generation  
Market access strategy validation  
Pricing strategy finalization  
Distribution approach  
Payer engagement  
Brand strategy evolution  
Customer account identification  
Launch campaign development  
Customer Experience  
Payer Pre-approval Information Exchange  
Sales force planning  
Data & Technology Infrastructure build  
Omnichannel execution  
Market development rollout



## Initiated upon FDA approval



Media purchases  
Patient support programs  
Peer to peer engagement  
HCP Omnichannel launched

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# US Commercial Readiness Milestones for *Aficamten*

## 2024-2025

	2024	2025
Launch Planning	<div>Final GTM Strategy</div> <div>Launch Tactical Plan</div>	<div>Launch Ready</div>
Marketing	<div>Final Positioning</div> <div>Market Development</div> <div>Digital / Omnichannel</div> <div>Full Campaign Development</div>	<div>HCP Branded Messages &amp; Campaign Finalized</div> <div>Patient Campaign Finalized</div>
Value & Access	<div>Pricing Research</div> <div>Distribution Model Finalized</div> <div>Value Proposition &amp; Payer Deck</div> <div>Patient Support Strategy</div>	<div>Value Dossier</div> <div>Final Market Price</div>
Sales	<div>Field Roles &amp; Responsibilities</div> <div>Target Accounts &amp; Territory Alignments</div>	<div>Sales Representative Recruiting</div>
Medical Affairs	<div>Investigator Spon. Studies Launch</div> <div>CME Launch</div> <div>Clinical Value Payer Deck</div> <div>Publish Primary &amp; Key Secondary SEQUOIA-HCM Results</div>	<div>Medical Contact Center</div> <div>AMCP Dossier</div>

# Omecamtiv Mecarbil

# Omecamtiv Mecarbil: Current Status

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## Received CRL from FDA

Feb 28, 2023

GALACTIC-HF not sufficiently persuasive to establish substantial evidence of effectiveness for reducing the risk of heart failure events and cardiovascular death in adults with chronic HFrEF

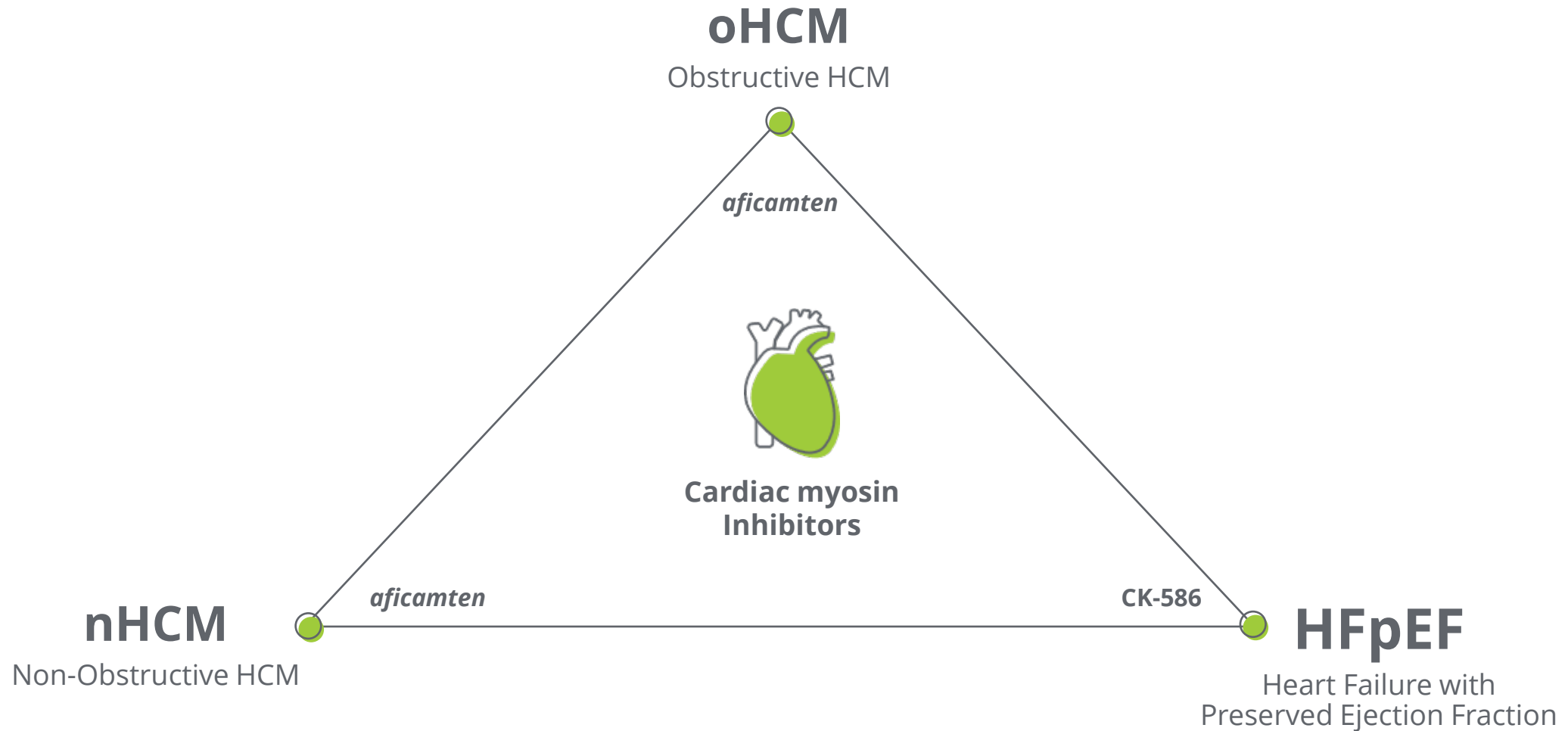
2024

- Continue to pursue **approval** of *omecamtiv mecarbil* in Europe

# Emerging Cardiovascular Pipeline

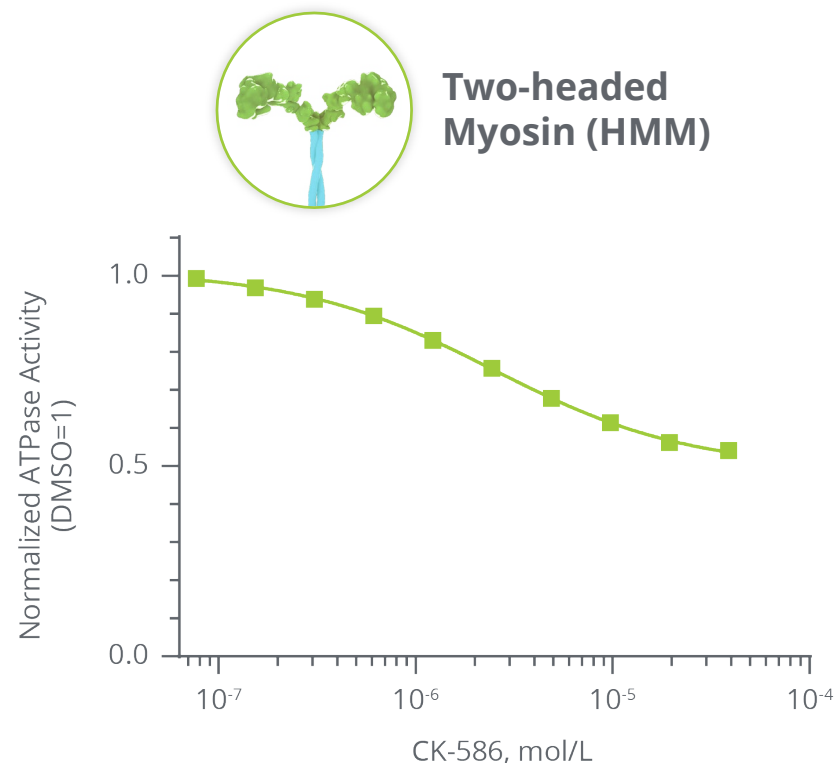
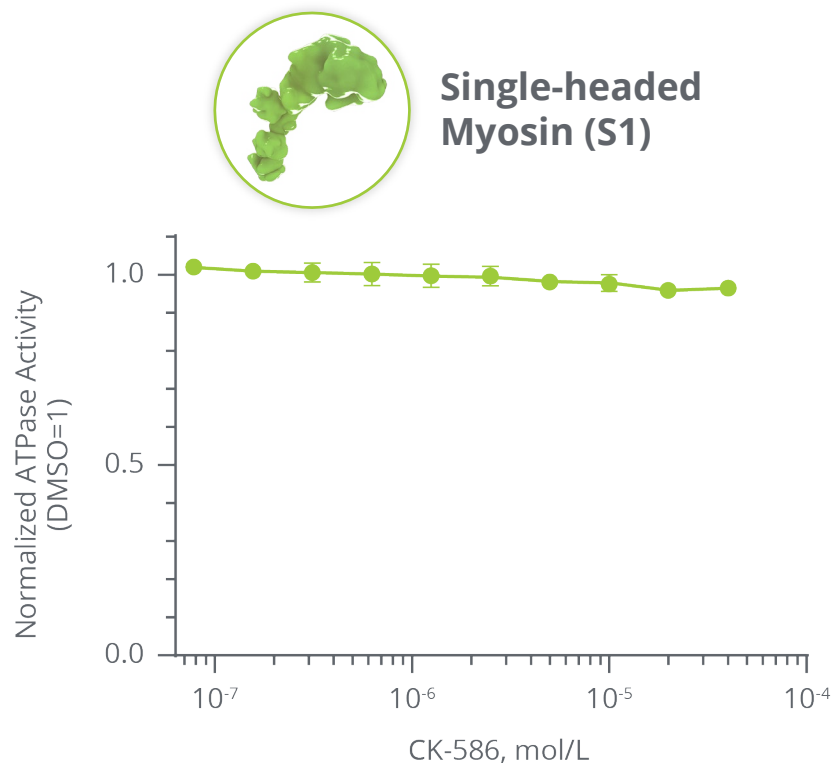
CK-586 & CK-136

# Novel Approach May Address Multiple Unmet Patient Needs



# CK-586: Distinct Mechanism of Action from *Aficamten*

CK-586 inhibits actin-activated ATPase of HMM only; *aficamten* inhibits both S1 and HMM

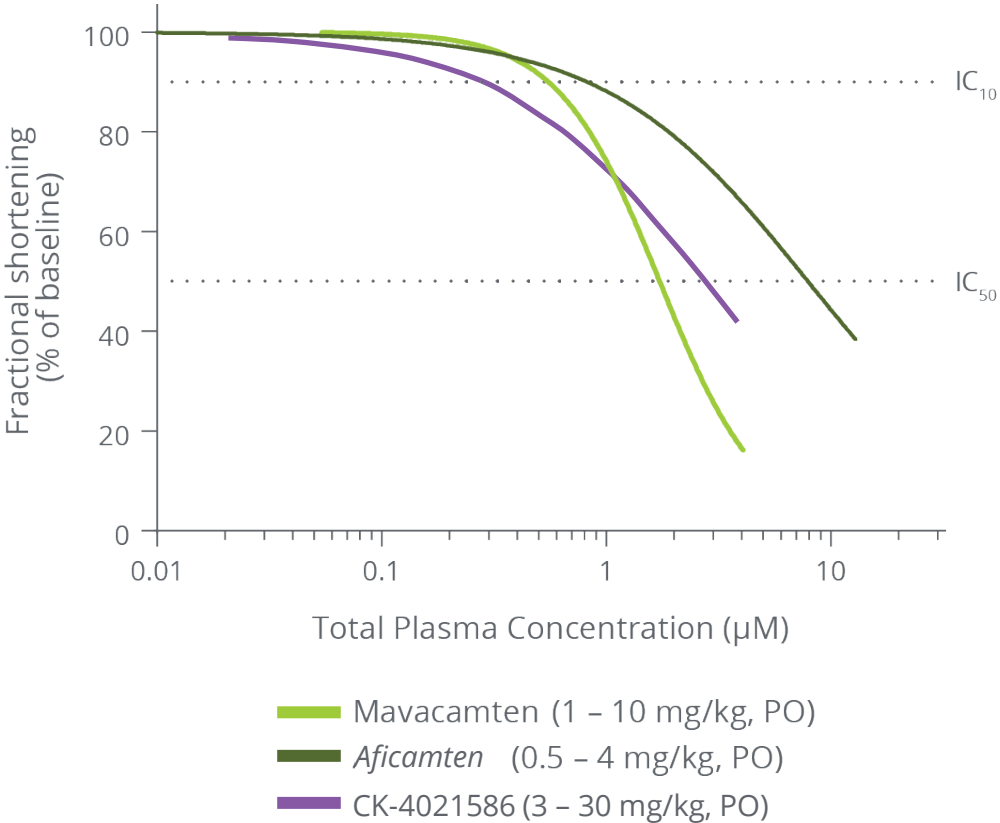


Based on preclinical testing

CK-586 is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

# CK-586: Shallow *In Vivo* Concentration-Response

CK-586 is predicted to have a shorter half-life in humans than *aficamten*



Pharmacodynamic window	
Fractional shortening IC <sub>50</sub> /IC <sub>10</sub> ratio	
mavacamten	2.8x
<i>aficamten</i>	9.9x
CK-586	9.3x

IC<sub>10</sub>: plasma concentration at 10% relative reduction in fractional shortening  
IC<sub>50</sub>: plasma concentration at 50% relative reduction in fractional shortening

Compound half-life in humans	Actual	Predicted
<i>aficamten</i>	~3 days	2.8 days
CK-586	TBD	15 hours

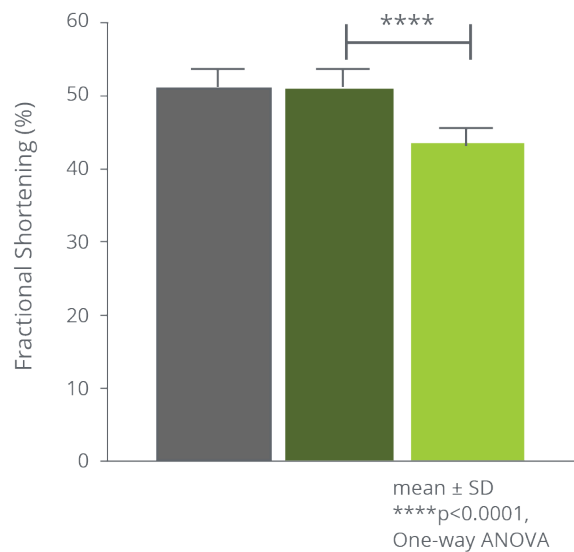
CK-586 is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

# CK-586 is Efficacious in ZSF1 Obese Rat Model of HFpEF

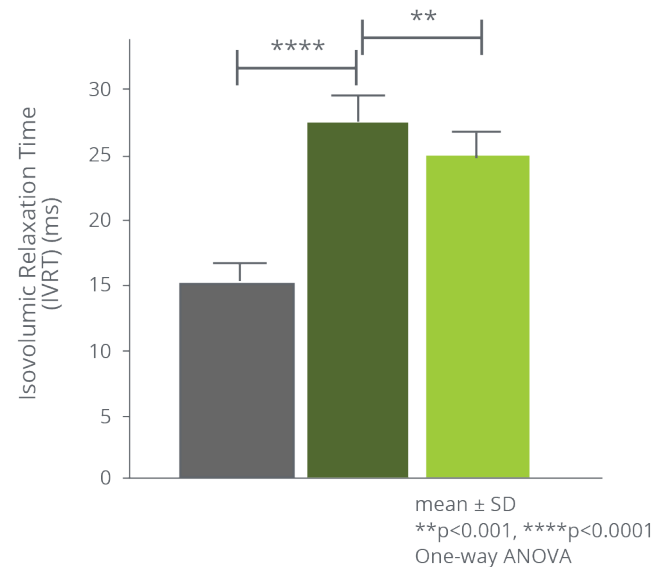
Model is representative of hypertensive, diabetic, metabolic aspects of HFpEF

10 weeks of treatment improved diastolic function and reduced cardiac fibrosis

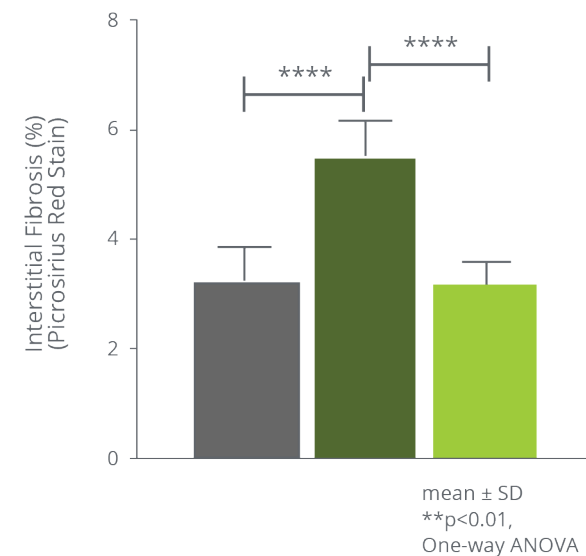
## Reduced Fractional Shortening



## Improved Diastolic Function



## Reduced Fibrosis



■ ZSF1 Lean + Vehicle   ■ ZSF1 Obese + Vehicle   ■ ZSF1 Obese + CK-586 (10 mg/kg, PO QD)

CK-586 is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

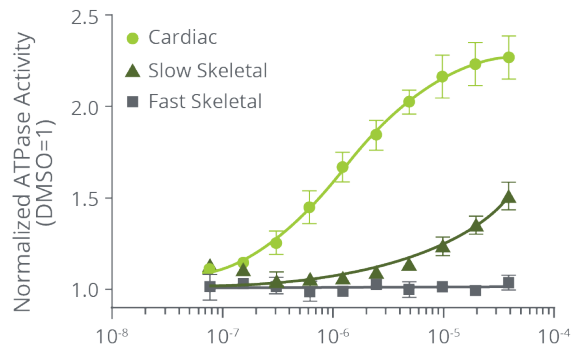


# CK-136: Mechanism of Action

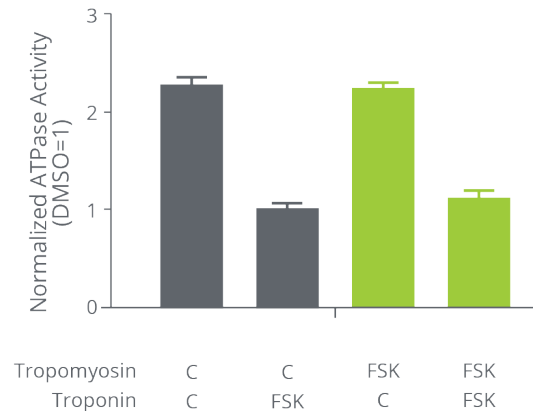
## Key biochemical and cellular features

The first selective cardiac troponin activator

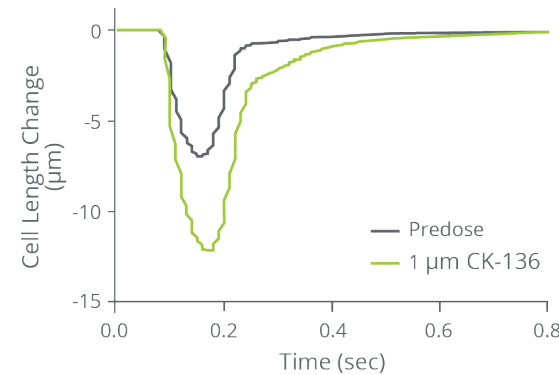
Greater ATPase Activity



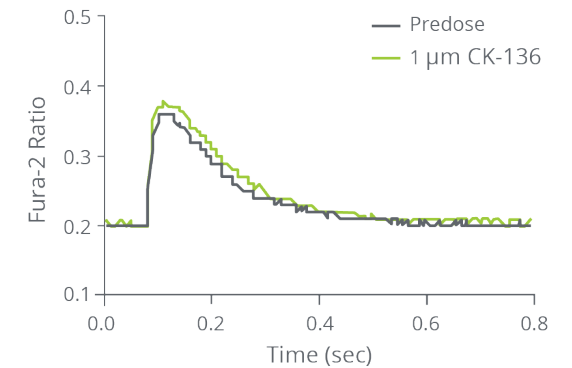
Greater ATPase Activity



Contractability Strongly Activated After Treatment



Calcium Transients Unchanged After Treatment



<sup>1</sup>PD Window = Maximum Tolerated Concentration (MTC) / 10% increase in Fractional Shortening (FS)

CK-136 is an investigational agent and has not been approved for use by any regulatory agency. Its safety and efficacy have not been established.

# CK-136: Exposure Response Relationship

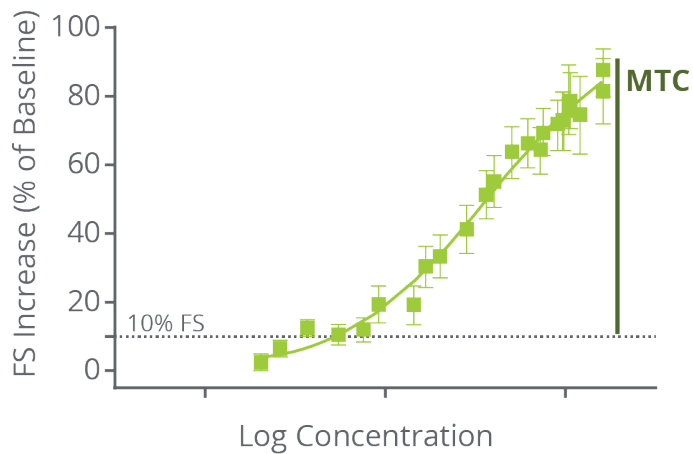
Exposure-response of troponin activator is shallower than myosin activator

Analyzing single ascending dose data from Phase 1 study

## Animal Models of Cardiac Function

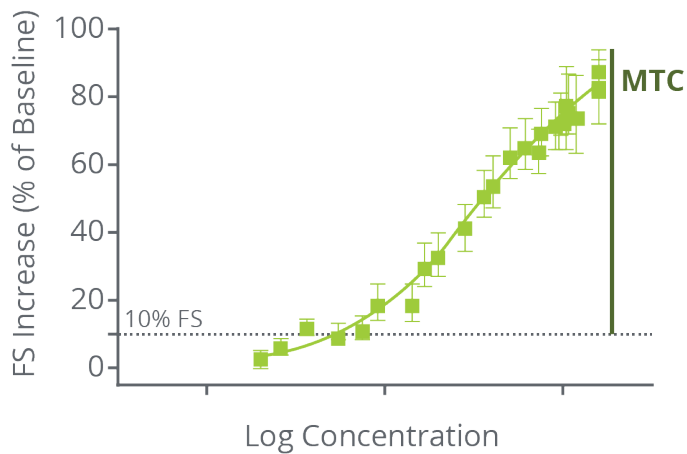
### Healthy Rats PD Window<sup>1</sup>

≥15X



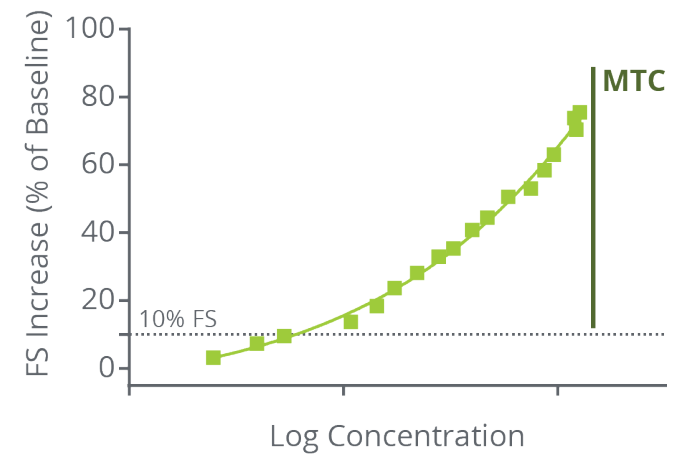
### MI Rats PD Window<sup>1</sup>

≥15X



### Healthy Dogs PD Window<sup>1</sup>

≥15X



<sup>1</sup>PD Window = Maximum Tolerated Concentration (MTC) / 10% increase in Fractional Shortening (FS)

CK-136 is an investigational agent and has not been approved for use by any regulatory agency. Its safety and efficacy have not been established.

# Corporate Profile

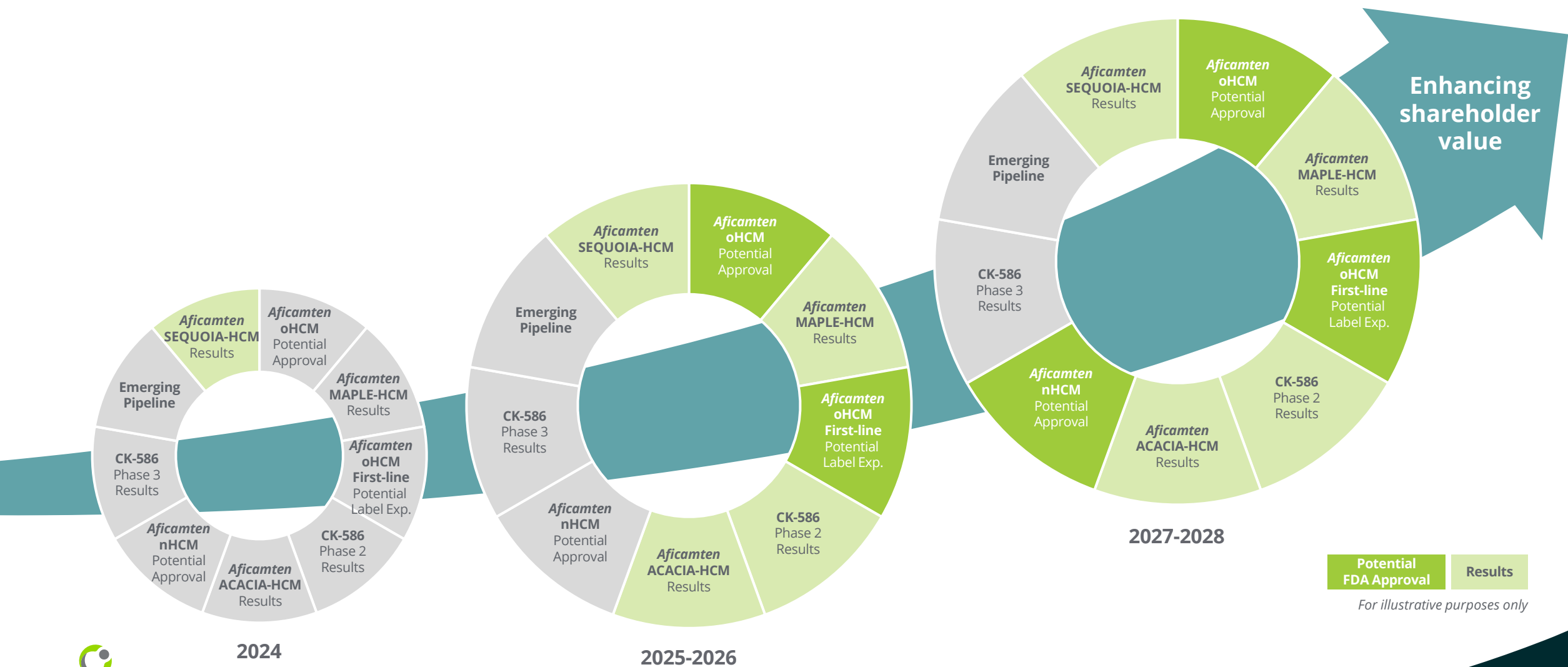
# Robust Pipeline, Solid Financial Position

Pipeline	1 Potential commercial launch in 2025	3 Clinical stage programs	Ongoing muscle biology directed research
Programs	<b>HCM</b> <i>Aficamten</i> <ul style="list-style-type: none"><li>SEQUOIA-HCM: Positive Phase 3 results</li><li>MAPLE-HCM: Phase 3 monotherapy trial in oHCM ongoing</li><li>ACACIA-HCM: Phase 3 trial in nHCM ongoing</li><li>FOREST-HCM: OLE ongoing</li></ul>	<b>Heart Failure</b> <i>Omecamtiv mecarbil</i> <ul style="list-style-type: none"><li>Pursuing approval in Europe</li></ul> <b>CK-136</b> <ul style="list-style-type: none"><li>Phase 1 study ongoing</li></ul> <b>CK-586</b> <ul style="list-style-type: none"><li>Phase 1 study ongoing</li></ul>	<b>Ongoing R&amp;D</b> Additional research in muscle biology, energetics & metabolism 
Foundations	 <b>~415</b> Full time employees As of February 2024	<b>~\$655M*</b> At Q4 2023	<b>Approximately 2 years</b> of cash runway based on 2024 Financial Guidance

Timelines and milestones reflect Cytokinetics' current expectations and beliefs  
\*As of Q4 2023 10-K filing on 2/28/2024; not inclusive of net proceeds of \$93.6 million from the issuance of 1,237,460 shares of our common stock under the Amended ATM Facility during the period January 1, 2024 through and inclusive of February 27, 2024

# Expected Value Unlocked with Future Catalysts

Myosin platform drives value and growth with multiple data milestones and expected approvals



# Cytokinetics: Uniquely Positioned for Success



## **Leadership** in muscle biology

Pioneer in CMI space  
Multiple drug candidates  
arising from our research  
Core research engine



## **Depth** in cardiology

Late-stage HCM program  
HFrEF opportunity in Europe  
Bridge to HFpEF  
Expand to advanced HF



## **Relationships** with stakeholders

Seasoned commercial team  
Strong existing payer  
relationships  
Strong relationships with  
cardiologists and institutions



## **Access** to capital

Strong cash runway based on  
2024 financial guidance  
Access to capital through  
Royalty Pharma transaction,  
subject to satisfaction of  
certain conditions

CMI: cardiac myosin inhibitor

# Balance Sheet & Financial Guidance

**Approximately 2 years of cash runway based on 2024 guidance**

## 2023 Condensed Balance Sheet

As of 12/31/2023

*in millions*

	Total
Cash and investments	\$655.4*
Accounts receivable	\$1.3
PPE	\$68.7
Leased assets	\$79.0
Other assets	\$19.9
<b>Total Assets</b>	<b>\$824.3</b>
Convertible Debt, net	\$549.0
Liability related to sale of future royalties	\$380.0
Lease liability	\$138.3
Other liabilities	\$143.3
<b>Total Liabilities</b>	<b>\$1,210.6</b>
Working capital	\$525.4
Accumulated deficit	(\$2,112.2)
Stockholders' deficit	(\$386.3)
<b>Wtd Avg Basic Shares Outstanding (million)</b>	<b>96.5</b>

## 2024 Financial Guidance









*in millions*

	Total
Cash Revenue	\$3-5
Operating Expenses	\$420-450
<b>Net</b>	<b>~ \$390-420</b>

Cytokinetics internal planning data. Outside services spend for clinical trials, CMC and toxicology studies

\*As of Q4 2023 10-K filing on 2/28/2024; not inclusive of net proceeds of \$93.6 million from the issuance of 1,237,460 shares of our common stock under the Amended ATM Facility during the period January 1, 2024 through and inclusive of February 27, 2024

# Expected 2024 Milestones

<i>Aficamten</i>	<i>Omecamtiv Mecarbil</i>
<div> <b>Present primary results from SEQUOIA-HCM</b> in Q2 2024</div>	<div> Continue to <b>pursue approval</b> for <i>omecamtiv mecarbil</i> in Europe</div>
<div> <b>Submit NDA to FDA</b> in Q3 2024 and <b>MAA to EMA</b> in Q4 2024</div>	<div><b>Emerging Pipeline</b></div>
<div> <b>Complete enrollment in MAPLE-HCM</b> in Q3 2024</div>	<div> <b>Share data from Phase 1 study of CK-586</b> in Q2 2024</div>
<div> <b>Continue enrollment of ACACIA-HCM</b></div>	<div> <b>Initiate Phase 2 study of CK-586</b> in 2H 2024</div>
	<div> <b>Complete the Phase 1 study of CK-136</b> in Q1 2024</div>

*Aficamten*, *omecamtiv mecarbil*, CK-586 and CK-136 are investigational drugs and have not been approved. *Their* safety and efficacy have not been established.





thank  
you



Vi, diagnosed with HCM  
Avonne, diagnosed with HCM  
John, diagnosed with heart failure