



**EMPOWERING** 

# muscle

**EMPOWERING** 

lives

## Forward-Looking Statements

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# Our Mission-

To bring forward new medicines to improve the healthspan of people with devastating cardiovascular and neuromuscular diseases of impaired muscle function.



### A Commitment to Muscle-Directed Cardiac Medicines



<sup>\*</sup>Pending results from MAPLE-HCM, an ongoing Phase 3 clinical trial evaluating for the potential superiority of aficamten as monotherapy compared to metoprolol as monotherapy in patients with obstructive HCM. **All drug candidates above are investigational products and are not approved as safe or effective for any indication.** 



### Strong Financial Position

### Well-capitalized to execute launch & advance R&D pipeline

~\$1.0B in cash, cash equivalents and investments as of June 30, 2025

Further access to capital through term loans[1] with Royalty Pharma (RP)

Proceeds of \$75M from Tranche 4 loan received in April 2025 Eligible to draw up to \$100M in 2025<sup>[2]</sup> Access to additional \$175M<sup>[3]</sup> subject to conditions

Potential further funding through RP opt-in

RP, at its option, can invest up to \$150M in a Phase 3 trial of ulacamten in exchange for an additional 3.5% revenue participation interest in worldwide net sales of ulacamten<sup>[4]</sup>

Add'l \$425M

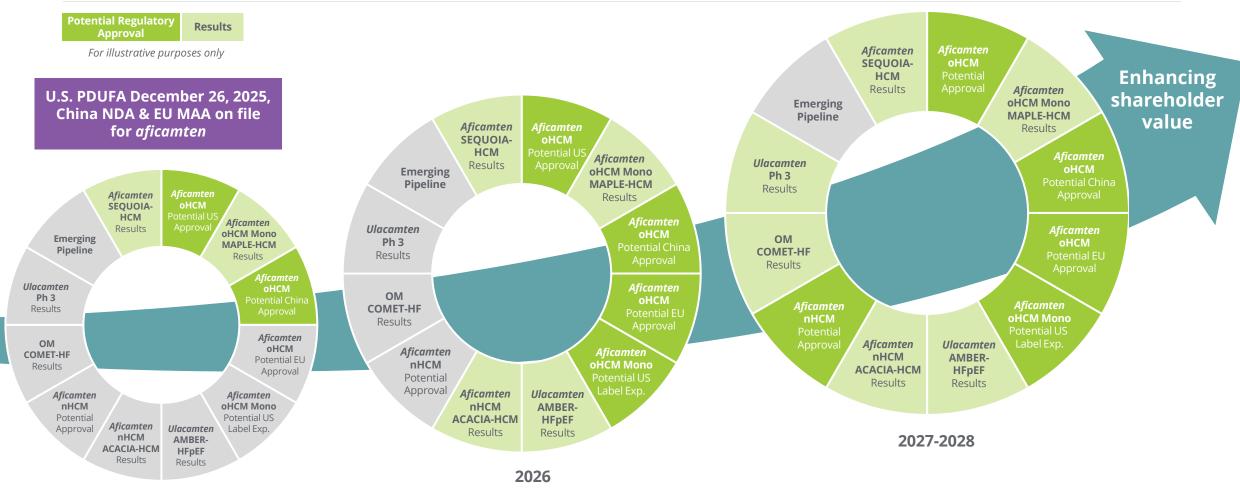
[1]Term loans are comprised of Tranche 4, 5, and 7 Loans.
[2]Tranche 5: Cytokinetics is eligible to draw up to \$100M at any time prior to November 25, 2025.

[3]Tranche 7: Cytokinetics, at its option, is eligible to draw up to \$175m subject to conditions related to the approval of the NDA for aficamten in oHCM on or prior to December 31, 2025.

[4]Royalty Pharma currently has a revenue participation interest of 1.0% of worldwide net sales of ulacamten.



### Myosin Platform Fuels Multiple Milestones and Increased Value



2025

Aficamten, omecamtiv mecarbil and ulacamten are investigational drugs and are not approved by any regulatory agency. Their safety and efficacy have not been established.



# VISION2030

### Empowering Muscle, Empowering Lives

To be the leading muscle-focused specialty biopharma company intent on meaningfully improving the lives of patients through global access to our innovative medicines



#### INNOVATION

Advance 2 approved products across 3 indications and 10 NMEs in our pipeline

#### IGNITION

Achieve broad access and rapid use of our medicines in >15 countries throughout North America and Europe

#### IMPACT

Reach >100,000 patients globally with our medicines

#### INSPIRATION

Foster a patient-centric culture with emphasis on equitable access

#### INGENUITY

Extend leadership in muscle biology deploying multiple therapeutic modalities

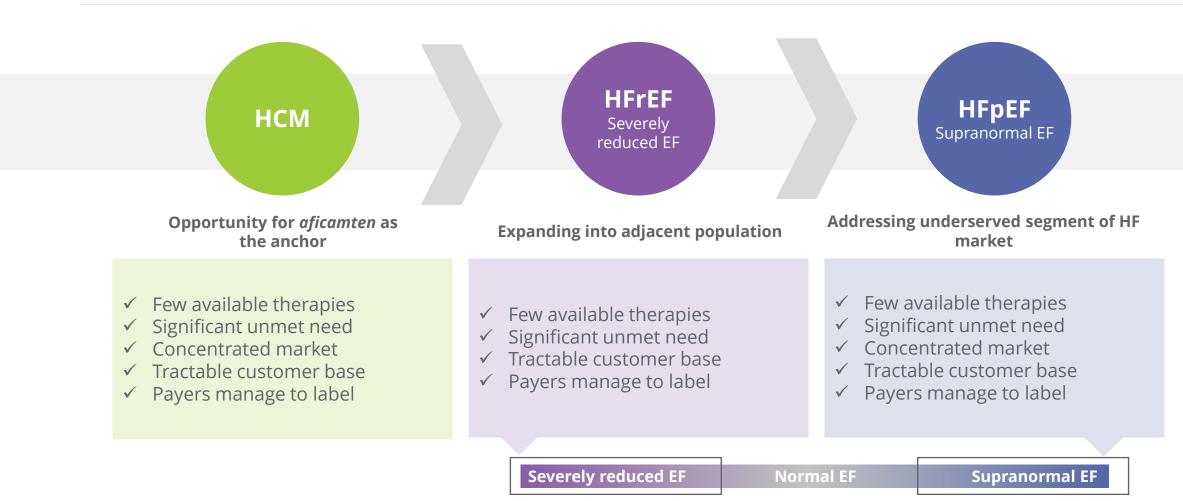


# Building a Specialty Cardiology Franchise



## Addressing Difficult to Treat Populations Within Heart Failure

Specialty cardiology franchise strategy applies to markets with similar characteristics

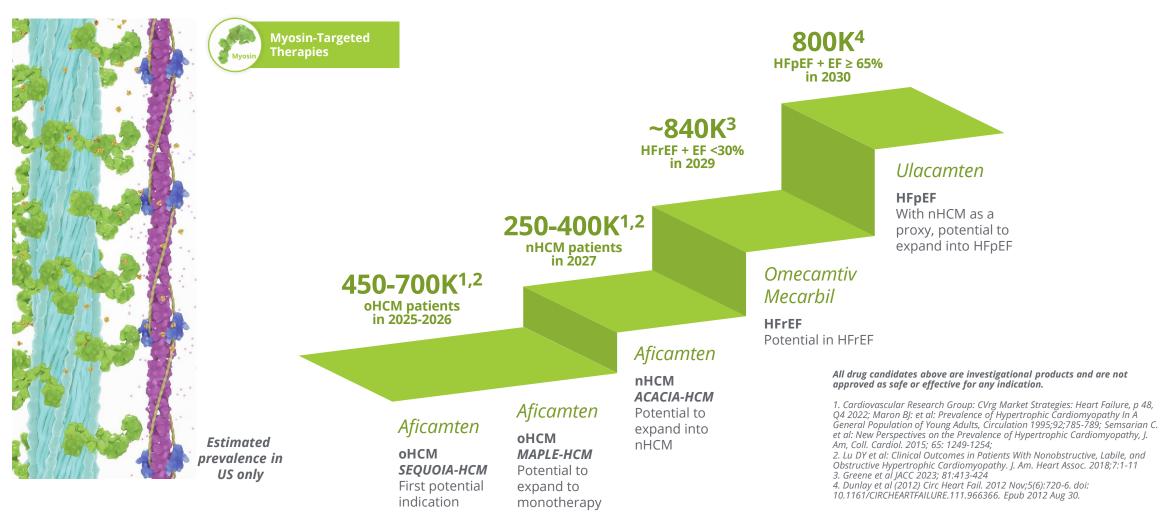


Aficamten, omecamtiv mecarbil and ulacamten are investigational drugs and are not approved by any regulatory agency. Their safety and efficacy have not been established.



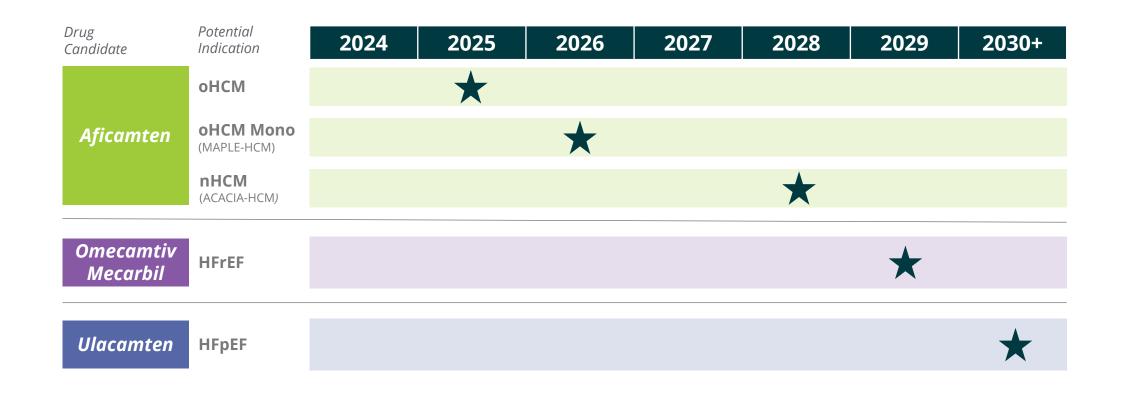
## Building a Specialty Cardiology Franchise Anchored by Aficamten

Potential patient market for specialty cardiology franchise strategy





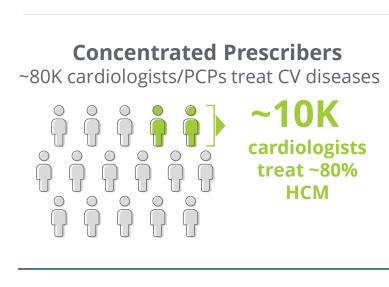
## Potential for Multiple Specialty Cardiology Launches

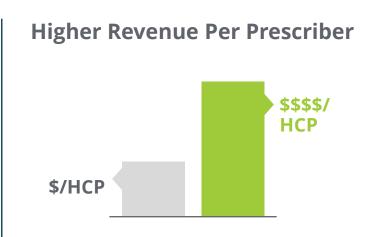


Aficamten, omecamtiv mecarbil and ulacamten are investigational drugs and are not approved by any regulatory agency. Their safety and efficacy have not been established.



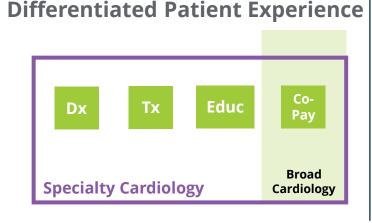
## Specialty Cardiology Business Has Potential for High ROI













Path to Reimbursement



## Potential Benefits of a Specialty Cardiology Franchise

- Significant FTE cost savings
- Reduced operational support teams, IT systems & analytics
- Efficiency in sales training, meetings

**Financial** 

**Customer Experience** 

- **1:1** customer rep relationship
- Single point of contact for HCP & office staff enables improved access & focus

- **Flexibility** in team structure based on local market needs
- No multiple representative coordination concerns
- **Simplified IC**, CRM & reporting
- Single point of accountability

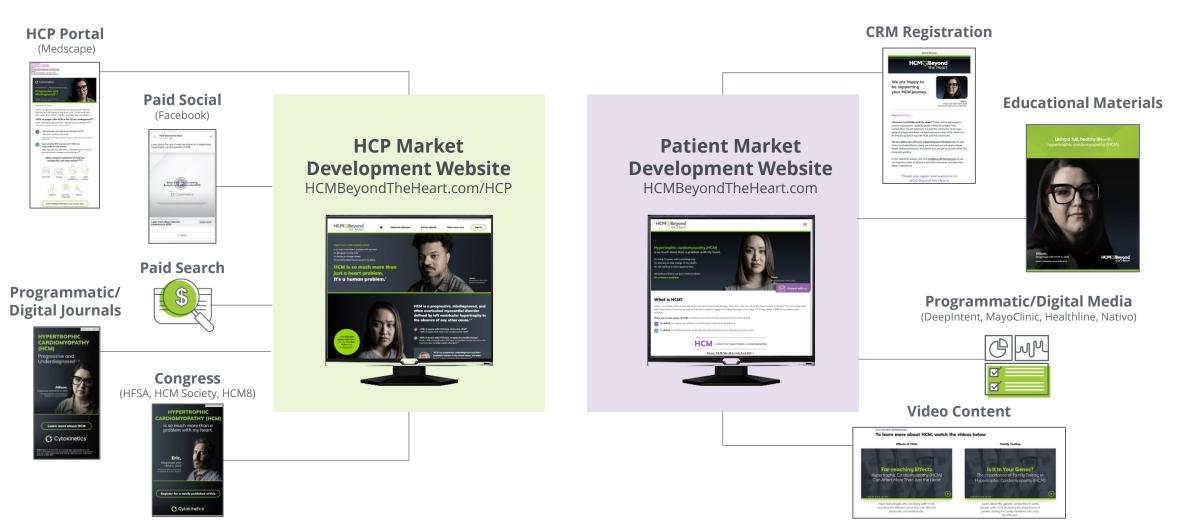
**Operational** 

**Efficiency** 

- Multiple products can be discussed on every call
- "Low value" targets for one product can be replaced with "high value" targets from other products



### HCP & Patient-Directed HCM Awareness Campaigns Launched

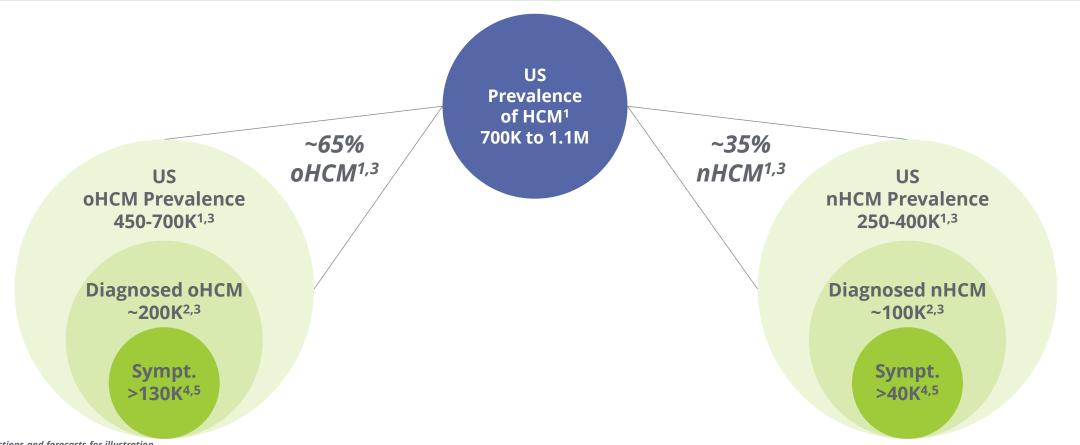




# Aficamten



### Opportunity for CMIs in Diagnosed, Symptomatic HCM Patients



#### Projections and forecasts for illustration.

- 1. Cardiovascular Research Group: CVrg Market Strategies: Heart Failure, p 48, Q4 2022; Maron BJ: et al.: Prevalence of Hypertrophic Cardiomyopathy In A General Population of Young Adults, Circulation 1995;92;785-789; Semsarian C. et al.: New Perspectives on the Prevalence of Hypertrophic Cardiomyopathy, J. Am, Coll. Cardiol. 2015; 65: 1249-1254;
  2. DOF: SHA; Symphony PTD (Patient Transaction Data): Includes patients diagnosed since 2016 and having any HC transaction in the claims data universe in the last year June 2022-May 2023);
  3. Lu DY et al: Clinical Outcomes in Patients With Nonobstructive, Labile, and Obstructive Hypertrophic Cardiomyopathy. J. Am. Heart Assoc.2018;7:1-11

- 4. DoF: SHA Symphony PTD (Patient Transaction Data) includes any patients with symptoms in the last 2 years: angina, dyspnea, fatigue, palpitations, syncope, tachycardia; and/or treatments in the past 2 years: bb, ccb, dyso, ralo, Camzyos; 5. DoF Primary market research: 443 HCPs treating HCM - % of nHCM patients not considered under control with current SOC.

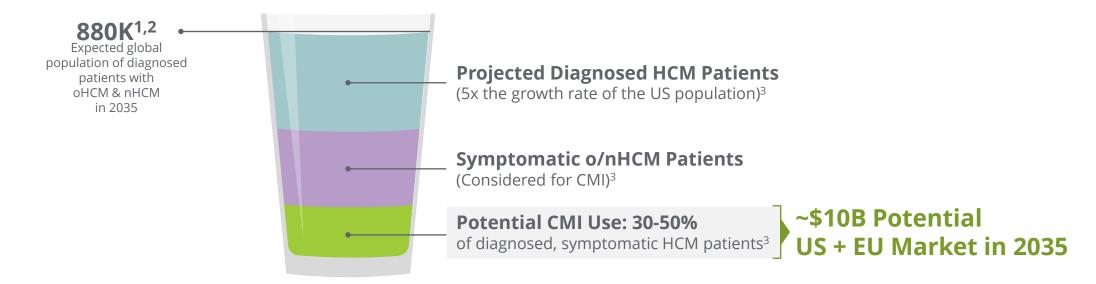


## \$10B Potential Market of CMI-Eligible Patients

### Diagnosis of HCM anticipated to grow 5x the rate of the general U.S. population

#### **US and EU HCM Patients in 2035**

Illustrative



<sup>1.</sup> DoF: SHA; Symphony PTD (Patient Transaction Data): Includes patients diagnosed since 2016 and having any HC transaction in the claims data universe in the last year June 2022-May 2023);

Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established. Projections and forecasts for illustration.

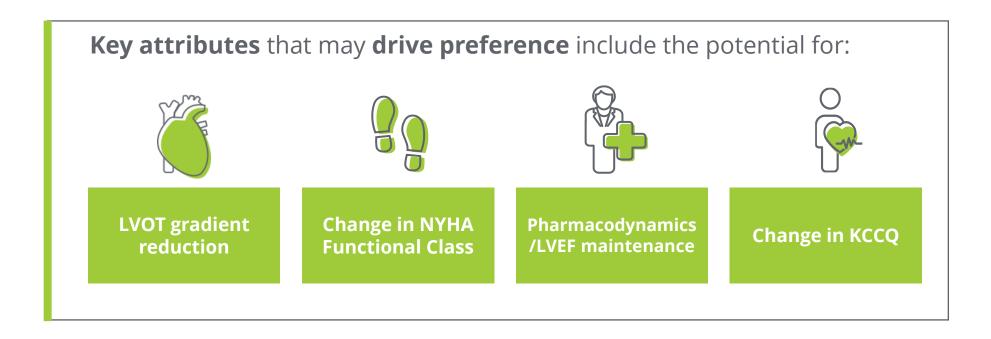


<sup>2.</sup> Butzner et al 2021 estimated a 8% growth rate in diagnosed HCM patients between 2013-2019 <a href="https://www.ajconline.org/article/S0002-9149(21)00783-9/fulltext">https://www.ajconline.org/article/S0002-9149(21)00783-9/fulltext</a>; CYTK is forecasting an average growth rate of 5% over the coming decade and a more conservative 4% growth rate in Europe due to a lack of growth of the overall population in EU5 countries.

3. Internal forecasts

### Market Research Shows Aficamten May Achieve High Share & Grow Category

• If approved with target profile, *aficamten* **may expand total CMI market** & create opportunity in newly treated CMI patients



Source: Aficamten Impact of Product Attributes on Product Preference Share n=443 cardiologists, Quantitative research including conjoint – Cogent **Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.** 



### SEQUOIA-HCM: Pivotal Phase 3 Trial



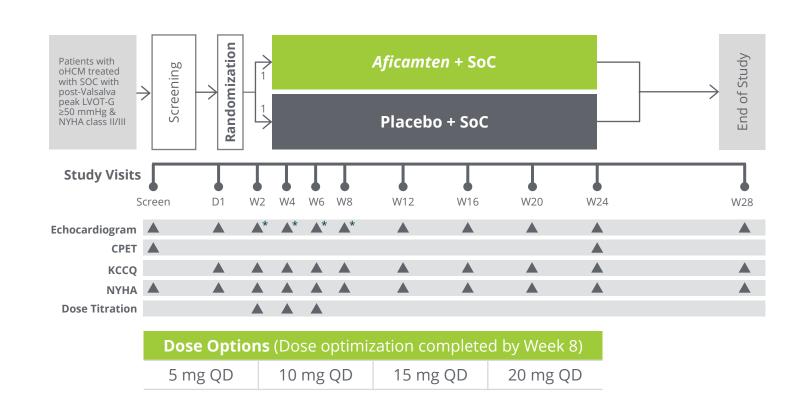
Primary endpoint: Change in pVO<sub>2</sub> by CPET from baseline to Week 24

Secondary objectives include measuring change in KCCQ & improvement in NYHA class at week 12 and 24

Enrolled 282 patients treated with standard of care with:

- resting LVOT-G ≥30 mmHg,
- post-Valsalva LVOT-G ≥50 mmHg,
- NYHA Class II or III,
- exercise performance <80% predicted

Individualized dose up-titration based on echocardiography: LVEF ≥55%, post-Valsalva LVOT-G ≥30 mmHg



SOC: standard of care

\* Focused echocardiogram

Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



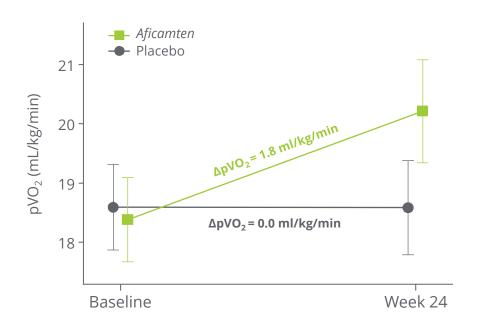
## SEQUOIA-HCM: Primary Endpoint



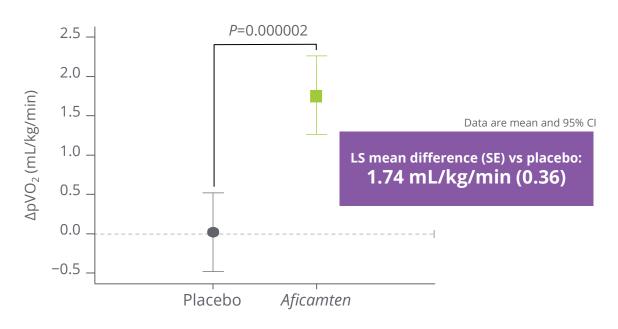
### Significant improvement in exercise capacity compared to placebo

### Results presented at Heart Failure 2024 and published in NEJM

#### **Absolute Change from Baseline to Week 24**



#### LS mean Change from Baseline to Week 24



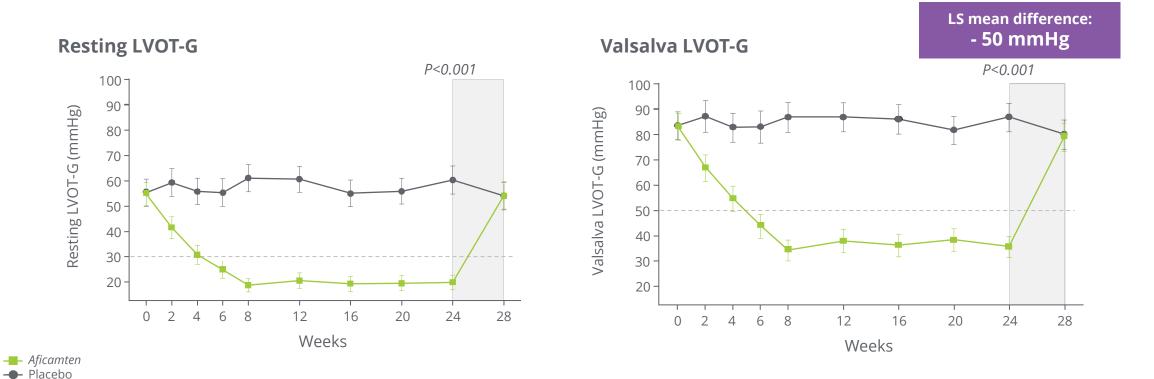
Maron M. "Aficamten for the Treatment of Symptomatic Obstructive Hypertrophic Cardiomyopathy". ESC Heart Failure 2024. **Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.** 



## SEQUOIA-HCM: Secondary & Exploratory Endpoints SEQUOIA



### Significant improvement in gradients by ~60% with no significant adverse change in LVEF



Error bars are 95% CI
Hegde S, et al. Impact of Aficamten on Echocardiographic Cardiac Structure and Function in Symptomatic Obstructive Hypertrophic Cardiomyopathy. JACC. 2024.

Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

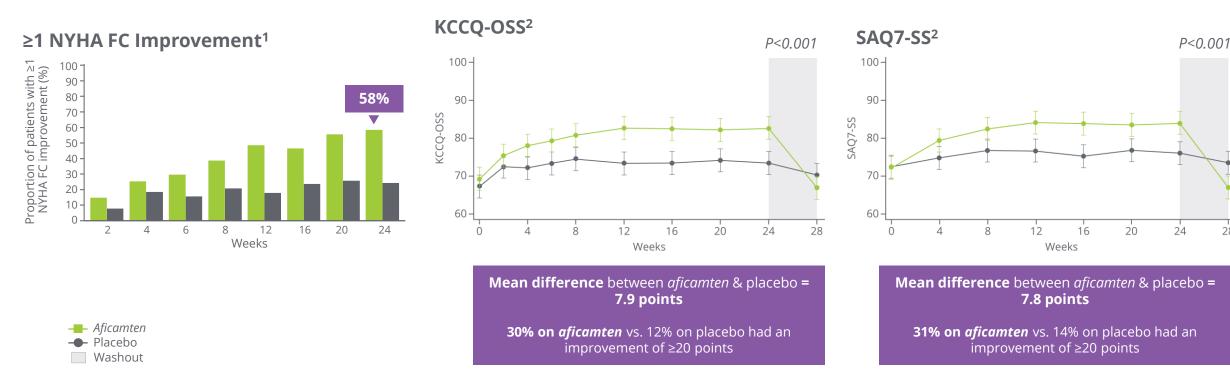


Washout

## SEQUOIA-HCM: Secondary & Exploratory Endpoints SEQUOIA



### Significant improvement in patient symptom burden and quality of life



Maron M. "Aficamten for the Treatment of Symptomatic Obstructive Hypertrophic Cardiomyopathy". ESC Heart Failure 2024.
Sherrod C, et al. Effect of Aficamten on Health Status Outcomes in Obstructive Hypertrophic Cardiomyopathy: Results from SEQUOIA-HCM. JACC. 2024.
Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



## SEQUOIA-HCM: Safety Data

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**AEs with ≥5% incidence** 

There were no serious adverse cardiovascular events associated with aficamten treatment in SEQUOIA-HCM

Event, n (%)	Placebo (n=140)	Aficamten (n=142)	
Overall AEs	99 (70.7)	105 (73.9)	
Headache	10 (7.1)	11 (7.7)	
Hypertension	3 (2.1)	11 (7.7)	
Palpitations	4 (2.9)	10 (7.0)	
Upper respiratory infection	12 (8.6)	9 (6.3)	
COVID-19	9 (6.4)	8 (5.6)	
Dyspnea	8 (5.7)	8 (5.6)	
SAEs	13 (9.3)	8 (5.6)	
Cardiac AEs	21 (15.0)	24 (16.9)	
Discontinuations	4 (2.9)	5 (3.5)	
New-onset AF	1 (0.7)	1 (0.7)	
Appropriate ICD shock	1 (0.7)	0	
LVEF <50% by core laboratory <sup>a</sup>	1 (0.7)	5 (3.5)	
Dose reduction based on site-read LVEF <50%	1 (0.7)	7 (4.9)	
at placebo and t of company treated nations everlan with docs reduction based on site read LVET < FOW			

<sup>&</sup>lt;sup>a</sup>1 placebo- and 1 aficamten-treated patient overlap with dose reduction based on site-read LVEF <50%.

Journal of the American Heart Association



#### ORIGINAL RESEARCH

Dosing and Safety Profile of Aficamten in Symptomatic Obstructive Hypertrophic Cardiomyopathy: Results From SEQUOIA-HCM

Garcine J. Costs © Ahmad Mear © MD, MS, Michael E. Nassid, MD, MS.
Roberto Barriskov Ma, ØM, DP, McChael Arad © MC, Narco Cardine MD, PhD;
Liubra Choudhury © MD, MRCPR, Erlein Claugett © PhD; Hars-Dirk Düngen, MD, PhD;
Pablo Garcin-Panel & MD, PhD; Abert A. Hagling © MD, Chams L. Januz © MD;
Matthew M. Y. Lee © PhD, MBC/HS; Gregory D, Lewis © MD; Chang-Shang Ma © MD; Martin S, Maron © MD;
Zi Mchael Miano, MS, Michael Morkels © MD, PhD; Guopo Olivotice & MD, PhD; Mrt Grassik © MD, PhD;
Ārijal T, Overs © MD, John A, Spertus © MD, MPH; Scott D, Scionnon © MD; Jacob Tilat-Harsen © MD, DMS;
Marion van Striturija MA; Jacel Vestelles, MD, PhD; Lay Wilstiers © MD, PhD; Dural L. Jacobo, MD;
Polina German, Phum D; Staphen B. Heiter © MD; Staut Hugfer © MD; Justin D, Lutz, PhurmD, PhD;
Tagly I. Maile © MD, PhD; Lips March, PhD; Any Mortherns, ME, Thecolore P, Abraham, MD; on behalf of the

BACKGROUND: Aficamten, a novel cardiac myosin inhibitor, reversibly reduces cardiac hypercontractility in obstructive hypertrophic cardiomyopathy. We present a prespecified analysis of the pharmacokinetics, pharmacodynamics, and safety of aficamten in SEQUION-HOM Safety, Efficacy, and Quantitative Understanding of Obstruction Impact of Aficamten in Home

CONCLUSIONS: A site-based dosing algorithm targeting the lowest effective aficamten dose reduced left ventricular outflow tract gradient with a favorable safety profile throughout SEQUOIA-HCM.

REGISTRATION: URL: https://www.clinicaltrials.gov; Unique Identifier: NCT05186818

Correspondence to: Caroline J. Coats, MD, PhD, School of Cardiovascular and Metabolic Health, College of Medical, Veterinary and Life Sciences, Glass Cardiovascular Research Centre (GCRC), BHF Centre of Research Excellence, 126 University Place, University of Glasgow, Glasgow G12 8TA, Glasgow, Listed Microele, Excell, Secretary Cardiovascular Sciences (Science), 126 University Place, University of Glasgow, Glasgow G12 8TA, Glasgow,

"A complete list of the SEQUOIA-HCM Investigators can be found in the appendix at the end of the article.

This manuscript was sent to Sakima A. Smith. MD. MPH. Associate Editor, for review by expert referees, editorial of

This manuscript was sent to Sakma A. Smith, MD, MPH, Associate to Supplemental Material is available at https://www.ahajournals.org/doi/s

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JAHA is available at: www.ahajpumais.org/journal/ja

J Am Heart Assoc. 2024;13:e035993. DOI: 10.1161/JAHA.124.035993

AE, adverse event; SAE, serious adverse event.
Coats CJ. Dosing and Safety Profile of Aficamten in Symptomatic Obstructive Hypertrophic Cardiomyopathy. ESC Heart Failure 2024.
Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



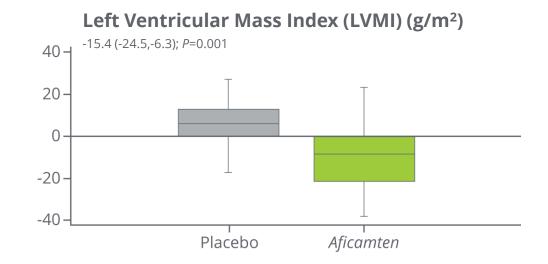
## SEQUOIA-HCM: CMR Sub-Study



### Aficamten associated with favorable cardiac remodeling

Among 50 of the 284 eligible patients who opted to complete the CMR sub-study there was:

- Significant improvement in LVMI
- Favorable cardiac remodeling as demonstrated by reductions in:
  - Left ventricular maximal wall thickness
  - Left atrial volume index (LAVI)
  - Extracellular volume mass index (ECVi)



Masri A, et al. Effect of Aficamten on Cardiac Structure and Function in Obstructive Hypertrophic Cardiomyopathy: SEQUOIA-HCM CMR Substudy. JACC. 2024. Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



### Integrated Safety Analysis

### Analysis represents 206 patient-years\* of exposure to aficamten







- <4% of patients experienced LVEF <50%
- **0 dose terminations** due to LVEF < 40%
- <1% of echocardiograms performed led to a reduction in dose
- No difference in atrial fibrillation between placebo and *aficamten*

	Cumulative <sup>a</sup> <i>aficamten</i> -treated pool	Placebo-controlled pool <sup>b</sup>	
	Aficamten	Aficamten	Placebo
Number of participants	283	170	153
LVEF <50% <sup>c</sup> , n (%)	11 (3.9)	9 (5.3)	1 (0.7)
LVEF <50% with clinical HF	0	0	1 (0.7)
Atrial fibrillation	12 (4.2)	4 (2.4)	5 (3.3)
New onset	5 (1.8)	1 (0.6)	3 (2.0)
Recurrent	7 (2.5)	3 (1.8)	2 (1.3)
<sup>a</sup> Parent and extension studies. <sup>b</sup> Placebo-controlled pool of REDWOOD-HCM and SEQUOIA-HCM. <sup>c</sup> Site read.			

<sup>\*</sup>Median exposure: 6-months, range of exposure: 0-32 months

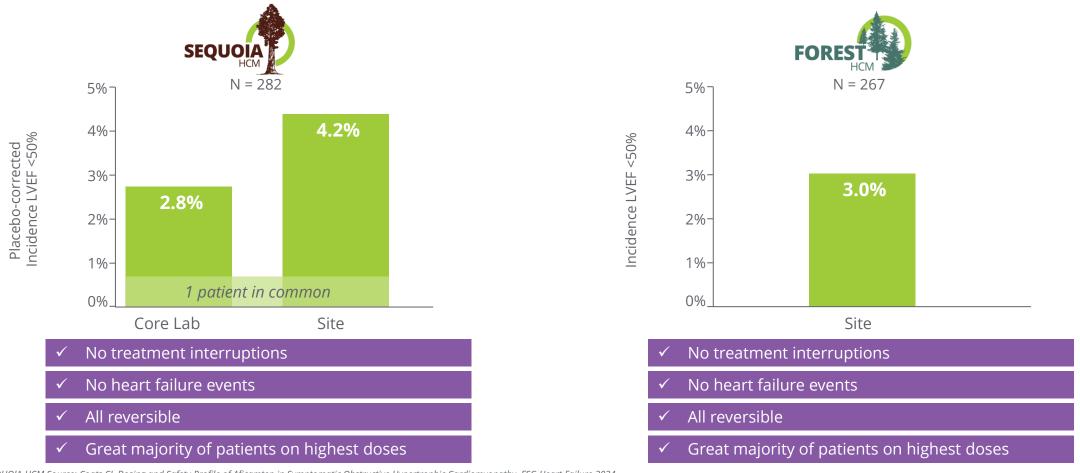
Integrated Safety Analysis to reflect real world clinical application.

Masri A. Aficamten in Patients with Obstructive Hypertrophic Cardiomyopathy: An Integrated Safety Analysis. ESC 2024. **Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.** 



### Implementation of Dosing in Real-World Setting (FOREST-HCM)

### Low incidence of LVEF <50% in patients with oHCM treated with *aficamten*



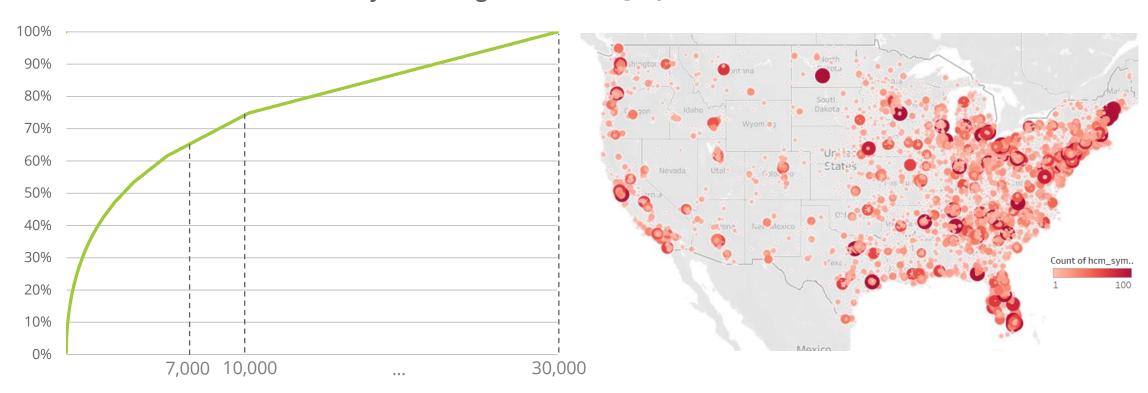
SEQUOIA-HCM Source: Coats CJ. Dosing and Safety Profile of Aficamten in Symptomatic Obstructive Hypertrophic Cardiomyopathy. ESC Heart Failure 2024. FOREST-HCM Source: Data on file – data cut 15 Apr 24.

Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



# Cardiologists Located in Concentrated Geographic Clusters Across the US ~75% of the HCM patient volume is treated by ~10,000 cardiologists

#### **HCM Patient Concentration by Cardiologist Geographic Distribution of HCM Patients**



Note: includes only patients who are treated by a cardiologist - not all patients see a cardiologist; sample of 67K HCM patients
Source: Symphony PTD (Patient Transaction Data); mapping of HCPs to HCOs using Definitive Healthcare Data 2023 and 7/2023 mapping; Patient volume by dominant Cardiologist Location 7/2023.

Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

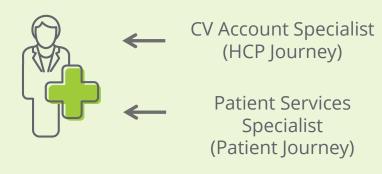


### U.S. Sales Team Designed Based on Efficiency & Customer Feedback

### **Traditional Models** Several functions with very focused roles Overwhelmed customers, "It's too much" Hospital Rep Strategic Community CV Rep x2 Account Manager **Patient Services** Reimbursement Specialist Specialist Nurse **Ambassador**

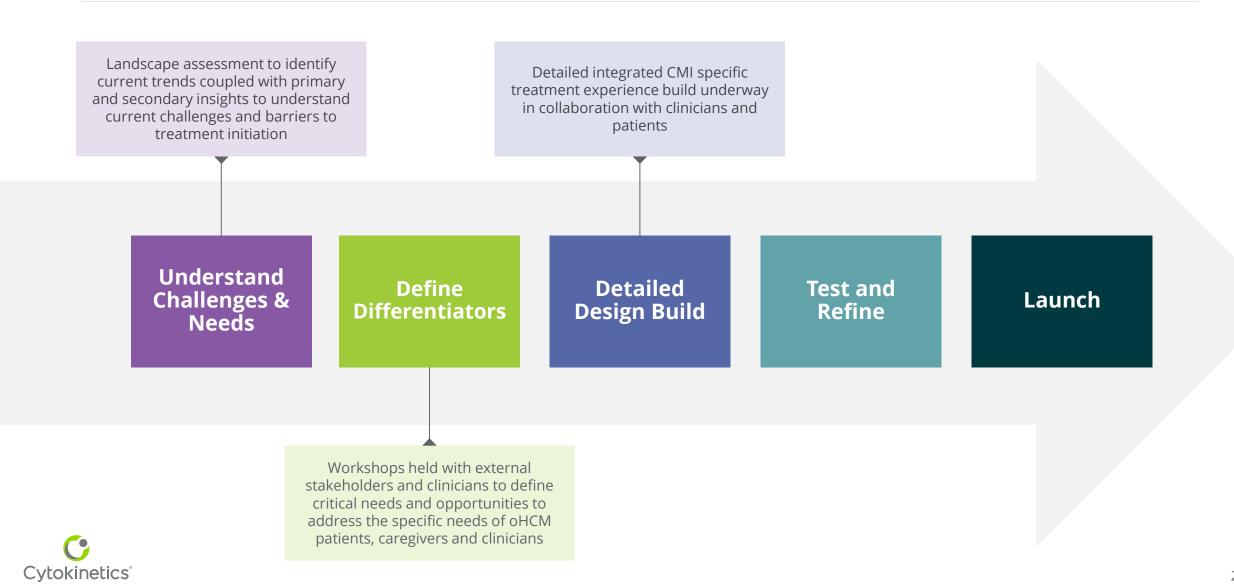
### **Our Design Principles**

Simple model creating quality experience
Hire team with deep experience in specialty

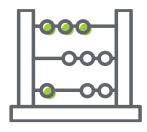




## Building a Patient-Centric Treatment Experience



### Strategy in Place to Support Market Access at Launch







Payer value proposition strengthened with clinical & HEOR evidence

PIE engagements with key payer accounts

Channel & dispensing strategy designed to enhance patient experience

Patient support
services will provide
robust priorauthorization &
medical exception
support

PIE: Pre-Approval Information Exchange HEOR: Health Economics & Outcomes Research



## Advancing EU Launch Readiness Activities

### **Key Hires in Europe**



Highly experienced hires in Zug, Switzerland in Regulatory, Medical Affairs, Commercial, Market Access



Highly experienced leadership hires in Germany, France and the UK



Multiple product launches in cardiology & oncology both orphan & non-orphan indications



Proven track record of successfully navigating pricing, reimbursement & market access in Europe

### **Key Activities to Support Launch**



Design the EU distribution model & select EU 3PL



Support the MIA (Manufacturing & Importation Authorization)



Develop regulatory & labeling strategy



Start implementing all needed processes to support German launch:

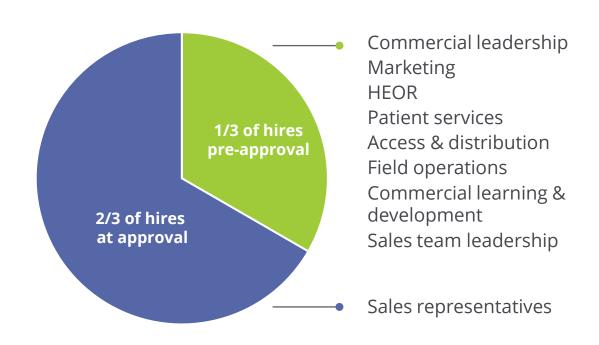
- Market understanding (prescribers concentration curves, patient journey...)
- HTA Dossier writing for P&R process



### Gated Build of Commercial Infrastructure

### Sales representative hiring to occur in proximity to approval

#### 2/3 of hiring to occur at-approval



#### Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.

#### **Activities initiated upon key de-risking events**

#### **Underway before SEQUOIA-HCM readout**



Market access strategy

Pricing strategy
Distribution approach

Payer engagement

Brand strategy

Customer account identification



#### Initiated after SEQUOIA-HCM readout



Launch campaign

Commercial training

Payer Pre-approval Information Exchange

Sales force planning

Technology build

Omnichannel execution

Market development



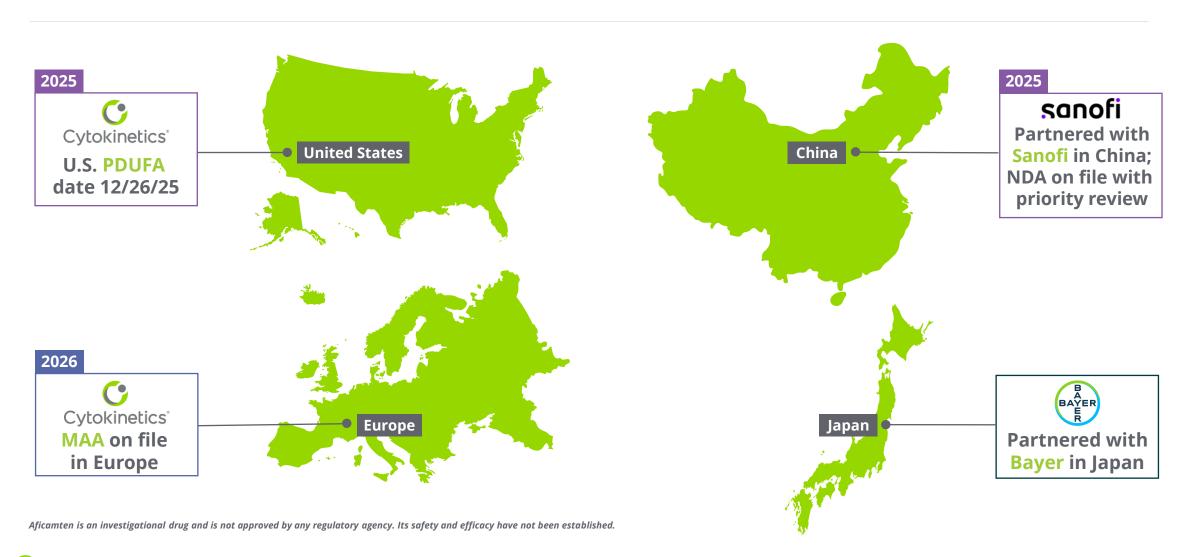
#### Initiated upon or in Proximity to FDA approval

Media purchases

Patient support programs



### Global Presence of *Aficamten* & Progress of Marketing Applications





## Strategies for Success: First-Time Biotech Launches

Cytokinetics' commercial strategy validated by industry findings

#### First-time launchers are more likely to succeed if they:



Develop a multi-asset portfolio



**Invest in SG&A at launch year** & continue over subsequent years



Leverage precision-based marketing techniques



**Onboard access team early** 



**Support HCP offices with education** on key processes like prior authorization & appeals



**Engage HCPs early** on access, rapid volume build, and an impactful evidence strategy



Use a fit-for-purpose customized distribution strategy



Harputlugil, E., Leclerc, O., Salazar, P., & Meyerson, L. (2024, November 25). Small but mighty: Priming biotech first-time launchers to compete with established players. McKinsey & Company. <a href="https://www.mckinsey.com/industries/life-sciences/our-insights/small-but-mighty-priming-biotech-first-time-launchers-to-compete-with-established-players">https://www.mckinsey.com/industries/life-sciences/our-insights/small-but-mighty-priming-biotech-first-time-launchers-to-compete-with-established-players</a>



## Positive Topline Results from MAPLE-HCM

- Positive topline results from MAPLE-HCM demonstrating superiority of aficamten to metoprolol in patients with obstructive HCM
- Expect to share full results at an upcoming major medical meeting



Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



## Ongoing Clinical Trials of Aficamten



Pivotal Phase 3 clinical trial in nHCM



Clinical trial in a pediatric population with oHCM



Open-label extension clinical study in HCM

Enrollment complete; data expected in 1H 2026

**Expect to complete enrollment of adolescent cohort in 2H 2025** 

**Ongoing** 

Aficamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



### ACACIA-HCM: Pivotal Phase 3 Trial in nHCM



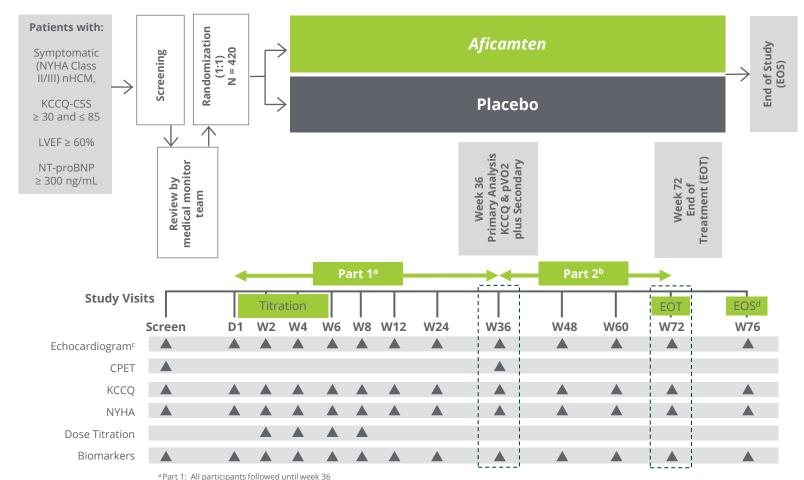
### **Enrollment complete; results expected 1H 2026**

- Trial enrolled over 516 symptomatic nHCM patients
- Dual primary endpoint: change in KCCQ Clinical Summary Score and peak VO2 from baseline to Week 36
- **5-20 mg doses**; 6-week titration period
- Secondary endpoints:
  - Change in Ve/VCO2

Its safety and efficacy have not been established

- Left atrial volume index (LAVI)
- NT-proBNP
- Proportion of patients with ≥1 class improvement in NYHA from baseline to Week 36
- Time to first cardiovascular event

Aficamten is an investigational drug and is not approved by any regulatory agency.



<sup>b</sup> Part 2: Participants completing Week 36 continue until either Week 72 (followed by EOS at Week 76) OR the last randomized participant in Part 1 completes Week

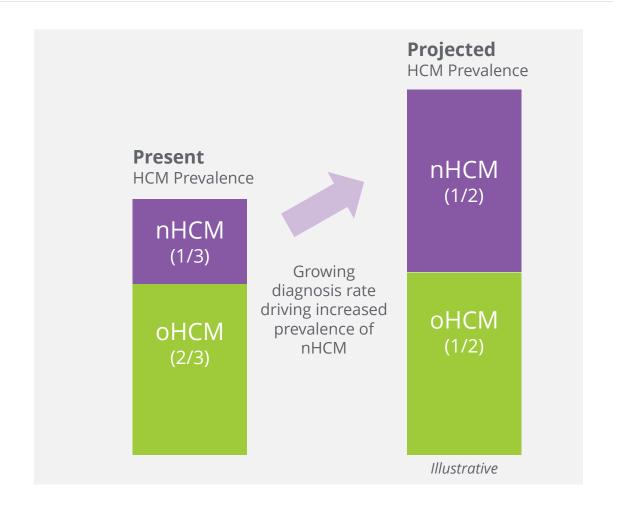


<sup>&</sup>lt;sup>c</sup> Site-read focused echocardiogram for titration visit (sole criterion). *Aficamten* dose range 5-20 mg,

d 4-week follow up after last dose

### Non-Obstructive HCM: A Growing and Underserved Population

- Significant underserved segment of the HCM population
- No effective medical or surgical treatment options
- Diagnosis trends indicate that **nHCM is growing at a faster rate** than oHCM
- nHCM could account for up to half of the total HCM market



Source: Data on file



# Omecamtiv Mecarbil



### Omecamtiv Mecarbil: Potential for High-Risk Severe HF Patients Despite GDMT

### Efficient, pragmatic Phase 3 clinical trial

#### **High Unmet Need**

The large and growing heart failure population faces frequent hospitalizations, high mortality rates, comorbidities, and challenges staying on GDMT. Despite SGLT2 inhibitors, patients remain at significant risk.

#### **Market Opportunity**

18% of 7.1M patients with HFrEF have worsening heart failure (LVEF < 30%)

Estimated 8+ years of market exclusivity

#### The NEW ENGLAND OURNAL of MEDICINE

#### Cardiac Myosin Activation with Omecamtiv Mecarbil in Systolic Heart Failure

J.R. Teerlink, R. Diaz, G.M. Felker, J.J.V. McMurray, M. Metra, S.D. Solomon, K.F. Adams, I. Anand, irias-Mendoza, T. Biering-Sørensen, M. Böhm, D. Bonderman, J.G.F. Cleland, R. Corbalan, M.G. Crespo-Leiro ria, J.C. Fang, G. Filippatos, C. Fonseca, E. Goncalvesova, A.R. Goudev, J.G. Howlet Lanfear LLi M Lund P Macdonald V Mareey S Momomura F O'Meara A Parkhomenko P Ponikow F.J.A. Ramires, P. Serpytis, K. Sliwa, J. Spinar, T.M. Suter, J. Tomcsanyi, H. Vandekerckhove, D. Vinere A.A. Voors, M.B. Yilmaz, F. Zannad, L. Sharpsten, J.C. Legg, C. Varin, N. Honarpour, S.A. Abbasi, F.I. Malik and C.E. Kurtz, for the GALACTIC-HF Investigators

prove cardiac function in patients with heart failure with a reduced ejection fraction. Its effect on cardiovascular outcomes is unknown

We randomly assigned 8256 patients (inpatients and outpatients) with symptomatic chronic heart failure and an ejection fraction of 35% or less to receive 50 mg twice daily) or placebo, in addition to standard heart-failure therapy. The primary outcome was a composite of a first heart-failure event (hospitalization or urgent visit for heart failure) or death from cardiovascular causes.

During a median of 21.8 months, a primary-outcome event occurred in 1523 of N Engl J Med 2021;384:105-16 4120 patients (37.0%) in the omecamtiv mecarbil group and in 1607 of 4112 pa- DOI: 10.1056/NEIMon2023 tients (39.1%) in the placebo group (hazard ratio, 0.92; 95% confidence interval (19.4%), respectively, died from cardiovascular causes (hazard ratio, 1.01; 95% CI, 0.92 to 1.11). There was no significant difference between groups in the change from baseline on the Kansas City Cardiomyopathy Questionnaire total symptom natriuretic peptide level was 10% lower in the omecamtiv mecarbil group than in the placebo group; the median cardiac troponin I level was 4 ng per liter higher The frequency of cardiac ischemic and ventricular arrhythmia events was similar

Among patients with heart failure and a reduced ejection, those who received omecamtiv mecarbil had a lower incidence of a composite of a heart-failure event or death from cardiovascular causes than those who received placebo. (Funded by Amgen and others; GALACTIC-HF ClinicalTrials.gov number, NCT02929329; EudraCT number, 2016-002299-28.)

#### Ph 3 clinical trial results in 8,000 patients point to important treatment benefit

Planning confirmatory Ph 3 trial, **n=~1,800**, ~3 years to completion

**Primary endpoint**: time to CV death, HF events, transplant/LVAD, or stroke

Larger treatment benefit in patients with lower LVEF and other markers of advanced HF

Pragmatic design elements including EHR screening, limited monitoring visits, remove visits, and limited safety labs & AE reporting

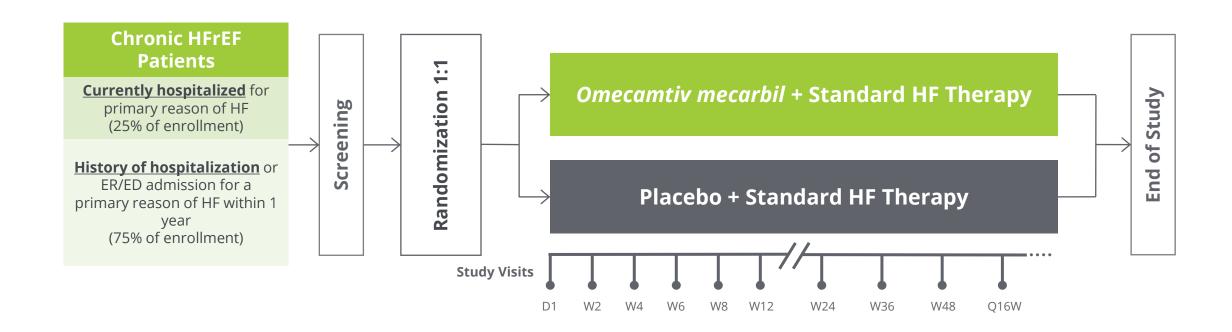


### GALACTIC-HF: Clinical Trial Overview



#### Phase 3 clinical trial

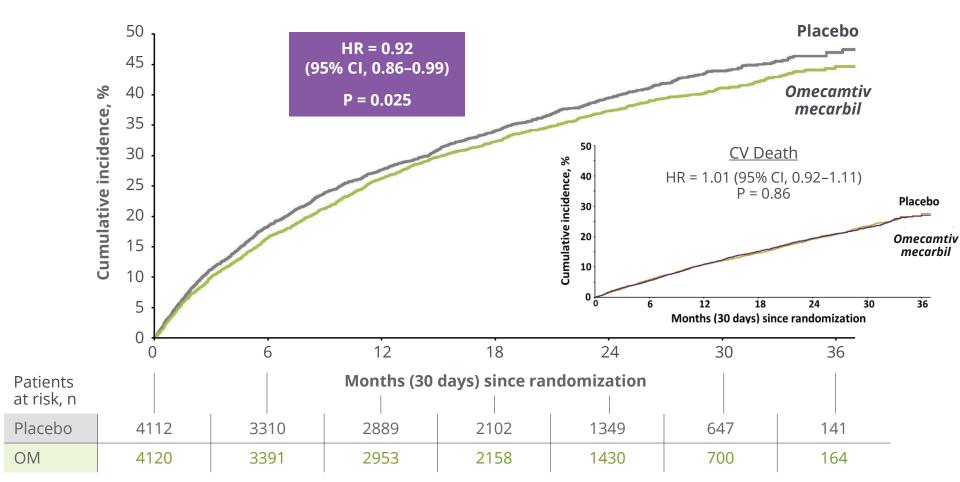
Event-driven clinical trial; 8,256 patients randomized in 35 countries at 944 clinical trial sites





## Primary Composite Endpoint





The NEW ENGLAND JOURNAL of MEDICINE

#### Cardiac Myosin Activation with Omecamtiv Mecarbil in Systolic Heart Failure

J.R. Teerlink, R. Diaz, G.M. Felker, J.J.V. McMurray, M. Metra, S.D. Solomon, K.F. Adams, I. Anand A. Arias-Mendoza, T. Biering-Sørensen, M. Böhm, D. Bonderman, J.G.F. Cleland, R. Corbalan, M.G. Crespo-L E. Lanfear, I. Li, M. Lund, P. Macdonald, V. Mareev, S. Momomura, E. O'Meara, A. Parkhomenko, P. Ponikows F.J.A. Ramires, P. Serpytis, K. Sliwa, J. Spinar, T.M. Suter, J. Tomcsanyi, H. Vandekerckhove, D. Vines A.A. Voors, M.B. Yilmaz, F. Zannad, L. Sharpsten, J.C. Legg, C. Varin, N. Honarpour, S.A. Abbasi, F.I. Malik, and C.E. Kurtz, for the GALACTIC-HF Investigators\*

prove cardiac function in patients with heart failure with a reduced ejection fraction

We randomly assigned 8256 patients (inpatients and outpatients) with symptom-atic chronic heart failure and an ejection fraction of 35% or less to receive omecamtiv mecarbil (using pharmacokinetic-guided doses of 25 mg, 37.5 mg, or 50 mg twice daily) or placebo, in addition to standard heart-failure therapy. The primary outcome was a composite of a first heart-failure event (hospitalization or urgent visit for heart failure) or death from cardiovascular causes.

During a median of 21.8 months, a primary-outcome event occurred in 1523 of N Engl J Med 2021;184:105-1 4120 patients (37.0%) in the omecamtiv mecarbil group and in 1607 of 4112 patients (39.1%) in the placebo group (hazard ratio, 0.92; 95% confidence interval ICII. 0.86 to 0.99: P=0.03). A total of 808 patients (19.6%) and 798 patient (19.4%), respectively, died from cardiovascular causes (hazard ratio, 1.01; 95% CI, 0.92 to 1.11). There was no significant difference between groups in the change from baseline on the Kansas City Cardiomyopathy Questionnaire total symptom score. At week 24, the change from baseline for the median N-terminal pro–B-type triuretic peptide level was 10% lower in the omecamtiv mecarbil group than in the placebo group; the median cardiac troponin I level was 4 ng per liter higher. The frequency of cardiac ischemic and ventricular arrhythmia events was similar in the two groups.

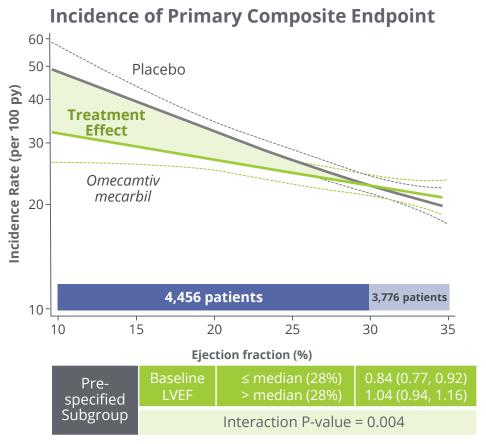
Among patients with heart failure and a reduced ejection, those who received omecamity mecarbil had a lower incidence of a composite of a heart-failure event or death from cardiovascular causes than those who received placebo. (Funded by Amgen and others; GALACTIC-HF Clinical Trials.gov number, NCT02929329; EudraC1 number, 2016-002299-28.)

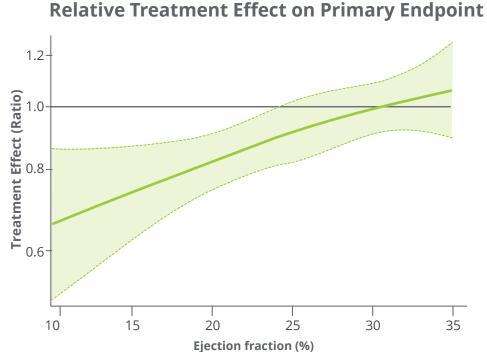
Time to first HF event or CV death

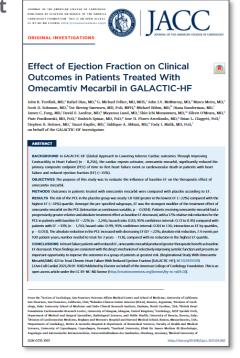


### Benefit Observed to Increase as Baseline LVEF Decreased









ARR = Absolute Risk Reduction. RRR = Relative Risk Reduction.
Teerlink JR., Diaz R., Felker GM., et al. Effect of Ejection Fraction on Clinical Outcomes in Patients treated with Omecamtiv Mecarbil in GALACTIC-HF. JACC. 2021
Omecamtiv mecarbil is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



### Large Treatment Effect in Easily Defined HF Population



	N	Hazard Ratio (	95% CI)	Nom p-value	ARR
All Patients	8232			0.025	2.1
LVEF <30%	4704	<b>—</b>		<0.001	4.9
+ Hosp <3 mos	2836	<b>—</b>		<0.001	6.2
+ SBP <110	1881	<b>—</b>		0.004	7.2
+ Class III/IV	2249	<b>—</b>		<0.001	8.9
+ NT-proBNP ≥1000 pg/mL	2852	<b>——</b>		<0.001	8.8
cantiv mecarbil is an investigational drug and is not approved by app	0.6	Omecamtiv mecarbil	1 1.1 1.2 Placebo		

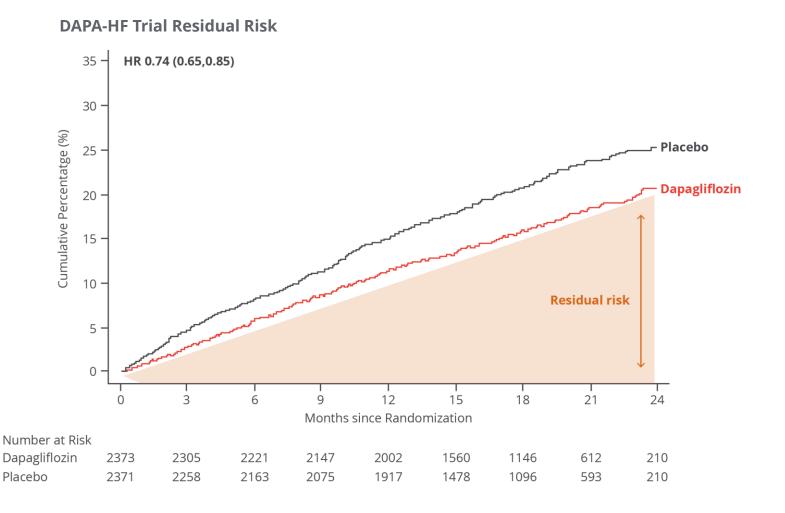


## Residual Risk is High Despite Best Therapy

DAPA-HF Trial: Patients on GDMT including SGLT2-i

# **DAPA-HF trial** (dapagliflozin group)

- Primary endpoint: CV Death/HF hospitalization/urgent HF visit
- 4744 patients
- Renin-angiotensin system blocker **94%**
- Dapagliflozin 96%
- Mineralocorticoid receptor (aldosterone) antagonist 71%



McMurray J et al, N Engl J Med. 2019;381:1995-2008



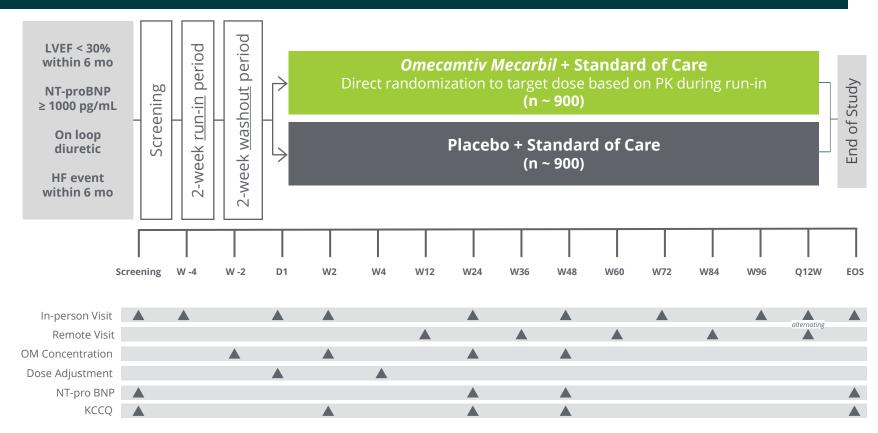
## Phase 3 Confirmatory Clinical Trial Design



### **Currently enrolling**

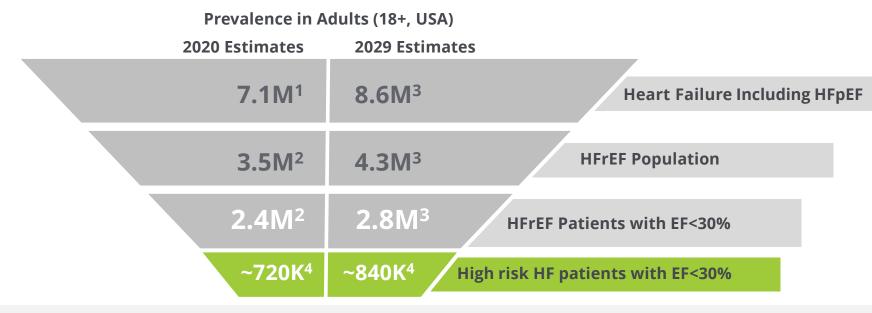
### **COMET-HF:** Confirmation of *Omecamtiv Mecarbil* Efficacy Trial in Heart Failure

- Primary endpoint: time to CV death, HF events, transplant/LVAD, or stroke
- Enriching population for adherence with OM run-in period
- Pragmatic design elements:
  - · Remote clinic visits
  - Limited safety labs & ECGs
  - Streamlined eligibility and study conduct
  - Streamlined AE reporting





## Large and Growing Target Patient Population in US



#### **Proposed Omecamtiv Mecarbil Target Patient**

Patients treated with GDMT and still experiencing severely reduced EF and symptoms of heart failure

#### **Cardiac Function**



LVEF < 30%





#### **Markers of High-Risk HFrEF**

- HF Event\* within the last 12 months
- Elevated NT-pro BNP
   Contraindications limiting GDMT, e.g. hypotension, renal dysfunction or hyperkalemia

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<sup>1.</sup> Tsao 2023, AHA. Racine 2022 CVrg. Bionest 2021.

<sup>2.</sup> Dunlay SM, Roger VL, Weston SA, Jiang R, Redfield MM, Longitudinal changes in ejection fraction in heart failure patients with preserved and reduced ejection fraction. Circ Heart Fail, 2012 Nov;5(6):720-6, doi: 10.1161/CIRCHEARTFAILURE.111.966366. Epub 2012 Aug 30. PMID: 22936826; PMCID: PMC3661289.

<sup>3. 2.1%</sup> annual growth rate:1.9% annual growth rate of patient population 65+ (UN World Populations Prospects Nov 2019) and a 0.2% mortality impact of HF treatment (doi: 10.1136/bmj.l223 | BMJ 2019;364:1223) 4. Greene et al JACC 2023; 81:413-424

<sup>\*</sup> HF Event: Urgent, unscheduled outpatient visit or hospitalization

### Higher Event Rate & Costs in Patients with Severely Reduced EF





Accounts for ~60% of HFrEF hospitalizations<sup>5</sup>



**35%** of patients with severely reduced EF **re-hospitalized within 1 year**<sup>6</sup>



\$15,493 per HF re-hospitalization<sup>7</sup>



Direct costs from HF re-hospitalizations projected to increase from **\$3.9 billion** in 2020 to **\$4.6 billion** by 2029\*\*

<sup>7.</sup> Urbich M, Globe G, Pantiri K, Heisen M, Bennison C, Wirtz HS, Di Tanna GL. A Systematic Review of Medical Costs Associated with Heart Failure in the USA (2014-2020). Pharmacoeconomics. 2020 Nov;38(11):1219-1236. doi: 10.1007/s40273-020-00952-0. PMID: 32812149; PMCID: PMC7546989. Omecamtiv mecarbil is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



<sup>1.</sup> Tsao 2023, AHA. Racine 2022 CVrg. Bionest 2021.

<sup>\*</sup> HF Event: Urgent, unscheduled outpatient visit or hospitalization \*\*in terms of 2024 dollars

<sup>2.</sup> Dunlay SM, Roger VL, Weston SA, Jiang R, Redfield MM. Longitudinal changes in ejection fraction in heart failure patients with preserved and reduced ejection fraction. Circ Heart Fail. 2012 Nov;5(6):720-6. doi: 10.1161/CIRCHEARTFAILURE.111.966366. Epub 2012 Aug 30. PMID: 22936826; PMCID: PMC3661289.

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<sup>5.</sup> Extrapolated from Desai NR, Butler J, Binder G, Greene SJ. Prevalence and Excess Risk of Hospitalization in Heart Failure with Reduced Ejection Fraction. Poster presented at: Heart Failure Society of America (HFSA) Annual Scientific Meeting; 2022 Sep 30-Oct 3; Washington, DC. 6. Carnicelli AP, Clare RM, Hofmann P, Chiswell K, DeVore AD, Vemulapalli S, Felker GM, Kelsey AM, DeWald TA, Sarocco P, Mentz RJ. Clinical trajectory of patients with a worsening heart failure event and reduced ventricular ejection fraction. Am Heart J. 2022 Mar;245:110-116. doi: 10.1016/j.ahj.2021.12.003. Epub 2021 Dec 18. PMID: 34932997.

### The Business Case for Omecamtiv Mecarbil

Significant clinical need, lack of treatments drives higher price potential in HF with severely reduced EF

		"Severely Reduced EF"	
US Price Potential		Premium to market	
ghts	Disease Severity	Severely Reduced EF  LVEF < 30	
Market Insights	Payer Positioning	~1M patients Post tolerated GDMT	
Therapeutic Choices		Limited to no treatment options, +50% patients share vs. ≤30 EF	
cials	Improved Margin¹	+20% incremental improvement in brand margin*	
Financials	Cost Savings <sup>1</sup>	+70% cost avoidance driven by portfolio synergies*	

<sup>\*</sup>Based on internal analysis

Financials compared to launching OM alone vs launching as second product following aficamten



# Ulacamten (CK-586)



## Heart Failure with Preserved Ejection Fraction (HFpEF)

### Despite broad use of standard treatments & advances in care, the prognosis for patients with HF is poor<sup>1</sup>



**HFpEF** patients will die within five years of initial hospitalization<sup>2</sup>



~84%

**HFpEF** patients will be rehospitalized<sup>2</sup>



**Subset of HFpEF patients** with hypercontractility, ventricular hypertrophy, elevated biomarkers & HF symptoms may benefit from a cardiac sarcomere inhibitor



Significant increase in hospitalizations due to HFpEF, from 189,260 in 2008 to 495,095 in 2018 <sup>6</sup>



Lifetime healthcare costs for HFpEF are ~ \$126,819 per patient<sup>5</sup>, per-patient monthly cost for healthcare is \$7,482, primarily, driven by high rates of inpatient & outpatient visits

<sup>7.</sup> Lam CSP, Wood R, Vaduganathan M et al (2021) Contemporary economic burden in a real-world heart failure population with Commercial and Medicare supplemental plans. Clin Cardiol 44(5):646–655.



<sup>1.</sup> Jhund PS, MacIntyre K, Simpson CR, et al. Long-Term Trends in First Hospitalization for Heart Failure and Subsequent Survival Between 1986 and 2003. Circulation. 2009;119:515-523.

2. Bozkurt B, Ahmad T, Alexander KM, Baker WL, Bosak K, Breathett K, Fonarow GC, Heidenreich P, Ho JE, Hsich E, Ibrahim NE, Jones LM, Khan SS, Khazanie P, Koelling T, Krumholz HM, Khush KK, Lee C, Morris AA, Page RL 2nd, Pandey A, Piano MR, Stehlik J, Stevenson LW, Teerlink JR, Vaduganathan M, Ziaeian B; Writing Committee Members. Heart Failure Epidemiology and Outcomes Statistics: A Report of the Heart Failure Society of America. J Card Fail. 2023 Oct; 29(10):1412-1451. doi: 10.1016/j.cardfail.2023.07.006. Epub 2023 Sep 26. PMID: 37797885; PMCID: PMC10864030.

<sup>3.</sup> Dunlay SM, Roger VL, Weston SA, Jiang R, Redfield MM. Longitudinal changes in ejection fraction in heart failure patients with preserved and reduced ejection fraction. Circ Heart Fail. 2012 Nov;5(6):720-6. doi: 10.1161/CIRCHEARTFAILURE.111.966366. Epub 2012 Aug 30. PMID: 22936826;

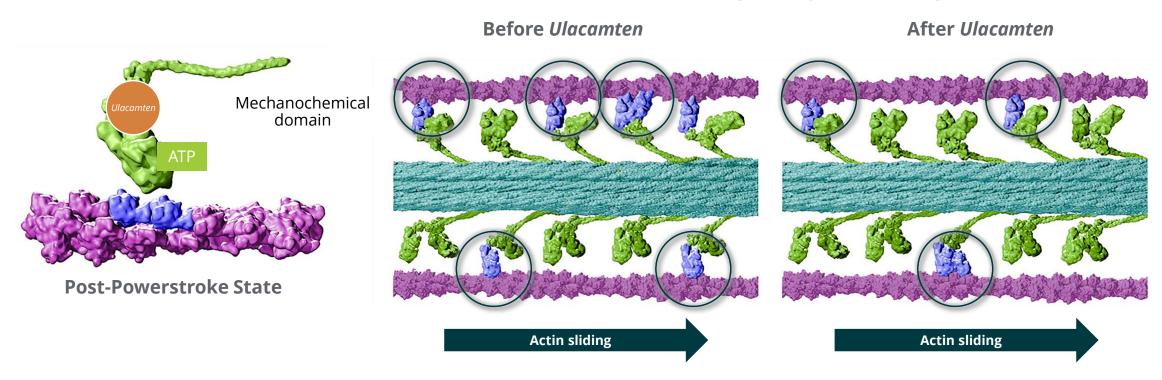
<sup>4.</sup> Yancy CW, Jessup M, Bozkurt B, et al. 2013 ACCF/AHA Guideline for the Management of Heart failure: A Report of the American College of Cardiology Foundation/American Heart Association Task Force on Practice Guidelines. Circulation. 2013;128:e240-e327.

<sup>5.</sup> Kapelios, Cardiac Failure Review 2023

<sup>6.</sup> Clark KAA, Reinhardt SW, Chouairi F et al (2022) Trends in heart failure hospitalizations in the US from 2008 to 2018. J Card Fail 28(2):171–180.

### Ulacamten: Distinct Mechanism of Action from Aficamten

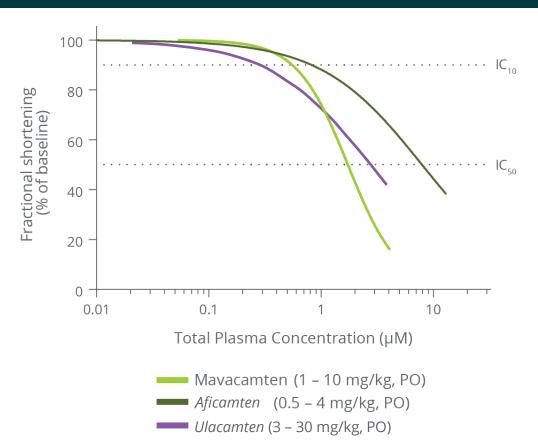
### "Fewer hands pulling on the rope"





### Ulacamten: Shallow In Vivo Concentration-Response

### *Ulacamten* has a shorter half-life than *aficamten*



Pharmacodynamic window Fractional shortening IC <sub>50</sub> /IC <sub>10</sub> ratio				
mavacamten	2.8x			
aficamten	9.9x			
ulacamten	9.3x			

 $IC_{10}$ : plasma concentration at 10% relative reduction in fractional shortening  $IC_{50}$ : plasma concentration at 50% relative reduction in fractional shortening

Compound half-life in humans	Actual	Predicted	
aficamten	~3 days	2.8 days	
ulacamten	~15 hours	15 hours	

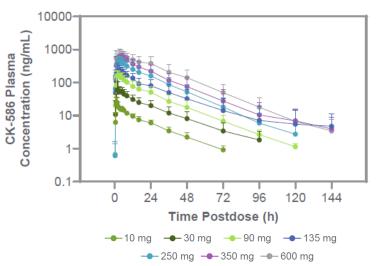


### Phase 1 Data Support Advancement to Phase 2 Clinical Trial

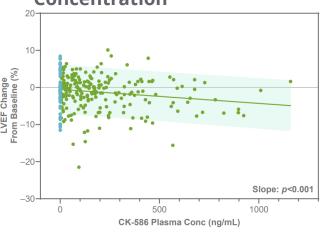
Phase 1 study design: 7 SAD cohorts (10 mg to 600 mg) & 2 MAD cohorts (100 & 200 mg once daily), 10 participants each

- Less than 24-hour half-life
- Shallow and predictable PK/PD relationship based on LVEF and LVFS
- Well-tolerated across all cohorts
- No serious adverse events were observed
- Stopping criteria were not met





# Change in LVEF vs. *Ulacamten* Plasma Concentration



PK/PD: pharmacokinetic/pharmacodynamic
LVEF: left ventricular ejection fraction
LVFS: left ventricular fractional shortening
LVFS: left ventricular fractional shortening
Lutz JD., Simpkins T., Cheplo K., et al. A First-in-Human, Single and Multiple Ascending Dose Study of CK-4021586, a Novel Cardiac Myosin. Poster, American College of Clinical Pharmacology 2024.
Ulacamten is an investigational drug and is not approved by any regulatory agency. Its safety and efficacy have not been established.



### Phase 2 Study Schema

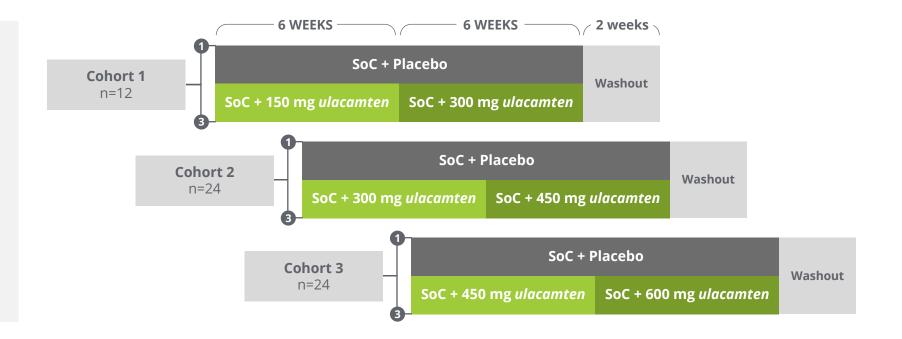
### **Currently enrolling**



AMBER-HFPEF: Assessment of CK-586 in a Multi-Center, Blinded Evaluation of Safety and Tolerability Results in HFPEF

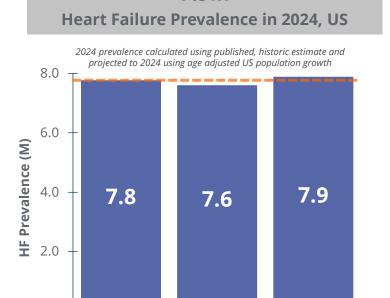
# **Enrolling HFpEF** patients with:

- LVEF ≥ 60%
- Structural abnormality
- BMI < 40
- NYHA FC II or III
- NT-proBNP ≥ 300 (or ≥ 900 in AF)





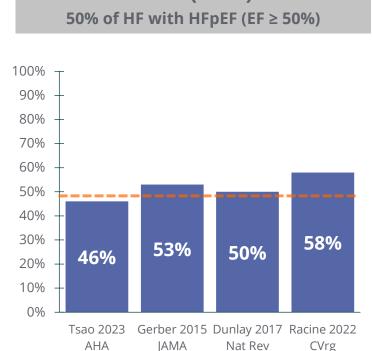
### *Ulacamten*: Focusing on Patients with HFpEF and EF ≥ 60



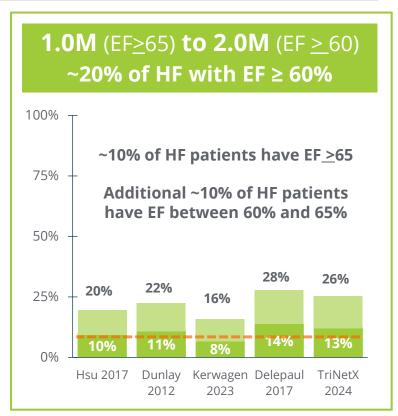
Tsao 2023 AHA Benjamin 2019

Circ

7.9M



4.0M (2024)



Source: Racine et al Heart Failure 2020-2029, CVrg March 2020 p 26; includes patients in long term care settings, which NHANES epi does not incorporate; Benjamin, E. et al. Heart Disease and Stroke Statistics—2019 Update: A Report From the AHA Circulation Vol 139, Issue 10, 5 March 2019; Pages e56-e528 historic growth rate of HF 2009-2012 vs. 2013-2016: 2.1%; the population of 65+ year old is expected to grow at 1.9% according to the UN – mortality improvement of 0.2% per year; Heidenreich P. at al: Forecasting the Impact of Heart Disease and Stroke Statistics—2023 Update: A Report From the American Heart Failure Volume 6, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure Volume 139, Issue 10 Mar 2019; UN Population Report From the American Heart Failure

Cardio

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Racine 2022

CVrg



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### Ulacamten May Address Unmet Needs of HFpEF Patients





- Ulacamten may benefit cardiac relaxation during diastole
- Ulacamten may reduce symptoms and improve functional capacity





### **Target Product Profile**

- Statistically significant reduction in composite of mortality and hospitalization outcomes
- Oral QD tablet
- Minimal drug interactions
- Simple dose titration with biomarker monitoring



# Financials & Milestones



### Strong Financial Position

### Well-capitalized to execute launch & advance R&D pipeline

~\$1.0B in cash, cash equivalents and investments as of June 30, 2025

Further access to capital through term loans[1] with Royalty Pharma (RP)

Proceeds of \$75M from Tranche 4 loan received in April 2025 Eligible to draw up to \$100M in 2025<sup>[2]</sup> Access to additional \$175M<sup>[3]</sup> subject to conditions

Potential further funding through RP opt-in

RP, at its option, can invest up to **\$150M** in a Phase 3 trial of *ulacamten* in exchange for an additional 3.5% revenue participation interest in worldwide net sales of *ulacamten*<sup>[4]</sup>

Add'l \$425M

[1]Term loans are comprised of Tranche 4, 5, and 7 Loans.

[2]Tranche 5: Cytokinetics is eligible to draw up to \$100M at any time prior to November 25, 2025.

[3] Tranche 7: Cytokinetics, at its option, is eligible to draw up to \$175m subject to conditions related to the approval of the NDA for afficamten in oHCM on or prior to December 31, 2025.





### 2025 Financial Guidance

	Guidance Issued on Feb. 27, 2025
GAAP Operating Expense <sup>[1]</sup>	\$670M to \$710M
Stock-based Compensation included in GAAP Operating Expense	\$120M to \$110M

The financial guidance does not include the effect of GAAP adjustments as may be caused by events that occur subsequent to publication of this guidance including but not limited to Business Development activities.

Anticipated year-over-year increase in GAAP operating expense includes investments toward commercial readiness for the potential approval and launch of *aficamten* for patients with oHCM.

[1]GAAP operating expense comprised of R&D and G&A expenses.



### Robust Pipeline, Upcoming Commercial Launch & Solid Financial Position

### Commercial



### U.S. PDUFA date of December 26, 2025

### for aficamten

U.S go-to-market strategies anchored in optimized market access & patient experience

# China NDA and EU MAA on file

European commercial readiness activities underway

### **Pipeline**

#### **Aficamten**

**SEQUOIA-HCM: Positive Phase 3 results** 

Label-expanding opportunities including:

**MAPLE-HCM: Positive Phase 3 results** show superiority of *aficamten* to *metoprolol* 

**ACACIA-HCM:** Phase 3 nHCM

**CEDAR-HCM:** Phase 2-3 pediatric oHCM **FOREST-HCM:** OLE in oHCM & nHCM

## Omecamtiv mecarbil

Phase 3
confirmatory
clinical trial
COMET-HF
ongoing

#### **Ulacamten**

Phase 2

AMBERHFPEF

clinical trial
ongoing

### CK-089

Phase 1 study ongoing in healthy participants



#### **Ongoing R&D**

Additional research in muscle biology, energetics & metabolism

#### **Foundation**



R&D platform rooted in **myosin modulation** 

**Pioneers** in muscle biology



#### \$1.0B cash & investments\*

with further access to capital, up to \$425M\*\*

\*As of June 30, 2025

\*\*\$425M comprised of up to \$275M in term loan facilities with Royalty Pharma, and up to \$150M investment by Royalty Pharma, at its option, in a Phase 3 clinical trial of ulacamten in exchange for an additional 3.5% revenue participation interest in worldwide net sales of ulacamten.

Aficamten, omecamtiv mecarbil, ulacamten and CK-089 are investigational drugs and are not approved by any regulatory agency. Their safety and efficacy have not been established.



### Expected 2025 Milestones

### Aficamten

- Ontinue advancing **go-to-market strategies & prepare to launch** *aficamten* **in the U.S.** in 2H 2025
- Report topline results from MAPLE-HCM in May 2025
- Complete patient enrollment in ACACIA-HCM in 2H 2025
- Complete patient enrollment of adolescent cohort of CEDAR-HCM in 2H 2025

#### **Omecamtiv Mecarbil**

Continue patient enrollment in COMET-HF through 2025 with objective to complete enrollment in 2026

#### Ulacamten

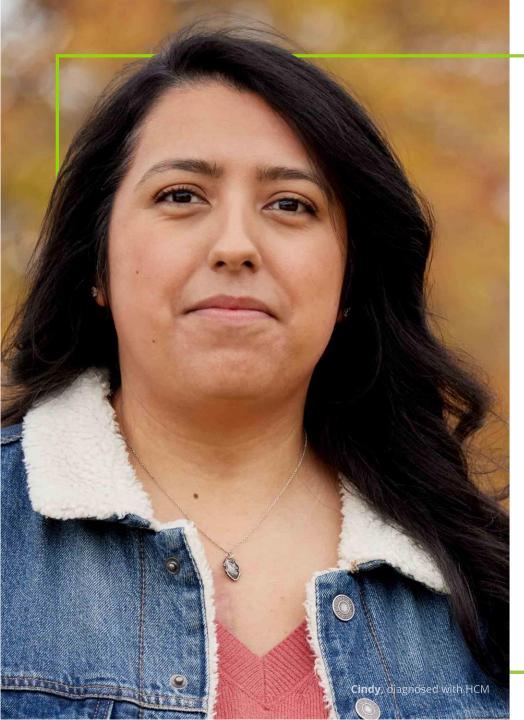
Complete first two patient cohorts of AMBER-HFPEF in 2H 2025

#### **CK-089**

O Complete the Phase 1 study of CK-089 in 2025

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# thank you